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| \\filedepot.eclient.wa.lcl\DES\CPRM\L-OSP\Contracts\Contracts\2017\01217 Tractor Shovel Loaders\3-Eval\BidTab\Loader Pictures\John Deere.PNG | Pape’ Machinery Inc.  3607 20th St East  Tacoma, WA 98424 |  |
| SALES:  Gerald Warren  (360) 340-0396 Cell  gwarren@papemachinery.com |  |
| SERVICE:  Andy Van Buren  (253) 377-9205 Cell  avanburen@papemachinery.com |  |

State Contract Machines

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| **Contract Item Number** | **Description** | **Model** | **Price** | **Deducts** |
| Item 1 | Front Loader; 2.5 yard | John Deere 544 | $170,462.35 | JRB Multi Purpose Bucket deduct ($9,500)  Whelan L31HAF4 Beacon Deduct ($450) |
| Front Loader; 2.75 yard | John Deere 524 | $159,316.14 | JRB Multi Purpose Bucket deduct ($9,500)  Whelan L31HAF4 Beacon Deduct ($450) |
| Item 2 | Front Loader; 3.5 yard | John Deere 644 | $243,904.20 | JRB Multi Purpose Bucket deduct ($11,000)  Whelan L31HAF4 Beacon Deduct ($450) |
| Front Loader; 3.5 yard | John Deere 644 Hybrid | $264,123.08 | JRB Multi Purpose Bucket deduct ($11,000)  Whelan L31HAF4 Beacon Deduct ($450) |
| Item 3 | Front Loader; 5 yard | John Deere 744 | $327,852.88 | JRB Multi Purpose Bucket deduct ($11,000)  Whelan L31HAF4 Beacon Deduct ($450) |
| Item 4 | Compact Front Loader; 1.5 yard | John Deere 324 | $108,174.65 | JRB Multi Purpose Bucket deduct ($8,000)  Whelan L31HAF4 Beacon ($450)  15 Amp Converter ($300)  Back up camera ($500)  Block Heater ($200) |
| Item 5 | Skid Steer Wheel Loader | John Deere 320G | $49,151.60 | The new G-Series only allows High Flow with a cab unit. |
| Item 6 | Compact Track Loader | John Deere 325 | $56,101.21 | \*Deduct not available due machine specifications being basic. |
| Item 7 | Front Loader; 3 yard | John Deere 624 | $195,140.59 | JRB Multi Purpose Bucket deduct ($10,500)  Whelan L31HAF4 Beacon Deduct ($450) |
| Item 8 | Front Loader; 1.5 yard | John Deere 344 | $145,322.08 | JRB Multi Purpose Bucket deduct ($8,000)  Whelan L31HAF4 Beacon ($450)  15 Amp Converter ($300)  Back up camera ($500)  Block Heater ($200)  JRB Quick Coupler $3,355  **John Deere Compact Loaders come standard with OEM hydraulic quick Couplers in lieu of JRB** |
| Item 9 | Front Loader; 1.1 yard | John Deere 244 | $100,182.95 | JRB Multi Purpose Bucket deduct ($8,000)  Whelan L31HAF4 Beacon ($450)  15 Amp Converter ($300)  Back up camera ($500)  Block Heater ($200)  JRB Quick Coupler $3,355  **John Deere Compact Loaders come standard with OEM hydraulic quick Couplers in lieu of JRB** |

Parts and Accessories

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| **Type** | **Manufacturer** | **Catalog year/Date** | **% discount** |
| Original Equipment Repair Parts | John Deere | 2020 | 0% |
| Original Equipment Attachments/Accessories | JD 544 OPTIONS | 2020 | 40% |
| JD 524 OPTIONS | 2020 | 37% |
| JD 444 OPTIONS | 2020 | 32% |
| JD 344 OPTIONS | 2020 | 32% |
| JD 644 OPTIONS | 2020 | 35% |
| JD 744 OPTIONS | 2020 | 35% |
| JD 724 OPTIONS | 2020 | 35% |
| JD 824 OPTIONS | 2020 | 32% |
| JD 324 OPTIONS | 2020 | 28% |
| JD 204/244/244II/304 OPTIONS | 2020 | 14% |
| JD 318/320 OPTIONS | 2020 | 35% |
| JD 312/314/316/324/330/332 OPTIONS | 2020 | 6% |
| JD 317/331/333 OPTIONS | 2020 | 12% |
| JD Worksite Pro Attachments | 2020 | 15% |
| Aftermarket Equipment Attachments/Accessories | Groeneveld Lube Systems | 2020 | 0% |
| PSM Attachments | 2020 | 20% |
| JRB Attachments | 2020 | 20% |