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		Effective 12.1.2021				
EXHIBIT B - SURVEY AND MAPPING EQUIPMENT BRAND SPECIFICATION & PRICING EVALUATION:	RFP NO. 02918			The PPI Group, a Topcon		
The Contract scope will include any technology with a Survey and Mapping purpo	se including total stations	l s, electronic levels, survey	grade GPS, mapping grade	GPS, electronic data	1	
collectors, and associated software, equipment, and supplies necessary for surve	ying and inventory mappi	ng operations as well as m	naintenance and repair ser	vices for any such		
equipment.	mparison Total Stations	s (Robotic)			New Pricing Effe	ctive 12 1 2021
That what co	parison rotal otations	(Nozotte)			Trest Friends Erro	
Please fill in the below spreadsheet by providing the product information requested below for any		Retail Price of Item	Final Discounted Price of	Brand Catalogue	New Retail Price of Item	New Final Discounted
equipment you sell meeting the following specifications (one product max per manufacturer brand): Required Specifications: Three second total station, tracking prism, 400 meter electronic distance,	Product Brand	(Before Tax)	Item (Before Tax)	Discount, Other Items (not to exceed)	(Before Tax)	Price of Item (Before Tax)
Radio, data controller, minimum screen resolution of 320x240.				(not to execeu)		iun
Hardware Item # 1	Topcon GT-503 Kit	\$ 25,462.00	\$ 24,188.90	-5.00	\$ 25,716.62	\$ 24,430.79
Hardware Item # 2 Hardware Item # 3	Sokkia iX-503 Kit	\$ 24,962.00	\$ 23,713.90	-5.00 % off list (attach catalogue)	\$ 25,211.62	\$ 23,951.04
Hardware Item # 4				% off list (attach catalogue)		
				•		
Please fill in the below spreadsheet by providing the product information requested below for any	parison Total Stations (P	Non-Kobotic)	Π	B 1 C1-1		
equipment you sell meeting the following specifications (one product max per manufacturer brand): Required Specifications: Three second total station, tracking prism, 400 meter electronic distance,	Product Brand	Retail Price of Item	Final Discounted Price of	Brand Catalogue Discount, Other Items		
minimum screen resolution of 320x240.		(Before Tax)	Item (Before Tax)	(not to exceed)		
Hardware Item # 1	Topcon OS-103	\$ 14,719.00	\$ 13,983.05	-5.00	\$ 14,866.19	\$ 14,122.88
Hardware Item # 2 Hardware Item # 3	Sokkia FX-103	\$ 13,689.00	\$ 13,004.55	-5.00 % off list (attach catalogue)	\$ 13,825.89	\$ 13,134.60
Hardware Item # 4				% off list (attach catalogue)		
Please fill in the below spreadsheet by providing the product information requested below for any	e Comparison GPS Rece	l	Π			
equipment you sell meeting the following specifications (one product max per manufacturer brand): Required Specification: Dual Frequency, GPS, GLONASS, Galileo, DGPS/RTCM, RTK Unlimited,		Potail Brica of Itam	Einal Dissounted Brise of	Brand Catalogue		
Network RTK, 5hz / 20 Hz positioning, Raw Data / RINEX data logging, NMEA out. Environmental	Product Brand	Retail Price of Item (Before Tax)	Final Discounted Price of Item (Before Tax)	Discount, Other Items		
functionality including tempature drop, water sand and dust proof, vibration proof, humidity proof, shock resistant.			,	(not to exceed)		
Hardware Item # 1	Topcon Hiper VR Kit 915+	\$ 27,920.00	\$ 26,524.00	-5.00	\$ 28,199.20	\$ 26,789.24
Hardware Item # 2				% off list (attach catalogue)		·
Hardware Item # 3 Hardware Item # 4				% off list (attach catalogue) % off list (attach catalogue)		
Hardware Com	parison Data Collectors	(Controllers)				
Please fill in the below spreadsheet by providing the product information requested below for any				Brand Catalogue		
equipment you sell meeting the following specifications (one product max per manufacturer brand): Required Specification: Windows 10 OS, 1 gigabyte memory, 2 gigabyte internal storage, minimum	Product Brand	Retail Price of Item (Before Tax)	Final Discounted Price of Item (Before Tax)	Discount, Other Items		
screen resolution of 800x480, 8 hours battery life, dust proof, water proof, shock resistant, integrated bluetooth, wifi, cellular, touchscreen interface, 5 megapixel camera or better.		(Belore Tax)	item (before fax)	(not to exceed)		
Hardware Item # 1	Topcon FC-5000	\$ 2,345.00	\$ 2,227.75	-5.00	\$ 2,368.45	\$ 2,250.03
Hardware Item # 2	Sokkia SHC-5000	\$ 2,345.00	\$ 2,227.75	-5.00	\$ 2,368.45	\$ 2,250.03
Hardware Item # 3 Hardware Item # 4				% off list (attach catalogue) % off list (attach catalogue)	\$ -	\$ -
naruware item # 4				% OIT list (attach catalogue)		
Hardwa	re Comparison Digital L	.evel				
Please Jill in the below spreadsheet by providing the product information requested below for any equipment you sell meeting the following specifications (one product max per manufacturer brand):						
Required Specification: Accuracy using standard INVAR Staff of .03mm, Accuracy using standard staff 1mm, minimum range 2 meters to 110 meters, auto focus, bluetooth compatible, internal	Product Brand	Retail Price of Item	Final Discounted Price of	Brand Catalogue Discount, Other Items		
memory, USB storage compatible, telescoping magnification 32x, dust proof, water proof, humidity		(Before Tax)	Item (Before Tax)	(not to exceed)		
proof, shock resistant.  Hardware Item # 1	Sokkia SDL-1X	\$ 7,205.00	\$ 6,844.75	-5.00	\$ 7,277.05	\$ 6,913.20
Hardware Item# 2	JOINIG JUE IN	7,203.00	9 0,044.75	% off list (attach catalogue)	ψ 7,277.03	9 0,515.20
Hardware Item # 3				% off list (attach catalogue)		
Hardware Item # 4				% off list (attach catalogue)		
	Training Costs					
List all relevant training or rate components to the proposed solution. Add lines as necessary.		Price (not	to exceed)			
On-site Training Included with Product Purchase On-site Hardware Training (travel costs included)		2 Hours onsite training \$ 900.00 per 4 Hours of	\$ 909.00			
On-site Hardware Training (travel costs included)		\$ 1,800.00 per 8 Hours o	\$ 1,818.00			
On-site Software Training (travel costs included)		\$ 900.00 per 4 Hours of	\$ 909.00			
On-site Software Training (travel costs included):		\$ 1,800.00 per 8 Hours o	f Additional Training Time		\$ 1,818.00	
	Labor Service Rates					
	Labor Service Rates	Brico (not	to exceed)			
List all relevant training or rate components to the proposed solution. Add lines as necessary.						
Service Technician 8:00AM-5:00PM Mon-Fri (Non-Warrantied Product) Hourly Rate		\$ 185.00	per Hour		\$ 186.85	
Service Technician After Hours 5:01PM-7:59AM Mon-Fri (Non-Warrantied Product) Hourly Rate	\$ 227.25					
Systems Engineer / Programmer		\$ 225.00	\$ 227.25 \$ 227.25			
Consulting Equipment Setup Cost	\$ 225.00 per Hour  Not Applicable - PPI Group calibrates and loads all necessary Softwares prior to Delivery					
	1iscellaneous Compone					
Dutch Hill Tripods and Accessories	-10%	nts (if applicable)				
Seco Accessories	-15%				1	
Lufkin Tapes	-15%					
Sokkia Accessories Bosch Tools / CST Berger	-15% -15%				1	
Site Pro / David White Accessories	-15%				1	
Carlson Software					Į	
Toncon Machine Control Products	-10% -5%					
Topcon Machine Control Products Topcon Scanner	-10% -5% -5%				1	
Topcon Scanner Topcon Monitoring Solutions	-5% -5% -5%					
Topcon Scanner Topcon Monitoring Solutions Topcon Drones / UAV's	-5% -5% -5% -5%					
Topcon Scanner Topcon Monitoring Solutions	-5% -5% -5%					
Topcon Scanner Topcon Monitoring Solutions Topcon Drones / UAV's BlueBeam Software DJI Drones Pix4D Software	-5% -5% -5% -5% -5% -2% -2%					
Topcon Scanner Topcon Monitoring Solutions Topcon Drones / UAV's BlueBeam Software Dil Drones Pix4D Software MAGNET Software	-5% -5% -5% -5% -5% -2% -2% -5%					
Topcon Scanner Topcon Monitoring Solutions Topcon Drones / UAV's BlueBeam Software DJI Drones Pix4D Software	-5% -5% -5% -5% -5% -2% -2%					
Topcon Scanner Topcon Monitoring Solutions Topcon Drones / UJA''s BlueBeam Software DJI Drones Pix4D Software MAGNET Software MAGNET Software Schonstedt Locators Berntsen Products PPI Products - MAG Nalis, Flagging Tape, Misc	-5% -5% -5% -5% -5% -2% -2% -5% -10%					
Topcon Scanner Topcon Monitoring Solutions Topcon Drones / UAV's BlueBeam Software Dil Drones Pix4D Software MAGNET Software Schonstedt Locators Berntsen Products PPI Products - MAG Nails, Flagging Tape, Misc Aervoe Paints	-5% -5% -5% -5% -5% -5% -2% -2% -2% -10% -5% -10% -10%					
Topcon Scanner Topcon Monitoring Solutions Topcon Drones / UJA''s BlueBeam Software DJI Drones Pix4D Software MAGNET Software MAGNET Software Schonstedt Locators Berntsen Products PPI Products - MAG Nalis, Flagging Tape, Misc	-5% -5% -5% -5% -5% -2% -2% -5% -10%					
Topcon Scanner Topcon Monitoring Solutions Topcon Drones / UAV's BlueBeam Software DJI Drones Pix4D Software MAGNET Software MAGNET Software Schonstedt Locators Berntsen Products PPI Products - MAG Nails, Flagging Tape, Misc Aervoe Paints Topcon Softwares - Dynaroad, Veritas, Thunderbuild illumagear Safety Keson / Komelon Tapes	-5% -5% -5% -5% -5% -2% -2% -2% -10% -5% -100 -100 -5%					
Topcon Scanner Topcon Monitoring Solutions Topcon Drones / UAV's BlueBeam Software DJI Drones PIX4D Software MAGNET Software MAGNET Software Schonstedt Locators Berntsen Products PPI Products - MAG Nails, Flagging Tape, Misc Aervoe Paints Topcon Softwares - Dynaroad, Veritas, Thunderbuild illumagear Safety	-5% -5% -5% -5% -5% -2% -2% -10% -10% -10% -5% -5% -5%	Origina (and	to aveaed!			
Topcon Scanner Topcon Monitoring Solutions Topcon Drones / UAU's BlueBeam Software DJI Drones Pix4D Software MAGNET Software MAGNET Software Schonstedt Locators Berntsen Products PPI Products - MAG Nails, Flagging Tape, Misc Aervoe Paints Topcon Softwares - Dynaroad, Veritas, Thunderbuild illumagear Safety Keson / Komelon Tapes List any relevant implementation or miscelaneous components to the proposed solution. Add lines	-5% -5% -5% -5% -5% -2% -2% -10% -10% -10% -5% -5% -5%		to exceed)			
Topcon Scanner Topcon Monitoring Solutions Topcon Drones / UAU's BlueBeam Software DII Drones Pix4D Software MAGNET Software Schonstedt Locators Berntsen Products PPI Products - MAG Nails, Flagging Tape, Misc Aervoe Paints Topcon Softwares - Dynaroad, Veritas, Thunderbuild illumagear Safety Keson / Komelon Tapes List any relevant implementation or miscelaneous components to the proposed solution. Add lines an necessory.	-5% -5% -5% -5% -5% -2% -2% -10% -10% -10% -5% -5% -5%	10% off Weekly a				

War	ranty or Customer Care	Subscription Annual Fe	es							
Travilet the maintenance/warranty/subscription rates for your products by brand. Customer would refer a full warranty covering all software and hardwore for a term of five (5) years (popular annually) coverage from the date of recipet and protection from obsoleczence. Stochalders are willing to consider other warranty atternatives on the merits. Please list the pricing data for any maintenance/warranty/subscription options including any cost minimums. Add lines as necessary. Subscription fees have to include all support and maintenance (if maintenance is not included, please list to a separate line item). Add lines an excessary and explanation of pricing model variations, if any. NOTE: DES has to be able to calculate cost per license for software subscription.	1 Year Commitment	2 Year Commitment	3 Year Commitment	4 Year Commitment	5 Year Commitment	1 Year Commitment	2 Year Commitment	3 Year Commitment	4 Year Commitment	5 Year Commitment
Full Software and Hardware Warranty	Insert Price, Attach Terms									
Topcon GT / Sokkia iX Robot motors	included	included	included	included	included	included	included	included	included	included
Topcon GT / Sokkia iX Robot Instrument	included	included	included	\$ 2,030.00	\$ 4,060.00	included	included	included	\$ 2,050.30	\$ 4,100.60
Topcon OS / Sokkia FX Total Stations	included	\$ 1,050.00	\$	\$ 3,150.00	\$ 4,200.00	included	\$ 1,060.50	\$ 2,121.00	\$ 3,181.50	\$ 4,242.00
Topcon Hiper VR	included	\$ 900.00	\$ 1,800.00	\$ 2,700.00	\$ 3,600.00	included	\$ 909.00	\$ 1,818.00	\$ 2,727.00	\$ 3,636.00
Topcon FC-5000 / Sokkia SHC-5000 Gold Plan	included		\$ 275.00	NA	\$ 789.00	included	\$ -	\$ 277.75		\$ 796.89
Sokkia SDL-1X Digital Level	included	\$ 700.00	\$ 1,400.00	\$ 2,100.00	\$ 2,800.00	included	\$ 707.00	\$ 1,414.00	\$ 2,121.00	\$ 2,828.00
MAGNET Field Software	included	\$ 324.00	\$648.00	\$ 972.00	\$ 1,296.00	included	\$ 327.24	\$ 654.48	\$ 981.72	\$ 1,308.96
MAGNET Office Software	included	\$ 324.00	\$ 648.00	\$ 972.00	\$ 1,296.00	included	\$ 327.24	\$ 654.48	\$ 981.72	\$ 1,308.96
Carlson Software	included	\$ 150.00	\$ 300.00	\$ 450.00	\$ 600.00	included	\$ 151.50	\$ 303.00	\$ 454.50	\$ 606.00
Customer Technical Support ( Toll Free ) Hardware and Software inclusive	\$ 695.00	\$ 1,390.00	\$ 2,085.00	\$ 2,780.00	\$ 3,475.00	\$ 701.95	\$ 1,403.90	\$ 2,105.85	\$ 2,807.80	\$ 3,509.75
Additional Features Licensing or Third Party Licenses (if applicable)							<u> </u>	·		
Desktop and Operating Core Software (if applicable)						1				
Carlson Desktop Software	included	10% of retail	20% of retail	30% of retail	40% of retail	1				

DES RFP No 16-0033-CPRM - TELEMATICS