

**EXHIBIT A1 – BIDDER’S CERTIFICATION**

IFB No.:	05416 – Doors, Frames, & Hardware
Bidder:	CRAFTMASTER HARDWARE LLC

Bidder makes this certification as a required element of submitting this bid, affirming the truthfulness of the facts declared here and acknowledging that the continuing compliance with these statements and all requirements of the IFB are conditions precedent to the award or continuation of the resulting Master Contract.

1. Bidder has read, understands, and agrees to abide by the IFB.
2. Bidder’s bid prices have been arrived at independently, without engaging in collusion, bid rigging, or any other illegal activity, and without for the purpose of restricting competition any consultation, communication, or agreement with any other bidder or competitor relating to (a) those prices, (b) the intention to submit a bid, or (c) the methods or factors used to calculate the prices offered. Bidder has not been and will not knowingly disclose its bid prices, directly or indirectly, to any other bidder or competitor before award of a Master Contract, unless otherwise required by law. No attempt has been made or will be made by the bidder to induce any other person to submit or not to submit a bid for the purpose of restricting competition. Bidder, however, freely may join with other persons or organizations for the purpose of presenting a bid.
3. Bidder’s attached bid is a firm offer for a period of ninety (90) days following the bid due date specified in the IFB, and it may be accepted by Enterprise Services without further negotiation at any time within such ninety (90) day period. In the event of a protest, bidder’s bid will remain valid for ninety (90) days or until the protest and any related court action is resolved, whichever is later.
4. In preparing this bid, bidder has not been assisted by any current or former employee of the State of Washington whose duties relate (or did relate) to this IFB, or prospective master contract, and who was assisting in other than his or her official, public capacity. Neither does such a person nor any member of his or her immediate family have any financial interest in the outcome of this bid.
5. Bidder understands that the State of Washington will not reimburse bidder for any costs incurred in the preparation of this bid. All bids become the property of the State of Washington, and bidder claims no proprietary right to the ideas, writings, items, or samples unless so stated in the bid.

6. Bidder understands that its submittal of a bid and execution of this Bidder's Certification certifies bidder's willingness to comply with the Master Contract if awarded such. By submitting this bid, bidder hereby offers to furnish materials, supplies, services and/or equipment in compliance with all terms, conditions, and specifications contained in the Master Contract.

DATED this 31 day of October, 2016.

CRAFTMASTER HARDWARE LLC

Print Name of Company

By:

  
Signature

Name: CRAIG LOGAN

Print Name

Title: SALES REPRESENTATIVE

Print Title

**EXHIBIT A2 – BIDDER'S PROFILE**

IFB No.:	05416 – Doors, Frames, & Hardware
Bidder:	CRAFTMASTER HARDWARE LLC

**Company Information**

<b>Legal Company name (from Business License) and address</b> <u>CRAFTMASTER HARDWARE LLC</u> <u>190 VETERANS DRIVE</u> <u>NORTHVALE, NJ 07647</u>	<b>Indicate entity type (LLC, Inc., Corp., etc.):</b> <u>LLC</u>
	<b>Indicate state of registration/incorporation:</b> <u>DELAWARE</u>
<b>Wash. Dept. of Revenue Registration No. Unified Business Identifier (UBI)</b>	
<b>Federal Tax ID No. (TIN)</b> If TIN is a Social Security number, provide only the last four digits	<u>47-3774321</u>
<b>Is your firm certified as a minority or woman owned business with OMWBE?</b>	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> If yes, provide MWBE certification no. _____
<b>Is your firm a self-certified Washington State small business?</b>	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> If yes, what is your business size? Small <input type="checkbox"/> Mini <input type="checkbox"/> Micro <input type="checkbox"/>
<b>Is your firm certified as Veteran Owned with Washington State Department of Veteran Affairs?</b>	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> If yes, provide WSDVA certification no. _____

**Contract Management Points of Contact**

<b>Authorized Representative</b> Name: <u>CRAIG LOGAN</u> Email: <u>clogan@craftmasterhardware.com</u> Phone: <u>800-221-3212 ext117</u>	<b>Contract Administrator</b> Name: <u>CRAIG LOGAN</u> Email: <u>clogan@craftmasterhardware.com</u> Phone: <u>800-221-3212 ext117</u>
<b>Sales Reporting Representative</b> Name: <u>CRAIG LOGAN</u> Email: <u>clogan@craftmasterhardware.com</u> Phone: <u>800-221-3212 ext117</u>	<b>Sales Reporting Alternate</b> Name: <u>KAROLINA LABORIEL</u> Email: <u>KBL@CRAFTMASTERHARDWARE.COM</u> Phone: <u>800-221-3212</u>
<b>Management Fee Representative</b> Name: <u>KAROLINA LABORIEL</u> Email: <u>KBL@CRAFTMASTERHARDWARE.COM</u> Phone: <u>800-221-3212</u>	<b>Management Fee Contact Alternate</b> Name: <u>GLENDA FRANCO</u> Email: <u>GLENDA@CRAFTMASTERHARDWARE.COM</u> Phone: <u>800-221-3212</u>

<b>Address to send management fee invoices</b>			
Company name: <u>CRAFTMASTER HARDWARE LLC</u>			
Attn: <u>KAROLINA LABORIEL</u>			
Address: <u>190 VETERANS DRIVE</u>			
City/State/Zip: <u>NORTHVALE, NJ 07647</u>			
<b>Ordering/Sales Points of Contact (expand as necessary)</b>			
<b>Name</b>	<b>Phone Number</b>	<b>E-mail</b>	<b>Area of Responsibility</b>
<u>CRAIG LOGAN</u>	<u>800-221-3212 EXT 117</u>	<u>clogan@craftmsterhard ware.com</u>	<u>sales</u>

**REFERENCES**

Provide a minimum of three (3) commercial or government references for which bidder has delivered goods and/or services similar in scope as described in the IFB.

<b>Reference 1</b>	
Company Name:	<u>The State of New Jersey</u>
Contact:	<u>PAT LOCANE</u>
Phone:	<u>609-633-6098</u>
Email:	<u>Pasquale.Locane@treas.state.nj.us</u>
<b>Reference 2</b>	
Company Name:	<u>The State of Connecticut</u>
Contact:	<u>MICHAEL McGUINNESS</u>
Phone:	<u>860-692-7851</u>
Email:	<u>MICHAEL.MCGUINNESS@CT.GOV</u>
<b>Reference 3</b>	
Company Name:	<u>PRINCETON UNIVERSITY</u>
Contact:	<u>KEVIN BRANNON</u>
Phone:	<u>609-258-2483</u>
Email:	<u>KBRANNON@PRINCETON.EDU</u>

**SUBCONTRACTORS/DEALERS**

If applicable, identify any subcontractors or dealers who will perform services in fulfillment of contract requirements. Include a federal tax identification number (TIN) for each subcontractor; if TIN is a SSN, only provide the last four (4) digits. If a subcontractor is a certified minority or woman-owned business, small business or Veteran owned indicate that socio-economic status in the table below. Also include the nature of services to be performed by that subcontractor/dealer. Expand the table below as needed.

The contractor, by including subcontractor(s) as part of your signed bid, agrees to assume responsibility for contract obligations and any liability for all actions of such subcontractors. Enterprise Services reserves the right to approve or disapprove any subcontractor.

<b>Sub/Dealer</b>	<b>TIN</b>	<b>Socio-economic Status</b>	<b>Nature of services covered by Sub/Dlr</b>

**PURCHASE CARDS**

Please indicate which types of purchasing (credit) cards are accepted (note: any card fees must be included in the unit price of the bid):

Visa  Master Card  American Express  Discover  Other: \_\_\_\_\_

**STATE OF OREGON**

Based on your acceptance, this contract could be available to our ORCPP partners.

Do you agree to have this contract available for the ORCPP participants? Yes  No

If required, indicate percent increase to bid pricing for delivery to ORCPP members: \_\_\_\_\_ percent.

**COST COMPONENT BREAKDOWN**

A cost breakdown shows the individual components that comprise the total cost of the good and/or service. The individual components are expressed as a percent of the total cost. All the individual component percentages should equal 100 percent when added together. To better estimate market fluctuations and influences with regard to the product(s) being bid, bidders are to identify the percent breakdown for the factors that comprise their bid price. Some common cost categories are provided for your convenience but are not mandatory to use. Bidder may modify the table below as needed:

Cost Breakdown	
Activity	Percentage Breakdown
Labor	3%
Delivery (fuel, vehicles)	2%
Insurance	2%
Overhead	3%
[Insert Goods/Service Cost Here]	90%
[Insert Goods/Service Cost Here]	
[Insert Goods/Service Cost Here]	
[Insert Goods/Service Cost Here]	
	100%

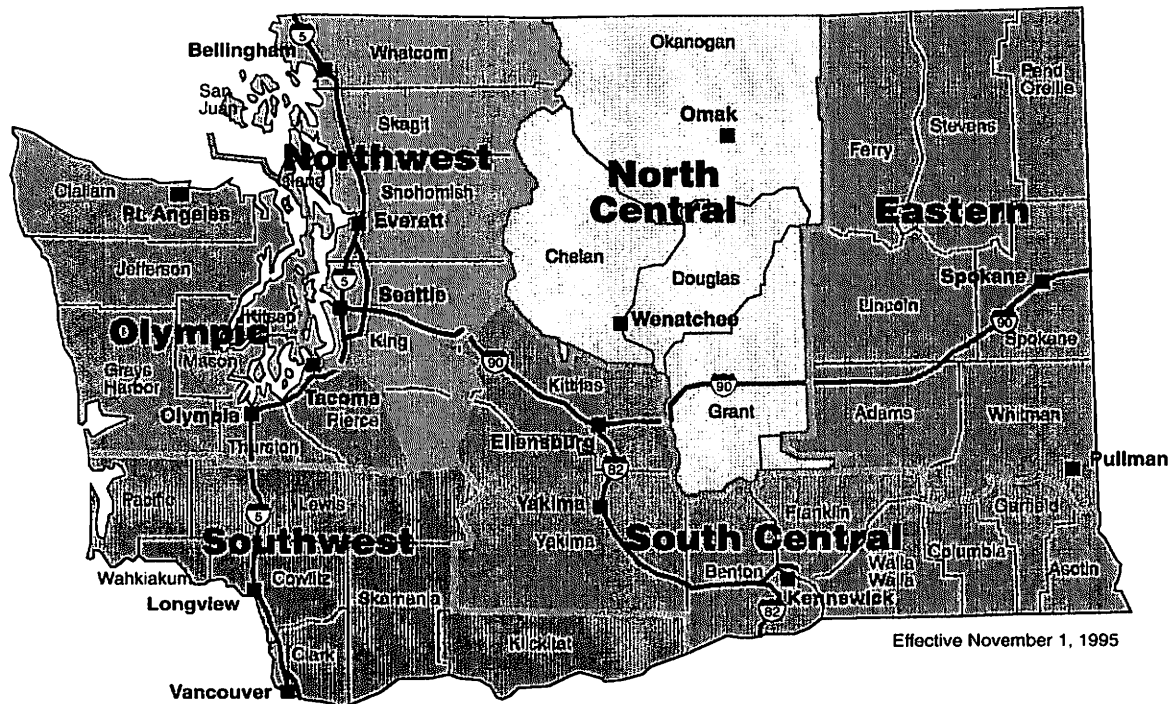
## Category 1 – Door Hardware Price Worksheet

Bidders may bid on any and all Regions or Product Categories. Bidders may offer bids for one or more mechanical door hardware manufacturers, including independent manufacturers. For each product category, Bidders are to specify a percentage discount off the Manufacturer’s Suggested Retail Price (MSRP). If the Bidder knows of other brands under each manufacturer, add it to the list under the appropriate category (blank space).

Bidders must select the Region being bid by putting an “X” in the box beside the appropriate Region. For reference, the Regional Map of Washington is below.

\*\*\*If your company offers the services under Misc. Fees at the bottom of this worksheet, then please put in your hourly rate for each. Misc. fees will not be scored.

Region		Region	
Northwest	X	North Central	X
Olympic	X	Southwest	X
South Central	X	Eastern	X



**Product Category 1: Hinges & Pivots**

<b>Allegion Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Ives	48 %	PRICE BOOK #3 Effective October 5, 2015
	%	

<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Markar	55%	Markar and Pemko Price Book Architectural Accessories & Door Trim Prices Effective January 1, 2016
McKinney	55% 40% Continuous Hinges	McKinney Distributors' Net Price Book Prices Effective January 1, 2016
Pemko	45%	Markar and Pemko Price Book Architectural Accessories & Door Trim Prices Effective January 1, 2016
Rixson	53%	RIXSON List price effective November 1, 2015
HAGER COMMERCIAL HINGE	65%	COMMERCIAL HINGE PRICE LIST 06/01/2016
HAGER Stainless Steel Continuous Hinges	55%	Stainless Steel Continuous Hinges Price List 04/01/2016
HAGER Roton Continuous Hinges	55%	Roton Continuous Hinges Price List 04/01/2016

<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Stanley	65%	PRICE LIST 65HI Effective: January 4, 2016

<b>Independent Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
	%	
	%	

**Product Category 2: Padlocks & Locksets  
(Mortise/Cylindrical/Bored/Tubular)**

<b>Allegion Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Schlage	48%	PRICE BOOK # 4 Effective October 3, 2016
	%	
	%	

<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Adams Rite	43%	2016 PRICE LIST Adams Rite Architectural Hardware Prices effective February 1, 2016
Corbin Russwin	58% 53% Padlocks	Price List Price Book #29 Effective November 1, 2016
Sargent	55% 53% PADLOCKS	Price Book No. 29 EFFECTIVE DATE: November 1, 2016
Yale	55%	Commercial Price List #30 Effective December 1, 2016
ASSA Inc	48%	High Security & Access Control Locks Product Price List for November 15, 2016



<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Best	54%	PRICE LIST 65BST Effective: January 4, 2016
Stanley	58%	PRICE LIST 65CH Effective: January 4, 2016

<b>Independent Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
American	43%	AMERICAN LOCK PRICE LIST EFFECTIVE JULY 1, 2015
Master	43%	Commercial Security Price List Effective July 1, 2015
CompX - National	40%	STOCK LOCKS Distributor Price List Effective January 5, 2015
Olympus	40%	PRICE LIST The cabinet lock innovators. Commercial-grade cabinet locks, padlocks and accessories for institutional applications March 1, 2014 PL-1401
CCL Security Products	50%	Product Catalog & Price List JUNE 2016
TOWN STEEL	40%	Price List Dated. 06-01-15
PARKER HARDWARE	55%	S. PARKER HARDWARE PRICE LIST MARCH 2011 REVISED 6/19/2015
SOUTHERN STEEL DETENTION	50%	SOUTHERN FOLGER DETENTION EQUIPMENT COMPANY SOUTHERN STEEL KEYS, LOCKS, AND ACCESSORIES LIST PRICE JANUARY 1, 2017
FOLGER ADAMS DETENTION	50%	SOUTHERN FOLGER DETENTION EQUIPMENT COMPANY FOLGER ADAMS KEYS, LOCKS, AND ACCESSORIES LIST PRICE JANUARY 1, 2017

MARKS	55%	2014/ 2015 PRICE LIST MORTISE LOCKSETS CYLINDRICAL, TUBULAR & ELECTRONIC ACCESS CONTROL LOCKSETS PANIC DEVICES & DOOR CLOSERS July 2014
CRAFTMASTER HARDWARE CATALOG	57%	CRAFTMASTER HARDWARE LOCKSMITH SUPPLIES AND SECURITY HARDWARE #115

**Product Category 3: Lock Cylinders and Key Blanks**

<b>Allegion Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Schlage	48%	PRICE BOOK # 4 Effective October 3, 2016
	%	

<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Corbin Russwin	50% 40% Pyramid, Security, Master Ring, Access 3 AS & AHS	Price List Price Book #29 Effective November 1, 2016
Medeco	47%	2017 MEDECO PRICE BOOK Effective November 1, 2016
Sargent	53% 40% KESO, SIGNATURE, DEGREE 2&3	Price Book No. 29 EFFECTIVE DATE: November 1, 2016
Yale	50%	Commercial Price List #30 Effective December 1, 2016
ASSA Inc.	48%	High Security & Access Control Locks Product Price List for November 15, 2016

<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>

Best	54%	PRICE LIST 65BST Effective: January 4, 2016
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Independent Manufacturers	Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)	Name & Date of Manufacturer's Most Recent Sales Catalog
Ilco	40% OFF SUGGESTED DEALER PRICE	Price List - Brass Cylinders Effective October 1, 2015  PRICE LIST- KEY BLANKS AND AUTOMOTIVE EQUIPMENT Effective October 1, 2015
CCL Security Products	50%	Product Catalog & Price List JUNE 2016
SOUTHERN STEEL DETENTION	50%	SOUTHERN FOLGER DETENTION EQUIPMENT COMPANY SOUTHERN STEEL KEYS, LOCKS, AND ACCESSORIES LIST PRICE JANUARY 1, 2017
FOLGER ADAMS DETENTION	50%	SOUTHERN FOLGER DETENTION EQUIPMENT COMPANY FOLGER ADAMS KEYS, LOCKS, AND ACCESSORIES LIST PRICE JANUARY 1, 2017
CRAFTMASTER HARDWARE CATALOG	57%	CRAFTMASTER HARDWARE LOCKSMITH SUPPLIES AND SECURITY HARDWARE #115

**Product Category 4: Exit Devices**

Allegion Family of Manufacturers	Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)	Name & Date of Manufacturer's Most Recent Sales Catalog
Dor-O-Matic	52%	PRICE BOOK # 3 Effective October 5, 2015
Falcon	52%	PRICE BOOK # 3 Effective October 5, 2015
Monarch	52%	PRICE BOOK # 3 Effective October 5, 2015
Von Duprin	43%	PRICE BOOK # 4 Effective October 3, 2016
	%	

<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Adams Rite	43%	2016 PRICE LIST Adams Rite Architectural Hardware Prices effective February 1, 2016
Corbin Russwin	54%	Price List Price Book #29 Effective November 1, 2016
Sargent	52%	Price Book No. 29 EFFECTIVE DATE: November 1, 2016
Yale	53%	Commercial Price List #30 Effective December 1, 2016
	%	

<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Precision	53%	PRICE LIST 65PHI Effective: January 4, 2016

<b>Independent Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
CRAFTMASTER HARDWARE CATALOG	57%	CRAFTMASTER HARDWARE LOCKSMITH SUPPLIES AND SECURITY HARDWARE #115
MARKS	55%	2014/ 2015 PRICE LIST MORTISE LOCKSETS CYLINDRICAL, TUBULAR & ELECTRONIC ACCESS CONTROL LOCKSETS PANIC DEVICES & DOOR CLOSERS July 2014
PARKER HARDWARE	55%	S. PARKER HARDWARE PRICE LIST MARCH 2011 REVISED 6/19/2015

**Product Category 5: Door Closers & Power Operators**

<b>Allegion Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Dor-O-Matic	52%	PRICE BOOK # 3 Effective October 5, 2015
Falcon	52%	PRICE BOOK # 3 Effective October 5, 2015
LCN	43%	PRICE BOOK # 4 Effective October 3, 2016
	%	

<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Corbin Russwin	54%	Price List Price Book #29 Effective November 1, 2016
Norton	45%	Price List Effective November 1, 2016
Rixson	50%	RIXSON List price effective November 1, 2015
Sargent	53%	Price Book No. 29 EFFECTIVE DATE: November 1, 2016
Yale	55%	Commercial Price List #30 Effective December 1, 2016
	%	

<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Stanley	53%	PRICE LIST 65DC Effective: January 4, 2016
Precision	53%	PRICE LIST 65PHI Effective: January 4, 2016

<b>Independent Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
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MARKS	55%	2014/ 2015 PRICE LIST MORTISE LOCKSETS CYLINDRICAL, TUBULAR & ELECTRONIC ACCESS CONTROL LOCKSETS PANIC DEVICES & DOOR CLOSERS July 2014
PARKER	55%	S. PARKER HARDWARE PRICE LIST MARCH 2011 REVISED 6/19/2015
CRAFTMASTER HARDWARE	57%	CRAFTMASTER HARDWARE LOCKSMITH SUPPLIES AND SECURITY HARDWARE #115

**Product Category 6: Door Trim & Accessories**

<b>Allegion Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Glynn Johnson	48%	PRICE BOOK # 2 Effective October 5, 2015
Ives	48%	PRICE BOOK #3 Effective October 5, 2015
	%	

<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Rixson	55%	RIXSON List price effective November 1, 2015
HAGER Trim & Auxiliary	40%	Trim & Auxiliary Price Book 04/01/2016
HAGER Thresholds & Weatherstripping	40%	Thresholds & Weatherstripping Price Book 04/01/2016

<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Stanley	58%	PRICE LIST 65CH Effective: January 4, 2016

<b>Independent Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Don-JO	50%	ARCHITECTURAL HARDWARE & ACCESSORIES PRICE LIST BLACK PRICE LIST 2016
PARKER	55%	S. PARKER HARDWARE PRICE LIST MARCH 2011 REVISED 6/19/2015
CRAFTMASTER HARDWARE	57%	CRAFTMASTER HARDWARE LOCKSMITH SUPPLIES AND SECURITY HARDWARE #115

**Product Category 7: Access Control & Electromechanical Locks**

<b>Allegion Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Dor-O-Matic	52%	PRICE BOOK # 3 Effective October 5, 2015
Falcon	52%	PRICE BOOK # 3 Effective October 5, 2015
Monarch	52%	PRICE BOOK # 3 Effective October 5, 2015
Schlage	48%	PRICE BOOK # 4 Effective October 3, 2016
Von Duprin	43%	PRICE BOOK # 4 Effective October 3, 2016
	%	

<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Adams Rite	43%	2016 PRICE LIST Adams Rite Architectural Hardware Prices effective February 1, 2016
Corbin Russwin	43%	Price List Price Book #29 Effective November 1, 2016
HES	43%	2016 PRICE LIST HES & Folger Adam Electric Strikes & Accessories Effective Date: February 1, 2016

Sargent	40%	Price Book No. 29 EFFECTIVE DATE: November 1, 2016
Securitron	50%	2016 PRICE LIST Effective Date: February 1, 2016
Yale	50%	Commercial Price List #30 Effective December 1, 2016
	%	

Stanley/Best Family of Manufacturers	Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)	Name & Date of Manufacturer's Most Recent Sales Catalog
Precision	53%	PRICE LIST 65PHI Effective: January 4, 2016
Stanley	58%	PRICE LIST 65CH Effective: January 4, 2016

Independent Manufacturers	Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)	Name & Date of Manufacturer's Most Recent Sales Catalog
Altronix	%	NO BID
CyberLock	%	NO BID
KABA SIMPLEX	50%	Mechanical Pushbutton Lock Price Book Effective Oct. 15, 2016
KABA EPLEX	50%	Electronic Lock Price Book Effective Oct. 15, 2016

**Product Category 8: Keyless Entry – Battery Operated Locks**

Allegion Family of Manufacturers	Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)	Name & Date of Manufacturer's Most Recent Sales Catalog
Schlage Electronics	50%	ELECTRONIC SECURITY PRICE BOOK #4 Effective October 3, 2016
Schlage	48%	PRICE BOOK # 4 Effective October 3, 2016
	%	



<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Medeco	47%	2017 MEDECO PRICE BOOK Effective November 1, 2016
Sargent	40%	Price Book No. 29 EFFECTIVE DATE: November 1, 2016
Yale	50%	Commercial Price List #30 Effective December 1, 2016
	%	

<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Best	50%	PRICE LIST 65BST Effective: January 4, 2016
Stanley	58%	PRICE LIST 65CH Effective: January 4, 2016

<b>Independent Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Alarm Lock	50%	PRICE BOOK JULY 1, 2016
Detex	50%	PRICE LIST Effective July 1, 2014
Ilco	40% OFF SUGGESTED DEALER PRICE	Price List - Brass Cylinders Effective October 1, 2015  PRICE LIST- KEY BLANKS AND AUTOMOTIVE EQUIPMENT Effective October 1, 2015
	%	
	%	

**Product Category 9: Key Machines & Pinning Kits**

<b>Allegion Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Falcon	50%	PRICE BOOK # 3 Effective October 5, 2015

Schlage	48%	PRICE BOOK # 4 Effective October 3, 2016
	%	

<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Corbin Russwin	50%	Price List Price Book #29 Effective November 1, 2016
Medeco	47%	2017 MEDECO PRICE BOOK Effective November 1, 2016
Yale	40%	Commercial Price List #30 Effective December 1, 2016
ASSA Inc	48%	High Security & Access Control Locks Product Price List for November 15, 2016

<b>Independent Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
CCL Security Products	50%	Product Catalog & Price List JUNE 2016
ILCO	40% OFF SUGGESTED DEALER PRICE	Price List - Brass Cylinders Effective October 1, 2015  PRICE LIST- KEY BLANKS AND AUTOMOTIVE EQUIPMENT Effective October 1, 2015

<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Best	40%	PRICE LIST 65BST Effective: January 4, 2016

**Product Category 10: Replacement Parts**

<b>Allegion Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>

Dor-O-Matic	50%	PRICE BOOK # 3 Effective October 5, 2015
Falcon	50%	PRICE BOOK # 3 Effective October 5, 2015
Ives	48%	PRICE BOOK #3 Effective October 5, 2015
LCN	43%	PRICE BOOK # 4 Effective October 3, 2016
Monarch	52%	PRICE BOOK # 3 Effective October 5, 2015
Schlage	48%	PRICE BOOK # 4 Effective October 3, 2016
Von Duprin	43%	PRICE BOOK # 4 Effective October 3, 2016
	%	

<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Adams Rite	43%	2016 PRICE LIST Adams Rite Architectural Hardware Prices effective February 1, 2016
ASSA Inc	48%	High Security & Access Control Locks Product Price List for November 15, 2016
Corbin Russwin	40%	Price List Price Book #29 Effective November 1, 2016
HES	43%	2016 PRICE LIST HES & Folger Adam Electric Strikes & Accessories Effective Date: February 1, 2016
Markar	55%	Markar and Pemko Price Book Architectural Accessories & Door Trim Prices Effective January 1, 2016
McKinney	40%	McKinney Distributors' Net Price Book Prices Effective January 1, 2016
Medeco	47%	2017 MEDECO PRICE BOOK Effective November 1, 2016
Norton	43%	Price List Effective November 1, 2015

Pemko	50%	Markar and Pemko Price Book Architectural Accessories & Door Trim Prices Effective January 1, 2016
Rixson	30%	RIXSON List price effective November 1, 2015
Sargent	40%	Price Book No. 29 EFFECTIVE DATE: November 1, 2016
Securitron	50%	2016 PRICE LIST Effective Date: February 1, 2016
Yale	40%	Commercial Price List #30 Effective December 1, 2016
	%	

<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Best	40%	PRICE LIST 65BST Effective: January 4, 2016
Precision	40%	PRICE LIST 65PHI Effective: January 4, 2016
Stanley	58%	PRICE LIST 65CH Effective: January 4, 2016
	%	

<b>Independent Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Master	43%	Commercial Security Price List Effective July 1, 2015
Olympus	40%	PRICE LIST The cabinet lock innovators. Commercial-grade cabinet locks, padlocks and accessories for institutional applications March 1, 2014 PL-1401
National	40%	STOCK LOCKS Distributor Price List Effective January 5, 2015

CCL Security Products	50%	Product Catalog & Price List JUNE 2016
CyberLock	%	NO BID

**Misc. Fees (misc. fees will not be scored)\*\*\***

Misc. Services	Hourly Rate
Installation	\$
Consultation/Training	\$
Locksmith/Repairs	\$

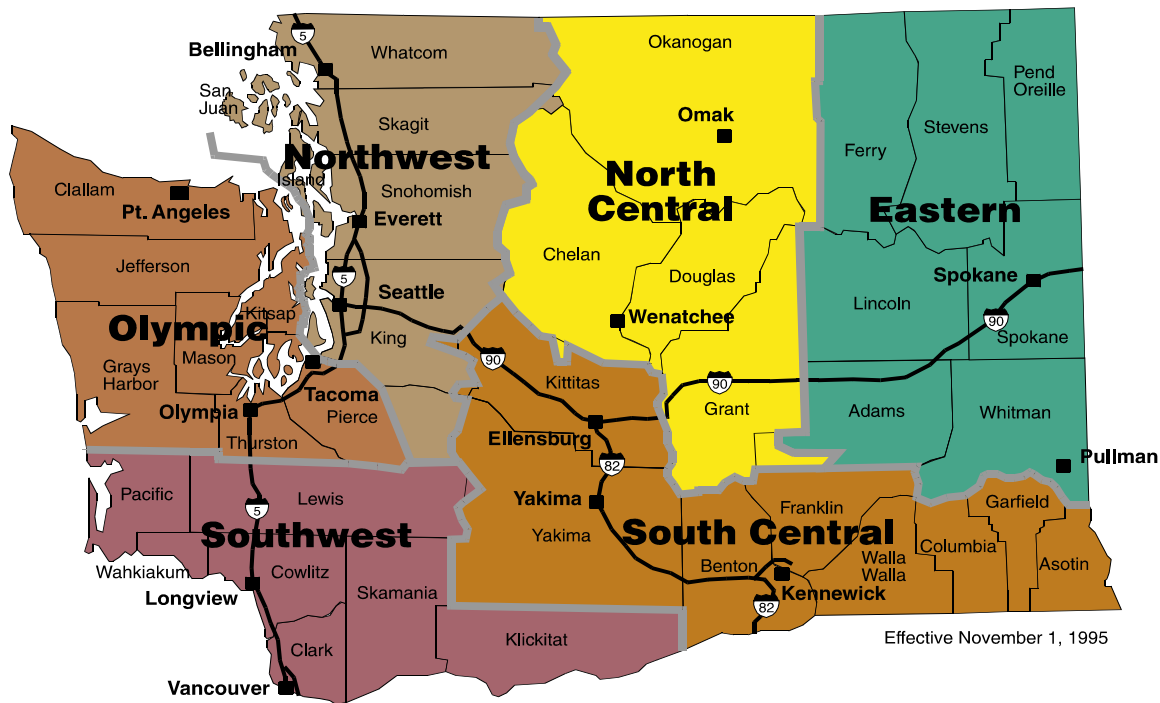
## Category 1 – Door Hardware Price Worksheet

Bidders may bid on any and all Regions or Product Categories. Bidders may offer bids for one or more mechanical door hardware manufacturers, including independent manufacturers. For each product category, Bidders are to specify a percentage discount off the Manufacturer’s Suggested Retail Price (MSRP). If the Bidder knows of other brands under each manufacturer, add it to the list under the appropriate category (blank space).

Bidders must select the Region being bid by putting an “X” in the box beside the appropriate Region. For reference, the Regional Map of Washington is below.

\*\*\*If your company offers the services under Misc. Fees at the bottom of this worksheet, then please put in your hourly rate for each. Misc. fees will not be scored.

Region		Region	
Northwest	X	North Central	X
Olympic	X	Southwest	X
South Central	X	Eastern	X



**Product Category 1: Hinges & Pivots**

<b>Allegion Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Ives	48 %	PRICE BOOK #3 Effective October 5, 2015
	%	

<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Markar	55%	Markar and Pemko Price Book Architectural Accessories & Door Trim Prices Effective January 1, 2016
McKinney	55% 40% Continuous Hinges and Edge Guards	McKinney Distributors' Net Price Book Prices Effective January 1, 2016
Pemko	45%	Markar and Pemko Price Book Architectural Accessories & Door Trim Prices Effective January 1, 2016
Rixson	53%	RIXSON List price effective November 1, 2015
HAGER COMMERCIAL HINGE	65%	COMMERCIAL HINGE PRICE LIST 06/01/2016
HAGER Stainless Steel Continuous Hinges	55%	Stainless Steel Continuous Hinges Price List 04/01/2016
HAGER Roton Continuous Hinges	55%	Roton Continuous Hinges Price List 04/01/2016

<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Stanley	65%	PRICE LIST 65HI Effective: January 4, 2016

Independent Manufacturers	Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)	Name & Date of Manufacturer's Most Recent Sales Catalog
	%	
	%	

**Product Category 2: Padlocks & Locksets**  
**(Mortise/Cylindrical/Bored/Tubular)**

Allegion Family of Manufacturers	Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)	Name & Date of Manufacturer's Most Recent Sales Catalog
Schlage	48%	PRICE BOOK # 4 Effective October 3, 2016
	%	
	%	

ASSA ABLOY Family of Manufacturers	Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)	Name & Date of Manufacturer's Most Recent Sales Catalog
Adams Rite	43%	2016 PRICE LIST Adams Rite Architectural Hardware Prices effective February 1, 2016
Corbin Russwin	58% 53% Padlocks	Price List Price Book #29 Effective November 1, 2016
Sargent	55% 53% PADLOCKS	Price Book No. 29 EFFECTIVE DATE: November 1, 2016
Yale	55%	Commercial Price List #30 Effective December 1, 2016
ASSA Inc	48%	High Security & Access Control Locks Product Price List for November 15, 2016
<b>HAGER</b>	<b>50%</b>	<b>PRICE BOOK LOCKS</b> 04/01/2016



<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Best	54%	PRICE LIST 65BST Effective: January 4, 2016
Stanley	58%	PRICE LIST 65CH Effective: January 4, 2016

<b>Independent Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
American	43%	AMERICAN LOCK PRICE LIST EFFECTIVE JULY 1, 2015
Master	43%	Commercial Security Price List Effective July 1, 2015
CompX - National	40%	STOCK LOCKS Distributor Price List Effective January 5, 2015
Olympus	40%	PRICE LIST The cabinet lock innovators. Commercial-grade cabinet locks, padlocks and accessories for institutional applications March 1, 2014 PL-1401
CCL Security Products	50%	Product Catalog & Price List JUNE 2016
TOWN STEEL	40%	Price List Dated. 06-01-15
PARKER HARDWARE	55%	S. PARKER HARDWARE PRICE LIST MARCH 2011 REVISED 6/19/2015
SOUTHERN STEEL DETENTION	50%	SOUTHERN FOLGER DETENTION EQUIPMENT COMPANY SOUTHERN STEEL KEYS, LOCKS, AND ACCESSORIES LIST PRICE JANUARY 1, 2017
FOLGER ADAMS DETENTION	50%	SOUTHERN FOLGER DETENTION EQUIPMENT COMPANY FOLGER ADAMS KEYS, LOCKS, AND ACCESSORIES LIST PRICE JANUARY 1, 2017

MARKS	55%	2014/ 2015 PRICE LIST MORTISE LOCKSETS CYLINDRICAL, TUBULAR & ELECTRONIC ACCESS CONTROL LOCKSETS PANIC DEVICES & DOOR CLOSERS July 2014
CRAFTMASTER HARDWARE CATALOG	57%	CRAFTMASTER HARDWARE LOCKSMITH SUPPLIES AND SECURITY HARDWARE #115

**Product Category 3: Lock Cylinders and Key Blanks**

Allegion Family of Manufacturers	Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)	Name & Date of Manufacturer's Most Recent Sales Catalog
Schlage	48%	PRICE BOOK # 4 Effective October 3, 2016
	%	

ASSA ABLOY Family of Manufacturers	Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)	Name & Date of Manufacturer's Most Recent Sales Catalog
Corbin Russwin	50% 40% Pyramid, Security, Master Ring, Access 3 AS & AHS	Price List Price Book #29 Effective November 1, 2016
Medeco	47%	2017 MEDECO PRICE BOOK Effective November 1, 2016
Sargent	53% 40% KESO, SIGNATURE, DEGREE 2&3	Price Book No. 29 EFFECTIVE DATE: November 1, 2016
Yale	50%	Commercial Price List #30 Effective December 1, 2016
ASSA Inc.	48%	High Security & Access Control Locks Product Price List for November 15, 2016
<b>Hager</b>	<b>50%</b>	<b>Price Book Locks</b> <b>04/01/2016</b>

<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Best	54%	PRICE LIST 65BST Effective: January 4, 2016

<b>Independent Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Ilco	40% OFF SUGGESTED DEALER PRICE	Price List - Brass Cylinders Effective October 1, 2015  PRICE LIST- KEY BLANKS AND AUTOMOTIVE EQUIPMENT Effective October 1, 2015
CCL Security Products	50%	Product Catalog & Price List JUNE 2016
SOUTHERN STEEL DETENTION	50%	SOUTHERN FOLGER DETENTION EQUIPMENT COMPANY SOUTHERN STEEL KEYS, LOCKS, AND ACCESSORIES LIST PRICE JANUARY 1, 2017
FOLGER ADAMS DETENTION	50%	SOUTHERN FOLGER DETENTION EQUIPMENT COMPANY FOLGER ADAMS KEYS, LOCKS, AND ACCESSORIES LIST PRICE JANUARY 1, 2017
CRAFTMASTER HARDWARE CATALOG	57%	CRAFTMASTER HARDWARE LOCKSMITH SUPPLIES AND SECURITY HARDWARE #115

**Product Category 4: Exit Devices**

<b>Allegion Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Dor-O-Matic	52%	PRICE BOOK # 3 Effective October 5, 2015
Falcon	52%	PRICE BOOK # 3 Effective October 5, 2015
Monarch	52%	PRICE BOOK # 3 Effective October 5, 2015

Von Duprin	43%	PRICE BOOK # 4 Effective October 3, 2016
	%	

<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Adams Rite	43%	2016 PRICE LIST Adams Rite Architectural Hardware Prices effective February 1, 2016
Corbin Russwin	54%	Price List Price Book #29 Effective November 1, 2016
Sargent	52%	Price Book No. 29 EFFECTIVE DATE: November 1, 2016
Yale	53%	Commercial Price List #30 Effective December 1, 2016
<b>Hager</b>	<b>50%</b>	<b>Exit Devices Price Book</b> <b>04/01/2016</b>

<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Precision	53%	PRICE LIST 65PHI Effective: January 4, 2016

<b>Independent Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
CRAFTMASTER HARDWARE CATALOG	57%	CRAFTMASTER HARDWARE LOCKSMITH SUPPLIES AND SECURITY HARDWARE #115
MARKS	55%	2014/ 2015 PRICE LIST MORTISE LOCKSETS CYLINDRICAL, TUBULAR & ELECTRONIC ACCESS CONTROL LOCKSETS PANIC DEVICES & DOOR CLOSERS July 2014
PARKER HARDWARE	55%	S. PARKER HARDWARE PRICE LIST MARCH 2011 REVISED 6/19/2015

**Product Category 5: Door Closers & Power Operators**

<b>Allegion Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Dor-O-Matic	52%	PRICE BOOK # 3 Effective October 5, 2015
Falcon	52%	PRICE BOOK # 3 Effective October 5, 2015
LCN	43%	PRICE BOOK # 4 Effective October 3, 2016
	%	

<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Corbin Russwin	54%	Price List Price Book #29 Effective November 1, 2016
Norton	45%	Price List Effective November 1, 2016
Rixson	50%	RIXSON List price effective November 1, 2015
Sargent	53%	Price Book No. 29 EFFECTIVE DATE: November 1, 2016
Yale	55%	Commercial Price List #30 Effective December 1, 2016
<b>Hager</b>	<b>40%</b>	<b>Price Book Door Controls</b> <b>04/01/2016</b>

<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Stanley	53%	PRICE LIST 65DC Effective: January 4, 2016
Precision	53%	PRICE LIST 65PHI Effective: January 4, 2016

<b>Independent Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
MARKS	55%	2014/ 2015 PRICE LIST MORTISE LOCKSETS CYLINDRICAL, TUBULAR & ELECTRONIC ACCESS CONTROL LOCKSETS PANIC DEVICES & DOOR CLOSERS July 2014
PARKER	55%	S. PARKER HARDWARE PRICE LIST MARCH 2011 REVISED 6/19/2015
CRAFTMASTER HARDWARE	57%	CRAFTMASTER HARDWARE LOCKSMITH SUPPLIES AND SECURITY HARDWARE #115

**Product Category 6: Door Trim & Accessories**

<b>Allegion Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Glynn Johnson	48%	PRICE BOOK # 2 Effective October 5, 2015
Ives	48%	PRICE BOOK #3 Effective October 5, 2015
	%	

<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Rixson	55%	RIXSON List price effective November 1, 2015
HAGER Trim & Auxiliary	40%	Trim & Auxiliary Price Book 04/01/2016
HAGER Thresholds & Weatherstripping	40%	Thresholds & Weatherstripping Price Book 04/01/2016

<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
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Stanley	58%	PRICE LIST 65CH Effective: January 4, 2016
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<b>Independent Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Don-JO	50%	ARCHITECTURAL HARDWARE & ACCESSORIES PRICE LIST BLACK PRICE LIST 2016
PARKER	55%	S. PARKER HARDWARE PRICE LIST MARCH 2011 REVISED 6/19/2015
CRAFTMASTER HARDWARE	57%	CRAFTMASTER HARDWARE LOCKSMITH SUPPLIES AND SECURITY HARDWARE #115

**Product Category 7: Access Control & Electromechanical Locks**

<b>Allegion Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Dor-O-Matic	52%	PRICE BOOK # 3 Effective October 5, 2015
Falcon	52%	PRICE BOOK # 3 Effective October 5, 2015
Monarch	52%	PRICE BOOK # 3 Effective October 5, 2015
Schlage	48%	PRICE BOOK # 4 Effective October 3, 2016
Von Duprin	43%	PRICE BOOK # 4 Effective October 3, 2016
	%	

<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Adams Rite	43%	2016 PRICE LIST Adams Rite Architectural Hardware Prices effective February 1, 2016

Corbin Russwin	43%	Price List Price Book #29 Effective November 1, 2016
HES	43%	2016 PRICE LIST HES & Folger Adam Electric Strikes & Accessories Effective Date: February 1, 2016
Sargent	40%	Price Book No. 29 EFFECTIVE DATE: November 1, 2016
Securitron	50%	2016 PRICE LIST Effective Date: February 1, 2016
Yale	50%	Commercial Price List #30 Effective December 1, 2016
Hager	40%	Electrified Products Price Book 04/01/2016

Stanley/Best Family of Manufacturers	Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)	Name & Date of Manufacturer's Most Recent Sales Catalog
Precision	53%	PRICE LIST 65PHI Effective: January 4, 2016
Stanley	58%	PRICE LIST 65CH Effective: January 4, 2016

Independent Manufacturers	Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)	Name & Date of Manufacturer's Most Recent Sales Catalog
Altronix	%	NO BID
CyberLock	%	NO BID
KABA SIMPLEX	50%	Mechanical Pushbutton Lock Price Book Effective Oct. 15, 2016
KABA EPLEX	50%	Electronic Lock Price Book Effective Oct. 15, 2016

**Product Category 8: Keyless Entry – Battery Operated Locks**

Allegion Family of Manufacturers	Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)	Name & Date of Manufacturer's Most Recent Sales Catalog
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Schlage Electronics	50%	ELECTRONIC SECURITY PRICE BOOK #4 Effective October 3, 2016
Schlage	48%	PRICE BOOK # 4 Effective October 3, 2016
	%	

<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Medeco	47%	2017 MEDECO PRICE BOOK Effective November 1, 2016
Sargent	40%	Price Book No. 29 EFFECTIVE DATE: November 1, 2016
Yale	50%	Commercial Price List #30 Effective December 1, 2016
Hager	40%	Electrified Products Price Book 04/01/2016

<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Best	50%	PRICE LIST 65BST Effective: January 4, 2016
Stanley	58%	PRICE LIST 65CH Effective: January 4, 2016

<b>Independent Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Alarm Lock	50%	PRICE BOOK JULY 1, 2016
Detex	50%	PRICE LIST Effective July 1, 2014
Ilco	40% OFF SUGGESTED DEALER PRICE	Price List - Brass Cylinders Effective October 1, 2015  PRICE LIST- KEY BLANKS AND AUTOMOTIVE EQUIPMENT Effective October 1, 2015
	%	
	%	

**Product Category 9: Key Machines & Pinning Kits**

<b>Allegion Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Falcon	50%	PRICE BOOK # 3 Effective October 5, 2015
Schlage	48%	PRICE BOOK # 4 Effective October 3, 2016
	%	

<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Corbin Russwin	50%	Price List Price Book #29 Effective November 1, 2016
Medeco	47%	2017 MEDECO PRICE BOOK Effective November 1, 2016
Yale	40%	Commercial Price List #30 Effective December 1, 2016
ASSA Inc	48%	High Security & Access Control Locks Product Price List for November 15, 2016

<b>Independent Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
CCL Security Products	50%	Product Catalog & Price List JUNE 2016
ILCO	40% OFF SUGGESTED DEALER PRICE	Price List - Brass Cylinders Effective October 1, 2015  PRICE LIST- KEY BLANKS AND AUTOMOTIVE EQUIPMENT Effective October 1, 2015

<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>

Best	40%	PRICE LIST 65BST Effective: January 4, 2016
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**Product Category 10: Replacement Parts**

<b>Allegion Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Dor-O-Matic	50%	PRICE BOOK # 3 Effective October 5, 2015
Falcon	50%	PRICE BOOK # 3 Effective October 5, 2015
Ives	48%	PRICE BOOK #3 Effective October 5, 2015
LCN	43%	PRICE BOOK # 4 Effective October 3, 2016
Monarch	52%	PRICE BOOK # 3 Effective October 5, 2015
Schlage	48%	PRICE BOOK # 4 Effective October 3, 2016
Von Duprin	43%	PRICE BOOK # 4 Effective October 3, 2016
	%	

<b>ASSA ABLOY Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Adams Rite	43%	2016 PRICE LIST Adams Rite Architectural Hardware Prices effective February 1, 2016
ASSA Inc	48%	High Security & Access Control Locks Product Price List for November 15, 2016
Corbin Russwin	40%	Price List Price Book #29 Effective November 1, 2016
HES	43%	2016 PRICE LIST HES & Folger Adam Electric Strikes & Accessories Effective Date: February 1, 2016

Markar	55%	Markar and Pemko Price Book Architectural Accessories & Door Trim Prices Effective January 1, 2016
McKinney	40%	McKinney Distributors' Net Price Book Prices Effective January 1, 2016
Medeco	47%	2017 MEDECO PRICE BOOK Effective November 1, 2016
Norton	43%	Price List Effective November 1, 2015
Pemko	50%	Markar and Pemko Price Book Architectural Accessories & Door Trim Prices Effective January 1, 2016
Rixson	30%	RIXSON List price effective November 1, 2015
Sargent	40%	Price Book No. 29 EFFECTIVE DATE: November 1, 2016
Securitron	50%	2016 PRICE LIST Effective Date: February 1, 2016
Yale	40%	Commercial Price List #30 Effective December 1, 2016
	%	

<b>Stanley/Best Family of Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Best	40%	PRICE LIST 65BST Effective: January 4, 2016
Precision	40%	PRICE LIST 65PHI Effective: January 4, 2016
Stanley	58%	PRICE LIST 65CH Effective: January 4, 2016
	%	

<b>Independent Manufacturers</b>	<b>Bid Percentage Discount Offered Off Manufacturer's Suggested Retail Price (MSRP)</b>	<b>Name &amp; Date of Manufacturer's Most Recent Sales Catalog</b>
Master	43%	Commercial Security Price List Effective July 1, 2015

Olympus	40%	PRICE LIST The cabinet lock innovators. Commercial-grade cabinet locks, padlocks and accessories for institutional applications March 1, 2014 PL-1401
National	40%	STOCK LOCKS Distributor Price List Effective January 5, 2015
CCL Security Products	50%	Product Catalog & Price List JUNE 2016
CyberLock	%	NO BID

**Misc. Fees (misc. fees will not be scored)\*\*\***

Misc. Services	Hourly Rate
Installation	\$
Consultation/Training	\$
Locksmith/Repairs	\$