**SCHEDULES OCENS Pricing Updated 11/09/18**

**A. Price List**

Basic Satellite Phone Service Fees:

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| **Annual Service Plan** | **Plan Minutes** | **Additional Minutes** | **Voice Mail** | **Price** |
| Iridium Basic Annual Plan\* | 200 | $1.59 | Included | $573.44 |
| Iridium-to-Iridium | Unlimited | 0.00 |  | $359.00 |
| \*Note: This price includes a WA state local area code phone number (subscriber chooses the area code of preference). All Iridium plans include worldwide international calling and roaming. Pooling or rollover of minutes is not available on any Iridium plan. | | | | |

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| **Monthly Service Plan** | **Plan Minutes** | **Additional Minutes** | **Voice Mail** | **Price** |
| Iridium Basic Monthly Plan\* | 10 | $1.59 | Included | $51.56 |
| Iridium-to-Iridium | Unlimited | 0.00 |  | $29.95 |
| \*Note: This price includes a WA state local area code phone number (subscriber chooses the area code of preference). All Iridium plans include worldwide international calling and roaming. Pooling or rollover of minutes is not available on any Iridium plan. | | | | |

Additional Features, Services or Fees:

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| **Service/Feature** | **Fee/monthly service charge** | **Comments** |
| Activation Fee---Recommend, waived for this contract | Waived | Normally, a $50 fee per activation applies, but the fee is waived for the purpose of this contract. |

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| Personal 800/888/877/866 toll free number | $5.00/month | Iridium phones will automatically include a local Washington state phone number (see specification 4.1.1). A customer can choose to have an 800/888/877/866 toll free number for the additional fee (listed). |
| Custom Greetings | Included | A subscriber may set up a custom recorded greeting on the phone at any time. |
| Custom Coverage | Included | Iridium coverage includes the entire world, therefore custom coverage is not relevant. |
| Batteries | Included | Each phone includes its own battery. Additional batteries may be purchased per the Price Schedule (section D). |
| Insurance (per phone) | $225 – 1 year  $425 – 2 years  $600 – 3 years | The insurance policy covers damaged phones in full. A damaged phone not covered by the manufacturer’s warranty will be exchanged with a refurbished phone immediately. The policy also covers lost phones. A lost phone replacement has a  $500 deductible per replaced phone. |
| Phone replacement fees | $500 | Out of warranty phones may be refurbished or replaced with a refurbished phone for  $500 (requires exchange of damaged phone). A brand new phone can be purchased per the Price Sheet (section D). |
| Loss or damage fees | $500 | Out of warranty phones may be refurbished or replaced with a refurbished phone for  $500 (requires exchange of damaged phone). A brand new phone can be purchased per the Price Sheet (section D). |

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| Shipping charges for replacement units (Note: it is recommend the vendor be responsible for all shipping charges). | No Charge | No charge for in-state, ground shipments. |
| Any additional charges, fees or taxes: Sales Tax  SMS messages  Calls to other satellite phone networks | Varies  $0.49 each  $11.00/minute | WA state + applicable municipal sales tax will be added to each invoice.  Applies to outbound SMS messages only Applies to outbound calls to other satellite networks (such as Inmarsat, Globalstar, etc.) |
| Standard Telephony Access, Monthly Fee: North America | $0 | Monthly fee for Standard calling access for calls in and to North America |
| Standard Telephony Access, Monthly Fee: Global | $18 | Monthly fee for Standard calling access for calls in and to any location globally |
| Sidekick Satellite Wifi Access Device | $99 | SK-100 |
| OneMail annual service for iOS and Android access to Gmail and other mail account services through satellite | $100 | One-Mail Annual |
| SnapTrack annual service for global tracking and OneMessage satellite messaging access | $100 | Snap-100 |

Other Optional Services:

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| **Other Optional Services** | **Fee/monthly service charge** | **Comments** |
| OCENS Mail compressed email service | $59 activation  +  $240 annual service fee | Highly compressed and optimized email service that allows full email use via the Iridium handheld phone data service. |
| SpotCast Weather | $20 activation  +  $8/monthly | Short form weather forecast delivery service for satellite phones (only compatible with Iridium 9575 and Iridium GO phones). |
| FlyCast Weather | $20 activation  +  $100/annually | Short form aviation weather forecast delivery service for satellite phones (only compatible with Iridium 9575 and Iridium GO phones). |

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| QWIP—compressed news, stock, and sports delivery platform | $20 activation  +  $120 annual service fee | Highly compressed and optimized delivery of news, stock, and sports information for used with low bandwidth connections such as the Iridium handheld phone data service. |
| Echo—enhanced messaging service for satellite phones | $1.99 activation  +  $1.99/month for unlimited messaging | User to user messaging service— enhanced, compressed, and optimized for satellite phone use. Compatible with Iridium handheld phones (when used with the Optimizer) and directly with the Iridium GO. |
| Iridium 9555 satellite phone rental | $60.00/week or  $179.00/month  +  $1.85/minute | An Iridium phone may be rented per week or month. An equipment fee plus a per-minute fee for outbound calls applies. Rental phone includes a case and AC charger. All other accessories are available for an additional fee. Rental insurance plans are also available. |

Equipment Cost:

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| **Equipment** | **Make/Model #** | **List Price** | **State Price** |
| Kit: |  |  |  |
| Handset – Iridium 9555 complete retail kit. Includes battery, AC charger w/ intl. plug kit, DC auto charger, protective cover, hands-free headset, antenna adapter, portable antenna | Iridium BPKT0801 | $1295.00 | $1045.00 |

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| Additional “spare” rechargeable battery. Standard 9555 rechargeable battery | Iridium BAT21101 | $90.00 | $85.00 |
| AC travel charger with international plug set | Iridium  ACTC0901 IPK0601 | Included with phone kit | Included with phone kit |
| Auto accessory adapter | Iridium  AUT0901 | Included with phone kit | Included with phone kit |
| Hands-free headset | Iridium 9555 hands-free  headset | Included with phone kit | Included with phone kit |
| Portable external auxiliary antenna with eighty (80) feet of coaxial cable | Iridium 9555 portable  external antenna  kit with 80’ cable | $200.00 | $185.00 |
| Case, Pelican brand, water-tight, buoyant, impact resistant, lockable, yellow | Pelican 1200 Case, Yellow | $75.00 | $65.00 |

Additional Equipment, Parts, Items:

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| **Equipment/Parts/Items** | **Make/Model #** | **List Price** | **State Price** |
| Vehicle mount | Iridium/RAM  9555 RAM Dock | $190.00 | $180.00 |
| 4 bay battery charger | SatStation  4 bay 9555 battery charger | $575 | $575 |
| Rubberized protective case | Iridium  9555 protective case | Included with phone kit | Included with phone kit |

Other Optional Equipment, Parts, Items:

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| **Other Optional Equipment, Parts, Items** | **Make/Model #** | **List Price** | **State Price** |
| Iridium standard outdoor rated fixed antenna—for  use with fixed installations, such as buildings | AntCom  IR-AntennaMini | $290.00 | $290.00 |

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| Iridium fixed patch antenna—for permanent vehicular  or low-profile installations | AntCom  S21R16RR-P-MT-1 | $199.00 | $199.00 |
| Optimizer 102 wireless access point | RedPort  Optimizer 102 | $149.00 | $145.00 |
| Beam IntelliDOCK docking station for Iridium 9555 | Beam  9555ID | $735.00 | $735.00 |
| Beam POTSDock docking station for Iridium 9555 | Beam  9555PD | $1310.00 | $1310.00 |
| Iridium 9575 phone, complete kit | Iridium  CPKT1101 | $1495.00 | $1295.00 |
| Iridium 9575 spare battery | Iridium  BAT31001 | $125.00 | $120.00 |
| Beam LiteDOCK Extreme docking station for Iridium  9575 phone | Beam  EXTRMLD | $275.00 | $275.00 |
| Beam POTSDock Extreme for Iridium 9575 phone | Beam  EXTRMPD | $1055.00 | $1055.00 |
| Iridium GO! mobile hotspot phone, complete kit | Iridium  AHKT1301 | $899.00 | $849.00 |
| Goal Zero Guide 10 solar charger and battery kit | Goal Zero  GZ 19010 | $119.95 | $109.95 |

Push-to-Talk (PTT) Equipment Cost:

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| Kit: | Make/Model | List Price | State Price | | | |
| No  trade-in | 9575  Trade-in | 9555  Trade-in | Other Trade-In |
| Iridium 9575 Portable Purchased Push-to-Talk (PTT) Satellite; kit includes AC Travel Charger and International Plug, Rechargeable LI-Ion Battery, Data CD, Adapter 9575 Power USB, Adapter 9575 Antenna Power USB, Portable Auxiliary Antenna, Auto Accessory Adapter, Leather Holster, USB to Mini USB Cable, Hands Free Headset, Quick Start Guide and User Guide, data CD 9575 | FPKC1401 | $1649 | $1569 | $250    Requires PTT airtime and service activation with OCENS | $500    Requires PTT airtime and service activation with OCENS | $1000    Requires PTT airtime and service activation with OCENS |
| Note: PTT Phones purchased from OCENS must be activated with a one year PTT Services with OCENS. Unlimited PTT to PTT calling is included. Standard calls (ie. PTT to standard lines) are billed separately on a per minute basis. Additional reports will be provided by OCENS to the Department of Enterprise Services upon request. Talk groups may be managed and maintained by OCENS at no charge to the purchaser. Set up or changes to a Talk groups will be handled by OCENS same day of request or within 24 hours of a business day. | | | | | | |

Push-to-Talk (PTT) Service plans:

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| Service Plans | Make/Model | List Price | State Price |
| PTT Device 12 Month Service Plan | PTT Device 12 Month Service Plan | $840 | $749 |
| PTT TalkGroup Monthly Fee: Small. 3 phone minimum for talk group setup | Small PTT Group: 100,000 km2 | $0 | $0 |
| PTT TalkGroup Monthly Fee: Medium. 3 phone minimum for talk group setup | Medium PTT Group: 300,000 km2 | $0 | $0 |
| PTT TalkGroup Monthly Fee: Large. 3 phone minimum for talk group setup | Large PTT Group: 750,000 km2 | $450 | $430 |
| PTT TalkGroup Monthly Fee: Extra Large. 3 phone minimum for talk group setup | Extra Large PTT Group: 1,500,000 km2 | $1090 | $1045 |