

Effective 12.1.21

EXHIBIT B - SURVEY AND MAPPING EQUIPMENT BRAND SPECIFICATION & PRICING EVALUATION:	RFP NO. 02918			BIDDER: U.S. Survey Supply		
The Contract scope will include any technology with a Survey and Mapping purpose including total stations, electronic levels, survey grade GPS, mapping grade GPS, electronic data collectors, and associated software, equipment, and supplies necessary for surveying and inventory mapping operations as well as maintenance and repair services for any such equipment.						
Hardware Comparison Total Stations (Robotic)						
Please fill in the below spreadsheet by providing the product information requested below for any equipment you sell meeting the following specifications (one product max per manufacturer brand): <i>Required Specifications: Three second total station, tracking prism, 400 meter electronic distance, Radio, data controller, minimum screen resolution of 320x240.</i>	Product Brand	Retail Price of Item (Before Tax)	Final Discounted Price of Item (Before Tax)	Brand Catalogue Discount, Other Items (not to exceed)	New Retail Price of Item (Before Tax)	New Final Discounted Price of Item (Before Tax)
Hardware Item # 1 Zoom90 2" Robotic TS with 1000m Reflectorless & Long-Range Bluetooth	GeoMax	25,037	21,281.00	15% off list	25,287	21,494
Hardware Item # 2 Zoom90 2" Robotic TS with 500m Reflectorless & Long-Range Bluetooth	GeoMax	23,935	20,345.00	15% off list	24,174	20,548
Hardware Item # 3						
Hardware Item # 4						
Hardware Comparison Total Stations (Non-Robotic)						
Please fill in the below spreadsheet by providing the product information requested below for any equipment you sell meeting the following specifications (one product max per manufacturer brand): <i>Required Specifications: Three second total station, tracking prism, 400 meter electronic distance, minimum screen resolution of 320x240.</i>	Product Brand	Retail Price of Item (Before Tax)	Final Discounted Price of Item (Before Tax)	Brand Catalogue Discount, Other Items (not to exceed)	New Retail Price of Item (Before Tax)	New Final Discounted Price of Item (Before Tax)
Hardware Item # 1 Zoom40 2" WindowsCE Total Station with 500m Reflectorless	GeoMax	8,100	6,885.00	15% off list	8,181	6,954
Hardware Item # 2 Zoom50 2" WindowsCE Total Station with 500m Reflectorless	GeoMax	11,000	9,350.00	15% off list	11,110	9,444
Hardware Item # 3						
Hardware Item # 4						
Hardware Comparison GPS Receivers						
Please fill in the below spreadsheet by providing the product information requested below for any equipment you sell meeting the following specifications (one product max per manufacturer brand): <i>Required Specification: Dual Frequency, GPS, GLONASS, Galileo, DGPS/RTCM, RTK Unlimited, Network RTK, 5hz / 20 Hz positioning, Raw Data / RINEX data logging, NMEA out. Environmental functionality including tempature drop, water sand and dust proof, vibration proof, humidity proof, shock resistant.</i>	Product Brand	Retail Price of Item (Before Tax)	Final Discounted Price of Item (Before Tax)	Brand Catalogue Discount, Other Items (not to exceed)	New Retail Price of Item (Before Tax)	New Final Discounted Price of Item (Before Tax)
Hardware Item # 1 BRx6+ 4-Constellation with Tilt-Offset Measurement, UHF, Cell Modem	Carlson	9,995	8,995.00	10% off list	10,095	9,085
Hardware Item # 2 Zenith35 Pro GPS/Glonass/Galileo with UHF, Cell Modem	GeoMax	11,804	10,033.00	15% off list	11,922	10,133
Hardware Item # 3 Zenith35 Pro GPS/Glonass/Galileo with Tilt Offset (TAG), UHF, Cell Modem	GeoMax	12,445	10,578.00	15% off list	12,569	10,684
Hardware Item # 4						
Hardware Comparison Data Collectors (Controllers)						
Please fill in the below spreadsheet by providing the product information requested below for any equipment you sell meeting the following specifications (one product max per manufacturer brand): <i>Required Specification: Windows 10 OS, 1 gigabyte memory, 2 gigabyte internal storage, minimum screen resolution of 800x480, 8 hours battery life, dust proof, water proof, shock resistant, integrated bluetooth, wifi, cellular, touchscreen interface, 5 megapixel camera or better.</i>	Product Brand	Retail Price of Item (Before Tax)	Final Discounted Price of Item (Before Tax)	Brand Catalogue Discount, Other Items (not to exceed)	New Retail Price of Item (Before Tax)	New Final Discounted Price of Item (Before Tax)
Hardware Item # 1 Mini2 Geo Cell, Windows Mobile, SurvCE Basic & Cradle Set	Carlson	3,625	3,444.00	5% off list	3,661	3,478

1%

Hardware Item # 2	Surveyor2 Geo Cell, Windows Mobile, SurvCE Basic & Cradle Set	Carlson	4,630	4,399.00	5% off list	4,676	4,443
Hardware Item # 3	RT3 Geo Cell 7-inch Tablet, Win10 Pro, SurvPC Basic & Cradle Set	Carlson	3,680	3,496.00	5% off list	3,717	3,531
Hardware Item # 4	301T-10B7-485 10-inch Tablet PC Core i7, Win10, SurvPC Basic & Cradle Set	DT Research	4,132	3,719.00	10% off list	4,173	3,756
Hardware Item # 5	SurvCE / SurvPC Software Version Upgrade, per version step (i.e. v.6 to v.7)	Carlson	150	150.00	0% off list	152	152

Hardware Comparison Digital Level								
Please fill in the below spreadsheet by providing the product information requested below for any equipment you sell meeting the following specifications (one product max per manufacturer brand): <i>Required Specification: Accuracy using standard INVAR Staff of .03mm, Accuracy using standard staff 1mm, minimum range 2 meters to 110 meters, auto focus, bluetooth compatible, internal memory, USB storage compatible, telescoping magnification 32x, dust proof, water proof, humidity proof, shock resistant.</i>	Product Brand	Retail Price of Item (Before Tax)	Final Discounted Price of Item (Before Tax)	Brand Catalogue Discount, Other Items (not to exceed)	New Retail Price of Item (Before Tax)	New Final Discounted Price of Item (Before Tax)		
	Hardware Item # 1	LS15 0.3mm kit with level, battery & charger	Leica	8,550	8,122.00	5% off list	8,636	8,203
	Hardware Item # 2							
	Hardware Item # 3							
	Hardware Item # 4							

Training Costs		
List all relevant training or rate components to the proposed solution. Add lines as necessary.	Price (not to exceed)	New Price (not to exceed)
On-site Training Included with Product Purchase	2 hours with purchase total station or GPS receiver	
On-site Hardware Training (travel costs included)	\$850 / 4 hrs	\$858.5 / 4 hrs
On-site Hardware Training (travel costs included)	\$1400 / 8 hrs	\$1,414 / 8 hrs
On-site Software Training (travel costs included)	\$850 / 4 hrs	\$858.5 / 4 hrs
On-site Software Training (travel costs included):	\$1400 / 8 hrs	\$1,414 / 8 hrs

Labor Service Rates		
List all relevant training or rate components to the proposed solution. Add lines as necessary.	Price (not to exceed)	New Price (not to exceed)
Service Technician 8:00AM-5:00PM Mon-Fri (Non-Warrantied Product) Hourly Rate	\$130 / hr	131.3 / hr
Service Technician After Hours 5:01PM-7:59AM Mon-Fri (Non-Warrantied Product) Hourly Rate	\$175 / hr	176.75/ hr
Systems Engineer / Programmer	\$130 / hr	131.3/ hr
Consulting	\$130 / hr	131.3/ hr
Equipment Setup Cost	Initial setup free. Subsequent setup consult \$130 / hr	131.3/ hr

Implementation & Miscellaneous Components (if applicable)		
List any relevant implementation or miscellaneous components to the proposed solution. Add lines as necessary.	Price (not to exceed)	
Rentals	attach price sheet with catalogue rental price per day	
Discount off rental use during repair work	Repair Rentals are Flat-Rate. Refer to US Survey Supply Rental Price Sheet attached per above	

Warranty or Customer Care Subscription Annual Fees	
--	--

<div>Provide the maintenance/warranty/subscription rates for your products by brand. Customer would prefer a full warranty covering all software and hardware for a term of five (5) years (payable annually) coverage from the date of receipt and protection from obsolescence. Stakeholders are willing to consider other warranty alternatives on the merits. Please list the pricing data for any maintenance/warranty/subscription options including any cost minimums. Add lines as necessary.</div> <div>Subscription fees have to include all support and maintenance (if maintenance is not included, please list it as a separate line item).</div> <div>Add lines as necessary and explanation of pricing model variations, if any.</div> <div>NOTE : DES has to be able to calculate cost per license for software subscription.</div>	1 Year Commitment	2 Year Commitment	3 Year Commitment	4 Year Commitment	5 Year Commitment	New 1 Year Commitment	New 2 Year Commitment	New 3 Year Commitment	New 4 Year Commitment	New 5 Year Commitment
Full Software and Hardware Warranty	Insert Price, Attach Terms	Insert Price, Attach Terms	Insert Price, Attach Terms	Insert Price, Attach Terms	Insert Price, Attach Terms	Insert Price, Attach Terms	Insert Price, Attach Terms	Insert Price, Attach Terms	Insert Price, Attach Terms	Insert Price, Attach Terms
GeoMax Robotic Total Stations (1 year standard warranty incl)	\$ -	\$ 636	\$ 1,140	\$ 1,776	\$ 2,412	\$ -	\$ 642.36	\$ 1,151.40	\$ 1,793.76	\$ 2,436.12
GeoMax Conventional Total Stations (1 year standard warranty incl)	\$ -	\$ 450	\$ 750	\$ 1,200	\$ 1,650	\$ -	\$ 454.50	\$ 757.50	\$ 1,212.00	\$ 1,666.50
Carlson Data Collectors (2 years standard warranty incl)	\$ -	\$ -	\$ 280	\$ 560	\$ 840	\$ -	\$ -	\$ 282.80	\$ 565.60	\$ 848.40
DT Research Data Collectors (1 year standard warranty incl)	\$ -	\$ 167	\$ 250	\$ 333	\$ 533	\$ -	\$ 168.67	\$ 252.50	\$ 336.33	\$ 538.33
Carlson GNSS Receivers (2 years standard warranty incl)	\$ -	\$ -	\$ 995			\$ -	\$ -	\$ 1,004.95	\$ -	\$ -
GeoMax GNSS Receivers (1 year standard warranty incl)	\$ -	\$ 420	\$ 744	\$ 1,164	\$ 1,584	\$ -	\$ 424.20	\$ 751.44	\$ 1,175.64	\$ 1,599.84
Leica Digital Levels (1 year standard warranty incl)	\$ -	\$ 450	\$ 900	\$ 1,350		\$ -	\$ 454.50	\$ 909.00	\$ 1,363.50	\$ -
						\$ -	\$ -	\$ -	\$ -	\$ -
Additional Features Licensing or Third Party Licenses (if applicable)						\$ -	\$ -	\$ -	\$ -	\$ -
Carlson Survey (Maintenance is 10% of MSRP price)	\$ 1,925	\$ 175				\$ 1,944	\$ 176.75	\$ -	\$ -	\$ -
Carlson Civil Suite (Maintenance is 10% of MSRP price)	\$ 4,125	\$ 375				\$ 4,166	\$ 378.75	\$ -	\$ -	\$ -
						\$ -	\$ -	\$ -	\$ -	\$ -
						\$ -	\$ -	\$ -	\$ -	\$ -

Effective 12.1.21

US Survey Supply LLC
PO Box 2127 / 1180 4th St NE
Bandon, OR 97411
(866) 877-8783 / (541) 347-5413
<http://ussurveysupply.com>



**RATES &
GENERAL
TERMS**

1%

We provide flat-rate loaner rentals while customers' equipment is in for repair. (except for damaged / wrecked instrument repairs, due to extra time needed)

USSS-Purchased Instr. Non-USSS Instr.

Robotic total station w prism as needed ~~\$850.00~~ **\$858.50** ~~\$1,150.00~~ **\$1,161.50** Single GPS receiver ~~\$650.00~~ **\$656.50** ~~\$825.00~~ **\$833.25**

Data collector ~~\$200.00~~ **\$202.00** ~~\$250.00~~ **\$252.50** Conventional total station ~~\$450.00~~ **\$454.50** ~~\$625.00~~ **\$631.25**

TYPE	REGULAR RENTALS	DAY	WEEK	MONTH	New Day Price	New Week Price	New Month Price
	Robotic Total Station Systems						
	<i>Includes TS, batteries, charger, robotic comms, data collector, prism, pole, tripod AN</i>						
RTS	Trimble S6 3" with TSC3, Access w/ Roads, internal radio	250.00	1,000.00	3,000.00	252.50	1,010.00	3,030.00
RTS	Carlson / GeoMax CR2 or Zoom 80/90 2" with Mini2-SCE complete or FG Premium	250.00	1,000.00	3,000.00	252.50	1,010.00	3,030.00
RTS	Carlson / GeoMax CR5 or Zoom 80/90 5" with Mini2-SCE complete or FG Premium	200.00	750.00	2,250.00	202.00	757.50	2,272.50
RTS	Trimble S6 3" with TSC2, Access w/ Roads, internal radio	200.00	750.00	2,250.00	202.00	757.50	2,272.50
RTS	Legacy systems (TRMB 5600, Topcon 8000, etc)	150.00	600.00	1,900.00	151.50	606.00	1,919.00
	System shipping, round trip: w/o tripod \$80 with tripod \$110						
	GNSS Systems						
RTK	Base & Rover System w/ onboard UHF (<i>incl DC, rover rod, bipod, base setup</i>)	300.00	1,200.00	4,000.00	303.00	1,212.00	4,040.00
RTN	Network Rover - Carlson BRx5 (<i>incl DC, rover rod, bipod</i>)(<i>requires internet access</i>)	200.00	750.00	2,250.00	202.00	757.50	2,272.50
RTN	Verizon Jetpack Hotspot w/ rod pouch, to provide internet access for RTN work	25.00	100.00	300.00	25.25	101.00	303.00
	System shipping, round trip: w/o tripod \$80 with tripod \$110						
	Data Collectors						
DC	Carlson Surveyor2 with SurvCE TS RTS / GPS	150.00	600.00	1,800.00	151.50	606.00	1,818.00
DC	Carlson Mini2 with SurvCE TS / RTS / GPS	125.00	500.00	1,500.00	126.25	505.00	1,515.00
DC	TSC2 with Access / Survey Pro / 2.4 GHz Global radio	100.00	400.00	1,200.00	101.00	404.00	1,212.00
	Optical Level						
LEV	Zeiss Ni2 32x 0.7mm automatic level with tripod and level staff	100.00	400.00	1,200.00	101.00	404.00	1,212.00