

State of Washington
Contracts & Procurement Division
Department of Enterprise Services
P.O. Box 41411
Olympia, WA 98504-1411

Norstar Industries, Inc.
2302 A St. SE
Auburn, WA 98002

**FIRST AMENDMENT
TO
CONTRACT NO. 01117
NORSTAR INDUSTRIES, INC.**

This First Amendment ("Amendment") to Contract No. 01117 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("State") and Norstar Industries, Inc., a Washington corporation ("Contractor") and is dated as of March 30, 2020.

RECITALS

- A. State and Contractor (collectively the "Parties") entered into that certain Contract No. 01117 for Dump Bodies, Snow Plows Various Types Controls and Services dated effective as of May 1, 2018 ("Contract").
- B. The amendment set forth herein is within the scope of the Contract.
- C. The Parties now desire to amend the Contract as set forth herein.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract as follows:

- 1. **TERM.** Per contract 01117 Section 1, Contract Term, the contract with Norstar Industries, Inc. is extended for an additional two (2) years effective May 1, 2020 through April 30, 2022.
- 2. **NO CHANGE OTHER THAN AMENDMENT.** Except as amended herein, the Contract is unaffected and remains in full force and effect.
- 3. **INTEGRATED AGREEMENT; MODIFICATION.** This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
- 4. **AUTHORITY.** Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully

authorized and approved, and that no further approvals or consents are required to bind such party.

5. **ELECTRONIC SIGNATURES.** A signed copy of this Amendment or any other ancillary agreement transmitted by facsimile, email, or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
6. **COUNTERPARTS.** This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

NORSTAR INDUSTRIES, INC.
A WASHINGTON CORPORATION

By: 

Name: Greg Swain

Title: President

Date: March 26, 2020

STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES

By: 

Name: Kim Kirkland

Title: IT Procurement Supervisor

Date: March 30, 2020


Norstar_signed Amendment

Final Audit Report

2020-03-30

Created:	2020-03-30
By:	Ashly McBunch (Ashly.mcbunch@des.wa.gov)
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"Norstar_signed Amendment" History

-  Document created by Ashly McBunch (Ashly.mcbunch@des.wa.gov)
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Signature Date: 2020-03-30 - 7:44:50 PM GMT - Time Source: server- IP address: 198.238.242.30
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2020-03-30 - 7:44:50 PM GMT

State of Washington
Contracts & Procurement Division
Department of Enterprise Services
P.O. Box 41411
Olympia, WA 98504-1411

Norstar industries, Inc
2302 A St. SE
Auburn, WA 98002

**SECOND AMENDMENT
TO
CONTRACT NO. 01117
NORSTAR INDUSTRIES, INC
DUMP BODIES, SNOW PLOWS VARIOUS TYPES, CONTROLS AND SERVICES**

This Second Amendment ("Amendment") to Contract No. 01117 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("State") and Norstar Industries, Inc. a Washington Corporation Company ("Contractor") and is dated as of March 31, 2022.

RECITALS

- A. State and Contractor (collectively the "Parties") entered into that certain Contract No. 01117 for Dump bodies, Snow Plows Various Types, Control and Services dated effective as of May 1, 2018 ("Contract").
- B. The Parties previously amended the Contract 01117 as follows:
 - a. First Amendment dated March 30, 2020- Contract Extension
- C. The amendment set forth herein is within the scope of the Contract.
- D. The Parties now desire to amend the Contract as set forth herein.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

- 1. **TERM.** Per contract 01117 Section 1 Contract Term, the contract with Norstar industries, inc. Is extended for an additional two (2) years affective May 1, 2022 through April 30, 2024
- 2. **NO CHANGE OTHER THAN AMENDMENT.** Except as amended herein, the Contract is unaffected and remains in full force and effect.
- 3. **INTEGRATED AGREEMENT; MODIFICATION.** This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
- 4. **AUTHORITY.** Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully

authorized and approved, and that no further approvals or consents are required to bind such party.

5. ELECTRONIC SIGNATURES. A signed copy of this Amendment or any other ancillary agreement transmitted by facsimile, email, or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
6. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

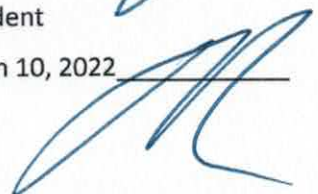
EXECUTED AND EFFECTIVE as of the day and date first above written.

NORSTAR INDUSTRIES, INC.
A WASHINGTON CORPORATION COMPANY

By: 

Name: Tracey Kelly

Title: President

Date: March 10, 2022 

STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES

By: 

Name: Chad Irwin

Title: Procurement Supervisor

Date: 03/14/2022

State of Washington Contracts & Procurement Division Department of Enterprise Services P.O. Box 41411 Olympia, WA 98504-1411	CONTRACT AMENDMENT	
	Contract No.:	01117
Norstar Industries Inc. 2302 A ST SE Auburn, WA 98002	Amendment No.:	3
	Effective Date:	12/15/2022

THIRD AMENDMENT
TO
STATEWIDE CONTRACT NO. 01117
DUMP BODIES, SNOWPLOWS VARIOUS TYPES, CONTROLS & SERVICES

This Third Amendment ("Amendment") to Contract No. 01117 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("State") and Norstar Industries Inc., a Washington Limited Liability Company ("Contractor") and is dated as of December 15, 2022.

RECITALS

- A. State and Contractor (collectively the "Parties") entered into that certain Contract No. 01117 for Dump Bodies, Snowplows Various Types, Controls & Services dated effective as of May 1, 2018 ("Contract").
- B. The Parties previously amended the Contract two times:
 - a. First Amendment to Contract (dated March 26, 2020) to extend the term of the Contract twenty-four (24) months ending April 30, 2022;
 - b. Second Amendment to Contract (dated March 10, 2022) to extend the term of the Contract twenty-four (24) months ending April 30, 2024.
- C. The amendment set forth herein is within the scope of the Contract.
- D. The Parties now desire to amend the Contract as set forth herein.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

- 1. **TEMPORARY PRICE ADJUSTMENT.** The Contract is amended to add the following provision:

TEMPORARY PRICE ADJUSTMENT. Notwithstanding any provision to the contrary, beginning December 15, 2022, upon written request by Contractor, Enterprise Services will review, evaluate, and, as appropriate in its sole determination, approve temporary price adjustments pertaining to Contract goods/services impacted by unexpected costs that are

beyond the Contract's applicable price adjustment procedures, if any; *Provided*, however, that:

- (a) Contractor must request such temporary price adjustment in writing and set forth the unexpected costs that are adversely impacting Contractor's specific Contract goods/services;
- (b) The unexpected costs must be unanticipated, beyond the reasonable control of Contractor, and impacting Contractor's industry/market segment (if the unexpected costs only are impacting Contractor and not its competitors, there will be no temporary price adjustment);
- (c) The unexpected costs must not be part of any other price adjustment (e.g., a PPI inflation adjustment) allowed or provided by the Contract and, if granted by Enterprise Services, the impact of any temporary price adjustment will be considered by Enterprise Services and factored into any other price adjustments as allowed or provided by the Contract;
- (d) Contractor must propose to Enterprise Services a reasonable, temporary price adjustment that, based on a material input percentage basis (or similar appropriate metric) for the goods/services equitably aligns Contract prices for impacted goods/services with the Contract's allocation of risk/return (e.g., Contractor's margin);
- (e) Contractor must document to Enterprise Services that Contractor already has implemented equivalent or greater price adjustments for Contractor's goods/services to other non-affiliated customers outside of the Contract based on the unexpected costs identified to Enterprise Services;
- (f) Contractor, acting in good faith, also must evaluate and, as appropriate, propose temporary price adjustments if costs for Contractor's Contract goods/services have unexpectedly decreased;
- (g) Enterprise Services, acting in good faith, will have sole discretion to approve the scope, amount, and duration of any temporary price adjustment;
- (h) Any such temporary price adjustment will be temporary and will include a stated period that will not exceed 180 days (Contractor, if circumstances warrant, may seek a subsequent temporary price adjustment); and
- (i) Unless and until a temporary price adjustment is approved in writing by Enterprise Services, Contractor will not adjust Contract prices.

2. SECTION 3.3 PRICE ADJUSTMENTS is deleted in its entirety and replaced with the following:

SECTION 3.3 ECONOMIC ADJUSTMENT. The Contract Prices set forth herein are firm and fixed for one year from the effective date of this Contract. Beginning twelve (12) months after the effective date of this Contract and for every annual anniversary thereafter, Contractor may request an annual price adjustment. Requests for price adjustments must be made in writing and be received at least thirty (30) days prior to the adjustment date (the annual anniversary of the effective date of the Contract). In the event Contractor fails to timely request a price adjustment, Enterprise Services, at its sole discretion, may allow an untimely adjustment; *Provided*, however, that such adjustment will not be effective for any time prior to Enterprise Services' price adjustment. Price adjustments will be made in accordance with the percentage change in the United States

Department of Labor, Bureau of Labor and Statistics (BLS) Produce Price Index (PPI), Commodity Groups;

Item Code PCU336211336211 Motor Vehicle Body Mfg. – Will be applied to all snow plows, eliminating the need for a cost breakdown. (Cat A, Cat B, Cat C, Cat D, Cat E, Cat F, Cat G, Cab Guard, All Hydro. Pkg., All Plow Categories)

Item Code PCU3362113362115A Dump Truck Bodies – Will be applied to all dump truck bodies, eliminating the need for a cost breakdown. (Cat C, Cat D, Cat E)

Issued every December of each contract term, the percentage difference between the PPI issued for December, of the previous year will be used for the based period index for example:

In December 2022 the base period index will be December 2021

In December 2023 the base period index will be December 2022

The PPI issued for each December of each year of adjustment will determine the maximum allowable adjustment of the original contract prices. No retroactive contract price adjustments will be allowed. The economic adjustment shall be calculated as follows:

$$\text{New Price} = \text{Old Price} \times (\text{Current Period Index} / \text{Base Period Index}).$$

Only final PPI data will be used to adjust contract pricing. This Contract will use seasonally unadjusted indexes. If an index becomes unavailable, Enterprise Services shall substitute a proxy index. If there is not a direct substitute, the next higher aggregate index available will be used.

3. NO CHANGE OTHER THAN AMENDMENT. Except as amended herein, the Contract is unaffected and remains in full force and effect.
4. INTEGRATED AGREEMENT; MODIFICATION. This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
5. AUTHORITY. Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
6. ELECTRONIC SIGNATURES. An electronic signature or electronic record of this Amendment or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.

7. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

NORSTAR INDUSTRIES INC.

A WASHINGTON CORPORATION COMPANY

By: 

Name: Tracy Kelly

Title: President

Date: 12/06/22

STATE OF WASHINGTON

DEPARTMENT OF ENTERPRISE SERVICES

By: Kelli Carmony

Name: Kelli Carmony

Title: Contracts and Procurement Supervisor

Date: 12/7/22

State of Washington Contracts & Procurement Division Department of Enterprise Services P.O. Box 41411 Olympia, WA 98504-1411	CONTRACT AMENDMENT	
	Contract No.:	01117
Norstar Industries, Inc. 2302 A ST SE Auburn, WA 98002	Amendment No.:	4
	Effective Date:	5/1/2023

**FOURTH AMENDMENT
TO
STATEWIDE CONTRACT NO. 01117
DUMP BODIES, SNOWPLOWS VARIOUS TYPES, CONTROLS & SERVICES**

This Seventh Amendment ("Amendment") to Contract No. 01117 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("State") and Norstar Industries Inc., a Washington corporation ("Contractor") and is dated as of May 1, 2023.

RECITALS

- A. State and Contractor (collectively the "Parties") entered into that certain Contract No. 01117 for Dump Bodies, Snowplows Various Types, Controls & Services dated effective as of May 1, 2018 ("Contract").
- B. The Parties previously amended the Contract six times:
 - a. First Amendment to Contract (dated March 26, 2020) to extend the term of the Contract for two (2) years effective May 1, 2020 through April 30, 2022;
 - b. Second Amendment to Contract (dated March 10, 2022) to extend the term of the Contract for two (2) years effective May 1, 2022 through April 30, 2024;
 - c. Third Amendment to Contract (dated December 15, 2022) for an economic price adjustment.
- C. The amendment set forth herein is within the scope of the Contract.
- D. The Parties now desire to amend the Contract as set forth herein.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

1. SECTION 3.3 is replaced with the following, to align adjustments to annual anniversary of the contract in *May*, and correct the categories for each respective item code:

- a. SECTION 3.3 ECONOMIC ADJUSTMENT. The Contract Prices set forth herein are firm and fixed for one year from the effective date of this Contract. Beginning twelve (12) months after the effective date of this Contract and for every annual anniversary thereafter, Contractor may request an annual price adjustment. Requests for price adjustments must be made in writing and be received at least thirty (30) days prior to the adjustment date (the annual anniversary of the effective date of the Contract). In the event Contractor fails to timely request a price adjustment, Enterprise Services, at its sole discretion, may allow an untimely adjustment; *Provided*, however, that such adjustment will not be effective for any time prior to Enterprise Services' price adjustment. Price adjustments will be made in accordance with the percentage change in the United States Department of Labor, Bureau of Labor and Statistics (BLS) Produce Price Index (PPI), Commodity Groups;

Item Code PCU336211336211 Motor Vehicle Body Mfg. – Will be applied to all snow plows, eliminating the need for a cost breakdown. (Cat A, Cat B, Cat F, Cat G, Cab Guard, All Hydro. Pkg., All Plow Categories)

Item Code PCU3362113362115A Dump Truck Bodies – Will be applied to all dump truck bodies, eliminating the need for a cost breakdown. (Cat C, Cat D, Cat E)

Issued every *May* of each contract term, the percentage difference between the PPI issued for *May*, of the previous year will be used for the based period index for example:

In *May* 2023 the base period index will be *May* 2022

In *May* 2024 the base period index will be *May* 2023

The PPI issued for each *May* of each year of adjustment will determine the maximum allowable adjustment of the original contract prices. No retroactive contract price adjustments will be allowed. The economic adjustment shall be calculated as follows:

$$\text{New Price} = \text{Old Price} \times (\text{Current Period Index} / \text{Base Period Index}).$$

Only final PPI data will be used to adjust contract pricing. This Contract will use seasonally unadjusted indexes. If an index becomes unavailable, Enterprise Services shall substitute a proxy index. If there is not a direct substitute, the next higher aggregate index available will be used.

2. NO CHANGE OTHER THAN AMENDMENT. Except as amended herein, the Contract is unaffected and remains in full force and effect.
3. INTEGRATED AGREEMENT; MODIFICATION. This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.

4. **AUTHORITY.** Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
5. **ELECTRONIC SIGNATURES.** An electronic signature or electronic record of this Amendment or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
6. **COUNTERPARTS.** This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

NORSTAR INDUSTRIES, INC.
A WASHINGTON CORPORATION

By: 

Name: Tracy Kelly

Title: President

Date: 3/23/23

STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES

By: Kelli Carmony

Name: Kelli Carmony

Title: Contracts and Procurement Supervisor

Date: 3.24.2023

State of Washington Contracts & Procurement Division Department of Enterprise Services P.O. Box 41411 Olympia, WA 98504-1411	CONTRACT AMENDMENT	
	Contract No.:	01117
Norstar Industries Inc. 2302 A ST SE Auburn, WA 98002	Amendment No.:	05
	Effective Date:	3/15/2024

**FIFTH AMENDMENT
TO
CONTRACT NO. 01117
DUMP BODIES, SNOWPLOWS VARIOUS TYPES, CONTROLS & SERVICES**

This Fifth Amendment ("Amendment") to Contract No.01117 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("Enterprise Services") and Norstar Industries Inc., a Washington corporation ("Contractor") and is dated as of March 15, 2024.

RECITALS

- A. Enterprise Services and Contractor (collectively the "Parties") entered into that certain Contract No. 01117 for Dump Bodies, Snowplows Various Types, Controls & Services dated effective as of May 1, 2018 ("Contract").
- B. The Parties previously amended the Contract as follows:
 - a. By instrument titled First Amendment to Contract (dated March 30, 2020) to extend the term of the Contract two (2) years ending April 30, 2022; and
 - b. By instrument titled Second Amendment to Contract (dated March 10, 2022) to extend the term of the Contract two (2) years ending April 30, 2024; and
 - c. By instrument titled Third Amendment to Contract (dated December 15, 2022) to provide a temporary price adjustment and to change section 3.3 Price Adjustments language; and
 - d. By instrument titled Fourth Amendment to Contract (dated May 1, 2023) to align economic adjustments to annual anniversary of the contract in *May*, and correct the categories for each respective item code.
- C. The amendment set forth herein is within the scope of the Contract.
- D. The Parties now desire to amend the Contract as set forth herein.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

1. **TERM.** The Contract term is amended to extend the term twenty-four (24) months, ending April 30, 2026.
2. **NONDISCRIMINATION.** The following provision is added as a new subsection at the end of Section 19 of the Contract (General Provisions):

19. **NONDISCRIMINATION.**

- (a) **Nondiscrimination Requirement.** During the term of this Contract, Contractor, including any subcontractor, shall not discriminate on the bases enumerated at RCW 49.60.530(3). In addition, Contractor, including any subcontractor, shall give written notice of this nondiscrimination requirement to any labor organizations with which Contractor, or subcontractor, has a collective bargaining or other agreement.
- (b) **Obligation to Cooperate.** Contractor, including any subcontractor, shall cooperate and comply with any Washington state agency investigation regarding any allegation that Contractor, including any subcontractor, has engaged in discrimination prohibited by this Contract pursuant to RCW 49.60.530(3).
- (c) **Default.** Notwithstanding any provision to the contrary, Enterprise Services may suspend Contractor, including any subcontractor, upon notice of a failure to participate and cooperate with any state agency investigation into alleged discrimination prohibited by this Contract, pursuant to RCW 49.60.530(3). Any such suspension will remain in place until Enterprise Services receives notification that Contractor, including any subcontractor, is cooperating with the investigating state agency. In the event Contractor, or subcontractor, is determined to have engaged in discrimination identified at RCW 49.60.530(3), Enterprise Services may terminate this Contract in whole or in part, and Contractor, subcontractor, or both, may be referred for debarment as provided in RCW 39.26.200. Contractor or subcontractor may be given a reasonable time in which to cure this noncompliance, including implementing conditions consistent with any court-ordered injunctive relief or settlement agreement.
- (d) **Remedies for Breach.** Notwithstanding any provision to the contrary, in the event of Contract termination or suspension for engaging in discrimination, Contractor, subcontractor, or both, shall be liable for contract damages as authorized by law including, but not limited to, any cost difference between the original Contract and the replacement or cover contract and all administrative costs directly related to the replacement contract, which damages are distinct from any penalties imposed under Chapter 49.60, RCW. Enterprise Services and/or Purchasers shall have the right to deduct from any monies due to Contractor or subcontractor, or that thereafter become due, an

amount for damages Contractor or subcontractor will owe Enterprise Services and/or Purchasers for default under this provision.

3. NO CHANGE OTHER THAN AMENDMENT. Except as amended herein, the Contract is unaffected and remains in full force and effect.
4. INTEGRATED AGREEMENT; MODIFICATION. This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
5. AUTHORITY. Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
6. ELECTRONIC SIGNATURES. An electronic signature or electronic record of this Amendment or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
7. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**NORSTAR INDUSTRIES INC.,
A WASHINGTON CORPORATION**

By: 

Name: Tracey Kelly

Title: President

Date: 3/11/24

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

By: 

Name: Kelli Carmony

Title: Contracts and Procurement Supervisor

Date: 3/11/24

State of Washington Contracts & Procurement Division Department of Enterprise Services P.O. Box 41411 Olympia, WA 98504-1411	CONTRACT AMENDMENT	
	Contract No.:	01117
	Amendment No.:	6
Norstar Industries Inc. 2302 A ST SE Auburn, WA 98002	Effective Date:	October 1, 2024

**SIXTH AMENDMENT
TO
CONTRACT NO. 01117
DUMP BODIES, SNOWPLOWS VARIOUS TYPES, CONTROLS & SERVICES**

This Sixth Amendment ("Amendment") to Contract No. 01117 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("Enterprise Services") and Norstar Industries Inc., a Washington corporation ("Contractor") and is dated as of October 1, 2024.

RECITALS

- A. Enterprise Services and Contractor (collectively the "Parties") entered into that certain Contract No. 00816 dated effective as of January 9, 2017 "Contract").
- B. The Parties previously amended the Contract as follows:
 - (1) By instrument titled First Amendment to Contract (dated March 30, 2020) to extend the term of the Contract two (2) years ending April 30, 2022; and
 - (2) By instrument titled Second Amendment to Contract (dated March 10, 2022) to extend the term of the Contract two (2) years ending April 30, 2024; and
 - (3) By instrument titled Third Amendment to Contract (dated December 15, 2022) to provide a temporary price adjustment and to change section 3.3 Price Adjustments language; and
 - (4) By instrument titled Fourth Amendment to Contract (dated May 1, 2023) to align economic adjustments to annual anniversary of the contract in *May*, and correct the categories for each respective item code.
 - (5) By instrument titled Fifth Amendment to Contract (dated March 15, 2024) to extend the term of the Contract two (2) years ending April 30, 2026 and add Nondiscrimination section.
- C. The Parties now desire to amend the Contract to include a 'pay equality provision' as required by the Washington State Legislature. See LAWS OF 2023, ch. 475, § 919(4).
- D. The amendment set forth herein is within the scope of the Contract.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

1. **PAY EQUALITY.** The following provision is added to the end of section 14 (General Provisions) as a new subsection:

14.24 **WASHINGTON STATE PAY EQUALITY FOR 'SIMILARLY EMPLOYED' INDIVIDUALS.** Contractor represents and warrants that, among Contractor's employees, 'similarly employed' individuals are compensated as equals. For purposes of this provision, employees are similarly employed if the individuals work for the same employer, the performance of the job requires comparable skill, effort, and responsibility, and the jobs are performed under similar working conditions. Job titles alone are not determinative of whether employees are similarly employed. Contractor may allow differentials in compensation for Contractor's workers based in good faith on any of the following: a seniority system; a merit system; a system that measures earnings by quantity or quality of production; a bona fide job-related factor or factors; or a bona fide regional difference in compensation levels. A bona fide job-related factor or factors may include, but is not limited to, education, training, or experience that is: consistent with business necessity; not based on or derived from a gender-based differential; and accounts for the entire differential. A bona fide regional difference in compensation level must be consistent with business necessity; not based on or derived from a gender-based differential; and account for the entire differential. Notwithstanding any provision to the contrary, upon breach of warranty and Contractor's failure to provide satisfactory evidence of compliance within thirty (30) days, Enterprise Services may suspend or terminate this Contract and any Purchaser hereunder similarly may suspend or terminate its use of the Contract and/or any agreement entered into pursuant to this Contract.
2. **NO CHANGE OTHER THAN AMENDMENT.** Except as amended herein, the Contract is unaffected and remains in full force and effect.
3. **INTEGRATED AGREEMENT; MODIFICATION.** This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
4. **AUTHORITY.** Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
5. **ELECTRONIC SIGNATURES.** An electronic signature or electronic record of this Amendment or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.

6. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**NORSTAR INDUSTRIES INC.,
A WASHINGTON CORPORATION**

By: 

Name: Tracy Kelly

Title: President

Date: 10/22/24

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

By: Michellee M. Jemmott

Name: Michellee Jemmott

Title: Procurement Supervisor

Date: 10/22/2024