



STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES
1500 Jefferson, Olympia, WA 98504

November 25, 2015

Dan Zampa
Avery Dennison
7542 N Natchez Ave
Niles, IL 60714

Dear Dan:

Congratulations. Avery Dennison has been selected for award on State Contract 05115 for Sign Sheeting Materials (Categories A&K). We look forward to working with you.

The effective date of Contract 05115 is the date of last signature on the Authorized Offer and Contract Signature page of the contract document. As a vendor on this contract, you agree offer contract terms and pricing to all state agencies, cities, counties, institutions of higher education, special districts, other political subdivisions, and transit authorities. A list of eligible public entities is published and updated periodically by DES (located on the DES website). It is your responsibility to verify eligibility of entities before soliciting payment for services under this contract.

As part of the contract, your firm must also submit quarterly sales reports through the Contract Sales Reporting System at <https://fortress.wa.gov/ga/apps/CSR/login.aspx>. For help with the reports, contact our customer service line at (360) 407-2210 or esmail@des.wa.gov. DES will send you a management fee invoice based on contract sales you report. **Please do not remit any payments for the management fee until you have received an invoice.**

Save this address for remitting your management fee payments (do not send to me):

Washington State Department of Enterprise Services
Finance Office
PO Box 41460
Olympia, WA 98504-1460

If you have any questions about this requirement or other contract matters, feel free to contact me at (360) 407-9311. I look forward to working with you.

Sincerely,

A handwritten signature in black ink, appearing to read "Mark N. Roush".

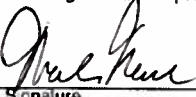
Mark N. Roush
Department of Enterprise Services
Contracts and Legal Division
1500 Jefferson Street
PO Box 41017
Olympia, WA 98504-1017
Ph: 360-407-9311
mark.roush@des.wa.gov


8 BIDDER'S AUTHORIZED OFFER and CONTRACT SIGNATURE PAGE

In submitting this bid, the authorized signatory below acknowledges having read and understood the entire IFB and amendments incorporated prior to the bid due date, and agrees to comply with its terms and conditions, as written, including the Certifications and Assurances. The authorized signatory also agrees to fulfill the offer portions made in this bid and any subsequently awarded contract.

In witness whereof, the parties hereto, having read this contract in its entirety, including all attachments, do agree in each and every particular and have thus set their hands hereunto.

This contract is effective as of 12/14, 2015, or date of last signature, whichever is later.

APPROVED (DES)	
Department of Enterprise Services Contracts, Procurement and Risk Management 1500 Jefferson Building 1500 Jefferson Street SE Olympia, WA 98501	
Washington State Department of Enterprise Services	
	11/30/2015
Signature	Date
Mark Roush, Procurement Coordinator	
Typed or Printed Name, Title	
	12/3/2015
Manager Signature (if applicable)	Date
Cynthia Shaw, Unit Manager KERRI KAWAMURA DEPUTY ASSISTANT DIRECTOR	
Manager's Typed or Printed Name, Title	
Contact Information	
Contact:	Mark Roush
Title:	Procurement Coordinator
Phone:	(360) 407-9311
Fax:	360-586-2426
Email:	Mark.Roush@des.wa.gov

APPROVED (BIDDER)	
Avery Dennison Corporation – Reflective Solutions 7542 N Natchez Avenue Niles IL 60714	
Bidder's Company Name & Address	
	8/20/15
Signature	Date
Dan Zampa, Director of Sales	
Typed or Printed Name, Title	
Contact Information	
Contact:	<u>Yasu Masaka</u>
Title:	<u>Government Bids Manager</u>
Phone:	<u>847-588-7226</u>
Fax:	<u>847-647-6887</u>
Email:	<u>Yasu.masaka@averydennison.com</u>