

State of Washington
Contracts & Procurement Division
Department of Enterprise Services
P.O. Box 41411
Olympia, WA 98504-1411

Coral Sales Company
PO Box 22385
Milwaukie, OR 97269

**FIRST AMENDMENT
TO
CONTRACT NO. 00118
GUARDRAILS, TERMINALS, CABLE, AND COMPONENTS**

This First Amendment ("Amendment") to Contract No. 00118 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("State") and Coral Sales Company, an Oregon corporation ("Contractor") and is dated as of November 6, 2019.

RECITALS

- A. State and Contractor (collectively the "Parties") entered into that certain Contract No. 00118 for Guardrails, Terminals, Cable, and Components dated effective as of August 28, 2018 ("Contract").
- B. The amendment set forth herein is within the scope of the Contract.
- C. The Parties now desire to amend the Contract as set forth herein.

[Handwritten signature]
2/10/20

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

1. **PRODUCTS COVERED.** The Contract, Appendix B-Prices for Guardrails, Terminals, Cables, and Components is amended to add the following item at the stated prices:

WSDOT Part Number	Vendors Commodity Code	Item Description	Unit of Measure	Unit Price FOB Destination
570 28 53 400	4424	MSKT REPAIR KIT, 12 FT. 6 IN., POST NO. 1 AND 2	EA	\$1,764.50

2. **NO CHANGE OTHER THAN AMENDMENT.** Except as amended herein, the Contract is unaffected and remains in full force and effect.
3. **INTEGRATED AGREEMENT; MODIFICATION.** This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.

4. **AUTHORITY.** Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
5. **ELECTRONIC SIGNATURES.** A signed copy of this Amendment or any other ancillary agreement transmitted by facsimile, email, or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
6. **COUNTERPARTS.** This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.


**CORAL SALES COMPANY,
AN OREGON CORPORATION**

By: _____

Name: _____

Title: _____

Date: _____


Diane M. Grant
President
10/30/19


**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

By: _____

Name: _____

Title: _____

Date: _____


Breann Aggers
Contracts Specialist
10/30/19

State of Washington
Contracts & Procurement Division
Department of Enterprise Services
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**SECOND AMENDMENT
TO
CONTRACT NO. 00118
GUARDRAILS, TERMINALS, CABLE, AND COMPONENTS**

This Second Amendment ("Amendment") to Contract No. 00118 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("State") and Coral Sales Company, an Oregon corporation ("Contractor") and is dated as of March 4, 2020.

RECITALS

- A. State and Contractor (collectively the "Parties") entered into that certain Contract No. 00118 for Guardrails, Terminals, Cable, and Components dated effective as of September 13, 2018 ("Contract").
- B. The Parties previously amended the Contract one (1) time.
 - a. Amendment no. 1 issued November 6, 2019 (Item addition).
- C. The amendment set forth herein is within the scope of the Contract.
- D. The Parties now desire to amend the Contract as set forth herein.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

- 1. **PRODUCT.** The Contract, Appendix B-Prices for Guardrails, Terminals, Cables, and Components is amended to add the following item at the stated prices:

WSDOT Part Number	Vendors Commodity Code	Item Description	Unit of Measure	Unit Price FOB Destination
570-28-13-065	4171	MSKT End terminal 53'1 1/2" STL 12" block	EA	\$3,153.50

- 2. **NO CHANGE OTHER THAN AMENDMENT.** Except as amended herein, the Contract is unaffected and remains in full force and effect.

3. **INTEGRATED AGREEMENT; MODIFICATION.** This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
4. **AUTHORITY.** Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
5. **ELECTRONIC SIGNATURES.** A signed copy of this Amendment or any other ancillary agreement transmitted by facsimile, email, or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
6. **COUNTERPARTS.** This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**CORAL SALES COMPANY,
AN OREGON CORPORATION**

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

By: [Signature]
Name: Diane M. Gvent
Title: President
Date: 2/24/2020

By: [Signature]
Name: Breann Aggers
Title: Contracts Specialist
Date: 2/26/20

State of Washington
Contracts & Procurement Division
Department of Enterprise Services
P.O. Box 41411
Olympia, WA 98504-1411

Coral Sales Company
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Milwaukie, OR 97269

**THIRD AMENDMENT
TO
CONTRACT No. 00118
GUARDRAILS, TERMINALS, CABLE, AND COMPONENTS**

This Third Amendment ("Amendment") to Contract No. 00118 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("State") and Coral Sales Company, an Oregon corporation ("Contractor") and is dated as of March 1, 2021.

RECITALS

- A. State and Contractor (collectively the "Parties") entered into that certain Contract No. 00118 for Guardrails, Terminals, Cable, and Components dated effective as of August 28, 2018 ("Contract").
- B. The Parties previously amended the Contract two (2) times.
 - a. Amendment 1 effective November 6, 2019 (expand product offerings).
 - b. Amendment 2 effective March 4, 2020 (expand product offerings).
- C. The amendment set forth herein is within the scope of the Contract.
- D. The Parties now desire to amend the Contract as set forth herein.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

- 1. **PRICE ADJUSTMENT.** The contract is amended to adjust prices to reflect current price trends for the following items.

WSDOT Commodity Code	WSDOT Part Number	Vendor Commodity Code	Item Description	New Price
540-73-41-174	N/A	220	GR Post 6" x 8" x 3' 6 1/2" Hem fir	\$30.75
540-73-41-202	N/A	227	GR Post 6" x 8" x 6' CRT 2 hole @ 3 1/2" Breakaway Hem Fir	\$61.14

540-73-41-204	N/A	232	GR Post 6" x 8" x 6' 0" Treated Wood	\$47.01
540-73-41-210	N/A	233	GR Post 6" x 8" 7' L Hem fir	\$50.30
540-73-41-212	N/A	234	GR Post 6"x 8"x 8' L Hem fir	\$63.56
540-73-41-214	N/A	235	GR Post 6"x 8" x 9' L Hem fir	\$68.87
540-73-41-220	N/A	239	GR Post 8" x 8" x 6' L Hem fir	\$71.12
540-73-35-220	N/A	254	GR Block Wood 8" x 8" x 14" Hem fir	\$20.25
540-73-35-202	N/A	1473	GR Block Wood 6" x 12" x 14" Hem Fir	\$25.49
570-28-49-609	UP650	1783	6" X 8" X 3'10.5" ANCHOR POST, TYPE 31 SKT SYSTEM,	\$36.10
540-73-35-128	N/A	1822	GR Block Wood 6" x 8" x 14" Hem Fir	\$12.68

2. NO CHANGE OTHER THAN AMENDMENT. Except as amended herein, the Contract is unaffected and remains in full force and effect.
3. INTEGRATED AGREEMENT; MODIFICATION. This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
4. AUTHORITY. Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
5. ELECTRONIC SIGNATURES. A signed copy of this Amendment or any other ancillary agreement transmitted by facsimile, email, or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.

6. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**CORAL SALES COMPANY,
AN OREGON CORPORATION**

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

By:



Name: Jamie Bernstein

Title: Inside Sales

Date: 02/10/2021

By:



Name: Breann Aggers

Title: Contracts Specialist

Date: 2/16/21

State of Washington
Contracts & Procurement Division
Department of Enterprise Services
P.O. Box 41411
Olympia, WA 98504-1411

Coral Sales Company
PO Box 22385
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**FOURTH AMENDMENT
TO
CONTRACT NO. 00118
GUARDRAILS, TERMINALS, CABLE, AND COMPONENTS**

This Fourth Amendment ("Amendment") to Contract No. 00118 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("State") and Coral Sales Company, an Oregon corporation ("Contractor") and is dated as of June 15, 2021.

RECITALS

- A. State and Contractor (collectively the "Parties") entered into that certain Contract No. 00118 for Guardrails, Terminals, Cable, and Components dated effective as of August 28, 2018 ("Contract").
- B. The Parties previously amended the Contract three (3) times.
 - a. Amendment 1 effective November 6, 2019 (expand product offerings).
 - b. Amendment 2 effective March 4, 2020 (expand product offerings).
 - c. Amendment 3 effective March 1, 2021 (price adjustment).
- C. The amendment set forth herein is within the scope of the Contract.
- D. The Parties now desire to amend the Contract as set forth herein.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

- 1. **TEMPORARY PRICE ADJUSTMENT.** The contract is hereby amended to allow a monthly price adjustment commencing June 2021 and ending December 2021. The Contractor must provide convincing evidence, satisfactory to the State, which must include manufacturer's documentation indicating the price adjustment and assurance that the price adjustment must not produce a higher profit margin. Contractor must also provide the monthly price adjustment (increase or decrease) in excel format, the document must contain the current prices and proposed price. The price adjustment must be submitted to Enterprise Services before the 15th of every month to be effective the following month on the 1st. The initial temporary price adjustment will be effective June 15 and subsequently follow the temporary price adjustment language thereafter. After December 2021, the prices will revert to the listed price without the temporary price adjustment.

2. **NO CHANGE OTHER THAN AMENDMENT.** Except as amended herein, the Contract is unaffected and remains in full force and effect.
3. **INTEGRATED AGREEMENT; MODIFICATION.** This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
4. **AUTHORITY.** Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
5. **ELECTRONIC SIGNATURES.** A signed copy of this Amendment or any other ancillary agreement transmitted by facsimile, email, or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
6. **COUNTERPARTS.** This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**CORAL SALES COMPANY,
AN OREGON CORPORATION**

By: 

Name: Diane Grant

Title: President

Date: 6/8/21

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

By: 

Name: Breann Aggers

Title: Contracts Specialist

Date: 6/15/21

State of Washington
Contracts & Procurement Division
Department of Enterprise Services
P.O. Box 41411
Olympia, WA 98504-1411

Coral Sales Company
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**FIFTH AMENDMENT
TO
CONTRACT NO. 01118
GUARDRAILS, TERMINALS, CABLE, AND COMPONENTS**

This Fifth Amendment ("Amendment") to Master Contract No. 01118 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("Enterprise Services") and Coral Sales Company, an Oregon corporation ("Contractor") and is dated as of January 28, 2022.

RECITALS

- A. Pursuant to Legislative authorization, Enterprise Services, on behalf of the State of Washington, is authorized to develop, solicit, and establish master contracts for goods/services to support Washington state agencies. See RCW 39.26.050(1). The Washington State Legislature also has authorized Enterprise Services to make these master contracts available, pursuant to agreement in which Enterprise Services ensures full cost recovery, to other local or federal government agencies or entities, public benefit nonprofit organizations, and any tribes located in the State of Washington. See RCW 39.26.050(1) & (2).
- B. To provide a cost-effective and efficient procurement solution for state agencies and other eligible purchasers, Enterprise Services typically develops multi-year Master Contracts. Such Master Contracts establish pricing and, where appropriate, price adjustments over the term of the Master Contract.
- C. Enterprise Services and Contractor (collectively the "Parties") entered into that certain Master Contract No. 01118 dated effective as of ("Master Contract").
- D. The Parties previously amended the Contract four (4) times:
 - a. Amendment 1, effective November 6, 2019 (expand product offerings)
 - b. Amendment 2, effective March 4, 2020 (expand product offerings)
 - c. Amendment 3, effective March 1, 2021 (price adjustment).
 - d. Amendment 4, effective June 15, 2021 (price adjustment)
- E. Enterprise Services and Contractor are witnessing unanticipated costs increases pertaining to certain raw materials, components, and logistical supply constraints that are unexpectedly tensioning pricing pertaining to this Master Contract. Accordingly, the Parties now desire to amend the Master Contract to address certain unanticipated cost increases and provide temporary an equitable, temporary price adjustment consistent with the purpose of this Master Contract.
- F. The amendment set forth herein is within the scope of the Master Contract.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Master Contract, as previously amended, as follows:

1. TEMPORARY PRICE ADJUSTMENT. The Master Contract is amended to add the following provision:

TEMPORARY PRICE ADJUSTMENT. Notwithstanding any provision to the contrary, beginning January 28, 2022, upon written request by Contractor, Enterprise Services will review, evaluate, and, as appropriate in its sole determination, approve temporary price adjustments pertaining to Master Contract goods/services impacted by unexpected costs that are beyond the Master Contract's applicable price adjustment procedures, if any; *Provided, however, that:*

- (a) Contractor must request such temporary price adjustment in writing and set forth the unexpected costs that are adversely impacting Contractor's specific Master Contract goods/services;
- (b) The unexpected costs must be unanticipated, beyond the reasonable control of Contractor, and impacting Contractor's industry/market segment (if the unexpected costs only are impacting Contractor and not its competitors, there will be no temporary price adjustment);
- (c) The unexpected costs must not be part of any other price adjustment (e.g., a PPI inflation adjustment) allowed or provided by the Master Contract and, if granted by Enterprise Services, the impact of any temporary price adjustment will be considered by Enterprise Services and factored into any other price adjustments as allowed or provided by the Master Contract;
- (d) Contractor must propose to Enterprise Services a reasonable, temporary price adjustment that, based on a material input percentage basis (or similar appropriate metric such as: Producer Price Indices, Manufacturer's price change notices, invoices, or other third-party documentation) for the goods/services equitably aligns Master Contract prices for impacted goods/services with the Master Contract's allocation of risk/return (e.g., Contractor's margin);
- (e) Contractor must document to Enterprise Services that Contractor already has implemented equivalent or greater price adjustments for Contractor's goods/services to other non-affiliated customers outside of the Master Contract based on the unexpected costs identified to Enterprise Services;
- (f) Contractor, acting in good faith, also must evaluate and, as appropriate, propose temporary price adjustments if costs for Contractor's Master Contract goods/services have unexpectedly decreased;
- (g) Enterprise Services, acting in good faith, will have sole discretion to approve the scope, amount, and duration of any temporary price adjustment;
- (h) Any such temporary price adjustment will be temporary and will include a stated period that will not exceed 180 days (Contractor, if circumstances warrant, may seek a subsequent temporary price adjustment); and
- (i) Unless and until a temporary price adjustment is approved in writing by Enterprise Services, Contractor will not adjust Master Contract prices.

2. NO CHANGE OTHER THAN AMENDMENT. Except as amended herein, the Master Contract is unaffected and remains in full force and effect.
3. INTEGRATED AGREEMENT; MODIFICATION. This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Master Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
4. AUTHORITY. Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
5. ELECTRONIC SIGNATURES. An electronic signature of this Amendment or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
6. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

CORAL SALES COMPANY
AN OREGON CORPORATION

By: 

Name: Diane Grant

Title: President

Date: 1/31, 2022

STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES

By: *Alexander Kenesson*

Name: Alexander Kenesson

Title: Procurement Supervisor

Date: January 27, 2022

State of Washington
Contracts & Procurement Division
Department of Enterprise Services
P.O. Box 41411
Olympia, WA 98504-1411

Coral Sales Company
PO Box 22385
Milwaukie OR 97269

**SIXTH AMENDMENT
TO
CONTRACT NO. 00118
GUARDRAILS, TERMINALS, CABLES, AND COMPONENTS**

This Sixth Amendment ("Amendment") to Contract No. 00118 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("State") and Coral Sales Company, an Oregon ("Contractor") and is dated as of June 15, 2022.

RECITALS

- A. State and Contractor (collectively the "Parties") entered into that certain Contract No. 00118 for Guardrails, Terminals, Cables, and Components dated effective as of August 28, 2018 ("Contract").
- B. The Parties previously amended the Contract five (5) times:
 - Amendment 1, effective November 6, 2019 (expand product offerings)
 - Amendment 2, effective March 4, 2020 (expand product offerings)
 - Amendment 3, effective March 1, 2021 (price adjustment)
 - Amendment 4, effective June 15, 2021 (price adjustment)
 - Amendment 5, effective January 28, 2022 (temporary price adjustment)
- C. The amendment set forth herein is within the scope of the Contract.
- D. The Parties now desire to amend the Contract as set forth herein.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

1. PRODUCTS REMOVAL. Exhibit B – Prices for guardrails, terminals, cables, and components is hereby amended by deleting the following items:

Guardrail				
WSDOT Commodity Code	WSDOT Part Number	Vendor Commodity Code	Item Description	Unit Measure
5702849626	13030A	75	ASYMMETRICAL TRANSITION, 6'3", RIGHT, 10 GA GALV THRIE BEAM PANEL	EA
5702849620	13029A	76	ASYMMETRICAL TRANSITION, 6'3", LEFT, 10 GA GALV THRIE BEAM PANEL	EA
5702849632	13027A	77	GR Thrie Beam Reducer Asymm Right Type A 13' 6 1/2 " @ 6' 3" Transition 10 Ga # 13027A	EA
5702849630	13028A	78	GR Thrie Beam Reducer Asymm Left Type A 13' 6 1/2 " @ 6' 3" Transition 10 Ga # 13028A	EA
570-28-39-123	9C	109	GR 13' 6 1/2" @ 6' 3" Weathering 12 GA	EA
5702860660	27815A	192	GR Post Cable Barrier 3S5.7 @ 5' 3" 1/4" x 8" x 24" Welded Soil Plate	EA
5702858474	14510G	205	GR Post 6" x 9" @ 6' 0" L Steel W Type Beam	EA
5702849121	4015G	1772	GR Cable Barrier Wire Rope 3/4" Type 1 Class A Coating 2000 Feet Per Roll	EA
Cable and Components				
5702849820	5814G	1786	Terminal, cable, left hand	EA
5702849640	5836B	1790	Ring, reinforcing	EA
5702860751	33934A	1795	Post, lower CRP (cable release post)	EA
5702860820	33915A	1798	Post, short bolted	EA
5702860700	33953G	1800	CASS - TL3 Post Concrete	EA
5702860851	33975G	1804	Post Sleeve-driven short post 30.75"	EA
5702872275	33985G	1805	Sleeve C 27" 11G Con	EA
5702872550	33908G	1806	Post Sleeve, for S3x5.7, 33908G	EA
5702872551	33914G	1807	Sleeve Long	EA
5702872552	33906G	1809	Post Sleeve, fo C-Shaped, 33906G	EA
5702849037	5635G	1811	Assembly Stud 3/4"	EA
Bench Stock	3848G	1812	Bolt, hex	EA
Bench Stock	5833B	1814	Cap, sleeve	EA

Guardrail End Treatment Parts/Trinity					
WSDOT Commodity Code	WSDOT Part Number	Vendor Commodity Code	Item Description	Unit Measure	Prices Effective 2/3/2022
570-28-49-521	32G	151	GR ET-Plus Panel No. 1 13' 6 1/2" @ 6' 3" SYRO 32G	EA	\$ 288.11
570-28-13-027	704A	152	ANCHOR BRACKET, ET-Plus,	EA	\$ 99.77
570-28-49-265	995A	153	GR ET-Plus Extruder Head	EA	\$ 1,126.01
Bench Stock	4228G	154	LAG SCREW, 3/8" X 4", ET- Plus	EA	\$ 1.60
570-28-32-045	782G	155	BEARING PLATE 5/8" X 8" X 8", ET-Plus,	EA	\$ 30.06
570-28-49-775	33875G	158	GR Strut Angle Only ET-Plus	EA	\$ 93.35
Bench Stock	5148G	159	3/4" X 9-1/2" A325 BOLT, ET- Plus	EA	\$ 6.72
570-28-49-153	6207B	695	GR Decals 14' x 27" UR/LL ET- Plus (Right for TL2 and TL3 Systems)	EA	\$ 26.86
570-28-49-154	6206B	696	GR Decals 14' x 27" UL/LR ET- Plus (Left for TL2 and TL3 Systems)	EA	\$ 26.86
570-28-49-135	3700SS262G	1067	GR Complete ET Plus (for 27 inch) Non-Flared TL3 Extruding Terminal System	System	\$ 2,908.12
570-28-32-402	33873A	1675	ET HBA POST, BOTTOM, #1 & 2, GALV GR END TREATMENT PART	EA	\$ 179.07
570-28-49-134	47ET31WOOD	1773	GR ET-Plus 31 (for 31 inch) Non-flared Terminal System	EA	\$ 2,949.42
570-28-32-375	49398A	3444	ET-31 HBA POST #1, TOP, 3'0", GALV GR END TREATMENT PART	EA	\$ 133.18
570-28-49-566	N/A	3519	ET TYPE 31, TL2, 21' 10- 1/2", STEEL POST, POLY BLOCK Non-flared Terminal System	EA	\$ 2,228.45
570-28-49-253	N/A	3540	ET TYPE 31, 40' 7-1/2", STEEL POST, POLY BLOCK Non- flared Terminal System	System	\$ 3,091.97

2. **PRODUCTS ADDED.** The items listed below are hereby added to Wood Posts & Blocks section of Exhibit B of the contract:

WSDOT Commodity Code	WSDOT Part Number	Vendor Commodity Code	Item Description	Unit Measure	Prices
801-30-58-180	N/A	4780	Wood Sign Post, 4"x4"x14', Pressure Treated	EA	\$66.22
801-30-58-191	N/A	4781	Wood Sign Post, 4"x6"x16', Pressure Treated	EA	\$127.30
501-30-58-195	N/A	4782	Wood Sign Post, 4"x6"x18', Pressure Treated	EA	\$138.38
801-30-58-205	N/A	4783	Wood Sign Post, 4"x6"x20', Pressure Treated	EA	\$149.46
801-30-58-225	N/A	4784	Wood Sign Post, 6"x6"x16', Pressure Treated	EA	\$215.90
801-30-58-230	N/A	4785	Wood Sign Post, 6"x6"x18', Pressure Treated	EA	\$233.42
801-30-58-235	N/A	4786	Wood Sign Post, 6"x6"x20', Pressure Treated	EA	\$250.94
801-30-58-250	N/A	4787	Wood Sign Post, 6"x8"x20', Pressure Treated	EA	\$350.63

3. **NO CHANGE OTHER THAN AMENDMENT.** Except as amended herein, the Contract is unaffected and remains in full force and effect.
4. **INTEGRATED AGREEMENT; MODIFICATION.** This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
5. **AUTHORITY.** Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
6. **ELECTRONIC SIGNATURES.** A signed copy of this Amendment or any other ancillary agreement transmitted by facsimile, email, or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
7. **COUNTERPARTS.** This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same

instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**CORAL SALES COMPANY,
AN OREGON CORPORATION**

By: Jamie Bernstein

Name: Jamie Bernstein

Title: Inside Sales

Date: Jamie Bernstein

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

By: Alexander Kenesson

Name: Alexander Kenesson

Title: Procurement Supervisor

Date: 6/14/2022

State of Washington
Contracts & Procurement Division
Department of Enterprise Services
P.O. Box 41411
Olympia, WA 98504-1411

Coral Sales Company
PO Box 22385
Milwaukie, OR 97269

**SEVENTH AMENDMENT
TO
CONTRACT NO. 01118
GUARDRAILS, TERMINALS, CABLE, AND COMPONENTS**

This Seventh Amendment ("Amendment") to Master Contract No. 01118 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("Enterprise Services") and Coral Sales Company, an Oregon corporation ("Contractor") and is dated as of July 28, 2022.

RECITALS

- A. Pursuant to Legislative authorization, Enterprise Services, on behalf of the State of Washington, is authorized to develop, solicit, and establish master contracts for goods/services to support Washington state agencies. See RCW 39.26.050(1). The Washington State Legislature also has authorized Enterprise Services to make these master contracts available, pursuant to agreement in which Enterprise Services ensures full cost recovery, to other local or federal government agencies or entities, public benefit nonprofit organizations, and any tribes located in the State of Washington. See RCW 39.26.050(1) & (2).
- B. To provide a cost-effective and efficient procurement solution for state agencies and other eligible purchasers, Enterprise Services typically develops multi-year Master Contracts. Such Master Contracts establish pricing and, where appropriate, price adjustments over the term of the Master Contract.
- C. Enterprise Services and Contractor (collectively the "Parties") entered into that certain Master Contract No. 01118 dated effective as of ("Master Contract").
- D. The Parties previously amended the Contract six (6) times:
 - a. Amendment 1, effective November 6, 2019 (expand product offerings)
 - b. Amendment 2, effective March 4, 2020 (expand product offerings)
 - c. Amendment 3, effective March 1, 2021 (price adjustment)
 - d. Amendment 4, effective June 15, 2021 (price adjustment)
 - e. Amendment 5, effective January 28, 2022 (temporary price adjustment)
 - f. Amendment 6, effective June 15, 2022 (product removal and expanded product offerings)
- E. Enterprise Services and Contractor are witnessing unanticipated costs increases pertaining to certain raw materials, components, and logistical supply constraints that are unexpectedly tensioning pricing pertaining to this Master Contract. Accordingly, the Parties now desire to amend the Master Contract to address certain unanticipated cost increases and provide

temporary an equitable, temporary price adjustment consistent with the purpose of this Master Contract.

F. The amendment set forth herein is within the scope of the Master Contract.

A G R E E M E N T

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Master Contract, as previously amended, as follows:

1. TEMPORARY PRICE ADJUSTMENT. The Master Contract is amended to add the following provision:

TEMPORARY PRICE ADJUSTMENT. Notwithstanding any provision to the contrary, beginning July 28, 2022, upon written request by Contractor, Enterprise Services will review, evaluate, and, as appropriate in its sole determination, approve temporary price adjustments pertaining to Master Contract goods/services impacted by unexpected costs that are beyond the Master Contract's applicable price adjustment procedures, if any; *Provided, however, that:*

- (a) Contractor must request such temporary price adjustment in writing and set forth the unexpected costs that are adversely impacting Contractor's specific Master Contract goods/services;
- (b) The unexpected costs must be unanticipated, beyond the reasonable control of Contractor, and impacting Contractor's industry/market segment (if the unexpected costs only are impacting Contractor and not its competitors, there will be no temporary price adjustment);
- (c) The unexpected costs must not be part of any other price adjustment (e.g., a PPI inflation adjustment) allowed or provided by the Master Contract and, if granted by Enterprise Services, the impact of any temporary price adjustment will be considered by Enterprise Services and factored into any other price adjustments as allowed or provided by the Master Contract;
- (d) Contractor must propose to Enterprise Services a reasonable, temporary price adjustment that, based on a material input percentage basis (or similar appropriate metric such as: Producer Price Indices, Manufacturer's price change notices, invoices, or other third-party documentation) for the goods/services equitably aligns Master Contract prices for impacted goods/services with the Master Contract's allocation of risk/return (e.g., Contractor's margin);
- (e) Contractor must document to Enterprise Services that Contractor already has implemented equivalent or greater price adjustments for Contractor's goods/services to other non-affiliated customers outside of the Master Contract based on the unexpected costs identified to Enterprise Services;
- (f) Contractor, acting in good faith, also must evaluate and, as appropriate, propose temporary price adjustments if costs for Contractor's Master Contract goods/services have unexpectedly decreased;
- (g) Enterprise Services, acting in good faith, will have sole discretion to approve the scope, amount, and duration of any temporary price adjustment;


- (h) Any such temporary price adjustment will be temporary and will include a stated period that will not exceed 180 days (Contractor, if circumstances warrant, may seek a subsequent temporary price adjustment); and
 - (i) Unless and until a temporary price adjustment is approved in writing by Enterprise Services, Contractor will not adjust Master Contract prices.
- 2. NO CHANGE OTHER THAN AMENDMENT. Except as amended herein, the Master Contract is unaffected and remains in full force and effect.
- 3. INTEGRATED AGREEMENT; MODIFICATION. This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Master Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
- 4. AUTHORITY. Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
- 5. ELECTRONIC SIGNATURES. An electronic signature of this Amendment or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
- 6. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

CORAL SALES COMPANY
AN OREGON CORPORATION

STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES

By: 

By: 

Name: Diane Grant

Name: Alexander Kenesson

Title: President

Title: Procurement Supervisor

Date: 7/26/22

Date: 7/26/2022

STATE OF WASHINGTON	CONTRACT AMENDMENT
Contract No.:	00118
Amendment No.:	Eight
Effective Date:	January 25, 2023
State of Washington Contracts & Procurement Division Department of Enterprise Services P.O. Box 41411 Olympia, WA 98504-1411	Coral Sales Company PO Box 22385 Milwaukie OR 97269

**EIGHTH AMENDMENT
TO
STATEWIDE CONTRACT NO. 00118
GUARDRAILS, TERMINALS, CABLES, AND COMPONENTS**

This Eighth Amendment ("Amendment") to Contract No. 00118 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("State") and Coral Sales Company, an Oregon ("Contractor") and is dated as of January 25, 2023.

RECITALS

- A. State and Contractor (collectively the "Parties") entered into that certain Contract No. 00118 for Guardrails, Terminals, Cables, and Components dated effective as of August 28, 2018 ("Contract").
- B. The Parties previously amended the Contract seven (7) times:
 - Amendment 1, effective November 6, 2019 (expand product offerings)
 - Amendment 2, effective March 4, 2020 (expand product offerings)
 - Amendment 3, effective March 1, 2021 (price adjustment)
 - Amendment 4, effective June 15, 2021 (price adjustment)
 - Amendment 5, effective January 28, 2022 (temporary price adjustment)
 - Amendment 6, effective June 15, 2022 (temporary price adjustment)
 - Amendment 7, effective July 28, 2022 (temporary price adjustment)
- C. The amendment set forth herein is within the scope of the Contract.
- D. The Parties now desire to amend the Contract as set forth herein.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

1. **Economic Adjustment.** Economic Adjustment is hereby amended by deleting the existing Economic Adjustment Section 3.3 in its entirety and inserting the following in lieu thereof:

Economic Adjustment. Twelve (12) months after the effective date of this Eighth Amendment, the prices set forth in the attached Exhibit A – Prices, shall be adjusted, based upon the percent changes (whether up or down) in the United States Department of Labor, Bureau of Labor and Statistics (BLS) indices described below, for the most recent year. Economic adjustment will lag one (1) calendar quarter past the Contract commencement date to allow for publication of BLS data. All calculations for the index shall be based upon the latest version of data published as of December 31, 2023. Prices shall be adjusted on January 25, 2024. If an index is recoded (i.e., the recoded index is a direct substitute for the prior index according to the BLS), this Contract will use the recoded index, as applicable. If an index becomes unavailable, Enterprise Services shall substitute a proxy index. If there is not a direct substitute, the next higher aggregate index available will be used. The economic adjustment shall be calculated as follows:

$$\text{New Price} = \text{Old Price} \times (\text{Current Period Index} / \text{Base Period})$$

Bureau of Labor Statistics Producer Price Index (PPI) Name	PPI Code	Percentage
Hot Rolled Steel	WPU101704	40%
Steel	WPU101	25%
Wood	WPU0811	10%
Cable/Wire	WPU10260398	5%
Rubber/Plastics	WPU07	4%
Steel	WPU101	3%
Natina Coating Treatment	N/A	3%
Freight	WPU3012	10%
TOTAL		100%

2. **PRICE ADJUSTMENT.** Price sheet is hereby amended by deleting the Exhibit B to the original contract, and all subsequent price sheets in their entirety, and inserting the Attached Exhibit A – Prices for Goods (dated January 25, 2023), in lieu of Exhibit B of the Contract.
3. **Price Ceiling.** Price Ceiling is hereby amended by deleting the existing Economic Adjustment Section 3.4 in its entirety and inserting the following in lieu thereof:

Price Ceiling. Although Contractor may offer lower prices to Purchasers, during the term of this Contract, Contractor guarantees to provide the Goods and/or Services at no greater than the prices set forth in Exhibit A – Prices for Goods (dated January 25, 2023).
4. **NO CHANGE OTHER THAN AMENDMENT.** Except as amended herein, the Contract is unaffected and remains in full force and effect.
5. **INTEGRATED AGREEMENT; MODIFICATION.** This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.

6. **AUTHORITY.** Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
7. **ELECTRONIC SIGNATURES.** An electronic signature or electronic record of this Amendment or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
8. **COUNTERPARTS.** This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**CORAL SALES COMPANY,
AN OREGON CORPORATION**

By: 

Name: Diane M. Grant

Title: President

Date: 1/24/23

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

By: 

Name: Tim Foitzik

Title: Procurement Supervisor

Date: 1/25/2023

Exhibit A
Prices for Goods
January 25, 2023

Guardrail Panels

WSDOT Commodity Code	WSDOT Part Number	Vendor Commo dity Code	Item Description	Unit	Prices Effective January 25, 2023
570-28-39-124	11G	03/3353	Special Punch (Type 31) 12' 6" @ 3' 1 1/2"	EA	\$ 157.64
570-28-39-118	21G	06	GR 13' 6 1/2" Special Punch 12 GA	EA	\$ 162.86
570-28-39-125	9G	08/3354	GR 13' 6 1/2" @ 6' 3" 12 GA	EA	\$ 157.64
570-28-39-060	1008G	12	GR Convex Radius 8' Galv.	EA	\$ 511.23
570-28-39-088	1010G	14	GR Convex Radius 10' Galv.	EA	\$ 409.80
570-28-39-133	1015G	16	GR Convex Radius 15' Galv.	EA	\$ 387.48
570-28-39-169	1020G	17	GR Convex Radius 20' Galv.	EA	\$ 242.37
570-28-39-196	1025G	18	GR Convex Radius 25' Galv.	EA	\$ 242.37
570-28-39-244	1030G	19	GR Convex Radius 30' Galv.	EA	\$ 242.37
570-28-39-264	1035G	20	GR Convex Radius 35' Galv.	EA	\$ 242.37
570-28-39-297	1040G	21	GR Convex Radius 40' Galv.	EA	\$ 242.37
570-28-39-317	1045G	22	GR Convex Radius 45' Galv.	EA	\$ 242.37
570-28-39-352	1060G	24	GR Convex Radius 60' Galv.	EA	\$ 242.37
570-28-39-367	1065G	26	GR Convex Radius 65' Galv.	EA	\$ 242.37
570-28-39-412	1075G	27	GR Convex Radius 75' Galv.	EA	\$ 242.37
570-28-39-427	1085G	29	GR Convex Radius 85' Galv.	EA	\$ 242.37
570-28-49-531	6G	37	6'3" @ 6'3", 12 GA GALV W-BEAM GR PANEL	EA	\$ 101.70
570-28-49-528	211G	57	12'6" @ 3'1-1/2", 12 GA GALV THRIE BEAM PANEL	EA	\$ 261.70
570-28-37-230	209G	58	GR Thrie Beam 13' 6 1/2" @ 6' 3" 12 GA	EA	\$ 234.78
570-28-49-529	205G	61	6'3" @ 3'1-1/2", 12 GA GALV THRIE BEAM PANEL	EA	\$ 198.92
570-28-37-700	974G	64	GR Thrie Beam Reducer Symm Type B 7' 3 1/2" Transition Piece	EA	\$ 179.65

570-28-39-129	1175G	438	GR Convex TYPE 31 RADIUS 15' Galv,	EA	\$ 385.69
570-28-39-159		439	GR Convex TYPE 31 RADIUS 20' Galv,	EA	\$ 242.37
570-28-39-353	110060G	701	GR Convex TYPE 31 RADIUS 60' Galv,	EA	\$ 242.37
570-28-39-337	1050G	1424	GR Convex Radius 50' Galv.	EA	\$ 242.37
570-28-39-345	1055G	2098	GR Convex Radius 55' Galv.	EA	\$ 242.37
570-28-39-451	110100G	2436	GR Convex TYPE 31 RADIUS 100' Galv,	EA	\$ 227.22
570-28-38-301	N/A	2437	GR CONCAVE TYPE 31 RADIUS 30', Galv	EA	\$ 227.22
570-28-38-335	N/A	2438	GR CONCAVE TYPE 31 RADIUS 60', Galv	EA	\$ 227.22
570-28-38-910	N/A	2439	GR CONCAVE TYPE 31 RADIUS 100', Galv	EA	\$ 227.22
570-28-39-245	110030G	2450	GR Convex TYPE 31 RADIUS 30' Galv,	EA	\$ 227.22
570-28-39-630		2461	GR Concave TYPE 31 RADIUS 45' Galv,	EA	\$ 227.22
TBD	32219G	2617	32219G ASYM. TRANSITION, 6'3", LEFT, 10 GA GALV THRIE BEAM PANEL	EA	\$ 259.67
TBD	32218G	2618	32218G ASYM. TRANSITION, 6'3", RIGHT, 10 GA GALV THRIE BEAM PANEL	EA	\$ 259.67
570-28-39-650	110045G	2661	GR Convex TYPE 31 RADIUS 45' Galv,	EA	\$ 242.37
570-28-39-600		2834	GR Concave TYPE 31 RADIUS 15' Galv,	EA	\$ 385.69
570-28-39-605		2835	GR Concave TYPE 31 RADIUS 20' Galv,	EA	\$ 242.37
570-28-13-350	N/A	3461	6'3" @ 6'3", TYPE 1 MODIFIED ANCHOR, 12 GA GALV W-BEAM GR PANEL	EA	\$ 113.61

Guardrail End Treatment Parts/Trinity

WSDOT Commodity Code	WSDOT Part Number	Vendor Commo Code	Item Description	Unit Measure	Prices Effective January 25, 2023
570-28-32-371	923G	50	GR End Piece Design G Galvanized 12 GA	EA	\$ 167.93
570-28-32-369	923G	55	GR End Piece Design F Flat End Shoe, 10 GA, W-Beam	EA	\$ 80.08
570-28-49-539	783A	135	Bearing Plate, 5/8"x 8"x 8" w/Flat Bar, Galv	EA	\$ 58.90

570-28-49-027	3000G	136	3/4" X 6'6" ANCHOR CABLE (T), GALV GR END ANCHOR ASSY PART	EA	\$ 214.95
570-28-49-036	705G	138	5-1/2" ANCHOR PIPE SLEEVE,	EA	\$ 36.37
Bench Stock	3910G	139	1" A563-DH NUT, HEAVY HEX	EA	\$ 2.25
Bench Stock	3900G	140	1" F844 ROUND WASHER,	EA	\$ 1.12
570-28-49-546	766G	148	GR Plate Soil 18" x 24" x 1/4"	EA	\$ 71.96
Bench Stock	3478G	149	5/8" X 7-1/2" A307 BOLT,	EA	\$ 2.79
Bench Stock	3497G	150	5/8" X 9-1/2" A307 Hex Bolt, Galv Tube Sleeve Part for GR Anchor Assy	EA	\$ 3.33
5702872700	742G	157	GR Sleeve Tube 6' Syro PC 742G	EA	\$ 278.67
570-28-49-760	30G	168	GR SRT Panel No. 1 13' 6 1/2" @ 6' 3" SYRO 34G	EA	\$ 382.88
5702849763	39G	169	GR SRT Panel No. 2 13' 6 1/2" @ 6' 3" SYRO 39G	EA	\$ 382.88
570-28-13-026	700A	171	ANCHOR BRACKET, SRT	EA	\$ 73.92
5702849753	9960G	172	Slot Guard for Anchor, SRT	EA	\$ 64.43
570-28-49-777	9852A	173	GR Strut Assy PC 9852A SRT 350	EA	\$ 245.13
570-28-32-011	3701G	572	3/4" Washer, F436, 3701G	EA	\$ 0.29
Bench Stock	3380G	596	5/8" X 1-1/2" A307 BOLT,	EA	\$ 0.91
Bench Stock	3704G	616	3/4" GALV (A563) A325 NUT,	EA	\$ 1.82
Bench Stock	3700G	620	3/4" GALV F436 (A325) WASHER,	EA	\$ 0.72
5702849155	6668B	685	12" X 12" ET DECAL, FASTENER/ATTACHMENT (NEED 2 PER UNIT)	EA	\$ 23.99
570-28-49-032	N/A	1001	GR Anchor Assy Design A Type 1 Includes Tube Sleeve Assy Galv.	EA	\$ 1,199.51
5702832400	15000G	1135	STEEL YIELDING TERMINAL POST, GALV GR END TREATMENT PART	EA	\$ 142.11
570-28-32-010	3717G	1583	3/4" X 2-1/2" Hex Bolt, A325, 3717G	EA	\$ 4.21
570-28-49-524	20442G	1778	GR ET-Plus Panel No. 2 Type 31 15' 7" # 20442G Galvanized	EA	\$ 322.54
570-28-49-029	47ANCHOR10	1815	GR anchor Assy, Type 10, Includes Tube Sleeve	EA	\$ 1,175.52
570-28-32-365	907G	1821	GR End Piece Design C 3/4 Wrap Galv 12 GA	EA	\$ 76.77
570-28-49-138	00SRT99-12	2005	GR Complete SRT 350 System Slotted 8 Post	EA	\$ 3,325.05
570-28-32-007	3391G	2060	5/8" X 1-3/4" Hex Bolt, A325, 3391G	EA	\$ 1.56

570-28-32-012	3908G	2171	1" Heavy Hex Nut, A563, 3908G	EA	\$ 3.36
570-28-32-602	15203G	2864	Softstop, Post #1, 4' 9-1/2", SYTP, 15203G	EA	\$ 93.12
570-28-32-005	105286G	2865	5/16" X 1-1/2" Hex Bolt, 105286G	EA	\$ 0.55
570-28-32-607	15207G	2866	Softstop, Keeper Plate, 15207G	EA	\$ 33.59
570-28-32-600	15208A	2867	Softstop Impact Head, 15208A	EA	\$ 2,180.65
570-28-32-006	105285G	2868	5/16" X 2-1/2" Hex Bolt, 105285G	EA	\$ 0.80
570-28-32-605	15201G	2869	Softstop, Anchor Angle, 15201G	EA	\$ 56.70
570-28-32-604	15204A	2870	Softstop, Anchor Paddle, 15204A	EA	\$ 169.60
570-28-32-603	15200G	3034	Softstop, Anchor Panel, 12'6", 15200G	EA	\$ 410.23
570-28-32-321	500646B	3091	Complete Softstop Terminal, TL-3, 50'9-1/2" Long, w/8" block	EA	\$ 3,696.74
570-28-32-320	500653B	3092	Complete Softstop Terminal, TL-2, 38'3-1/2", w/8" block	EA	\$ 3,347.44
570-28-32-601	15205A	3906	Softstop, Post #0 Anchor Post, 15205A	EA	\$ 572.85
570-28-32-606	15202G	3907	Softstop, Angle Strut, 15202G	EA	\$ 115.67
570-28-32-608	34429G	3908	Softstop, Plate Washer, 15206G	EA	\$ 45.36
570-28-32-609	34429G	3909	Softstop, Hardware Can, 34429G	EA	\$ 682.93
570-28-32-008	4489G	3910	5/8" X 9" Hex Bolt, A325, 4489G	EA	\$ 11.08
570-28-32-009	4372G	3911	5/8" Washer, F436, 4372G	EA	\$ 0.26

Guardrail End Treatment Parts/Road Systems

WSDOT Commodity Code	WSDOT Part Number	Vendor Commodity Code	Item Description	Unit Measure	Prices Effective January 25, 2023
570-28-49-099	S760	161	CABLE ANCHOR BOX, SKT/FLEAT,	EA	\$ 124.97
570-28-49-340	E780	162	GROUND STRUT, FLEAT/SKT,	EA	\$ 93.19
570-28-49-300	F3000	163	GR Fleat 350 /TL2 Impact (Extruder Head) Terminal F3000	EA	\$ 925.21
570-28-49-870	S730	164	TUBE SLEEVE, 6'0", FLEAT/SKT	EA	\$ 243.00
570-28-13-010	F1303/S1303	165	Anchor Panel for FLEAT/SKT 350	EA	\$ 296.23
570-28-49-572	TPHP1A/TPHP1 B	211	SKT/FLEAT #1 STEEL POST, UPPER AND LOWER ASSEMBLY	EA	\$ 507.38

Bench Stock	N/A	578	5/16" X 1" A307 BOLT, GALV,	EA	\$ 0.71
Bench Stock	E350	661	3/8" X 3" LAG SCREW,	EA	\$ 0.47
570-28-49-156	N/A	686	18" X 13-1/2" UL/LR, FLEAT DECAL,	EA	\$ 22.01
570-28-49-157	N/A	687	18" X 13-1/2" UR/LL, FLEAT DECAL,	EA	\$ 22.01
570-28-49-158	N/A	688	18" X 18" DELINEATOR DECAL, HI INT, LEFT OR RIGHT, FOR SKT	EA	\$ 31.95
570-28-49-137	KA063	1077	GR SKT-350 (for 27 inch) Non-flared Terminal System (TL3)	System	\$ 3,821.64
570-28-49-361		1343	GR SKT 350, TL-2, 25'0" SYSTEM, w/Wood Posts & blocks	EA	\$ 3,203.10
570-28-49-028	A114	1361	3/4" X 6'6" ANCHOR CABLE (U), SKT/FLEAT,	EA	\$ 167.20
570-28-32-047		1761	Bearing Plate, SKT/Fleat, Galv	EA	\$ 52.07
570-28-49-844	N/A	1779	GR SKT-MGS (for 31 inch) Non-Flared Terminal System	System	\$ 3,893.43
570-28-49-950	G1507/MGS-SF1303	1780	Anchor Panel, SKT-350, Type 31, 15'7-1/2"	EA	\$ 399.69
570-28-49-136	KA062.09	2021	GR Fleat 350 Terminal System (TL3)	EA	\$ 3,313.56
570-28-49-565	N/A	2432	SKT 350, TYPE 31, 40'7-1/2", STEEL POST, POLY BLOCK, Non-flared Terminal System	System	\$ 3,876.86
Bench Stock	N/A	2939	SKT/FLEAT #1 SP HARDWARE KIT,	EA	\$ 23.67
Bench Stock	N/A	2940	SKT/FLEAT #2 SP HARDWARE KIT,	EA	\$ 16.57
570-28-49-428	SB58A/N055A/W050A	3030	1/2" SHOULDER BOLT W/NUT & 2 WASHERS, SKT/FLEAT (SET OF 8)	Set	\$ 54.43
570-28-49-573	UHP2A/HP3B	3443	SKT/FLEAT #2 STEEL POST, UPPER AND LOWER ASSEMBLY	Set	\$ 231.95
570-28-49-605	TPHP1A	3646	SKT/FLEAT #1 POST, UPPER ONLY 29" LONG SQ TUBE	EA	\$ 121.49
570-28-49-606	UHP2A	3674	SKT/FLEAT #2 POST, UPPER ONLY 34" LONG I BEAM	EA	\$ 123.07
570-28-49-607	TPHP1B	3679	SKT/FLEAT #1 POST, LOWER ONLY, (6' W6X15),	EA	\$ 383.13
570-28-49-608	HP3B	3680	SKT/FLEAT #2 POST, LOWER ONLY,	EA	\$ 113.91
570-28-32-385		3971	MSKT Impact Head, Galv	EA	\$ 1,493.47
570-28-60-775		3972	MSKT Post #1, Upper (6"x 6"x 1/8" Tube), Galv	EA	\$ 205.96
570-28-60-776		3973	MSKT Post #1, Lower, W6x15 @6'0"w/soil plate, Galv	EA	\$ 470.84
570-28-60-777		3974	MSKT Post #2, Lower, Galv	EA	\$ 205.91

570-28-18-320		3975	MSKT Strut, Galv	EA	\$ 149.11
570-28-13-060		3976	End Terminal, MSKT, 46'10-1/2", STL, 8"Block	EA	\$ 4,556.14
570-28-18-321		3977	MSKT, 12ga W-Beam, 9'4-1/2", Galv	EA	\$ 142.01
570-28-13-061		4002	End Terminal, MSKT, 46'10-1/2", STL, 12" Block	EA	\$ 4,627.14
570-28-13-065		4171	End Terminal, MSKT, 53'1-1/2", STL, 12" Block	EA	\$ 4,793.26
570-28-53-400		4424	MSKT Repair Kit, 12'6", Post #1 & 2	EA	\$ 2,682.00

Standard Guardrail Hardware

WSDOT Commodity Code	WSDOT Part Number	Vendor Commodity Code	Item Description	Unit Measure	Prices Effective January 25, 2023
Bench Stock	3360G	80	1-1/4" Splice Bolt, 5/8" Galv GR hardware	EA	\$ 0.88
Bench Stock	3400G	81	2" Post/Splice Bolts, 5/8" Galv GR Hardware	EA	\$ 1.03
Bench Stock	3500G	86	GR Bolt Post 5/8" x 10" L with 7/32" oval Grip Types 1, 2 and 10	EA	\$ 3.27
Bench Stock	3540G	89	GR Bolt Post 5/8" x 14" L with 7/32" oval Grip Types 1, 2 and 10	EA	\$ 4.38
570-28-24-412	3580G	92	GR Bolt Post 5/8" x 18" L with 7/32" oval Grip Types 1, 2 and 10	EA	\$ 5.75
570-28-24-422	3620G	94	GR Bolt Post 5/8" x 22" L with 7/32" oval Grip Types 1,2, and 10	EA	\$ 6.98
Bench Stock	3340G	97	Recessed Nut, 5/8: Galv GR hardware	EA	\$ 0.78
Bench Stock	3300G	99	Round A307 Washer, 5/8" Galv GR hardware	EA	\$ 0.36
Bench Stock	3360G	3100	1 1/4" Guard Rail Spice Bolt 50 lb Bucket (263 bolts per bucket)	EA	\$ 193.98
Bench Stock	3340G	3101	5/8" Nut 50lb Bucket (263 nuts per bucket)	EA	\$ 193.86

Weathered & Natina Guardrail Components

WSDOT Commodity Code	WSDOT Part Number	Vendor Commodity Code	Item Description	Unit Measure	Prices Effective January 25, 2023
570-28-39-126	11C	3978	GR 13' 6 1/2" @ 3'1-1/2" Weathering 12 GA, Type 31	EA	\$ 206.78

570-28-47-200		4021	Natina, Type 31 W-Beam 12ga, 12'6" @ 3'1-1/2"	EA	\$ 579.26
570-28-60-800		4022	Natina, Steel GR Post, W6x9 @ 6' 0", W-Beam	EA	\$ 190.70
570-28-24-446		4023	Natina, 5/8"x14" GR Post Bolt	EA	\$ 10.32
570-28-24-445		4024	Natina, 5/8"x18" GR Post Bolt	EA	\$ 10.99
Bench Stock		4025	Natina, 5/8"x1-1/4" Splice Bolt	EA	\$ 2.55
Bench Stock		4026	Natina, 5/8" Round F844 Washer	EA	\$ 1.56
Bench Stock		4027	Natina, 5/8" Recessed Nut	EA	\$ 2.32

Wood Posts & Blocks

WSDOT Commodity Code	WSDOT Part Number	Vendor Commodity Code	Item Description	Unit Measure	Prices Effective January 25, 2023
540-73-41-174	N/A	220	GR Post 6" x 8" x 3' 6 1/2" Hem fir	EA	\$ 39.43
540-73-41-175	6058B	222	GR Post 5' 1/2" x 7 1/2" x 3' 9" or w/Steel Band	EA	\$ 91.44
540-73-41-170	4147B	223	GR Post 5.5" x 7.5" x 3' 9" in Breakaway (same as 6" x 8" x 3' 9") W/O Band (4147B)	EA	\$ 44.54
540-73-41-202	N/A	227	GR Post 6" x 8" x 6' CRT 2 hole @ 3 1/2" Breakaway Hem Fir	EA	\$ 78.39
540-73-41-250	4063B	231	GR Post Trinity 6" x 8" x 6' CRT 2 Hole SRT/ET Systems Breakaway Pine	EA	\$ 89.84
540-73-41-204	N/A	232	GR Post 6" x 8" x 6' 0" Treated Wood	EA	\$ 60.27
540-73-41-210	N/A	233	GR Post 6" x 8" 7' L Hem fir	EA	\$ 64.49
540-73-41-212	N/A	234	GR Post 6"x 8"x 8' L Hem fir	EA	\$ 81.49
540-73-41-214	N/A	235	GR Post 6"x 8" x 9' L Hem fir	EA	\$ 88.30
540-73-41-220	N/A	239	GR Post 8" x 8" x 6' L Hem fir	EA	\$ 91.19
540-73-35-127	4075B	249	GR Block Wood 6" x 8" x 14" (6" x 8" x 1'2") Hem Fir SRT/ET-Plus (4075B)	EA	\$ 11.08
540-73-35-220	N/A	254	GR Block Wood 8" x 8" x 14" Hem fir	EA	\$ 25.96
540-73-35-202	N/A	1473	GR Block Wood 6" x 12" x 14" Hem Fir	EA	\$ 32.68

540-73-41-300	4140B	1776	6" X 8" X 4'0-1/4" Anchor Post, ET, Type 31,	EA	\$ 43.08
570-28-49-609	UP650	1783	6" X 8" X 3'10.5" ANCHOR POST, TYPE 31 SKT SYSTEM,	EA	\$ 46.29
540-73-35-128	N/A	1822	GR Block Wood 6" x 8" x 14" Hem Fir	EA	\$ 16.26
801-30-58-180	N/A	4780	Wood Sign Post, 4"x4"x14', Pressure Treated	EA	\$ 68.47
801-30-58-191	N/A	4781	Wood Sign Post, 4"x6"x16', Pressure Treated	EA	\$ 131.63
801-30-58-195	N/A	4782	Wood Sign Post, 4"x6"x18', Pressure Treated	EA	\$ 143.08
801-30-58-205	N/A	4783	Wood Sign Post, 4"x6"x20', Pressure Treated	EA	\$ 154.54
801-30-50-225	N/A	4784	Wood Sign Post, 6"x6"x16', Pressure Treated	EA	\$ 223.24
801-30-58-230	N/A	4785	Wood Sign Post, 6"x6"x18', Pressure Treated	EA	\$ 241.36
801-30-58-235	N/A	4786	Wood Sign Post, 6"x6"x20', Pressure Treated	EA	\$ 259.47
801-30-58-250	N/A	4787	Wood Sign Post, 6"x8"x20', Pressure Treated	EA	\$ 362.55

Steel Guardrail Posts

WSDOT Commodity Code	WSDOT Part Number	Vendor Commodity Code	Item Description	Unit Measure	Prices Effective January 25, 2023
570-28-60-952	14318G	448	W6X9 @ 11' 0" POST, GALV STEEL GR POST	EA	\$ 320.15
570-28-60-953	533G	1878	W6X9 @ 6' 0", STEEL GR POST FOR WOOD OR POLY BLOCK	EA	\$ 84.97
570-28-60-951	14287G	3472	W6X9 @ 9'0" POST, GALV STEEL GR POST	EA	\$ 224.28

Polymer Guardrail Blocks

WSDOT Commodity Code	WSDOT Part Number	Vendor Commodity Code	Item Description	Unit Measure	Prices Effective January 25, 2023
570-28-74-221	6777B	1759	4"X 7-1/2"X 1'2", W-BEAM, KING BLOCK, 6777B	EA	\$ 7.28
570-28-74-385	6740B	2336	4"X 12"X 14", Type 31, Poly GR Block	EA	\$ 13.04

Guardrail Installation Tools

WSDOT Commodity Code	WSDOT Part Number	Vendor Commodi ty Code	Item Description	Unit Measure	Prices Effective January 25, 2023
570-28-58-600		3052	Steel GR Post, Model PD 200G, 4"x6" Post Driver	EA	\$ 4,668.06
570-28-58-601		3053	Steel GR Post, PD 140/200 4x6 Drive Cap	EA	\$ 1,186.79
570-28-58-602		3054	Steel GR Post, Throttle Valve Kit With 5' Hose	EA	\$ 474.72

CASS Cable Rail Components

WSDOT Commodity Code	WSDOT Part Number	Vendor Commodi ty Code	Item Description	Unit Measure	Prices Effective January 25, 2023
570-28-49-031	4099G	179	Torpedo, Assy	Assy	\$ 147.42
570-28-49-755	5700B	193	Spacer, Cable 5700B	EA	\$ 11.81
570-28-49-151	5823B	194	Cover, Sleeve	EA	\$ 11.86
570-28-76-650	5824T	195	Strap, Post (for C shaped Post)	EA	\$ 11.41
570-28-21-124	5835B	196	Cap, external yellow	EA	\$ 3.50
570-28-49-128	5838B	197	Cap, external black	EA	\$ 7.01
570-28-60-650	33902G	198	Post, short C-shaped PST 3' 11.25"	EA	\$ 110.55
Bench Stock	4372G	619	Washer, flat 5/8"	EA	\$ 0.16
Bench Stock	4225G	659	5/16" X 1.75" Hook Bolt w/Shoulder	EA	\$ 2.13
570-28-49-103	33909G	1208	Bracket, cable	EA	\$ 29.94
570-28-49-822	33910G	1209	Post, terminal 350/TL3 CCT Line	EA	\$ 110.81
570-28-22-500	5825G	1212	Bolt, cable lock	EA	\$ 3.04
Bench Stock	5831G	1214	Washer, 5/16"	EA	\$ 0.12
Bench Stock	3245G	1215	Nut, Hex 5/16 Diameter	EA	\$ 0.39
570-28-63-375	5839B	1217	Cover, sleeve for S3 Anchor Post	EA	\$ 10.35
570-28-63-209	33920G	1526	Connector to W Beam	EA	\$ 272.81
570-28-49-039	5633G	1787	CASS turnbuckle Stud Assy	Assy	\$ 327.13

570-28-49-880	5826G	1789	Turnbuckle 1" x 14"	EA	\$ 96.42
570-28-60-050	9021G	1791	Bearing, Angle (A36)	EA	\$ 46.92
570-28-49-422	5700B (2 each) 5823B (1 each) 5824T(1 each) 5838B (1 each)	1792	47 CASSKITR (CASS Repair Kit)	Kit	\$ 48.91
570-28-60-825	33912G	1793	Post, short splice 3'11.25" for 10 ga cable	EA	\$ 139.17
570-28-60-653	33901G	1794	Post, long C-shaped PST 5"3"	EA	\$ 133.25
570-28-60-750	33936A	1796	Post, lower driven CRP	EA	\$ 867.84
570-28-60-930	33935A	1797	Post, upper CRP	EA	\$ 402.36
570-28-49-823	33903A	1799	Post, terminal 350/TL3 w/soil plate	EA	\$ 186.93
570-28-60-701	33956G	1801	CASS - TL3 Post Driven	EA	\$ 149.02
570-28-49-749	33976A	1802	CASS -TL3 Post Sleeve w/soil plt	EA	\$ 131.49
570-28-60-850	33982G	1803	Post, Sleeve-in Concrete 27"	EA	\$ 70.12
570-28-72-500	33939A	1808	Sleeve, Post W/Soil Plate	EA	\$ 113.96
570-28-49-740	5851B	1810	Sheeting, reflective 5" x 24" Yellow and Black	EA	\$ 23.67
Bench Stock	5707T	1874	Post Strap, TL-4, 5707T	EA	\$ 9.97
Bench Stock	5708B	1875	Sleeve Cover, TL-4, 5708B	EA	\$ 10.35
570-28-60-835	34007G	2316	Post Short CASS TL3 (4.1)	EA	\$ 125.51
570-28-49-424	5708B (1each) 5707T (1 each) 5700B (3each) 4225G (1each) 3245G (1 each)	2318	TL43 CASSKITR (CASS Repair Kit) 4 Strand TL3	Kit	\$ 53.87
570-28-49-432	5700B (1 each) 4225G (2 each) 3245G (2 each) 5839B (1 each) 105202T(1 each)	2690	Repair Kit, for S3 Post, 4-Strand	EA	\$ 29.70
570-28-49-132	34045G	3525	S3 Post, Short, 4 Strand, 34045G	EA	\$ 169.31
Bench Stock	105202T	3526	S3, Post Strap, 4 Strand, 105202T	EA	\$ 4.53
570-28-63-550	34047A	3554	S3 Post Sleeve Driven w/ Soil Plate 34047A	EA	\$ 240.48

Gibraltar Cable Rail Components

WSDOT Commodity Code	WSDOT Part Number	Vendor Commodity Code	Item Description	Unit Measure	Prices Effective January 25, 2023
570-28-49-590	4-LNP-S	2480	Gibraltar, TL4 Line Post Socketed	EA	\$ 130.42
570-28-49-975	J-BLT	2481	Gibraltar, J-Bolt w/Nut & Washer, 3/4"	EA	\$ 32.61
570-28-49-363	4-HPIN-4	2763	Gibraltar, TL4, 4-Cable Hairpin	EA	\$ 76.08
570-28-49-364	4-LOCK-4	2764	Gibraltar, TL4, 4-Cable LockPlate	EA	\$ 34.77
570-28-49-365	TP1-4C	2765	Gibraltar, Terminal Post #1, TL-4, 4-Cable	EA	\$ 154.33
570-28-49-366	TP2-4C	2766	Gibraltar, Terminal Post #2, TL-4, 4-Cable	EA	\$ 154.33
570-28-49-367	TP3-4-4C	2767	Gibraltar, Terminal Post #3, TL-4, 4-Cable	EA	\$ 180.41
570-28-49-368	TP4-4-4C	2768	Gibraltar, Terminal Post #4, TL-4, 4-Cable	EA	\$ 180.41

Brifen Cable Rail Components

WSDOT Commodity Code	WSDOT Part Number	Vendor Commodity Code	Item Description	Unit Measure	Prices Effective January 25, 2023
570-28-71-257	A42	2729	Brifen, Locating Pegs, A42	EA	\$ 2.05
570-28-71-251	Z11L	3996	Brifen, TL-4 Line Post Socketed Left, Z11L	EA	\$ 134.96
570-28-71-252	Z41	3997	Brifen, TL-4 Post Excluder, Z41	EA	\$ 4.40
570-28-71-253	F11AL	4009	Brifen, Post #1, Anchor, Left Shoulder (TL3 & TL4)	EA	\$ 235.15
570-28-71-254	4F11B1L	4010	Brifen, Post #2, Anchor, Left Shoulder (TL4 Only)	EA	\$ 153.37
570-28-71-255	4F11B2L	4011	Brifen, Post #3, Anchor, Left Shoulder (TL4 Only)	EA	\$ 153.37
570-28-71-256	4F11B3L	4012	Brifen, Post #4, Anchor, Left Shoulder (TL4 Only)	EA	\$ 153.37
570-28-71-259		4085	Brifen, Drive Socket, 57" w/Soil Plate	EA	\$ 296.50