

State of Washington
Contracts & Procurement Division
Department of Enterprise Services
P.O. Box 41411
Olympia, WA 98504-1411

Traffix Devices, Inc.
160 Avenida La Pata
San Clemente, CA 92673

**FIRST AMENDMENT
TO
CONTRACT NO. 02717
PORTABLE ROADWAY SIGNS AND STANDS**

This First Amendment ("Amendment") to Contract No. 02717 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("State") and Traffix Devices, Inc., a California Corporation ("Contractor") and is dated and effective as of October 1, 2020.

RECITALS

- A. State and Contractor (collectively the "Parties") entered into that certain Contract No. 02717 for Portable Roadway Signs and Stands dated effective as of October 1, 2017 ("Contract").
- B. The amendment set forth herein is within the scope of the Contract.
- C. The Parties now desire to amend the Contract as set forth herein.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

1. **TERM.** The Contract term is amended to extend the term nineteen (19) months, ending April 30, 2023.
2. **NO CHANGE OTHER THAN AMENDMENT.** Except as amended herein, the Contract is unaffected and remains in full force and effect.
3. **INTEGRATED AGREEMENT; MODIFICATION.** This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
4. **AUTHORITY.** Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.

5. ELECTRONIC SIGNATURES. A signed copy of this Amendment or any other ancillary agreement transmitted by facsimile, email, or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
6. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**TRAFFIX DEVICES, INC.,
A California Corporation**

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

By: *Denise Sheppard*

Name: Denise Sheppard

Title: Contracts & Bids Administrator

Date: 6/18/20

By: *Leslie Edwards*

Name: Leslie Edwards

Title: Contracts Specialist

Date: 6/18/2020

State of Washington
Contracts & Procurement Division
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P.O. Box 41411
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Traffix Devices, Inc.
160 Avenida La Pata
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**SECOND AMENDMENT
TO
CONTRACT NO. 02717
PORTABLE ROADWAY SIGNS AND STANDS**

This Second Amendment ("Amendment") to Contract No. 02717 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("State") and Traffix Devices, Inc., a California Corporation ("Contractor") and is dated as of March 31, 2021.

RECITALS

- A. State and Contractor (collectively the "Parties") entered into that certain Contract No. 02717 for Portable Roadway Signs and Stands dated effective as of October 1, 2017 ("Contract").
- B. The Parties previously amended the Contract as follows:
 - a. Amendment 1 dated October 1, 2020 (contract extension)
- C. The amendment set forth herein is within the scope of the Contract.
- D. The Parties now desire to amend the Contract as set forth herein.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

- 1. **CONTRACT REVISION.** Exhibit A – Specifications and Customer Service Expectations of contract 02717 is hereby amended by modifying the language below:

Specifications – Roll Up Signs


Reflective sheeting for roll up warning signs shall be fluorescent orange or pink. Sign sheeting shall conform to the requirements of ASTM D4956, type VI. Fluorescent Orange roll up sign sheeting shall be any of the following: ORALITE® Super Bright™ or Marathon™, or 3M™ Diamond Grade™, or Avery Dennison OmniBrite™. Fluorescent Pink sign sheeting shall be ORALITE® Super Bright™

- 2. **NO CHANGE OTHER THAN AMENDMENT.** Except as amended herein, the Contract is unaffected and remains in full force and effect.


3. INTEGRATED AGREEMENT; MODIFICATION. This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
4. AUTHORITY. Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
5. ELECTRONIC SIGNATURES. A signed copy of this Amendment or any other ancillary agreement transmitted by facsimile, email, or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
6. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**TRAFFIX DEVICES, INC.,
A CALIFORNIA CORPORATION**

By: 
Name: Denise Sheppard
Title: Contracts & Bid Admin.
Date: 3/29/21

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

By: 
Name: Breann Aggers
Title: Contracts Specialist
Date: 3/29/21

State of Washington
Contracts & Procurement Division
Department of Enterprise Services
P.O. Box 41411
Olympia, WA 98504-1411

Traffix Devices, Inc.
160 Avenida La Pata
San Clemente

**THIRD AMENDMENT
TO
CONTRACT NO. 02717
PORTABLE ROADWAY SIGNS AND STANDS**

This Third Amendment ("Amendment") to Contract No. 02717 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("State") and Traffix Devices Inc., a California Corporation ("Contractor") and is dated as of March 31, 2021.

RECITALS

- A. State and Contractor (collectively the "Parties") entered into that certain Contract No. 02717 for Portable Roadway Signs and Stands dated effective as of October 1, 2017 ("Contract").
- B. The Parties previously amended the Contract twice.
 - a. Amendment 1 dated October 1, 2020 (contract extension)
 - b. Amendment 2 dated March 31, 2021 (contract language revision)
- C. The amendment set forth herein is within the scope of the Contract.
- D. The Parties now desire to amend the Contract as set forth herein.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

- 1. PRODUCTS COVERED. The Contract is amended to add items:

Traffix Devices, Inc. – ALL Regions					
Item #	Description	Delivery Days ARO	Manufacturer	Brand/Model	Unit Price
9	36" Reflective fluorescent orange roll up sign – OmniBrite WU-7014 Series, with cross brace and flags, per specifications.	14-21	Avery Denison	RU714OOS8/ WU-7014	\$59.82

4	48" Reflective fluorescent orange roll up sign – OmniBrite WU-7014 Series, with cross brace and flags, per specifications.	14-21	Avery Denison	RU7140OS7/ WU-7014	\$88.18
10	36" Reflective fluorescent pink roll up sign –Oralite, with cross brace and flags, per specifications.	14-21	Orafol	393M-1068- 4848EA	\$59.82
5	48" Reflective fluorescent pink roll up sign –Oralite, with cross brace and flags, per specifications.	14-21	Orafol	393M-1068- 4848EA	\$88.18

2. NO CHANGE OTHER THAN AMENDMENT. Except as amended herein, the Contract is unaffected and remains in full force and effect.
3. INTEGRATED AGREEMENT; MODIFICATION. This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
4. AUTHORITY. Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
5. ELECTRONIC SIGNATURES. A signed copy of this Amendment or any other ancillary agreement transmitted by facsimile, email, or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
6. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**TRAFFIX DEVICES, INC.,
A CALIFORNIA CORPORATION**

By: *Denise Sheppard*
Name: *Denise Sheppard*
Title: *Contracts & Bids Admin.*
Date: *3/17/21*

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

By: *Breann Aggers*
Name: Breann Aggers
Title: Contracts Specialist
Date: *3/29/21*

**FOURTH AMENDMENT
TO
CONTRACT No. 02717
PORTABLE ROADWAY SIGNS**

This Fourth Amendment (“Amendment”) to Contract No. 02717 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency (“State”) and Traffix Devices Inc., a California Corporation (“Contractor”) and is dated as of July 12, 2022.

R E C I T A L S

- A. State and Contractor (collectively the “Parties”) entered into that certain Contract No. 02717 for Portable Roadway Signs dated effective as of October 1, 2017 (“Contract”).
- B. The Parties previously amended the Contract three (3) times:
 - a. Amendment 1 dated October 1, 2020 (contract extension)
 - b. Amendment 2 dated March 31, 2021 (contract language revision)
 - c. Amendment 3 dated March 31, 2021 (price adjustment)
- C. The amendment set forth herein is within the scope of the Contract.
- D. The Parties now desire to amend the Contract as set forth herein.

A G R E E M E N T

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

- 1. PRICE ADJUSTMENT. Exhibit B – Prices for Goods of the Contract is hereby amended by deleting the existing Exhibit in its entirety and inserting the attached Exhibit A – Prices for Goods in its place.
- 2. NO CHANGE OTHER THAN AMENDMENT. Except as amended herein, the Contract is unaffected and remains in full force and effect.
- 3. INTEGRATED AGREEMENT; MODIFICATION. This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
- 4. AUTHORITY. Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.

5. ELECTRONIC SIGNATURES. An electronic signature or electronic record of this Amendment or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
6. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

TRAFFIX DEVICES, INC.,
A CALIFORNIA CORPORATION

STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES

By: *Eric York*

By: *Alexander Kenesson*

Name: Eric York

Name: Alexander Kenesson

Title: Contracts & Bids Admin

Title: Procurement Supervisor

Date: 7/13/2022

Date: 7/12/2022

TrafFix Devices, Inc. – ALL Regions					
Item #	Description	Delivery Days ARO	Manufacturer	Brand/Model	Unit Price
1	48" Reflective fluorescent orange roll up sign –ORALITE Super Bright material, with cross brace and flags, per specifications.	14-21	TrafFix Devices	TrafFix/26048-WASB-HF-XXX	\$76.55
2	48" Reflective fluorescent orange roll up sign –3M Diamond Grade material, with cross brace and flags, per specifications.	14-21	TrafFix Devices	TrafFix/26048-WADG-HF-XXX	\$98.83
3	48" Reflective fluorescent orange roll up sign – ORALITE Marathon material, with cross brace and flags, per specifications.	14-21	TrafFix Devices	TrafFix/26048-WARM-HF-XXX	\$96.12
4	36" Reflective fluorescent orange roll up sign –ORALITE Super Bright material, with cross brace and flags, per specifications.	14-21	TrafFix Devices	TrafFix/26036-WASB-HF-XXX	\$51.00
4	48" Reflective fluorescent orange roll up sign –OmniBrite WU-7014 Series, with cross brace and flags, per specifications.	14-21	Avery Denison	RU714OOS7/WU-7014	\$96.12
5	36" Reflective fluorescent orange roll up sign –3M Diamond Grade material, with cross brace and flags, per specifications.	14-21	TrafFix Devices	TrafFix/26036-WADG-HF-XXX	\$66.73
5	48" Reflective fluorescent pink roll up sign –Oralite, with cross brace and flags, per specifications.	14-21	Orafol	393M-1068-4848EA	\$96.12
6	36" Reflective fluorescent orange roll up sign –ORALITE Marathon material, with cross brace and flags, per specifications.	14-21	TrafFix Devices	TrafFix/26036-WARM-HF-XXX	\$65.20
7	OVERLAY LEGENDS required for 36" and 48" signs: CENTER, LEFT, RIGHT, 500 FT, 1000 FT, 1500 FT, ½ MILE, 1 MILE, DIRECTIONAL ARROW, 2/3, BLANK (also see specifications)	14-21	TrafFix Devices	TrafFix/260XX-OWASB-XXX	\$9.58
8	Standard overlay for each fluorescent orange 36" sign of ORALITE Super Bright material (includes cost to apply mounting material attached to roll up sign, when purchased together)	14-21	TrafFix Devices	TrafFix/26036-OWASB-XXX	\$8.23
9	36" Reflective fluorescent orange roll up sign –OmniBrite WU-7014 Series, with cross brace and flags, per specifications.	14-21	Avery Denison	RU714OOS8/WU-7014	\$65.20

9	Standard overlay for each fluorescent orange 48" sign of ORALITE Super Bright material (includes cost to apply mounting material attached to roll up sign, when purchased together)	14-21	TrafFix Devices	TrafFix/26048-OWASB-XXX	\$10.93
10	36" Reflective fluorescent pink roll up sign –Oralite, with cross brace and flags, per specifications.	14-21	Orafol	393M-1068-4848EA	\$65.20
10	Standard overlay for each fluorescent orange 36" sign of 3M Diamond Grade material (includes cost to apply mounting material attached to roll up sign, when purchased together)	14-21	TrafFix Devices	TrafFix/26036-OWADG-XXX	\$10.02
11	Standard overlay for each fluorescent orange 48" sign of 3M Diamond Grade material (includes cost to apply mounting material attached to roll up sign, when purchased together)	14-21	TrafFix Devices	TrafFix/26048-OWADG-XXX	\$13.93
12	Standard overlay for each fluorescent orange 36" sign of ORALITE Marathon material (includes cost to apply mounting material attached to roll up sign, when purchased together)	14-21	TrafFix Devices	TrafFix/26036-OWARM-XXX	\$9.80
13	Standard overlay for each fluorescent orange 48" sign of ORALITE Marathon material (includes cost to apply mounting material attached to roll up sign, when purchased together)	14-21	TrafFix Devices	TrafFix/26048-OWARM-XXX	\$13.56
14	Sign stand, compact, wind deflecting, post and tube or screw lock attachment. Per specifications.	14-21	TrafFix Devices	TrafFix/22700-USH	\$118.37
15	Sign stand, compact, wind deflecting, multi-directional vertical spring system. Post and tube or screw lock attachment. Per specifications.	14-21	TrafFix Devices	TrafFix/22700-USH	\$118.37
16	Sign stand, large, wind deflecting. Per specifications.	14-21	TrafFix Devices	TrafFix/70018-BRU	\$134.70

ADDITIONAL ITEMS and REPLACEMENT COMPONENTS	
Catalog Discount (%)	10%
CUSTOM SIGN LEGEND SET-UP	
\$0 Cost	
SIGN MAINTENANCE/REPAIR	
Contractor will notify customer if signs are not repairable or suitable for service. NOTE: Pricing for roll up sign repairs and refurbishing does not include freight - customer is responsible for two-way freight costs.	
Repair/Replace all corner attachment(s) (labor only, parts additional)	\$16.35
Repair/Replace Velcro roll up strap	\$16.35
Replace flag system (labor only, parts additional)	\$16.35
Sew tear or cut in sign	\$16.35
Add Velcro for overlays (customer's own sign)	\$16.35
Sign face cleaning only (no repairs)	\$16.35

**FIFTH AMENDMENT
TO
STATEWIDE CONTRACT NO. 02717
PORTABLE ROADWAY SIGNS AND STANDS**

This Fifth Amendment (“Amendment”) to Contract No. 02717 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency (“State”) and Traffix Devices, Inc., a California Corporation (“Contractor”) and is dated as of April 15, 2023.

R E C I T A L S

- A. State and Contractor (collectively the “Parties”) entered into that certain Contract No. 02717 for Portable Roadway Signs and Stands dated effective as of October 1, 2017 (“Contract”).
- B. The Parties previously amended the Contract four times:
 - a. Amendment 1 dated October 1, 2020 (contract extension)
 - b. Amendment 2 dated March 31, 2021 (contract language revision)
 - c. Amendment 3 dated June 12, 2021 (price adjustment)
 - d. Amendment 4 dated July 12, 2022 (price adjustment)
- C. The amendment set forth herein is within the scope of the Contract.
- D. The Parties now desire to amend the Contract as set forth herein.

A G R E E M E N T

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

- 1. TERM. The contract term is amended to extend the term six (6) months, ending September 30, 2023.
- 2. PRICE ADJUSTMENT. The Contract pricing for the goods/services is hereby amended by deleting the existing *Exhibit B – Prices* in its entirety and inserting the attached ***Exhibit A – Prices for Goods*** (dated April 15, 2023). As of the effective date of this Amendment, any reference to *Exhibit B – Prices for Goods* shall be deemed to be a reference to the attached ***Exhibit A – Prices for Goods*** (dated April 15, 2023) of this amendment instead.

3. **VENDOR MANAGEMENT FEE.** The following provision is added to Section 8.2 of the Contract, replacing the previous Section 8.2 in its entirety:

VENDOR MANAGEMENT FEE. Contractor shall pay to Enterprise Services a vendor management fee ("VMF") of 1.25 percent on the purchase price for all Contract sales (the purchase price is the total invoice price less applicable sales tax).

- (a) The sum owed by Contractor to Enterprise Services as a result of the VMF is calculated as follows:

$$\text{Amount owed to Enterprise Services} = \text{Total Contract sales invoiced (not including sales tax)} \times .0125.$$

- (b) The VMF must be rolled into Contractor's current pricing. The VMF must not be shown as a separate line item on any invoice unless specifically requested and approved by Enterprise Services.
- (c) Enterprise Services will invoice Contractor quarterly based on Contract sales reported by Contractor. Contractors are not to remit payment until they receive an invoice from Enterprise Services. Contractor's VMF payment to Enterprise Services must reference this Contract number, work request number (if applicable), the year and quarter for which the VMF is being remitted, and the Contractor's name as set forth in this Contract, if not already included on the face of the check.
- (d) Failure to accurately report total net sales, to submit a timely usage report, or remit timely payment of the VMF, may be cause for Contract suspension or termination or the exercise of other remedies provided by law. Without limiting any other available remedies, the Parties agree that Contractor's failure to remit to Enterprise Services timely payment of the VMF shall obligate Contractor to pay to Enterprise Services, to offset the administrative and transaction costs incurred by the State to identify, process, and collect such sums, the sum of \$200.00 or twenty-five percent (25%) of the outstanding amount, whichever is greater, or the maximum allowed by law, if less.
- (e) Enterprise Services reserves the right, upon thirty (30) days advance written notice, to increase, reduce, or eliminate the VMF for subsequent purchases, and reserves the right to renegotiate Contract pricing with Contractor when any subsequent adjustment of the VMF might justify a change in pricing.

4. **NO CHANGE OTHER THAN AMENDMENT.** Except as amended herein, the Contract is unaffected and remains in full force and effect.

5. INTEGRATED AGREEMENT; MODIFICATION. This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
6. AUTHORITY. Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
7. ELECTRONIC SIGNATURES. An electronic signature or electronic record of this Amendment or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
8. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**TRAFFIX DEVICES, INC.,
A CALIFORNIA CORPORATION**

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

By: Eric York

By: Alexander Kenesson

Name: Eric York

Name: Alexander Kenesson

Title: Contracts and Bids Admin

Title: Procurement Supervisor

Date: 4/25/2023

Date: 04/25/2023

TrafFix Devices, Inc. – ALL Regions						
Item #	Description	Delivery Days	Manufacturer	Brand/ Model	PPI	Adjusted Unit Price
1	48" Reflective fluorescent orange roll up sign –ORALITE Super Bright material, with cross brace and flags, per specifications.	14-21	TrafFix Devices	TrafFix/ 26048-WASB-HF-XXX	WPU159A0402	\$89.66
2	48" Reflective fluorescent orange roll up sign –3M Diamond Grade material, with cross brace and flags, per specifications.	14-21	TrafFix Devices	TrafFix/ 26048-WADG-HF-XXX	WPU159A0402	\$115.75
3	48" Reflective fluorescent orange roll up sign – ORALITE Marathon material, with cross brace and flags, per specifications.	14-21	TrafFix Devices	TrafFix/ 26048-WARM-HF-XXX	WPU159A0402	\$112.57
4	36" Reflective fluorescent orange roll up sign –ORALITE Super Bright material, with cross brace and flags, per specifications.	14-21	TrafFix Devices	TrafFix/ 26036-WASB-HF-XXX	WPU159A0402	\$59.73
4	48" Reflective fluorescent orange roll up sign – OmniBrite WU-7014 Series, with cross brace and flags, per specifications.	14-21	Avery Denison	RU7140 OS7/W U-7014	WPU159A0402	\$112.57
5	36" Reflective fluorescent orange roll up sign –3M Diamond Grade material, with cross	14-21	TrafFix Devices	TrafFix/ 26036-WADG-HF-XXX	WPU159A0402	\$78.15

	brace and flags, per specifications.					
5	48" Reflective fluorescent pink roll up sign –Oralite, with cross brace and flags, per specifications.	14-21	Orafol	393M-1068-4848EA	WPU159A0402	\$112.57
6	36" Reflective fluorescent orange roll up sign –ORALITE Marathon material, with cross brace and flags, per specifications.	14-21	TrafFix Devices	TrafFix/26036-WARM-HF-XXX	WPU159A0402	\$76.37
7	OVERLAY LEGENDS required for 36" and 48" signs: CENTER, LEFT, RIGHT, 500 FT, 1000 FT, 1500 FT, ½ MILE, 1 MILE, DIRECTIONAL ARROW, 2/3, BLANK (also see specifications)	14-21	TrafFix Devices	TrafFix/260XX-OWASB-XXX	WPU159A0402	\$11.22
8	Standard overlay for each fluorescent orange 36" sign of ORALITE Super Bright material (includes cost to apply mounting material attached to roll up sign, when purchased together)	14-21	TrafFix Devices	TrafFix/26036-OWASB-XXX	WPU159A0402	\$9.64
9	36" Reflective fluorescent orange roll up sign – OmniBrite WU-7014 Series, with cross brace and flags, per specifications.	14-21	Avery Denison	RU7140 OS8/WU-7014	WPU159A0402	\$76.37
9	Standard overlay for each fluorescent orange 48" sign of ORALITE Super Bright material (includes cost to apply	14-21	TrafFix Devices	TrafFix/26048-OWASB-XXX	WPU159A0402	\$12.80

	mounting material attached to roll up sign, when purchased together)					
10	36" Reflective fluorescent pink roll up sign –Oralite, with cross brace and flags, per specifications.	14-21	Orafol	393M-1068-4848EA	WPU159A0402	\$76.37
10	Standard overlay for each fluorescent orange 36" sign of 3M Diamond Grade material (includes cost to apply mounting material attached to roll up sign, when purchased together)	14-21	TraFFix Devices	TraFFix/26036-OWADG-XXX	WPU159A0402	\$11.73
11	Standard overlay for each fluorescent orange 48" sign of 3M Diamond Grade material (includes cost to apply mounting material attached to roll up sign, when purchased together)	14-21	TraFFix Devices	TraFFix/26048-OWADG-XXX	WPU159A0402	\$16.32
12	Standard overlay for each fluorescent orange 36" sign of ORALITE Marathon material (includes cost to apply mounting material attached to roll up sign, when purchased together)	14-21	TraFFix Devices	TraFFix/26036-OWAR M-XXX	WPU159A0402	\$11.48
13	Standard overlay for each fluorescent orange 48" sign of ORALITE Marathon material (includes cost to apply mounting material attached to roll up	14-21	TraFFix Devices	TraFFix/26048-OWAR M-XXX	WPU159A0402	\$15.88

	sign, when purchased together)					
14	Sign stand, compact, wind deflecting, post and tube or screw lock attachment. Per specifications.	14-21	TrafFix Devices	TrafFix/22700-USH	WPU159A0402	\$138.64
15	Sign stand, compact, wind deflecting, multi-directional vertical spring system. Post and tube or screw lock attachment. Per specifications.	14-21	TrafFix Devices	TrafFix/22700-USH	WPU159A0402	\$138.64
16	Sign stand, large, wind deflecting. Per specifications.	14-21	TrafFix Devices	TrafFix/70018-BRU	WPU159A0402	\$157.76

ADDITIONAL ITEMS and REPLACEMENT COMPONENTS	
Catalog Discount (%)	10%
CUSTOM SIGN LEGEND SET-UP	
\$0 Cost	
SIGN MAINTENANCE/REPAIR	
Contractor will notify customer if signs are not repairable or suitable for service. NOTE: Pricing for roll up sign repairs and refurbishing does not include freight - customer is responsible for two-way freight costs.	
Repair/Replace all corner attachment(s) (labor only, parts additional)	\$19.15
Repair/Replace Velcro roll up strap	\$19.15
Replace flag system (labor only, parts additional)	\$19.15
Sew tear or cut in sign	\$19.15

Add Velcro for overlays (customer's own sign)	\$19.15
Sign face cleaning only (no repairs)	\$19.15