

**MEMBER-REQUESTED PARTICIPATION ADDENDUM (MPA)**

This Addendum (“**MPA**”) is entered into by the Washington State Department of Enterprise Services on behalf of the State of Washington (“**Member**”) and Dental Health Products, Inc. (DHP), a corporation, with a principal address of 2614 North Sugar Bush Road, New Franken, Wisconsin, 54229 (“**Vendor**”) and incorporates MMCAP Infuse, an agency of the State of Minnesota (“**MMCAP Infuse**”) agreement MMS2401075 (“**Agreement**”).

**WHEREAS**, Member and Vendor wish to amend the terms and conditions of the Agreement to address the matters of Member.

**WHEREAS**, MMCAP Infuse has sole approval authority to any changes to the Agreement, thus is a signatory to this MPA.

**WHEREAS**, Member, MMCAP Infuse, and Vendor do not intend to alter, amend, interfere, modify, or adjust the contractual relationship of MMCAP Infuse and Vendor nor the relationship between any other member of MMCAP Infuse and the Vendor.

**THEREFORE**, the parties agree as follows:

**I. DEFINITIONS**

- A. **Membership:** Means the joint power cooperative comprised of the MMCAP Infuse authorized states, departments, facilities, and other municipalities.
- B. **Approved Facilities:** Means the authorized departments, facilities, and other municipalities approved by Member and MMCAP Infuse to access and use this MPA, as identified on Exhibit B.

**II. EFFECTIVE DATE AND TERM**

- A. **Effective Date:** This MPA is effective on June 16, 2025 or the date all signatures have been obtained, whichever is later.
- B. **Termination:** This MPA terminates upon:
  - 1. Thirty (30) calendar days’ written notice to the other parties; or
  - 2. The termination of the Agreement between MMCAP Infuse and the Vendor; or
  - 3. Written agreement executed by all parties.

**III. SCOPE**

- A. **Exhibit A:** Which is attached and incorporated herein, identifies the Agreement and all other documents to be incorporated into the contractual relationship between Member and Vendor.
- B. **Exhibit B:** Which is attached and incorporated herein, identifies the Approved Facilities Member has approved to access the Agreement and MPA.
- C. **Exhibit C:** Which is attached and incorporated herein identifies the language to be incorporated into the contractual relationships between Member and Vendor, as referenced on Exhibit A. In the event of any conflict between the terms of the Agreement and Exhibit C of this MPA, the terms of Exhibit C will supersede as between Member and Vendor. *MMCAP Infuse, the State of Minnesota, nor any other party of the Membership (except for the Facilities) are bound by the terms of Exhibit C.*

IV. **GENERAL PROVISIONS**

- A. **Assignment:** Except as affirmed in this MPA, the Member nor Vendor will not assign, delegate, or transfer any rights or obligations under this MPA without the prior written consent of MMCAP Infuse.
- B. **Counterparts and Electronic Signature:** The MPA cannot be executed in counterparts and will not be enforceable until MMCAP Infuse has obtained all required signatures. If requested by MMCAP Infuse, Member and Vendor expressly agree to conduct transactions under the MPA by electronic means (including, without limitation, with respect to execution, delivery, storage and transfer of this MPA by electronic means and to the enforceability of this electronic agreement). MMCAP Infuse will be deemed to have control of the authoritative copy for the electronic transferable record, in each case regardless of whether applicable law recognizes electronic transferable records or control of electronic transferable records and regardless of whether this MPA is an electronic record or transferable record. Member and Vendor will cooperate with and take all actions required by MMCAP Infuse in order for this MPA to be a transferable record, to ensure that MMCAP Infuse has control of the authoritative copy of such transferable record.
- C. **Amendments:** Any amendment or modification to this MPA must be in writing and will not be effective until executed by Vendor, the Member, and MMCAP Infuse.

**IN WITNESS WHEREOF**, the undersigned parties have caused this MPA to be signed on their behalf intending to be bound thereby.

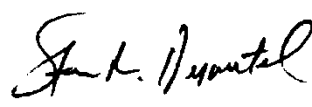
**BY AND BETWEEN:****FOR THE MEMBER:**

STATE OF WASHINGTON  
Department of Enterprise Services:

Signature: Elena McGrew  
By: Elena McGrew  
Title: Procurement Manager  
Date: 06/08/2025

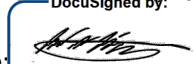
**VENDOR:**

DENTAL HEALTH PRODUCTS, INC. (DHP)

Signature:   
By: Steven R. Desautel  
Title: Chief Commercial Officer  
Date: June 5, 2025

**IN AN APPROVAL CAPACITY ONLY:****State of Minnesota for MMCAP Infuse**

In accordance with Minn. Stat. § 16C.03, subd. 3

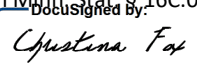
Signature:   
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Printed: Jared Huizenga

Date: 6/6/2025

**Minnesota Commissioner of Administration**

In accordance with Minn. Stat. § 16C.05, subd. 2

Signature:   
126B5884704A473...

Printed: Christina Fox

Date: 6/6/2025

**EXHIBIT A**

**Agreement and other Applicable Legal Documents**

1. Agreement MMS2401075
2. [Revised Code of Washington \(RCW\)](#)
3. [Washington Administrative Code \(WAC\)](#)

**EXHIBIT B****Approved Facilities**

**The following terms and conditions apply solely to the performance of Vendor and Member and solely for facilities designated as applicable by Member. These terms will be enforced by Member.**

- A. Pursuant to Legislative authorization, Enterprise Services, on behalf of the State of Washington, is authorized to develop, solicit, and establish Statewide contracts for goods and services to support Washington state agencies. See RCW 39.26.050(1). The Washington State Legislature has authorized Enterprise Services to make these Statewide contracts available, pursuant to agreement in which Enterprise Services ensures full cost recovery, to specified eligible purchasers. See RCW 39.26.050(1) & (2).
- B. The Washington State Legislature also has authorized Enterprise Services to participate in, sponsor, conduct, or administer certain cooperative purchasing agreements for the procurement of goods or services. See RCW 39.26.060(1).
- C. Enterprise Services determined that entering into this MPA will meet the cooperative purchasing needs and be in the best interest of the State of Washington.
- D. The purpose of this MPA is to enable eligible purchasers to purchase certain goods/services as set forth herein.

**PARTICIPATION – ELIGIBLE PURCHASERS (“APPROVED FACILITIES”)**: This Agreement may be used by any of the following:

- A. WASHINGTON STATE AGENCIES. Washington state agencies, departments, offices, divisions, boards, and commission
- B. WASHINGTON STATE INSTITUTIONS OF HIGHER EDUCATION. Any of the following institutions of higher education (colleges) in Washington:
  - State universities – i.e., University of Washington & Washington State University;
  - Regional universities – i.e., Central Washington University, Eastern Washington University, & Western Washington University;
  - Evergreen State college;
  - Community colleges; and
  - Technical colleges.
- C. CONTRACT USAGE AGREEMENT PARTIES. This Agreement also may be utilized by any of the following types of entities that have executed a Contract Usage Agreement with Enterprise Services:
  - Political subdivisions (e.g., counties, cities, school districts, public utility districts) in the State of Washington;
  - Public-benefit nonprofit corporations (i.e., public benefit nonprofit corporations as defined in RCW 24.03A.245) who also receive federal, state, or local funding; and
  - Federally recognized Indian Tribes located in the State of Washington.

**EXHIBIT C****Language Modification of the Agreement**

The following terms and conditions are entered into between Vendor and the Member and incorporate the documents identified on Exhibit A. Neither MMCAP, the State of Minnesota, nor the Membership, except for the Member (and applicable Facilities on Exhibit B), are bound by the terms within this Exhibit. The Member and Vendor understands and agrees that if the Vendor will assess any additional costs to accommodate these modifications and/or additional terms, those costs will only be applied to the Member or Approved Facilities and not directly or indirectly to MMCAP Infuse or the rest of the Membership. Additional costs will be applied or collected by one or more of the following: (i) increased pricing; (ii) a reduction in discounts; (iii) a surcharge or other fee; and/or (iv) a reduction in Shareback. Additional costs shall be negotiated and monitored only by the Member and the Vendor.

**Modification of Terms:**

**WASHINGTON STATE PROCUREMENT PRIORITIES.** Vendor understands and acknowledges that, in procuring goods/services, Washington State seeks to implement various state procurement priorities [e.g., goods/services that qualify as environmentally preferred products; goods/services produced in accordance with certain social welfare goals; and contracts with designated vendors (e.g., blind-made products, vendors who certify and qualify as Washington Small Businesses or Certified Veteran-Owned Businesses)]. Accordingly, where practicable, Vendor and Member shall collaborate to identify or categorize Vendor's goods/services under this Agreement to assist Member and Approved Facilities in identifying contracted goods/services that meet Washington State Procurement Priorities.

**WASHINGTON STATE GREEN PURCHASING POLICIES.** The summaries provided here are for convenience and are not intended to encompass the full description or requirements of each policy or statute. In addition, this list does not encompass in full the Washington State statutes with which the Vendor is required to comply.

- A. ENVIRONMENTALLY PREFERRED PURCHASING (EPP) REPORTING. In support of Executive Order 20- 01, Vendor shall, upon request, provide annual sales reporting by product line item for all products purchased under this MPA. If requested, reporting shall include:

- Vendor Product Number
- Name of Manufacturer
- Manufacturer Item Number
- Product Description
- Unit of Measure
- Cost to State (Price After Discount) per Unit
- Number of Units Sold
- Extended Price
- Product Green Certification Type
- Product Green Certification Level
- Product Percent Post-Consumer Recycled Content
- Product Percent Total Recycled Content
- Product Meets US EPA Recycled Content Guidelines (Yes, No, or N/A)
- Reuseable Product (Yes or No)

- RoHS-Compliant Product (Yes or No)
  - Other Environmental Attributes of Product (as applicable)
- B. POSTCONSUMER RECYCLED CONTENT. In accordance with RCW 70A.245.020, Vendor shall, to the extent commercially reasonable, provide an annual report of postconsumer recycled content percentage on average for the total quantity of plastic containers, by weight, that are sold, offered for sale, or distributed in or into the State of Washington. As available from manufacturers, product certifications for postconsumer recycled content shall be provided.
- C. EXPANDED POLYSTYRENE (EPS) PROHIBITION. In accordance with RCW 70A.245.070, packing peanuts and other EPS void-filling packaging, as well as EPS portable coolers and food service containers, shall not be used in Vendor shipments within or into the State of Washington.
- D. PURCHASING PREFERENCE FOR PRODUCTS THAT CONTAIN RECYCLED MATERIALS. If available, Vendor shall provide products and product packaging that contain recycled materials. If multiple products containing recycled materials are available, the product with the highest amount of recycled material shall be provided.
- E. PURCHASING PREFERENCE FOR ELECTRONIC PRODUCTS. Relating to Reduction or Elimination of Hazardous Materials. Applicable electronics must be on the EPEAT Registry at Bronze level or higher or meet another environmental standard that reduces the use of hazardous substances (e.g., TCO or the EU's Restriction of Hazardous Substances (RoHS) Directive).
- F. PURCHASING PREFERENCE FOR PRODUCTS AND PRODUCT PACKAGING THAT DO NOT CONTAIN POLYCHLORINATED BIPHENYLS (PCBs). If available, Vendor shall supply a transparent, non-pigmented version of products and/or product packaging.
- G. PURCHASING PREFERENCE FOR PRODUCTS WITHOUT ADDED MERCURY. Where there are nonmercury-added products available, Vendor shall supply those products to the exclusion of products that contain mercury-added compounds or components. If nonmercury-added products are unavailable, Vendor shall supply products that contain the least amount of added mercury required to achieve product performance.

Additional Terms:

1. **WASHINGTON'S ELECTRONIC BUSINESS SOLUTIONS (WEBS) SYSTEM.** Vendor shall register in the Washington State Department of Enterprise Services' Electronic Business Solutions (WEBS) System at <https://pr-webs-customer.des.wa.gov/home.html>.
2. **WASHINGTON'S STATEWIDE PAYEE DESK.** To be paid for Agreement sales, Vendor must register with Washington's Statewide Payee Desk. Washington state agencies cannot make payments to a vendor until it is registered. Registration materials are available here: <https://ofm.wa.gov/it-systems/accounting-systems/statewide-vendorpayee-services>
3. **QUALIFIED TO DO BUSINESS.** Vendor represents and warrants that Vendor is (a) in good standing; (b) qualified to do business in the State of Washington; and (c) registered with the Washington State Department of Revenue and the Washington Secretary of State.

**4. INSURANCE ENDORSEMENTS.**

- A. Upon request, Vendor timely shall provide to Member at the designated address, without exception, annual insurance endorsements for the insurance coverages required by the Agreement. Proof of coverage shall be provided by Vendor to Member upon execution of this MPA.
- B. Such insurance coverage must provide that coverage is primary and not excess over or contributory with any other insurance or self-insurance in force for Member and Approved Facilities.
- C. Such insurance coverage shall include Member and Approved Facilities as additional insureds under the Vendor's commercial general liability insurance policy.
- D. Member understands and agrees that Vendor will assess any additional costs associated with the request for receipt of annual insurance endorsements, and such costs, if any, will only be applied to Member or Approved Facilities and not directly or indirectly to MMCAP Infuse or the rest of the Membership.

5. **REPORTING.** Upon request, Vendor timely shall provide to Member sales reports pertaining to Member and/or Approved Facilities. Member understands and agrees that Vendor will assess any additional costs associated with the request, and such costs, if any, will only be applied to Member or Approved Facilities and not directly or indirectly to MMCAP Infuse or the rest of the Membership.

**6. NONDISCRIMINATION.**

- A. **NONDISCRIMINATION REQUIREMENT.** During the term of this MPA, Vendor, including any subvendor, shall not discriminate on the bases enumerated at RCW 49.60.530(3). In addition, Vendor, including any subvendor, shall give written notice of this nondiscrimination requirement to any labor organizations with which Vendor, or subvendor, has a collective bargaining or other agreement.
- B. **OBLIGATION TO COOPERATE.** Vendor, including any subvendor, shall cooperate and comply with any Washington state agency investigation regarding any allegation that Vendor, including any subvendor, has engaged in discrimination prohibited by this MPA pursuant to RCW 49.60.530(3).
- C. **DEFAULT.** Notwithstanding any provision to the contrary, Member may suspend Vendor, including any subvendor, upon notice of a failure to participate and cooperate with any Washington state agency investigation into alleged discrimination prohibited by this MPA, pursuant to RCW 49.60.530(3). Any such suspension will remain in place until Member receives notification that Vendor, including any subvendor, is cooperating with the investigating Washington state agency. In the event Vendor, or subvendor, is determined to have engaged in discrimination identified at RCW 49.60.530(3), Member may terminate this MPA in whole or in part, and Vendor, subvendor, or both, may be referred for debarment as provided in RCW 39.26.200. Vendor or subvendor may be given a reasonable time in which to cure this noncompliance, including implementing conditions consistent with any court-ordered injunctive relief or settlement agreement.
- D. **REMEDIES FOR BREACH.** Notwithstanding any provision to the contrary, in the event of MPA termination or suspension for engaging in discrimination, Vendor, subvendor, or both, shall be liable for contract damages as authorized by law including, but not limited to, any cost difference between the original MPA and

the replacement or cover contract which damages are distinct from any penalties imposed under Chapter 49.60, RCW. Member and/or Approved Facilities shall have the right to deduct from any monies due to Vendor or subvendor, or that thereafter become due, an amount for damages Vendor or subvendor will owe Member and/or Approved Facilities for default under this provision.

7. **VENDOR REPRESENTATIONS AND WARRANTIES.** Vendor makes each of the following representations and warranties as of the effective date of this MPA and at the time any order is placed pursuant to the MPA. If, at the time of any such order, Vendor cannot make such representations and warranties, Vendor shall not process any orders and shall, within three (3) business days notify Member, in writing, of such breach.
- A. **WAGE VIOLATIONS.** Vendor represents and warrants that, during the term of the MPA, and the three (3) year period immediately preceding the MPA, it is not determined, by a final and binding citation and notice of assessment issued by the Washington Department of Labor and Industries or through a civil judgment entered by a court of limited or general jurisdiction, to be in willful violation of any provision of Washington state wage laws set forth in RCW 49.46, 49.48, or 49.52.
  - B. **EXECUTIVE ORDER 18-03 – Workers’ Rights (Mandatory Individual Arbitration).** Vendor represents and warrants that Vendor does NOT require its employees that reside or work in the State of Washington, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers. Vendor further represents and warrants that, during the term of this MPA, Vendor shall not, as a condition of employment, require its employees that reside or work in the State of Washington, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers.
  - C. **WASHINGTON STATE PAY EQUALITY FOR ‘SIMILARLY EMPLOYED’ INDIVIDUALS.** Vendor represents and warrants that, as required by Washington state law ([Laws of 2023, ch. 475](#), § 919), during the term of this MPA, among Vendor’s employees, ‘similarly employed’ individuals are compensated as equals. For purposes of this provision, employees are similarly employed if the individuals work for the same employer, the performance of the job requires comparable skill, effort, and responsibility, and the jobs are performed under similar working conditions. Job titles alone are not determinative of whether employees are similarly employed. Vendor may allow differentials in compensation for its workers based in good faith on any of the following: a seniority system; a merit system; a system that measures earnings by quantity or quality of production; a bona fide job-related factor or factors; or a bona fide regional difference in compensation levels. A bona fide job-related factor or factors may include, but is not limited to, education, training, or experience that is: consistent with business necessity; not based on or derived from a gender-based differential; and accounts for the entire differential. A bona fide regional difference in compensation level must be consistent with business necessity; not based on or derived from a gender-based differential; and account for the entire differential. Notwithstanding any provision to the contrary, upon breach of warranty and Vendor’s failure to provide satisfactory evidence of compliance within thirty (30) days, Member may suspend or terminate this MPA and any Approved Facilities hereunder similarly may suspend or terminate its use of the Agreement and/or any agreement entered into pursuant to this MPA.



8. **COMPLIANCE WITH LAW; TAXES, LICENSES, & REGISTRATION:** Vendor shall comply with all applicable laws. Vendor shall promptly acquire and maintain all necessary licenses and registrations and pay all applicable taxes and fees. In addition, for all sales to purchasers in the State of Washington, Vendor shall calculate, collect, and remit, as appropriate, the applicable state and local sales tax on all invoices.

9. **PRIMARY CONTACTS:** The primary contact individuals for this MPA are as follows (or their named successors):

Vendor	Member
Dental Health Products, Inc. (DHP)  2614 North Sugar Bush Road New Franken, WI 54229-0176	State of Washington Department of Enterprise Services  Contracts & Procurement P.O. Box 41411 Olympia, WA 98504-1411
Attn: LaDeana DeClark, Gov't Sales Email: LaDeana.DeClark@dhpsupply.com	Attn: Washington MMCAP Contract Specialist  Email: <a href="mailto:DESContractsTeamFir@des.wa.gov">DESContractsTeamFir@des.wa.gov</a>

10. **ORDERS:** Unless the parties agree in writing that another contract or agreement applies to such order, any order placed by an Approved Facility set forth on Exhibit B for a product and/or service available from the Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions of) the Vendor as conditioned by this MPA.






# 00924\_Dental\_Products\_Services-DHP

Final Audit Report

2025-06-09

Created:	2025-06-06
By:	Samantha Lowdon (samantha.lowdon@des.wa.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAA-L5NaXoaVSIHSwz9Uq6erEGL-qC8wPVY

## "00924\_Dental\_Products\_Services-DHP" History

-  Document created by Samantha Lowdon (samantha.lowdon@des.wa.gov)  
2025-06-06 - 5:49:10 PM GMT
-  Document emailed to Elena McGrew (elena.mcgreg@des.wa.gov) for signature  
2025-06-06 - 5:49:14 PM GMT
-  Email viewed by Elena McGrew (elena.mcgreg@des.wa.gov)  
2025-06-09 - 0:46:18 AM GMT
-  Document e-signed by Elena McGrew (elena.mcgreg@des.wa.gov)  
Signature Date: 2025-06-09 - 0:48:32 AM GMT - Time Source: server
-  Agreement completed.  
2025-06-09 - 0:48:32 AM GMT