**Cloud Services**

**Washington Contract #05116**

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| --- | --- | --- | --- | --- | --- |
| **Vendor** | **SaaS** | **IaaS** | **PaaS** | **Product Notes** | **Price** |
| [Carahsoft](http://www.naspovaluepoint.org/" \l "/contract-details/71/contractor/440)  [Bethany Blackwell](mailto:bethany.blackwell@carahsoft.com)  Ph: 703-230-7435 | X | X | X | Accela, Acquia, Case Comm+G3:G38ons, CIS, DocuSign, F5 Networks, FireEye, Google, GovDelivery,Imperva, Okta, Palo Alto, ProofPoint, QTS, Qualtrics, Salesforce, SAP, Symantec, Vmware | [Price List](https://s3-us-west-2.amazonaws.com/naspovaluepoint/1509120127_Carahsoft%20-%20Pricelist%2010-26-2017.pdf) |
| [Environmental Science Research Institute (ESRI)](http://www.naspovaluepoint.org/" \l "/contract-details/71/contractor/523)  [Susan Keith](mailto:skeith@esri.com)  909-793-2853 x 2789 | X | X | X | ARCGIS platform, tools and hosting |  |
| [Unisys](http://www.naspovaluepoint.org/" \l "/contract-details/71/contractor/439)  [Peter Cipriano](mailto:peter.cipriano@unisys.com)  845-518-2172 | X | X | X | AWS, Google, Microsoft | [Price List](https://s3-us-west-2.amazonaws.com/naspovaluepoint/1502469390_Unisys%20-%20Price%20Catalog%20August%202017.docx) |
| [CenturyLink](http://www.naspovaluepoint.org/#/contract-details/71/contractor/472)  [Wendy Rawlings](mailto:wendy.rawlings@centurylink.com)  [Tel: 360-754-5957](Tel:360-754-5957)  Cell: 360-349-9545 | x | x | x | **SaaS, PaaS, and IaaS**  **Voice & Unified Communications**:  Hosted VoIP, WebEx/Cisco Collaboration, Skype for Business, etc.  **Managed & IT Services**:        Cloud Application Manager for Microsoft, AWS, and Google; Cloud Contact Center; Microsoft O365  **Hybrid IT & Cloud** – SAP, SAP HANA, Big Data  Ddos Mitigation  Dedicated Cloud Compute  vCloud  **Value Added Services** – Colo, CPEaaS, eLynk (Direct Cloud Connect), Internet, Network, Managed Services, Professional Services, etc.  [Additional Information](https://des.wa.gov/sites/default/files/public/documents/ContractingPurchasing/CenturyLink/NASPO%20VALUEPOINT_Overview_WA%201-14-2019.pdf) | [Product Catalog](https://www.naspovaluepoint.org/portfolios/portfolio-contractor/472/) |
| [SHI](http://www.naspovaluepoint.org/#/contract-details/71/contractor/522)  Steve Finney Tel: 206-234-7409  [TeamWashington@shi.com](mailto:TeamWashington@shi.com)  Tel: (888) 711-2613 | x | x | x | [Price and product catalog](https://s3-us-west-2.amazonaws.com/naspovaluepoint/1535646932_SHI%20-%20Price%20and%20Product%20Catalog%208-2018%20(2).xlsx) | [Price List](https://s3-us-west-2.amazonaws.com/naspovaluepoint/1513350525_SHI%20-%20Price%20and%20Product%20Catalog%2012-14-2017.xlsx) |
| [CDWG](http://naspovaluepoint.org/#/contract-details/71/contractor/591)  [Dan Ferner](mailto:danfern@cdw.com),  Account Manager  Telephone: 866.465.9919  [Sean McLellan](mailto:seanmcl@cdw.com), Account Executive  Telephone: 206-218-3956 | x | x | x | Point of Sale, Mobility, Security, Software Management |  |
| [DLT](http://www.naspovaluepoint.org/#/contract-details/71/contractor/471)  Jason Quinn  [jason.quinn@dlt.com](mailto:jason.quinn@dlt.com)  703-708-9617 | x | x | x | AWS, DEL, FORESCOUT, GOOGLE, INFORMATICA, INTEL, ORACLE, RED HAT, SOLAR WINDS, and VERITAS |  |
| [Quest](http://www.naspovaluepoint.org/#/contract-details/71/contractor/435)  Amy Comi  [Amy\_comi@questsys.com](mailto:Amy_comi@questsys.com)  916-609-8071 | x |  |  | Contact Quest for your SaaS requirements and we can help with sourcing a solution and procurement. Quest offers its own Cloud Solutions and we facilitate strategic partnerships with cutting-edge providers to aggregate the necessary services. For a complete list of Quest Services and Fulfillment Partners see Quest’s contractor profile on the [NASPO ValuePoint webpage](http://www.naspovaluepoint.org/#/contract-details/71/contractor/435): | [Price List](http://www.naspovaluepoint.org/#/contract-details/71/contractor/435) |
| [Deloitte](https://www.naspovaluepoint.org/portfolios/portfolio-contractor/deloitte/)  Thomas Beck  [thbeck@deloitte.com](mailto:thbeck@deloitte.com)  717-608-6551 | x | x | x |  | [Price File](https://s3-us-west-2.amazonaws.com/naspovaluepoint/1528237548_Deloitte%20-%20Price%20File%205-2018.docx) |

Expires: 9/15/2026

***What Is Infrastructure as a Service?***

As used in this Master Agreement is defined as the capability provided to the consumer to provision processing, storage, networks, and other fundamental computing resources where the consumer is able to deploy and run arbitrary software, which can include operating systems and applications. The consumer does not manage or control the underlying cloud infrastructure but has control over operating systems, storage, deployed applications; and possibly limited control of select networking components (e.g., host firewalls).

***What Is Platform as a Service?***As used in this Master Agreement is defined as the capability provided to the consumer to deploy onto the cloud infrastructure consumer-created or -acquired applications created using programming languages and tools

supported by the provider. This capability does not necessarily preclude the use of compatible programming languages, libraries, services, and tools from other sources. The consumer does not manage or control the underlying cloud infrastructure including network, servers, operating systems, or storage, but has control over the deployed applications and possibly application hosting environment configurations.

***What Is Software as a Service?***  
As used in this Master Agreement is defined as the capability provided to the consumer to use the Contractor’s applications running on a Contractor’s infrastructure (commonly referred to as ‘cloud infrastructure). The applications are accessible from various client devices through a thin client interface such as a Web browser (e.g., Web-based email), or a program interface. The consumer does not manage or control the underlying cloud infrastructure including network, servers, operating systems, storage, or even individual application capabilities, with the possible exception of limited user-specific application configuration settings.