# Exhibit B-Specifications

IFB 05316 – Vehicle Lifts and Garage Associated Equipment

The State of Washington and participating members of NASPO ValuePoint have an ongoing requirement for Vehicle Lifts and Shop Equipment for light and heavy duty vehicles. The purpose of the Solicitation is to conduct a competitive process, in accordance with Washington RCW 39.26. The following considerations have been taken in account in the development of this solicitation: (1) Technology and engineering used by lift manufacturers is diverse (2) The State of Washington and NASPO ValuePoint Cooperative Members have an existing base of vehicle lifts and garage associated equipment from a multiple number of different manufacturers and require many types of lifts and equipment due to the numerous types of vehicles serviced (3) The arrangement and capacity of facilities throughout the States vary with respect to the type of equipment needed and any installation requirements.

1. **Vehicle Lifts and Accessories.** All vehicle lifts and accessories available under the Master Agreement & WA State Master Contract shall meet the current Automotive Lift Institute, Inc. (ALI) certifications and standards and be accredited by the American National Standards Institute (ANSI). Bidders shall only submit lifts for bid that are ALI certified and posted on the ALI website (<http://www.autolift.org/>) prior to submittal. Shop equipment and accessories shall comply with all Federal, State, and local laws, regulations and safety standards. Any lifts and accessories purchased under this contract shall be delivered using F.O.B. destination, freight pre-paid with all standard equipment for operational use along with additional accessories and manuals/literature requested.

1.1 The following seven lift types (as defined by the Automotive Lift Institute, Inc. and the State of Washington) shall be available under this contract:

* Two Post Surface Mounted
* Multi-Post Runway
* Low/Mid Rise Frame Engaging
* Drive-On Parallelogram
* Scissors
* Moveable-Type Wheel-Engaging and
* In-Ground

1.2. Contractor shall be the Manufacturer of the lift as named on ALI lift certification documents. The Contractor shall supply a list of all authorized distributors by State.

1.3. Contractor shall perform site reviews upon request. The purpose of the site review is to obtain a product recommendation from the manufacturer. Upon completion of a site visit, Contractor shall provide: lift and accessory recommendation, contract pricing, and installation cost. Contractor recommendations are not required to be purchased, simply a tool to provide additional information to the Customers. While site visits are recommend, they are not required; Customers may choose to order items based on the agency’s knowledge.

1.4. Contractor shall have the capability to deliver (F.O.B. destination, freight pre-paid), train, and install lifts and accessories in compliance of OEM and ALI standards. Contractor shall have the capability to install their lift when requested.

1.5. Contractor shall provide authorized certified manufacturer technicians for all needed warranty and non-warranty repairs and preventative maintenance. Parts and workmanship shall be in compliance of OEM and ALI standards.

1.6. Contractor shall guarantee the availability of repair parts for a period of no less than seven (7) years in compliance with OEM and ALI standards, for lift and accessory lifecycles. Contractor shall respond within 24 hours to any service call request. Contractor shall have a process available for emergency parts orders as well as routine parts orders. Emergency Parts orders shall be delivered within 72 hours. Routine Parts orders shall be delivered within 72 hours.

1.7. Contractor shall be responsible for the cost of any inspections, adjustments, parts, labor, travel, pickup and/or delivery costs that are a result of equipment/mechanical failures incurred under normal operation conditions during the warranty period.

1.8. Safety Requirements: All equipment must meet current and future federal and state safety requirements.

2. **Garage Associated Equipment.** Shop equipment and accessories shall comply with all Federal, State, and local laws, regulations and safety standards. Only certified equipment meeting ANSI/ALI standards shall be provided under this contract. Shop equipment proposed shall be new and the most current production model. Any shop equipment and accessories purchased under this contract shall be delivered using F.O.B. destination, freight pre-paid with all standard equipment for operational use along with additional accessories and manuals/literature requested.

2.1. Contractor shall provide authorized manufacturer personnel/certified manufacturer technicians for all needed warranty and non-warranty repairs and preventative maintenance. Parts and workmanship shall be in compliance of OEM standards.

2.2. Contractors shall deliver, train, and install shop equipment upon request and in compliance of OEM standards.

2.3. Contractor shall guarantee the availability of repair parts for a period of no less than seven (7) years and a service response time of twenty-four (24) hours. Contractor shall have a process available for emergency parts orders as well as routine parts orders. Emergency Parts orders shall be delivered within 72 hours. Routine Parts orders shall be delivered 72 hours.

2.4. The Contractor shall be responsible for the cost of any inspections, adjustments, parts, labor, travel, pickup and/or delivery costs that are a result of equipment/mechanical failures incurred under normal operation conditions during the warranty period.

3. **Catalog Pricing Availability.**  Contractor shall provide Catalog/price lists in both hard copy list and electronic (web-based).

4. **Online Catalog and Electronic Ordering System.** Contractor shall make available a secure website to complete contract purchases. The features and functions of the secure website created for use by customers under this contract shall include but shall not be limited to the following:

* Access by standard web browsers
* Unique customer identifying log-in capabilities
* Product information such as unit of measure, item status, price description and photos
* Item status inquiry functionality that provides lift to order and built to order
* Order tracking
* Help functionality
* Reflect current catalog / price list and contract pricing
* Restricted to only those items that may be purchased under this contract by being identified as core items or are within the general product categories establish by this contract
* Shall not include any items that are specifically excluded from this contract.

5. **New Technology and New Products.** ShouldBidders want to offer new technology lifts that are not specifically called for on a Lift bid category, add additional item(s)under "other recommended options" at end of price sheets for that category. All additional items must meet contract specifications, terms and conditions. For each additional item, fully identify power, modifications, payload, option restrictions and added delivery time. After award, new, improved, or updated products may become available. Bidders will be allowed to request to substitute items, within their awarded categories. Substituted items must beat contract specifications, terms and conditions. Substitutions and pricing will be at the sole discretion of the Contract Administrator and through written mutual agreement.

6. **Non-Certified Lifts.** In some rare cases, non-certified lifts and associated accessories can be sold on contract. This provision is intended to allow for extreme heavy duty or non-standard customer designed lifts to be available for purchasers. Sales of these lifts will be on a case by case basis, at the sole discretion of the contract administrator, and must be affected by contract amendment for each purchase. Sales of non-ALI certified lifts without a contract amendment is a violation of the terms and conditions of this contract and may result in cure, suspension, and/or termination from this contract. Contract pricing for these items and the associated accessories will be subject to the pricing as bid and awarded under the contract for ALI certified products.

Additionally, the Bidder is encouraged to offer pricing for multiple lifts ordered at one time. A requirement of this contract will be the availability of list pricing and product information on the web. Bidder shall provide a full description of price offer. Include a copy of catalog and manufacturer list price.