



STATE OF WASHINGTON  
DEPARTMENT OF ENTERPRISE SERVICES  
1500 Jefferson, Olympia, WA 98504

November 25, 2015

John Machado  
Nippon Carbide Industries (USA) Inc.  
12981 E. Florence Ave.  
Santa Fe Springs, CA 90670

Dear John:

Congratulations. Nippon Carbide has been selected for award on State Contract 05115 for Sign Sheeting Materials (Category B). We look forward to working with you.

The effective date of Contract 05115 is the date of last signature on the Authorized Offer and Contract Signature page of the contract document. As a vendor on this contract, you agree offer contract terms and pricing to all state agencies, cities, counties, institutions of higher education, special districts, other political subdivisions, and transit authorities. A list of eligible public entities is published and updated periodically by DES (located on the DES website). It is your responsibility to verify eligibility of entities before soliciting payment for services under this contract.

As part of the contract, your firm must also submit quarterly sales reports through the Contract Sales Reporting System at <https://fortress.wa.gov/ga/apps/CSR/login.aspx>. For help with the reports, contact our customer service line at (360) 407-2210 or [csmail@des.wa.gov](mailto:csmail@des.wa.gov). DES will send you a management fee invoice based on contract sales you report. **Please do not remit any payments for the management fee until you have received an invoice.**

Save this address for remitting your management fee payments (do not send to me):

Washington State Department of Enterprise Services  
Finance Office  
PO Box 41460  
Olympia, WA 98504-1460

If you have any questions about this requirement or other contract matters, feel free to contact me at (360) 407-9311. I look forward to working with you.

Sincerely,

A handwritten signature in black ink, appearing to read "Mark N. Roush".

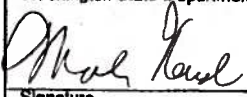

Mark N. Roush  
Department of Enterprise Services  
Contracts and Legal Division  
1500 Jefferson Street  
PO Box 41017  
Olympia, WA 98504-1017  
Ph: 360-407-9311  
[mark.roush@des.wa.gov](mailto:mark.roush@des.wa.gov)

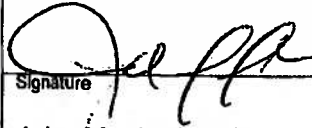
**8 BIDDER'S AUTHORIZED OFFER and CONTRACT SIGNATURE PAGE**

In submitting this bid, the authorized signatory below acknowledges having read and understood the entire IFB and amendments incorporated prior to the bid due date, and agrees to comply with its terms and conditions, as written, including the Certifications and Assurances. The authorized signatory also agrees to fulfill the offer portions made in this bid and any subsequently awarded contract.

In witness whereof, the parties hereto, having read this contract in its entirety, including all attachments, do agree in each and every particular and have thus set their hands hereunto.

This contract is effective as of 12/14, 2015, or date of last signature, whichever is later.

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|---|--|
| <b>APPROVED (DES)</b>   |  |
| Department of Enterprise Services<br>Contracts, Procurement and Risk Management<br>1500 Jefferson Building<br>1500 Jefferson Street SE<br>Olympia, WA 98501 |  |
| Washington State Department of Enterprise Services  |  |
|    | 11/30/2015   |
| Signature   | Date   |
| Mark Roush, Procurement Coordinator   |  |
| Typed or Printed Name, Title  |  |
|    | 12/3/2015  |
| Manager Signature (if applicable)   | Date   |
| Cynthia Shaw, Unit Manager<br>Deputy Assistant Director   |  |
| Manager's typed or Printed Name, Title  |  |
| <b>Contact Information</b>  |  |
| Contact:  | Mark Roush   |
| Title:  | Procurement Coordinator  |
| Phone:  | (360) 407-9311   |
| Fax:  | 360-586-2426   |
| Email:  | <a href="mailto:Mark.Roush@des.wa.gov">Mark.Roush@des.wa.gov</a> |

|  |   |
|--|---|
| <b>APPROVED (BIDDER)</b>   |   |
| Nippon Carbide Industries (USA) Inc.<br>12981 E. Florence Ave.<br>Santa Fe Springs, California 90670 |   |
| Bidder's Company Name & Address  |   |
|                   | 8/11/15   |
| Signature  | Date  |
| John Machado, Director   |   |
| Typed or Printed Name, Title   |   |
|  |   |
| <b>Contact Information</b>   |   |
| Contact:   | <u>Patsy Matsuda</u>  |
| Title:   | <u>Administrative Assistant</u>   |
| Phone:   | <u>(562) 777-1810</u>   |
| Fax:   | <u>(562) 777-1811</u>   |
| Email:   | <u><a href="mailto:pmatsuda@nikkalite.com">pmatsuda@nikkalite.com</a></u> |