![Washington State Department of Enterprise Services]

04218 – Translation Services – Written Word
Pricing & Ordering

Ordering Instructions

Customers can select from any of the listed Contractors under each category in the **Pricing Information** section. Contractors may NOT provide services outside of the scope of their respective category award. When setting up an account, placing an order or doing other business under this contract, reference this contract: *04218 Translation Services – Written Word* contract. For details on scope of work, delivery, expectations, etc. is outline in the embedded document in the **Contract Specifications** section below. For contracting documents please see Contracts and Amendment document 04218c in the portal page. Contact the Contractors directly for questions, quotes or to place orders, information is listed in the section below.

Contract Specifications

General and Category Specifications – This document contains most information on contract terms and specifications. The first section, General Specifications, applies to all categories, and the second section, Category Specifications, contains category specific information.

Translation Proofreading and Corrections Guidelines – This document outlines the proofreading and corrections guidelines and expectations of the vendor.

Principle Languages – Lists the principle languages per category. Contractors are required provide services for the listed principle languages.

Customer Specific Requirements – This document contains customer specific requirements.

Pricing Information

Category 1 Forms				
Line Item	Prisma	Avantpage	Jrivera	LinguaLinx
Normal Rate - Price per Word	$ 0.15	$0.22	$ 0.12	$0.18
Rush Rate - Price per Word	$ 0.15	$0.06	$ 0.14	$0.22
Project Minimum - Normal [Minimum charge per project]	$ 8.50	$50.00	$ 0	$12.00
Project Minimum - Rushed [Minimum charge per project]	$ 10.00	$10.00	$ 0	$25.00
Hourly Rate for Desktop Publishing -Normal [For work on translations not related to translating, such as publishing, imaging, etc.]	$ 42.50	$ 50.00	$ 20.00	$ 35.00
Hourly Rate for Desktop Publishing - Rushed [For work on translations not related to translating, such as publishing, imaging, etc.]	$ 42.50	$10.00	$ 22.00	$ 45.00
Proof Reading Price Per Word - Normal [Reviewing existing translated work]	$ 0.05	$ 0.03	$ 0.05	$0.09
Proof Reading Price Per Word - Rushed [Reviewing existing translated work]	$0.05	$0.03	$ 0.07	$0.12
Rekeying Price Per Word [Process of entering text provided by customer into any language into a new or existing document]	$ 0.07	$0.03	$ 0.04	$0.09

Category 2 Publications				
Line Item	Prisma	Avantpage	Dynamic	LinguaLinx
Normal Rate - Price per Word	$ 0.15	$0.22	$0.21	$0.18
Rush Rate - Price per Word	$ 0.15	$0.06	$0.25	$0.22
Project Minimum - Normal [Minimum charge per project]	$ 8.50	$50.00	$12.50	$12.00
Project Minimum - Rushed [Minimum charge per project]	$10.00	$10.00	$16.00	$25.00
Hourly Rate for Desktop Publishing -Normal [For work on translations not related to translating, such as publishing, imaging, etc.]	$42.50	$50.00	$45.00	$35.00
Hourly Rate for Desktop Publishing - Rushed [For work on translations not related to translating, such as publishing, imaging, etc.]	$42.50	$10.00	$55.00	$45.00
Proof Reading Price Per Word - Normal [Reviewing existing translated work]	$ 0.05	$0.03	$0.09	$0.09
Proof Reading Price Per Word - Rushed [Reviewing existing translated work]	$ 0.05	$0.03	$0.12	$0.12
Rekeying Price Per Word [Process of entering text provided by customer into any language into a new or existing document]	$ 0.07	$0.03	$0.08	$0.09

Category 3 Auto Generated Text				
Line Item	Prisma	Dynamic	Avantpage	Jrivera
Normal Rate - Price per Word	$ 0.15	$0.20	$0.22	$ 0.04
Rush Rate - Price per Word	$ 0.15	$0.24	$0.06	$ 0.05
Project Minimum - Normal [Minimum charge per project]	$ 8.50	$12.50	$50.00	$ 0
Project Minimum - Rushed [Minimum charge per project]	$10.00	$16.00	$10.00	$ 0
Hourly Rate for Desktop Publishing -Normal [For work on translations not related to translating, such as publishing, imaging, etc.]	$38.00	$45.00	$50.00	$20.00
Hourly Rate for Desktop Publishing - Rushed [For work on translations not related to translating, such as publishing, imaging, etc.]	$38.00	$55.00	$10.00	$22.00
Proof Reading Price Per Word - Normal [Reviewing existing translated work]	$ 0.05	$0.09	$0.03	$ 0.05
Proof Reading Price Per Word - Rushed [Reviewing existing translated work]	$ 0.05	$0.12	$0.03	$ 0.07
Rekeying Price Per Word [Process of entering text provided by customer into any language into a new or existing document]	$ 0.07	$0.08	$0.03	$ 0.04

Category 4 General Information Documents				
Line Item	Prisma	Avantpage	Dynamic	LinguaLinx
Normal Rate - Price per Word	$ 0.15	$0.22	$0.20	$0.18
Rush Rate - Price per Word	$ 0.15	$0.06	$0.24	$0.22
Project Minimum - Normal [Minimum charge per project]	$ 8.50	$50.00	$44.00	$12.00
Project Minimum - Rushed [Minimum charge per project]	$10.00	$10.00	$49.00	$25.00
Hourly Rate for Desktop Publishing -Normal [For work on translations not related to translating, such as publishing, imaging, etc.]	$42.50	$50.00	$45.00	$35.00
Hourly Rate for Desktop Publishing - Rushed [For work on translations not related to translating, such as publishing, imaging, etc.]	$42.50	$10.00	$55.00	$45.00
Proof Reading Price Per Word - Normal [Reviewing existing translated work]	$0.05	$0.03	$0.09	$0.09
Proof Reading Price Per Word - Rushed [Reviewing existing translated work]	$ 0.05	$0.03	$0.12	$0.12
Rekeying Price Per Word [Process of entering text provided by customer into any language into a new or existing document]	$ 0.07	$0.03	$0.08	$0.09

Category 5 Client Specific or Locally Generated Documents				
Line Item	Prisma	Ad Astra	Avantpage	Dynamic
Fill-In Translation Requests: Principle Languages, Normal	$ 0.15	$ 0.19	$0.19	$0.17
Fill-In Translation Requests: Non-Principle Languages, Normal	$ 0.15	$ 0.19	$0.20	$0.21
Full Translation Requests: Principle Languages, Normal	$ 0.15	$ 0.19	$0.19	$0.16
Full Translation Requests: Principle Languages, Rushed	$ 0.15	$ 0.19	$0.19	$0.20
Full Translation Requests: Non-Principle Languages, Normal	$ 0.15	$ 0.19	$0.19	$0.20
Full Translation Requests: Non-Principle Languages, Rushed	$ 0.15	$ 0.19	$0.20	$0.24
Project Minimum - Normal [Minimum charge per project]	$12.50	$47.50	$14	$11.65
Project Minimum - Rushed [Minimum charge per project]	$12.50	$60.00	$14	$15.00
Proof Reading Price Per Word - Normal [Reviewing existing translated work]	$ 0.05	$ 0.10	$0.02	$0.09
Proof Reading Price Per Word - Rushed [Reviewing existing translated work]	$ 0.05	$ 0.15	$0.02	$0.12
Rekeying Price Per Word [Process of entering text provided by customer into any language into a new or existing document]	$ 0.07	$ 0.10	$0.02	$0.08

Category 6 Emergency and Urgent Situations				
Line Item	Northwest Interpreters	Language eLink	Jrivera	Prisma
Rate Price per Word	$ 0.25	$0.24	$ 0.14	$ 0.22
Project Minimum [Minimum charge per project]	$ 45.00	$35.00	$ 0	$75.00
Hourly Rate for Desktop Publishing [For work on translations not related to translating, such as publishing, imaging, etc.]	$ 45.00	$35.00	$30.00	$42.50
Proof Reading Price Per Word [Reviewing existing translated work]	$ 0.11	$0.24	$ 0.10	$ 0.10
Rekeying Price Per Word [Process of entering text provided by customer into any language into a new or existing document]	$ 0.12	$0.24	$ 0.04	$ 0.10

Contractor Contact Information

Contractor	Contact Name	Area of Responsibility	Contact Phone Number	Contact Email
Ad Astra, Inc.	Jean-Paul Borja	Project Manager	301 408 4242 ex. 141	Translation@ad-astrainc.com
Avantpage	Eduardo Diaz	DES Account Manager	530 750 2040 ex. 53	eduardo@avantpage.com
Dynamic Language Center	Jason Selden	Director of Client Services	206 493 1604	jason@dynamiclanguage.com
JRivera	Susie George	Contract, Management, and Sales	5098884563	request@jriva.com
Language Link	The Account Services Group	Translation	360.314.0025	Quotes@language.link
LinguaLinx	Areji Kinsler	Point of Contact	518 388 9000 ex. 1041	akinsler@lingualinx.com
Northwest Interpreters	Carolyn Knees	Translation Department Management	866 468 7769	projects@nwiservices.com
Prisma International	James V. Romano	Account Management	612-349-3111	jromano@prisma.com

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