

State of Washington Contracts & Procurement Division Department of Enterprise Services P.O. Box 41411 Olympia, WA 98504-1411	<b>CONTRACT AMENDMENT</b>	
	Contract No.:	04616
Western Systems, Inc. 1122 Industry Street, Bldg. B Everett, WA 98203	Amendment No.:	1
	Effective Date:	January 1, 2023

**FIRST AMENDMENT  
TO  
CONTRACT NO. 04616  
ILLUMINATION, TRAFFIC SIGNAL AND INTELLIGENT TRANSPORTATION SYSTEMS EQUIPMENT**

This First Amendment (“Amendment”) to Contract No. 04616 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency (“State”) and Western Systems, Inc., a Washington Corporation (“Contractor”) and is dated as of January 1, 2023.

**RECITALS**

- A. State and Contractor (collectively the “Parties”) entered into that certain Contract No. 04616 for Illumination, Traffic Signal and Intelligent Transportation Systems Equipment dated effective as of December 23, 2016 (“Contract”).
- B. The amendment set forth herein is within the scope of the Contract.
- C. The Parties now desire to amend the Contract as set forth herein.

**AGREEMENT**


NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

- 1. **TERM.** The Contract term is amendment to extend to the maximum term date of January 31, 2025.
- 2. **GOODS AND SERVICES.** Both the included Goods and Services & Prices for Goods and Services and Exhibit E – Bid Price with Mandatory Manufacturers List of the Contract are hereby amended by deleting the existing Sections and Exhibits in their entirety and inserting the attached Exhibit A – Goods and Services (dated January 1, 2023), instead.
- 3. **NO CHANGE OTHER THAN AMENDMENT.** Except as amended herein, the Contract is unaffected and remains in full force and effect.

4. INTEGRATED AGREEMENT; MODIFICATION. This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
5. AUTHORITY. Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
6. ELECTRONIC SIGNATURES. A signed copy of this Amendment or any other ancillary agreement transmitted by facsimile, email, or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
7. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**WESTERN SYSTEMS, INC.,  
A WASHINGTON CORPORATION**

By:   
 Name: Robert W. Nims  
 Title: Vice President, Design Builds  
 Date: January 31, 2023

**STATE OF WASHINGTON  
DEPARTMENT OF ENTERPRISE SERVICES**

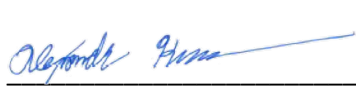
By:   
 Name: Alexander Kenesson  
 Title: Procurement Supervisor  
 Date: 1/31/2023

Exhibit A- Goods and Services  
(Effective January 1, 2023)

Category No.: Equipment Categories	Percent Off Catalog List Price	Name of Catalog/Price List	Represents the mft entire product line	Delivery Days After Receipt of Order (ARO)
Category 1: ANALOGUE / DIGITAL VIDEO AND DATA EQUIPMENT / PARTS: (AMPLIFIERS, COMBINERS, CONVERSION SWITCHES, CONVERTERS, CROSS CONNECT / PATCH PANELS, ENCODERS, ETHERNET AND FIBER COMMUNICATION EQUIPMENT, DECODERS, DISTRIBUTION EQUIPMENT, MESH NETWORK COMMUNICATION EQUIPMENT, RECEIVERS, ROUTERS, SERIAL COMMUNICATION EQUIPMENT, SERVERS, SWITCHES, TERMINAL SERVERS, TRANCEIVERS, TRANSMISSION EQUIPMENT, WIRELESS COMMUNICATION EQUIPMENT, ETC.)	13.00%	Actelis	No	30-45
	5.00%	Applied Information- Applied Information Western	No	30-45
	35.00%	Pelco, Inc. – CSC- WSDOES	No	15-30
	25.00%	Vicon –	No	20-40
	5.00%	Siemens (Rugged Com)	No	20-30
	11.00%	Axis Communications- AXIS	No	15-30
	24.00%	Bosch Security Systems Division only	No	15-30
	25.00%	Cisco Systems- Global	No	20-30
	13.00%	Eberle Design, Inc. (EDI) - WESS01	No	20-30
	11.00%	Fiber Connections – Gator Patch	No	10-20

	29.00%	TKH Security	No	20-30
	4.00%	Intuicom	No	20-30
	31.00%	Iteris	No	20-30
	16.00%	IndigoVision	No	30-45
Category 3: CLOSED CIRCUIT TELEVISION (CCT) CAMERAS, COMPONENTS & SUPPORT EQUIPMENT/PARTS	11.00%	Axis Communications- AXIS	No	15-30
	24.00%	Bosch Security Systems Division only	No	15-30
	35.00%	Pelco, Inc. – CSC- WSDOES	No	15-30
	15.00%	Mobotrex Mobility & Traffic Experts– Western	No	75-90
	31.00%	COHU/CoStar	No	30-60
Category 4: CONFLICT MONITORS	23.00%	Eberle Design, Inc. (EDI) - WESS01 List	No	20-30
Category 5: CONTROLLER CABINETS AND ACCESSORIES / PARTS	23.00%	Eberle Design, Inc. (EDI) - WESS01 List	No	20-30
	15.00%	Mobotrex Mobility & Traffic Experts	No	75-90
	31.00%	Western Systems	No	60-90
	11.00%	Fiber Connections – Gator Patch	No	20-30
	4.00%	Intuicom	No	20-30
	31.00%	Iteris	No	20-30
	11.00%	Detrol	Yes	10-20
Category 6: CONTROLLER SOFTWARE (NEMA, 170, 2070, ETC.)	30.00%	YUNEX TRAFFIC (formerly Siemens Industry & automation)	No	45-60
Category 7: CONTROLLERS (NEMA, 170, 2070, ETC.) / PARTS	30.00%	YUNEX TRAFFIC (formerly Siemens Industry & automation)	No	45-60

Category 8: DETECTION SYSTEMS - INDUCTIVE LOOPS / PARTS	0.00%	De-Tech, MFG – HDR Full Price List	No	10-20
	23.00%	Eberle Design, Inc. (EDI) - WESS01 List	No	20-30
Category 9: DETECTION SYSTEMS - INFRARED	31.00%	Iteris	No	20-30
	30.00%	YUNEX TRAFFIC (formerly Siemens Industry & automation)	No	45-60
Category 10: DETECTION SYSTEMS – MAGNETOMETER / PARTS	0.00%	Sensys Networks – Direct Price List	No	20-40
Category 15: DETECTION SYSTEMS - VIDEO / PARTS	31.00%	Iteris	No	20-30
Category 16: DIGITAL VIDEO RECORDERS / PARTS	11.00%	Axis Communications- AXIS	No	15-30
	35.00%	Pelco, Inc. – CSC- WSDOES	No	15-30
	29.00%	TKH Security –	No	20-30
	24.00%	Bosch Security Systems Division only-	No	15-30
Category 17: ELECTRICAL SERVICE TRANSFER AND DISCONNECT SWITCHES/PARTS	20.00%	ENERSYS (formally Alpha Technologies)	No	30-60
Category 18: FLASHERS	11.00%	Deltrol Controls– 21084-83	No	10-20
	23.00%	Eberle Design, Inc. (EDI) - WESS01 List	No	20-30
	31.00%	Western Systems	No	60-90
Category 19: FLASHING BEACONS / PARTS	0.00%	Carmanah Traffic-	No	20-40
	33.00%	General Traffic Equipment – GTE Traffic Price List	No	45-60
	12.00%	Mobotrex Mobility & Traffic Experts– Western Price List	No	45-60
	31.00%	Western Systems	No	60-90

	4.00%	Intuicom	No	20-30
	8.00%	Pelco Products – Traffic Price List	No	45-60
Category 33: MEDIA ACCESS CONTROL (MAC) TRACKING EQUIPMENT/PARTS (BLUETOOTH, ETC.)	5.00%	Applied Information- Applied Information Western Pricelist	No	30-45
	0.00%	Sensys Networks – Direct Price List	No	20-40
	31.00%	Western Systems	No	60-90
	31.00%	Iteris	No	20-30
Category 34: MODEMS/PARTS (IP, WIRELESS, ETHERNET, DIAL-UP, CELLULAR)	5.00%	Applied Information- Applied Information Western Pricelist	No	30-45
	25.00%	Cisco Systems- Global 1 Price List	No	20-30
	29.00%	TKH Security – Price List	No	20-30
	31.00%	Iteris	No	20-30
	4.00%	Intuicom	No	20-30
Category 37 PEDESTRIAN HYBRID BEACON SYSTEMS (HAWK) / PARTS	33.00%	General Traffic Equipment – GTE Traffic Price List	No	45-60
	12.00%	Mobotrex Mobility & Traffic Experts– Western Price List	No	45-60
	31.00%	Western Systems	No	60-90
	8.00%	Pelco Products – Traffic Price List	No	45-60
Category 38: PEDESTRIAN PUSHBUTTONS - ACCESSIBLE PEDESTRIAN SIGNALS (APS) / PARTS	0.00%	Carmanah Traffic-	No	20-40
Category 39: PEDESTRIAN PUSHBUTTONS - NON-ACCESSIBLE / PARTS	8.00%	Pelco Products – Traffic Price List	No	45-60
Category 41: POWER SUPPLY SYSTEMS / PARTS	31.00%	Iteris – Price List	No	20-30
Category 44: RECTANGULAR RAPID FLASHING BEACON (RRFB) SYSTEMS/PARTS	0.00%	Carmanah Traffic- Price List	No	20-40
Category 48: SCHOOL ZONE FLASHER (NON SOLAR POWERED) EQUIPMENT/PARTS	5.00%	Applied Information- Applied	No	30-45

		Information Western Pricelist		
	8.00%	Pelco Products – Traffic Price List	No	45-60
	31.00%	Western Systems	No	45-75
	12.00%	Mobotrex Mobility & Traffic Experts– Western Price List	No	45-60
Category 49: SCHOOL ZONE FLASHER (NON SOLAR POWERED) EQUIPMENT/PARTS	5.00%	Applied Information- Applied Information Western Pricelist	No	30-45
	8.00%	Pelco Products – Traffic Price List	No	45-60
	31.00%	Western Systems	No	45-75
	0.00%	Carmanah Traffic- Price List	No	20-40
Category 51: SIGNALS - DISPLAY MOUNTING HARDWARE	12.00%	Mobotrex Mobility & Traffic Experts– Western Price List	No	45-60
	8.00%	Pelco Products – Traffic Price List	No	45-60
	31.00%	Western Systems –	No	45-75
	14.00%	Pelco Products – Traffic Price List (Bronze only)	No	45-60
Category 54: SIGNALS - PEDESTRIAN SIGNAL DISPLAY AND HOUSING / PARTS	33.00%	General Traffic Equipment – GTE Traffic Price List	No	45-60
	12.00%	Mobotrex Mobility & Traffic Experts– Western Price List	No	45-60
Category 55: SIGNALS - VEHICLE DISPLAY AND HOUSING / PARTS	33.00%	General Traffic Equipment – GTE Traffic Price List	No	45-60
	7.00%	Unipart Dorman – QNA0738 – 16 Unipart Dorman	No	60-75
	23.00%	Wells Sign Manufacturing – List Price	No	45-60
	12.00%	Mobotrex Mobility & Traffic Experts– Western Price List	No	45-60
Category 58: SIGNS- INTERNALLY ILLUMINATED/PARTS	8.00%	Pelco Products – Traffic Price List	No	45-60

	5.00%	Temple, Inc. – ILSNS Temple	No	30-60
Category 59: SIGNS - MOUNTING HARDWARE AND BRACKETS / PARTS	0.00%	Availed Technology	No	30-60
	5.00%	Temple, Inc. – ILSNS Temple	No	30-60
	23.00%	Wells Sign	No	45-60
	7.00%	Unipart Dorman – QNA0738 – 16 Unipart Dorman 2016 VATCS Price	No	60-75
	8.00%	Pelco Products – Traffic Price List	No	45-60
Category 61: SIGNS-SIGNS WITH EMBEDDED FLASHING LIGHTS/PARTS	0.00%	Availed Technology	No	30-60
	23.00%	Wells Sign Manufacturing	No	45-60
Category 62: SIGNS - VEHICLE ACTIVATED TRAFFIC CONTROL SIGNS (VATCS) (RADAR, CURVE WARNING, SPEED WARNING, ect.)/PARTS	7.00%	Unipart Dorman – QNA0738 – 16 Unipart Dorman	No	60-75
Category 67: TRAFFIC SIGNAL TRANSFER SWITCH/PARTS	20.00%	ENERSYS (formally Alpha Technologies)	No	30-60
	31.00%	Western Systems	No	45-75
Category 69: TRANSPORTATION MANAGEMENT SYSTEM CONSOLES, WORK STATIONS, AND CONTROL EQUIPMENT	11.00%	Axis Communications- AXIS Price List	No	15-30
	30.00%	YUNEX TRAFFIC (formerly Siemens Industry & automation)	No	45-60
	29.00%	TKH Security	No	75-90
	14.00%	Bosch Security Systems Division only	No	30-60
Category 70: TRANSPORTATION MANAGEMENT SYSTEM TEST EQUIPMENT	4.00%	ATSI	No	30-45
Category 71: UNINTERRUPTIBLE POWER SUPPLIES (UPS) / BATTERY BACKUP SYSTEMS / PARTS	15.00%	Mobotrex Mobility & Traffic Experts– Western Price List	No	45-60



	31.00%	Western Systems	No	6090
	20.00%	ENERSYS (formally Alpha Technologies)	No	30-60
Category 76: VIDEO WALL DISPLAY AND MONITOR SYSTEMS EQUIPMENT/PARTS	11.00%	Axis Communications- AXIS Price List	No	15-30
	31.00%	Iteris	No	20-30
	30.00%	YUNEX TRAFFIC (formerly Siemens Industry & automation)	No	45-60
	14.00%	Bosch Security Systems Division only	No	30-60
Category 80: MISCELLANEOUS PARTS NOT INCLUDED IN ABOVE GROUPINGS	5.00%	Applied Information- Applied Information Western Pricelist	No	30-45
	25.00%	Vicon	No	20-40
	31.00%	Western Systems	No	45-75
	30.00%	YUNEX TRAFFIC (formerly Siemens Industry & automation)	No	45-60
	5.00%	Siemens (Rugged Com)	No	20-30
	5.00%	Temple, Inc. – ILSNS Temple	No	30-60
	0.00%	Sensys Networks – Direct Price List	No	20-40
	29.00%	TKH Security	No	30-60
	12.00%	Mobotrex Mobility & Traffic Experts– Western Price List	No	45-60
	13.00%	Actelis	No	30-45
	31.00%	Iteris	No	20-30
	20.00%	ENERSYS (formally Alpha Technologies)	No	30-60
	11.00%	Axis Communications- AXIS Price List	No	15-30
	35.00%	Pelco, Inc. – CSC- WSDOES Price List	No	15-30

	35.00%	Pelco Products – Traffic Price List	No	15-30
	24.00%	Bosch Security Systems Division only	No	15-30
	25.00%	Cisco Systems/ Global 1	No	20-30
	23.00%	Eberle Design, Inc. (EDI) - WESS01 List	No	20-30
	11.00%	Fiber Connections – Gator Patch Price List	No	10-20
	16.00%	IndigoVision	No	30-45