**#05914 – Organizational Development**

Rates & Points of Contact

**Overview**

Tier 1 Contract #05914 – Organizational Development was awarded to multiple Contractors to establish a Tier 1 Pre-Qualified Pool. These awarded Contractors are available to complete Organizational Development Services via either a Tier 2 Rapid Selection or Tier 2 Solicitation. The 2 Tier Handbook on the Contract Webpage for more details on the Tier 2 process.

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| --- | --- | --- | --- |
| Vendor Name | NTE Rate | OMWBE/Small/Vet | Contact |
| Accenture | $1,100.00 |  | Peter Hutchinson [Peter.c.hutchinson@accenture.com](mailto:Peter.c.hutchinson@accenture.com)  (206) 277-5604 |
| Achieve Consulting Team, Inc. | $250.00 | Small | Raymond North DT@achieveconsultingteam.com  (360) 943-1171 |
| Adekoya Business Consulting LLC | $245.00 | D3M0023304 M3M0023304 | Andrew Adekoya [Andrew@adekoyabusinessconsulting.com](mailto:Andrew@adekoyabusinessconsulting.com) (206) 817-9773 |
| Advanced Technologies and Laboratories (ATL) International, Inc. | $250.00 |  | Joe Estey [jestey@atlintl.com](mailto:jestey@atlintl.com) (509) 375-4200 X 224 |
| Allenbaugh Associates, Inc. | $700.00 |  | G Eric Allenbaugh, Ph.D. [eric@allenbaugh.com](mailto:eric@allenbaugh.com) (503) 635-3963 |
| Alvarez & Marsal Business Consulting, LLC | $395.00 |  | John Rossman [jrossman@alvarezandmarsal.com](mailto:jrossman@alvarezandmarsal.com) (206) 664-9000 |
| Ameex Technologies Corp. | $90.00 |  | Brian Browning [brian.browning@ameexusa.com](mailto:brian.browning@ameexusa.com) (804) 920-1956 |
| Anthro-Tech, Inc. | $185.00 | D2F0024776 W2F0024776 | Scott Boyd [scottboyd@anthro-tech.com](mailto:scottboyd@anthro-tech.com) (360) 584-9151 |
| Armstead Consulting, Inc. | $242.00 | Small | Karen Armstead [karen@armsteadconsulting.com](mailto:karen@armsteadconsulting.com) (425) 444-2618 |
| B+H Architects (Washington) LLC | $250.00 |  | Bryan Croeni [bryan.Croeni@bharchitects.com](mailto:bryan.Croeni@bharchitects.com) (206) 604-0352 |
| Barbara F McAllister, Coaching & Consulting *(dba Thrive Coaching & Consulting)* | $250.00 | W2F0023813 | Barbara McAllister [mcallisterbarbara@comcast.net](mailto:mcallisterbarbara@comcast.net) (206) 799-9446 |
| Barbara Grant Consulting Group | $210.00 | Small | Joyce Allen [joyce@bgrantgroup.com](mailto:joyce@bgrantgroup.com) (206) 713-8733 |
| Barbelo Group | $240.00 | Small | Charina L Flores [charina.flores@barbelogroup.com](mailto:charina.flores@barbelogroup.com) (206) 388-3065 |
| Berk Consulting Inc. | $250.00 | Small | Michele Eakins-TeSelle [Michele@berkconsulting.com](mailto:Michele@berkconsulting.com) (206) 324-8760 |
| Boundless Results | $350.00 | W2F0020946 | Jan Dwyer Bang [jan@jandwyerbang.com](mailto:jan@jandwyerbang.com) (253) 891-4039 |
| BPM Advisors, LLC | $165.00 |  | Ahmad Iqbal [info@bpmadvisors.com](mailto:info@bpmadvisors.com) (818) 745-0963 |
| Bridge Partners LLC | $220.00 |  | Told Vold [info@bridgepartnersconsulting.com](mailto:info@bridgepartnersconsulting.com) (425) 761-1797 |
| Bright Spring Strategy Consulting, Inc. | $210.00 | W2F0024219 | Meg Halverson [meg@brightspring.com](mailto:meg@brightspring.com) (206) 708-4739 |
| Bryan & Bryan Associates | $150.00 | W2F0012867 | Martha Bryan [marthabryan@bryanandbryanassoc.com](mailto:marthabryan@bryanandbryanassoc.com) (425) 337-1838 |
| Cambria Solutions, Inc. | $238.00 | M5M0022193 | Kari Gutierrez [kgutierrez@cambriasolutions.com](mailto:kgutierrez@cambriasolutions.com) (916) 326-4446 |
| Campbell Consulting | $200.00 |  | Nancy Campbell [nancy@nmcampbell.com](mailto:nancy@nmcampbell.com) (253) 503-0684 |
| Career Growth Associates, Inc. | $650.00 |  | Dixie Grow [dixiegrow@careergrowth.com](mailto:dixiegrow@careergrowth.com) (602) 370-7990 |
| Cedar River Group, LLC | $250.00 | Small | John A Howell [john@cedarrivergroup.com](mailto:john@cedarrivergroup.com) (206) 223-7660 x102 |
| CGR Management Consultants | $250.00 |  | James B Ayers [jayers@grcmc.com](mailto:jayers@grcmc.com) (310) 922-6720 |
| Communication Resources Northwest L.L.C. | $150.00 | W2F0010742 | Margaret Winch [megw@communication-resources.com](mailto:megw@communication-resources.com) (426) 316-8300 |
| Conscio, LLC | $240.00 |  | Tammy Zinsmeister [tammy@conscio.com](mailto:tammy@conscio.com) (971) 506-3553 |
| CPS HR Consulting | $150.00 |  | Michael DeSousa [mdesousa@cpshr.us](mailto:mdesousa@cpshr.us) (916) 471-3311 |
| CRE8, Incorporated Independent Consultants | $295.00 | Small | George Dunn [dunn@cre8inc.com](mailto:dunn@cre8inc.com) (206) 257-7347 |
| Customer Centric Consulting Groups | $190.00 | Small | Patricia Peterson [patriciapeterson@c3g.biz](mailto:patriciapeterson@c3g.biz) (425) 301-9886 |
| Dale Carnegie Training | $1,000.00 | Small | Travis Daniel [Travis.Daniel@dalecarnegie.com](mailto:Travis.Daniel@dalecarnegie.com) (425) 453-8822 |
| Dataman USA, LLC | $475.00 | M4F0023941 | Nidhi Saxena [contact@datamanUSA.com](mailto:contact@datamanUSA.com) (720) 248-3110 |
| David C Hager and Associates LLC | $250.00 | Small | David Hager [david@davidhager.com](mailto:david@davidhager.com) (206) 855-9373 |
| Deloitte Consulting LLP | $255.00 |  | Benush Venugopal [bvenugopal@deloitte.com](mailto:bvenugopal@deloitte.com) (916) 288-3214 |
| Dianna Sadlouskos *(dba Sadlouskos Consulting Services)* | $200.00 |  | Dianna Sadlouskos [dianna@sadlouskos.com](mailto:dianna@sadlouskos.com) (310) 779-5170 |
| Diverse Community Connectors LLC | $125.00 | M2F0023939 | JMarie Johnson-Kola [jmarie@diversecommunityconnectors.com](mailto:jmarie@diversecommunityconnectors.com) (425) 903-0614 |
| Dusty Wonders, LLC | $500.00 | Small | Jan Harrison [jan@jharrisonsolutions.com](mailto:jan@jharrisonsolutions.com) (360) 340-2195 |
| Eco Resource Group | $195.00 | W2F0024376 | David Sale [team@ecoresourcegroup.com](mailto:team@ecoresourcegroup.com) (206) 855-0590 |
| Envision Consulting | $160.00 | Small | Linda Reeder [lindareed@msn.com](mailto:lindareed@msn.com) (206) 306-3992 |
| Fast Track Communication | $325.00 | Small | Tena Crosby [tena@fasttrackcommunication.com](mailto:tena@fasttrackcommunication.com) (360) 424-9616 |
| FCS Group, Inc. | $275.00 |  | Scott Bash [scottb@fcsgroup.com](mailto:scottb@fcsgroup.com) (425) 867-1802 ext 223 |
| Fired Up Brands | $250.00 | Small | Joe Macias, Jr. [jmacias@firedupculture.com](mailto:jmacias@firedupculture.com) (206) 755-2531 |
| First Data Government Solutions, LP | $185.00 |  | Mary Myers [mary.myers@firstdata.com](mailto:mary.myers@firstdata.com) (404) 890-2455 |
| Flatworld LLC | $265.00 | Small | John Swannack [Jswannack@comcast.net](mailto:Jswannack@comcast.net) (360) 481-2879 |
| Framework LLC | $155.00 | W2F0010455 | Linda Lewis [lglewis@frameworkllc.com](mailto:lglewis@frameworkllc.com) (360) 571-0842 |
| Global Business Development, LLC | $250.00 | D3M0024061 M3M0024061 | Lynn French [lynndfrench@live.com](mailto:lynndfrench@live.com) (206) 786-2780 |
| Helping Human Systems | $187.50 | Small | Steven M. Byers [smbyers@comcast.net](mailto:smbyers@comcast.net) (360) 259-0340 |
| Honsha Inc. | $300.00 | Small | Leslie Russ [Lruss1020@gmail.com](mailto:Lruss1020@gmail.com) (859) 321-0533 |
| HTAK consulting LLC | $195.00 | Small Veteran | Holly Mangum [Holly.mangum.HTAK@gmail.com](mailto:Holly.mangum.HTAK@gmail.com) (310) 707-8402 |
| iCompass Compliance Solutions LLC | $300.00 | D2F0023309 W2F0023309 | Deborah M Todd [Debbie@icompassllc.com](mailto:Debbie@icompassllc.com) (360) 910-5053 |
| Impact Consultancy, LLC | $250.00 | Small | Christian Anibarro [Christian@impactconsultancy.com](mailto:Christian@impactconsultancy.com) (206) 372-3326 |
| Informatix Incorporated | $173.00 | M5M0020080 | Michele Blanc [procurement@informatixinc.com](mailto:procurement@informatixinc.com) (916) 830-1400 |
| Integris Performance Advisors | $400.00 |  | Brett Cooper [Brett.Cooper@IntegrisPA.com](mailto:Brett.Cooper@IntegrisPA.com) (609) 630-0601 |
| Intercultural Leadership Executive Coaching | $350.00 | Small | David Whitfield [dr.d.whitfield@ilexcoach.com](mailto:dr.d.whitfield@ilexcoach.com) (360) 584-9415 |
| (Corporate Education, LLP dba) Invista Performance Solutions | $290.00 |  | Donald Sosnowski [dsosnowski@invistaperforms.org](mailto:dsosnowski@invistaperforms.org) (253) 583-8860 |
| Jentex Training & Consulting | $150.00 |  | Dawn Shedrick [dawn@jentektraining.com](mailto:dawn@jentektraining.com) (631) 231-4704 |
| JJA Consultants, Inc. | $299.00 | Small | Wanda Savage-Moore [wsavagemoore@jjaconsultants.com](mailto:wsavagemoore@jjaconsultants.com) (703) 359-5969 |
| Johnnie McKinley Associates, LLC | $175.00 | M2F0022468 | Dr. Johnnie McKinley [docjay@thejmagroup.com](mailto:docjay@thejmagroup.com) (206) 302-0063 |
| Kathryn Leslie Consulting | $250.00 | D2F0023825 W2F0023825 | Kathryn Leslie [kathrynleslie8@gmail.com](mailto:kathrynleslie8@gmail.com) (206) 604-6594 |
| Kauffman & Associates, Inc. | $273.18 | M1F0018124 | Jo Ann Kauffman [joann.kauffman@kauffmaninc.com](mailto:joann.kauffman@kauffmaninc.com) (509) 747-4994 |
| KB & Associates | $175.00 | W2F0024989 | Kindra Benavidez [kindra@kbandassociates.com](mailto:kindra@kbandassociates.com) (360) 561-5239 |
| Kellogg Consulting Inc. | $199.00 |  | Natasha Walker [Natasha@tamiekellogg.com](mailto:Natasha@tamiekellogg.com) (425) 420-8272 |
| KnightVantage Consulting, LLC | $200.00 | W2F0024400 | Carole Knight-Wallace [carolkw@knightvantage.com](mailto:carolkw@knightvantage.com) (253) 565-8598 |
| Koné Consulting, LLC | $240.00 | W2F0025099 | Alicia Koné [Alicia.kone@koneconsulting.com](mailto:Alicia.kone@koneconsulting.com) (425) 275-2895 |
| Liberum | $250.00 | Small | Brett Carr [bcarr@liberumsolutions.com](mailto:bcarr@liberumsolutions.com) (425) 999-4526 X 201 |
| Lore Joplin | $185.00 |  | Lore Joplin [lore@lorejoplin.com](mailto:lore@lorejoplin.com) (503) 706-5262 |
| Mainestay Financial, Inc. *(dba Experience4Hire)* | $500.00 |  | Lynda Ring-Erickson [Lynda.ring-erickson@x4h.com](mailto:Lynda.ring-erickson@x4h.com) (360) 229-8898 |
| Mass Ingenuity | $225.00 |  | Kelly Ferguson [kferguson@massingenuity.com](mailto:kferguson@massingenuity.com) (877) 705-6920 |
| Maximus Human Services, Inc. | $350.00 |  | Paula Wales [paulwales@maximus.com](mailto:paulwales@maximus.com) (303) 285-7136 |
| McKinsey & Company, Inc., Washington, D.C. | $699.00 |  | Rachel Cavallaro [mckinsey\_contracts@mckinsey.com](mailto:mckinsey_contracts@mckinsey.com) (202) 662-3100 |
| Meta Management Group | $225.00 | Small | Karen Porterfield [kporterfield@metamanaging.com](mailto:kporterfield@metamanaging.com) (206) 851-4423 |
| Milepost Consulting | $215.00 | Small | Ric Cochrane [ric@milepostconsulting.com](mailto:ric@milepostconsulting.com) (206) 992-7233 |
| MLC Management Consulting Inc. | $200.00 | Small | W. Robert Takemura [bob.takemura@MLCHQ.com](mailto:bob.takemura@MLCHQ.com) (253) 857-3124 |
| Open Window Consulting, LLC | $150.00 | Small | Jim Cerenzia [jim@openwindowconsulting.net](mailto:jim@openwindowconsulting.net) (406) 624-6972 |
| Organizational Resource Group, Inc. | $160.00 |  | Richard Kramer [rkramer@orggroup.com](mailto:rkramer@orggroup.com) (360) 352-5104 |
| OTB Solutions Group | $225.00 |  | Shelley McDermott [Shelley.mcdermott@otbsolutions.com](mailto:Shelley.mcdermott@otbsolutions.com)  (360) 789-9747 |
| Peace Enforcement LLC | $400.00 | Small | Paul Figueroa [paulf@peaceenforcement.com](mailto:paulf@peaceenforcement.com)  (206) 650-5364 |
| Peak View Performance Solutions, LLC | $125.00 |  | Karen Baerlocher [Karen@pvpsolution.com](mailto:Karen@pvpsolution.com) (208) 608-6676 |
| PeopleFirm LLC | $250.00 | W2F0021494 | Alan Borgida [aborgida@peoplefirm.com](mailto:aborgida@peoplefirm.com) (206) 462-6462 Ext 122 |
| PlanB Consultancy, Inc. | $195.00 |  | John Buffaloe [jbuffaloe@planbconsult.net](mailto:jbuffaloe@planbconsult.net) (503) 734-1377 |
| Point B Inc. | $350.00 |  | Monica Croy [mcroy@pointb.com](mailto:mcroy@pointb.com) (206) 686-5874 |
| Program Planning Professionals, Inc. | $320.00 |  | David Sanguin [david.sanguin@pcubed.com](mailto:david.sanguin@pcubed.com) (425) 615-1805 |
| Public Consulting Group, Inc. | $285.00 |  | Carrie Kaplowitz [ckaplowitz@pcgus.com](mailto:ckaplowitz@pcgus.com) (800) 210-6113 |
| Public Knowledge, LLC | $195.00 | Small | Jennifer Vachon [jvachon@pubknow.com](mailto:jvachon@pubknow.com) (360) 790-6637 |
| Public Works LLC | $210.00 |  | Eric Schnurer [eschnurer@public-works.org](mailto:eschnurer@public-works.org) (610) 296-9443 |
| Relevant Strategies, LLC | $185.00 | Small | Porsche Everson [Porsche@RelevantStrategies.com](mailto:Porsche@RelevantStrategies.com) (866) 577-5899 |
| Respect at Work | $150.00 | Small | Mary Dallman [mmdallman@msn.com](mailto:mmdallman@msn.com) (360) 870-5120 |
| RHA, LLC | $198.70 | Small | Patrice Miller [Patrice@teamRHA.com](mailto:Patrice@teamRHA.com) (602) 493-1947 |
| Rough-Mack Consulting | $200.00 | Small | Debbie Rough-Mack [debbieroughmack@aol.com](mailto:debbieroughmack@aol.com) (360) 259-4285 |
| S Fisher Qua *(dba Back Loop Consulting)* | $250.00 | Small | S Fisher Qua [fisher@back-loop.com](mailto:fisher@back-loop.com) (206) 734-7385 |
| Sales Process Management Inc. *(dba Business Coaching & Consulting, Inc.)* | $ 295.00 | Small | Peggy J. Nugent [Peggy@businesscoachingandconsulting.com](mailto:Peggy@businesscoachingandconsulting.com) (360) 455-4790 |
| Salish Consulting | $175.00 |  | Lori Daniels [Lori.daniels@comcast.net](mailto:Lori.daniels@comcast.net) (360) 371-9034 |
| Schumaker & Company, Inc. | $295.00 |  | Patricia Schumaker [pschumaker@schuco.com](mailto:pschumaker@schuco.com) (734) 998-5550 |
| Scontrino-Powell, Inc. | $350.00 | Small | Jevon Powell [jevon@scontrino-powell.com](mailto:jevon@scontrino-powell.com) (206) 933-6355 |
| Seraphim Consulting and Training Solutions | $450.00 | Small | Linda Callecod [Linda@SeraphimConsulting.net](mailto:Linda@SeraphimConsulting.net) (425) 877-4576 |
| Sightline, LLC | $185.00 | W2F0023973 | Kathleen Nolte [Kathleen@sightlinellc.com](mailto:Kathleen@sightlinellc.com) (360) 264-7715 |
| Slalom LLC | $297.00 |  | Randy Tan [randyt@slalom.com](mailto:randyt@slalom.com) (650) 804-6136 |
| SLI Global Solutions | $250.00 |  | Vernon Drew [vdrew@csfmail.org](mailto:vdrew@csfmail.org) (301) 587-9622 |
| SmileyJoe LLC *(dba Solid Ground Consulting)* | $250.00 |  | Allison Handler [Allison@solidgroundconsulting.com](mailto:Allison@solidgroundconsulting.com) (503) 249-0000 |
| Solutions @ Work | $200.00 |  | Marsha L Fraser [marshaf@aol.com](mailto:marshaf@aol.com) (360) 888-3286 |
| Solvington LLC | $225.00 | M4F0024144 | Ganga Subramanian [Ganga.subramanian@gmail.com](mailto:Ganga.subramanian@gmail.com) (916) 320-8540 |
| Stellar Associates, LLC | $250.00 | W2F0024268 | Julie Boyer [julieb@stellar-associates.com](mailto:julieb@stellar-associates.com)  (360) 280-2791  Melanie Roberts (360) 790-7809 |
| Strategic Programs, Inc. | $330.00 |  | Jessica Gados [bids@strategicprogramsinc.com](mailto:bids@strategicprogramsinc.com) (303) 389-9004 |
| Strategica, Inc. | $180.00 | Small | David Howe [dhowe@strategica-usa.com](mailto:dhowe@strategica-usa.com) (425) 427-5269 |
| Strong-Bridge | $200.00 |  | Heather Brewer [Heather.brewer@strong-bridge.com](mailto:Heather.brewer@strong-bridge.com) (206) 905-4631 |
| Terracon Consultants, Inc. | $150.00 |  | Rob Ziegler [rtziegler@terracon.com](mailto:rtziegler@terracon.com) (425) 771-3304 |
| The Alford Group | $350.00 |  | Karen Rotko-Wynn [krwynn@alford.com](mailto:krwynn@alford.com) (206) 548-0451 X 12 |
| The Athena Group, LLC | $300.00 | D2F0017471 W2F0017471 | Faith Tremble [faitht@athenaplace.com](mailto:faitht@athenaplace.com) (360) 790-4910 |
| The Coraggio Group | $275.00 |  | Trever Cartwright [trever@coraggiogroup.com](mailto:trever@coraggiogroup.com) (503) 493-1452 |
| Trafton International Consulting Group, LLC | $198.00 | Small | Dr. Solomon Uwadiale [sol@trafton-group.com](mailto:sol@trafton-group.com) (253) 590-3411 |
| Treinen Associates, Inc. | $175.00 | Small | William Treinen [wtreinen@treinen.com](mailto:wtreinen@treinen.com) (360) 455-5168 |
| Triangle Associates Inc. | $215.00 | W2F0024550 | Evan Lewis [elewis@triangleassociates.com](mailto:elewis@triangleassociates.com) (206) 583-0655 |
| Triplenet Technologies, Inc. | $145.00 | D5M0018439 M5M0018439 | Hans Gomez [hansgomez@triplenettech.com](mailto:hansgomez@triplenettech.com) (206) 354-5648 |
| Trusys | $425.00 | Small | Yvonne Cartwright [Yvonne.cartwright@trusys.com](mailto:Yvonne.cartwright@trusys.com) (800) 905-6810 x414 |
| Vaudrin Associates | $225.00 |  | Donna Vaudrin [donna@vaudrinAssociates.com](mailto:donna@vaudrinAssociates.com) (425) 774-8933 |
| Versoria | $375.00 | Small | Terry Taylor [terry@versoriaonline.com](mailto:terry@versoriaonline.com) (360) 789-3711 |
| Waldron & Company | $500.00 | Small | Michael Humphries [michael@kwaldronhr.com](mailto:michael@kwaldronhr.com) (206) 441-4144 |
| Workplace Resolutions, LLC | $195.00 | W2F0017314 | Betsy BeMiller [Betsy2resolve@msn.com](mailto:Betsy2resolve@msn.com) (253) 941-0822 |
| Zamora Consulting, LLC | $150.00 | Small | Leona Zamora [Leona@zamoraconsultingllc.com](mailto:Leona@zamoraconsultingllc.com) (206) 852-2831 |

**Updates**

|  |  |  |
| --- | --- | --- |
| **Date** | **Change** | **Completed by** |
| 8/6/19 | Collective Wisdom, Inc. (W43232) requested to be removed from this contract due to zero sales. Contract termination effective 6/30/2019. If you have a need for their contract information, please contact DES. | R. Field |
| 7/16/19 | Key Principles to Success closed. Removed from contract effective 3/31/2019. | R. Field |
| 1/10/19 | Brian Mason Consulting requested to be removed from the contract. | R. Field |
| 10/18/18 | Contract with Puget Sound Dumpster Services *(dba A&I Consulting Group*) was terminated due to failure to meet contract requirements. | R. Field |
| 9/17/18 | Updated Achieve Consulting Team, Inc POC. | R. Field |
| 6/6/18 | Updated McKinsey & Company, Inc., Washington, D.C. Point of Contact information. | R. Field |

**DES Contract Specialist:** Roni Field

**Phone:** 360.407.7949

**E-mail:** veronica.field@des.wa.gov