

**REGION: CENTRAL PUGET SOUND (CPS) KF/WC**

Bidder's must complete all shaded cells, i.e., OPIS Multiplier, Delivery Fees, Drop Fees, and DEF.  
Failure to complete will cause bid disqualification.

Line #	Eval. Fuel Price (For Eval. Purpose Only)	Rack Reference City	Fuel Type	County	Region	OPIS Multiplier (Keep Full / Will Call) (max of 4 digits to right of decimal)	Delivery Fee (Keep Full / Will Call Order)	Drop Fee (Keep Full / Will Call Order)	
1	\$2.54	Tacoma	Gasoline, Unleaded: All Types	NA	CPS	0.9990 ✓	NA	NA	
2	\$2.67	Tacoma	Diesel, ULSD #2 (CLEAR & DYED)	NA	CPS	0.9990 ✓	NA	NA	
3	\$2.83	Anacortes	Diesel, ULSD #1 (CLEAR & DYED)	NA	CPS	1.0000 ✓	NA	NA	
4	\$3.67	Tacoma	Biodiesel (B100) (CLEAR & DYED)	NA	CPS	0.9850 ✓	NA	NA	
5	\$2.67	Tacoma	Heating Oil	NA	CPS	0.9990 ✓	NA	NA	
6	NA	NA	NA	King	CPS	NA	\$50.00 ✓	\$25.00 ✓	
7	NA	NA	NA	Pierce	CPS	NA	\$50.00 ✓		
8	NA	NA	NA	McNeil Island	CPS	NA	\$150.00 ✓		
9	NA	NA	NA	Thurston	CPS	NA	\$55.00 ✓		
10	Unofficial Fuel and Service Sub-total:						\$11,938,887.43	✓	
11	<b>DIESEL EXHAUST FLUID (DEF)</b> (Prices are FOB Destination, Freight Prepaid and Included) API Certified high quality DEF. ISO 22241 standards for handling, transporting and storing. Do not include pumping equipment or taxes (billed separately on invoice). All other costs rolled into the <b>per gallon price</b> . Totes are subject to tote exchange.								
12	Year	Est. in Gallons	Per Gallon Price 275/gal Tote	Per Gallon Price 4,500/gal Bulk	Average	Total Est. x Ave. (unofficial)			
13	2011	49,000	\$1.85 ✓	\$1.05 ✓	\$1.45 ✓	\$71,050.00 ✓			
14	Unofficial Price Sheet Total (Fuel and Service Subtotal plus DEF Total):						\$12,009,937.43	✓	

Verified 3/3/11  
MM

Bidder Company Name: Associated Petroleum Products, Inc.

**REGION: NORTH PUGET SOUND (NPS) Bulk**

Bidder's must complete all shaded cells, i.e., OPIS Multiplier, Delivery Fees, Drop Fees, and DEF.  
Failure to complete will cause bid disqualification.

Line #	Eval. Fuel Price (For Eval. Purpose Only)	Rack Reference City	Fuel Type	County	Region	OPIS Multiplier (Bulk Order) (max of 4 digits to right of decimal)	Delivery Fee (Bulk Order)	Drop Fee (Bulk Order)	
1	\$2.51	Anacortes	Gasoline, Unleaded: All Types	NA	NPS	0.9995 ✓	NA	NA	
2	\$2.65	Anacortes	Diesel, ULSD #2 (CLEAR & DYED)	NA	NPS	0.9995 ✓	NA	NA	
3	\$2.83	Anacortes	Diesel, ULSD #1 (CLEAR & DYED)	NA	NPS	1.0250 ✓	NA	NA	
4	\$3.67	Tacoma	Biodiesel (B100) (CLEAR & DYED)	NA	NPS	0.9950 ✓	NA	NA	
5	\$2.65	Anacortes	Heating Oil	NA	NPS	0.9995 ✓	NA	NA	
6	NA	NA	NA	Island	NPS	NA	\$40.00 ✓	\$25.00 ✓	
7	NA	NA	NA	Skagit	NPS	NA	\$40.00 ✓		
8	NA	NA	NA	Snohomish	NPS	NA	\$50.00 ✓		
9	NA	NA	NA	Whatcom	NPS	NA	\$40.00 ✓		
10	(unofficial) Fuel & Service Sub-total:						\$15,741,750.38	✓	
11	<p align="center"><b>DIESEL EXHAUST FLUID (DEF)</b>                      (Prices are FOB Destination, Freight Prepaid and Included)                      API Certified high quality DEF.                      ISO 22241 standards for handling, transporting and storing.                      Do not include pumping equipment or taxes (billed separately on invoice).                      All other costs rolled into the per gallon price. Totes are subject to tote exchange.</p>								
12	Year	Est. in Gallons	Per Gallon Price 275/gal Tote	Per Gallon Price 4,500/gal Bulk	Average	Total Est. x Ave. (unofficial)			
13	2011	20,000	\$1.85 ✓	\$1.05 ✓	\$1.45 ✓	\$29,000.00 ✓			
14	(unofficial) Price Sheet Total (Fuel & Service Sub-Total plus DEF Total):						\$15,770,750.38	✓	

Verified 3/2/11  
MM

Bidder Company Name: Associated Petroleum Products, Inc.



**REGION: NORTH PUGET SOUND (NPS) KF/WC**

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Line #	Eval. Fuel Price (For Eval. Purpose Only)	Rack Reference City	Fuel Type	County	Region	OPIS Multiplier  (Keep Full / Will Call) (max of 4 digits to right of decimal)	Delivery Fee  (Keep Full / Will Call Order)	Drop Fee  (Keep Full / Will Call Order)	
1	\$2.51	Anacortes	Gasoline, Unleaded: All Types	NA	NPS	0.9995 ✓	NA	NA	
2	\$2.65	Anacortes	Diesel, ULSD #2 (CLEAR & DYED)	NA	NPS	0.9995 ✓	NA	NA	
3	\$2.83	Anacortes	Diesel, ULSD #1 (CLEAR & DYED)	NA	NPS	1.0250 ✓	NA	NA	
4	\$3.67	Tacoma	Biodiesel (B100) (CLEAR & DYED)	NA	NPS	0.9950 ✓	NA	NA	
5	\$2.65	Anacortes	Heating Oil	NA	NPS	0.9995 ✓	NA	NA	
6	NA	NA	NA	Island	NPS	NA	\$55.00 ✓	\$25.00 ✓	
7	NA	NA	NA	Skagit	NPS	NA	\$55.00 ✓		
8	NA	NA	NA	Snohomish	NPS	NA	\$65.00 ✓		
9	NA	NA	NA	Whatcom	NPS	NA	\$55.00 ✓		
10	(unofficial) Fuel & Service Sub-total:						\$2,984,035.21 ✓		
11	<b>DIESEL EXHAUST FLUID (DEF)</b> (Prices are FOB Destination, Freight Prepaid and Included) API Certified high quality DEF. ISO 22241 standards for handling, transporting and storing. Do not include pumping equipment or taxes (billed separately on invoice). All other costs rolled into the per gallon price. Totes are subject to tote exchange.								
12	Year	Est. in Gallons	Per Gallon Price 275/gal Tote	Per Gallon Price 4,500/gal Bulk	Average	Total Est. x Ave. (unofficial)			
13	2011	20,000	\$1.85 ✓	\$1.05 ✓	\$1.45 ✓	\$29,000.00 ✓			
14	(unofficial) Price Sheet Total (Fuel & Service Sub-total plus DEF Total):						\$3,013,035.21 ✓		

Verified 3/3/11  
NM

Bidder Company Name: Associated Petroleum Products, INC.

**REGION: Peninsula (P) Bulk**

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Line #	Eval. Fuel Price (For Eval. Purpose Only)	Rack Reference City	Fuel Type	County	Region	OPIS Multiplier (Bulk Order) (max of 4 digits to right of decimal)	Delivery Fee (Bulk Order)	Drop Fee (Bulk Order)	
1	\$2.54	Tacoma	Gasoline, Unleaded: All Types	NA	P	0.9995 ✓	NA	NA	
2	\$2.67	Tacoma	Diesel, ULSD #2 (CLEAR & DYED)	NA	P	0.9995 ✓	NA	NA	
3	\$2.83	Anacortes	Diesel, ULSD #1 (CLEAR & DYED)	NA	P	1.0350 ✓	NA	NA	
4	\$3.67	Tacoma	Biodiesel (B100) (CLEAR & DYED)	NA	P	0.9950 ✓	NA	NA	
5	\$2.67	Tacoma	Heating Oil	NA	P	0.9995 ✓	NA	NA	
6	NA	NA	NA	Clallam	P	NA	\$90.00 ✓	\$25.00 ✓	
7	NA	NA	NA	Gray Harbor	P	NA	\$65.00 ✓		
8	NA	NA	NA	Jefferson	P	NA	\$65.00 ✓		
9	NA	NA	NA	Kitsap	P	NA	\$30.00 ✓		
10	NA	NA	NA	Mason	P	NA	\$40.00 ✓		
11	(unofficial) Fuel & Service Sub-total:						\$1,918,198.04	✓	
12	<b>DIESEL EXHAUST FLUID (DEF)</b> (Prices are FOB Destination, Freight Prepaid and Included) API Certified high quality DEF. ISO 22241 standards for handling, transporting and storing. Do not include pumping equipment or taxes (billed separately on invoice). All other costs rolled into the per gallon price. Totes are subject to tote exchange.								
13	Year	Est. in Gallons	Per Gallon Price 275/gal Tote	Per Gallon Price 4,500/gal Bulk	Average	Total Est. x Ave. (unofficial)			
14	2011	0	\$2.15 ✓	\$1.35 ✓	\$1.75 ✓	\$0.00 ✓			
15	(unofficial) Price Sheet Total (Fuel & Service Sub-Total plus DEF Total):						\$1,918,198.04	✓	

Verified 3/2/11

MM

Bidder Company Name: Associated Petroleum Products, Inc.



**REGION: Peninsula (P) KF/WC**

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Line#	Eval. Fuel Price (For Eval. Purpose Only)	Rack Reference City	Fuel Type	County	Region	OPIS Multiplier (Keep Full / Will Call) (max of 4 digits to right of decimal)	Delivery Fee (Keep Full / Will Call Order)	Drop Fee (Keep Full / Will Call Order)	
1	\$2.54	Tacoma	Gasoline, Unleaded: All Types	NA	P	1.0025 ✓	NA	NA	
2	\$2.67	Tacoma	Diesel, ULSD #2 (CLEAR & DYED)	NA	P	1.0025 ✓	NA	NA	
3	\$2.83	Anacortes	Diesel, ULSD #1 (CLEAR & DYED)	NA	P	1.0350 ✓	NA	NA	
4	\$3.67	Tacoma	Biodiesel (B100) (CLEAR & DYED)	NA	P	1.0025 ✓	NA	NA	
5	\$2.67	Tacoma	Heating Oil	NA	P	1.0025 ✓	NA	NA	
6	NA	NA	NA	Clallam	P	NA	\$115.00 ✓	✓ \$25.00	
7	NA	NA	NA	Gray Harbor	P	NA	\$95.00 ✓		
8	NA	NA	NA	Jefferson	P	NA	\$95.00 ✓		
9	NA	NA	NA	Kitsap	P	NA	\$75.00 ✓		
10	NA	NA	NA	Mason	P	NA	\$85.00 ✓		
11	(unofficial) Fuel & Service Subtotal:						\$4,140,472.50 ✓		
12	<p align="center"><b>DIESEL EXHAUST FLUID (DEF)</b>                      (Prices are FOB Destination, Freight Prepaid and Included)                      API Certified high quality DEF.                      ISO 22241 standards for handling, transporting and storing.                      Do not include pumping equipment or taxes (billed separately on invoice).                      All other costs rolled into the per gallon price. Totes are subject to tote exchange.</p>								
13	Year	Est. in Gallons	Per Gallon Price 275/gal Tote	Per Gallon Price 4,500/gal Bulk	Average	Total Est. x Ave. (unofficial)			
14	2011	0	\$2.15 ✓	\$1.35 ✓	\$1.75 ✓	\$0.00 ✓			
15	(unofficial) Price Sheet Total (Fuel & Service Subtotal plus DEF Total):						\$4,140,472.50 ✓		

Verified 3/3/11  
MM

Bidder Company Name: Associated Petroleum Products, Inc.