State of Washington Contracts & Procurement Division Department of Enterprise Services P.O. Box 41411 Olympia, WA 98504-1411	Trimble, Inc. 935 Stewart Ave. Sunnyvale, CA 94085

THIRD AMENDMENT
TO
MASTER CONTRACT NO. 02918
SURVEY AND MAPPING EQUIPMENT AND SUPPLIES

This First Amendment ("Amendment") to Master Contract No. 02918 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("State") and Trimble, Inc., a Delaware Corporation ("Contractor") and is dated and effective as of December 1, 2021.

RECITALS

A. State and Contractor (collectively the "Parties") entered into that certain Master Contract No. 02918 for Survey and Mapping Equipment and Supplies dated effective as of December 1, 2018 ("Contract").

B. The Parties previously amended the Contract two times.

   a. Amendment No. 1, effective April 23, 2021, updated Exhibit B with an updated "Brand Specifications & Price Evaluation", and Catalog "Trimble Survey USA" and attached catalogs "Trimble Spectra Precision" and "Trimble Rental" to the Master Contract.
   b. Amendment No. 2, effective July 1, 2021 to update catalogs "Trimble Survey USA" and "Trimble Spectra Precision".

C. The amendment set forth herein is within the scope of the Contract.

D. The Parties now desire to amend the Contract as set forth herein.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as follows:

1. ECONOMIC ADJUSTMENT. As directed in Section 3.3 of the Contract, an economic adjustment of 1% is applied to all prices in Exhibit B "Brand Specifications & Price Evaluation" as attached. All catalogue discounts (% discount off list) stay the same.

2. NO CHANGE OTHER THAN AMENDMENT. Except as amended herein, the Contract is unaffected and remains in full force and effect.

3. INTEGRATED AGREEMENT; MODIFICATION. This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior

negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.

4. AUTHORITY. Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.

5. ELECTRONIC SIGNATURES. A signed copy of this Amendment or any other ancillary agreement transmitted by facsimile, email, or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.

6. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

TRIMBLE, INC., **A DELAWARE CORPORATION**	**STATE OF WASHINGTON** **DEPARTMENT OF ENTERPRISE SERVICES**
By: Suzanne MacLean	By: Kelli Carmony
Name: Suzanne MacLean	Name: Kelli Carmony
Title: Americas Sales Support Manager	Title: Contract Specialist 3
Date: December 1, 2021	Date: 12.01.21

EXHIBIT B - SURVEY AND MAPPING EQUIPMENT BRAND SPECIFICATION & PRICING EVALUATION:	RFP NO. 02918					BIDDER:TRIMBLE INC.
The Contract scope will include any technology with a Survey and Mapping purpose including total stations, electronic levels, survey grade GPS, mapping grade GPS, electronic data collectors, and associated software, equipment, and supplies necessary for surveying and inventory mapping operations as well as maintenance and repair services for any such equipment.						
Hardware Comparison Total Stations (Robotic)				**New Prices effective 12/01/21**		
Please fill in the below spreadsheet by providing the product information requested below for any equipment you sell meeting the following specifications (one product max per manufacturer brand): Required Specifications: Three second total station, tracking prism, 400 meter electronic distance, Radio, data controller, minimum screen resolution of 320x240.	**Product Brand**	**Retail Price of Item (Before Tax)**	**Final Discounted Price of Item (Before Tax)**	**New Retail Price of Item (Before Tax)**	**New Final Discounted Price of Item (Before Tax)**	**Brand Catalogue Discount, Other Items (not to exceed)**
Hardware Item # 1 **P/N** S5552200 - TRIMBLE S5 5" ROBOTIC, DR PLUS, ACTIVE TRACKING + **P/N** TSC3- 01-1122 - TRIMBLE TSC3 W/ TRIMBLE ACCESS, INTERNAL 2.4 GHZ RADIO, QWERTY	TRIMBLE	~~$ 30,095.00~~	~~$ 22,571.25~~	$ 30,395.95	$ 22,796.96	25% off list (attach catalogue)
Hardware Item # 2 **P/N** SUMR-35003 FOCUS 35 ROBOTIC 3" W/UNI CHARGER + **P/N** RG3-R42-002 RANGER 3RC, QWERTY, 2.4GHz RADIO, SURVEY PRO ROBOTICS	SPECTRA PRECISION	~~$ 24,845.00~~	~~$ 18,633.75~~	$ 25,093.45	$ 18,820.09	25% off list (attach catalogue)
Hardware Item # 3						% off list (attach catalogue)
Hardware Item # 4						% off list (attach catalogue)
Hardware Comparison Total Stations (Non-Robotic)						
Please fill in the below spreadsheet by providing the product information requested below for any equipment you sell meeting the following specifications (one product max per manufacturer brand): Required Specifications: Three second total station, tracking prism, 400 meter electronic distance, minimum screen resolution of 320x240.	**Product Brand**	~~**Retail Price of Item (Before Tax)**~~	~~**Final Discounted Price of Item (Before Tax)**~~	**New Retail Price of Item (Before Tax) Effective 12.01.21**	**New Final Discounted Price of Item (Before Tax) Effective 12.01.21**	**Brand Catalogue Discount, Other Items (not to exceed)**
Hardware Item # 1 **P/N** S5352100 TRIMBLE 2F 3" AUTOLOCK, DR PLUS, ACTIVE TRACKING	TRIMBLE	~~$ 17,750.00~~	~~$ 13,312.25~~	$ 17,927.50	$ 13,445.37	25% off list (attach catalogue)
Hardware Item # 2 **P/N** SUML-35003 FOCUS 35 LOCKNGO 3" W/UNI CHARGER	SPECTRA PRECISION	~~$ 14,995.00~~	~~$ 11,246.25~~	$ 15,144.95	$ 11,358.71	25% off list (attach catalogue)
Hardware Item # 3 **P/N** S5352110 TRIMBLE S5 3" AUTOLOCK, DR PLUS	TRIMBLE	~~$ 15,500.00~~	~~$ 11,625.00~~	$ 15,655.00	$ 11,741.25	25% off list (attach catalogue)
Hardware Item # 4 **P/N** SUMS-35003 FOCUS 35 STEPDRIVE 3" W/UNI CHARGER	SPECTRA PRECISION	~~$ 11,995.00~~	~~$ 8,996.25~~	$ 12,114.95	$ 9,086.21	25% off list (attach catalogue)
Hardware Comparison GPS Receivers						
Please fill in the below spreadsheet by providing the product information requested below for any equipment you sell meeting the following specifications (one product max per manufacturer brand): Required Specification: Dual Frequency, GPS, GLONASS, Galileo, DGPS/RTCM, RTK Unlimited, Network RTK, 5hz / 20 Hz positioning, Raw Data / RINEX data logging, NMEA out. Environmental functionality including tempature drop, water sand and dust proof, vibration proof, humidity proof, shock resistant.	**Product Brand**	~~**Retail Price of Item (Before Tax)**~~	~~**Final Discounted Price of Item (Before Tax)**~~	**New Retail Price of Item (Before Tax) Effective 12.01.21**	**New Final Discounted Price of Item (Before Tax) Effective 12.01.21**	**Brand Catalogue Discount, Other Items (not to exceed)**
~~Hardware Item # 1 **P/N** R10-001-60 TRIMBLE R10 MODEL 60 + **P/N** R10-CFG-002-41 TRIMBLE R10-2 CONFIG LEVEL - R10 BASE & ROVER MODE~~	~~TRIMBLE~~	~~$ 44,500.00~~	~~$ 33,375.00~~	$ 44,945.00	$ 33,708.75	25% off list (attach catalogue)
~~Hardware Item # 2 **P/N** 94334-50 SP80 GNSS SINGLE RECEIVER W/UHF 430-470 MHz 2W TRx~~	~~SPECTRA PRECISION~~	~~$ 13,995.00~~	~~$ 10,496.25~~	$ 14,134.95	$ 10,601.21	25% off list (attach catalogue)
Hardware Item # 3 P/N R12-001-60 TRIMBLE R12 MODEL 60 + P/N R12-CFG-00-40 TRIMBLE R12 CONFIG LEVEL - R10 BASE & ROVER MODE	TRIMBLE	~~$ 27,000.00~~	~~$ 21,600.00~~	$ 27,270.00	$ 21,816.00	20% off list (attach catalogue)
Hardware Item # 4 P/N R12i-101-60-01 TRIMBLE R12i MODEL 60	TRIMBLE	~~$ 8,000.00~~	~~$ 6,400.00~~	$ 8,080.00	$ 6,464.00	20% off list (attach catalogue)
Hardware Item # 5 P/N R12i-CFG-001-40 TRIMBLE R12i CCONFIGURATION LEVEL - R12I BASE & ROVER MODE	TRIMBLE	~~$ 20,500.00~~	~~$ 16,400.00~~	$ 20,705.00	$ 16,564.00	20% off list (attach catalogue)
Hardware Item # 6 P/N 119786-50 SP85 GNSS SINGLE RECEIVER W/UHF 430-470 MHz 2W TRx	SPECTRA PRECISION	~~$ 13,995.00~~	~~$ 10,496.00~~	$ 14,134.95	$ 10,600.96	25% off list (attach catalogue)
Hardware Comparison Data Collectors (Controllers)						
Please fill in the below spreadsheet by providing the product information requested below for any equipment you sell meeting the following specifications (one product max per manufacturer brand): Required Specification: Windows 10 OS, 1 gigabyte memory, 2 gigabyte internal storage, minimum screen resolution of 800x480, 8 hours battery life, dust proof, water proof, shock resistant, integrated bluetooth, wifi, cellular, touchscreen interface, 5 megapixel camera or better.	**Product Brand**	~~**Retail Price of Item (Before Tax)**~~	~~**Final Discounted Price of Item (Before Tax)**~~	**New Retail Price of Item (Before Tax) Effective 12.01.21**	**New Final Discounted Price of Item (Before Tax) Effective 12.01.21**	**Brand Catalogue Discount, Other Items (not to exceed)**
Hardware Item # 1 **P/N** TSC7-1-1111-00 TRIMBLE TSC7 CONTROLLER, QWERTY, USB/WERIAL BOOT - S/W SOLD SEPARATELY	TRIMBLE	~~$ 4,800.00~~	~~$ 4,320.00~~	$ 4,848.00	$ 4,363.20	10% off list (attach catalogue)
Hardware Item # 2 **P/N** RG7-022-001 RANGER 7 QWERTY - S/W SOLD SEPARATELY	SPECTRA PRECISION	~~$ 4,200.00~~	~~$ 3,780.00~~	$ 4,242.00	$ 3,817.80	10% off list (attach catalogue)
Hardware Item # 3 P/N TSC5-1-0100-00 TRIMBLE TSC5 CONTROLLER BASIC WW	TRIMBLE	~~$ 3,400.00~~	~~$ 3,060.00~~	$ 3,434.00	$ 3,090.60	10% off list (attach catalogue)
Hardware Item # 4 P/N TSC5-1-1100-00 TRIMBLE TSC5 CONTROLLER - WWAN	TRIMBLE	~~$ 3,900.00~~	~~$ 3,510.00~~	$ 3,939.00	$ 3,545.10	10% off list (attach catalogue)

Hardware Comparison Digital Level						
Please fill in the below spreadsheet by providing the product information requested below for any equipment you sell meeting the following specifications (one product max per manufacturer brand): Required Specification: Accuracy using standard INVAR Staff of .03mm, Accuracy using standard staff 1mm, minimum range 2 meters to 110 meters, auto focus, bluetooth compatible, internal memory, USB storage compatible, telescoping magnification 32x, dust proof, water proof, humidity proof, shock resistant.	**Product Brand**	~~**Retail Price of Item (Before Tax)**~~	~~**Final Discounted Price of Item (Before Tax)**~~	**New Retail Price of Item (Before Tax) Effective 12.01.21**	**New Final Discounted Price of Item (Before Tax) Effective 12.01.21**	**Brand Catalogue Discount, Other Items (not to exceed)**
Hardware Item # 1 **P/N** 78030017 TRIMBLE DiNi (0.3) INSTRUMENT IN TRANSPORT CASE, W/BATTERY, MANUAL AND DATA CABLE	TRIMBLE	~~$ 6,290.00~~	~~$ 5,032.00~~	$ 6,352.90	$ 5,082.32	20% off list (attach catalogue)
Hardware Item # 2						% off list (attach catalogue)
Hardware Item # 3						% off list (attach catalogue)
Hardware Item # 4						% off list (attach catalogue)

Training Costs		New Prices Effective 12.01.2021
List all relevant training or rate components to the proposed solution. Add lines as necessary.	**Price (not to exceed)**	**Price (not to exceed)**
On-site Training Included with Product Purchase	2 HOURS ADDITIONAL TRAINING ON NEW EQUIP @ NO CHARGE - ALL BRANDS/Insert # of hours and applicable	
On-site Hardware Training (travel costs included)	~~$675.00/per 4 hours training time~~	681.75/per 4 hours
On-site Hardware Training (travel costs included)	~~$1,350.00/per 8 hours training time~~	1363.5/per 8 hours
On-site Software Training (travel costs included)	~~$675.00/per 4 hours trainging time~~	681.75/per 4 hours
On-site Software Training (travel costs included):	~~$2,350.00/per 8 hours training time~~	2373.5/per 8 hours

Labor Service Rates		New Prices Effective 12.01.2021
List all relevant training or rate components to the proposed solution. Add lines as necessary.	**Price (not to exceed)**	**Price (not to exceed)**
Service Technician 8:00AM-5:00PM Mon-Fri (Non-Warrantied Product) Hourly Rate	~~$125.00/per hour~~	126.25/per hour
Service Technician After Hours 5:01PM-7:59AM Mon-Fri (Non-Warrantied Product) Hourly Rate	~~$225.00/per hour~~	227.25/per hour
Systems Engineer / Programmer	~~/per hour~~	
Consulting	~~$200.00/per hour~~	202/per hour
Equipment Setup Cost	~~$75.00/per hour~~	75.75/per hour

Implementation & Miscellaneous Components (if applicable)	
List any relevant implementation or miscelaneous components to the proposed solution. Add lines as necessary.	**Price (not to exceed)**
Rentals	attach price sheet with catalogue rental price per day
Discount off rental use during repair work	35% discount

Warranty or Customer Care Subscription Annual Fees						New Prices Effective 12.01.2021				
Provide the maintenance/warranty/subscription rates for your products by brand. Customer would prefer a full warranty covering all software and hardware for a term of five (5) years (payable annually) coverage from the date of reciept and protection from obsolescence. Stakeholders are willing to consider other warranty alternatives on the merits. Please list the pricing data for any maintenance/warranty/subscription options including any cost minimums. Add lines as necessary. Subscription fees have to include all support and maintenance (if maintenance is not included, please list it as a separate line item). Add lines as necessary and explanation of pricing model variations, if any. NOTE : DES has to be able to calculate cost per license for software subscription.	**1 Year Commitment**	**2 Year Commitment**	**3 Year Commitment**	**4 Year Commitment**	**5 Year Commitment**	**New 1 Year Commitment**	**New 2 Year Commitment**	**New 3 Year Commitment**	**New 4 Year Commitment**	**New 5 Year Commitment**
Full Software and Hardware Warranty	Insert Price, Attach Terms	Insert Price, Attach Terms	Insert Price, Attach Terms	Insert Price, Attach Terms	Insert Price, Attach Terms	Insert Price, Attach Terms	Insert Price, Attach Terms	Insert Price, Attach Terms	Insert Price, Attach Terms	Insert Price, Attach Terms
~~R10-202-60-01 - P/N EWLS-GPS~~ Deleted Effective 4/23/2021	N/C; TERMS IN SEPARATE DOCUMENT	~~$ 633.75~~	~~$ 633.75~~	~~$ 633.75~~	~~$ 633.75~~					
~~R10-CFG-002-41 P/N EWLS-GPS~~ Deleted Effective 4/23/2022	N/C; TERMS IN SEPARATE DOCUMENT	~~$ 633.75~~	~~$ 633.75~~	~~$ 633.75~~	~~$ 633.75~~					
R12 MODEL 60 P/N EWLS-R12-STOCK Added Effective 4/23/2021	N/C; TERMS IN SEPARATE DOCUMENT	~~$ 633.75~~	~~$ 633.75~~	~~$ 633.75~~	~~$ 633.75~~	N/C; TERMS IN SEPARATE DOCUMENT	$ 640.09	$ 640.09	$ 640.09	$ 640.09
R12i MODEL 60 P/N EWLS-R12-STOCK Added Effective 4/23/2021	N/C; TERMS IN SEPARATE DOCUMENT	~~$ 633.75~~	~~$ 633.75~~	~~$ 633.75~~	~~$ 633.75~~	N/C; TERMS IN SEPARATE DOCUMENT	$ 640.09	$ 640.09	$ 640.09	$ 640.09
SUMR-35003 P/N EWSPN-TS-ROBO	N/C; TERMS IN SEPARATE DOCUMENT	~~$ 809.25~~	~~$ 809.25~~	~~$ 809.25~~	~~$ 809.25~~	N/C; TERMS IN SEPARATE DOCUMENT	$ 817.34	$ 817.34	$ 817.34	$ 817.34
RG3-R41-002 P/N EWSPN-CU	N/C; TERMS IN SEPARATE DOCUMENT	; TERMS IN SEPARATE DOCUM	~~$ 321.75~~	~~$ 321.75~~	~~$ 321.75~~	N/C; TERMS IN SEPARATE DOCUMENT	; TERMS IN SEPARATE DOCUM	$ 324.97	$ 324.97	$ 324.97
94334-50 P/N EWSPN-GNSS	N/C; TERMS IN SEPARATE DOCUMENT	N/C; TERMS IN SEPARATE DOCUMENT	~~$ 584.25~~	~~$ 584.25~~	~~$ 584.25~~	N/C; TERMS IN SEPARATE DOCUMENT	N/C; TERMS IN SEPARATE DOCUMENT	$ 590.09	$ 590.09	$ 590.09
SUML-35003 P/N EWSPN-TS-SA	N/C; TERMS IN SEPARATE DOCUMENT	~~$ 614.25~~	~~$ 614.25~~	~~$ 614.25~~	~~$ 614.25~~	N/C; TERMS IN SEPARATE DOCUMENT	$ 620.39	$ 620.39	$ 620.39	$ 620.39
TSC7-1111-00 P/N EWLS-CU-HW	N/C; TERMS IN SEPARATE DOCUMENT	N/C; TERMS IN SEPARATE DOCUMENT	~~$ 206.25~~	~~$ 206.25~~	~~$ 206.25~~	N/C; TERMS IN SEPARATE DOCUMENT	N/C; TERMS IN SEPARATE DOCUMENT	$ 208.31	$ 208.31	$ 208.31

RG7-022-001 P/N EWSPN-CU	N/C; TERMS IN SEPARATE DOCUMENT	N/C; TERMS IN SEPARATE DOCUMENT	~~$ 321.75~~	~~321.75~~	~~321.75~~	N/C; TERMS IN SEPARATE DOCUMENT	N/C; TERMS IN SEPARATE DOCUMENT	$ 324.97	$ 324.97	$ 324.97
TSC5-0100-00 & TSC5-0111-00 P/N EWLS-TSC-STOCK Added Effective 4/23/2021	N/C; TERMS IN SEPARATE DOCUMENT	N/C; TERMS IN SEPARATE DOCUMENT	~~$ 321.75~~	~~321.75~~	~~321.75~~	N/C; TERMS IN SEPARATE DOCUMENT	N/C; TERMS IN SEPARATE DOCUMENT	$ 324.97	$ 324.97	$ 324.97
78030017 P/N EWLS-LEVEL	; TERMS IN SEPARATE DOCUM	; TERMS IN SEPARATE DOCUM	~~$ 243.75~~	~~243.75~~	~~243.75~~	N/C; TERMS IN SEPARATE DOCUMENT	; TERMS IN SEPARATE DOCUM	$ 246.19	$ 246.19	$ 246.19

Additional Features Licensing or Third Party Licenses
(if applicable)
Desktop and Operating Core Software (if applicable)