

Reference Exhibit B, Master Contract

PRICING

Purchaser Set Appointments					
Category	Line Item	Cost (\$)	Minute		
1A	In-Person Interpreting Services – mark up from CBA	\$8.00	Per hour		
1B	Telephonic Interpreting Services	\$0.85	Per minute		
1C	Video-Remote Interpreting services – first 10 minutes	\$3.50	First 10 minutes		
1D	Video-Remote Interpreting services – each additional minute	\$0.90	Per minute		

Contractor Set Appointments						
Category	Line Item	Cost (\$)	Minute			
2A	In-Person Interpreting Services – mark up from CBA	\$15.00	Per hour			
2B	Telephonic Interpreting Services	\$0.90	Per minute			
2C	Video-Remote Interpreting services – first 10 minutes	\$3.55	First 10 minutes			
2D	Video-Remote Interpreting services – each additional minute	\$0.95	Per minute			

For clarification purposes regarding a mark-up from CBA, mark-up refers to the value that a contractor adds to the cost price of any service. The value added is called the mark-up. A mark-up is added into the CBA cost by the contractor of any service to cover the costs of doing business and create a profit. The mark-up added to the cost price equals total price.

Example: For a purchase set appointment for in-person interpreting service, the Contractor will charge the mark up from CBA listed in 1A \$8.00 per hour to the then current minimum CBA rate. In this pricing example the service was provided in July 2020 when the CBA rate was \$42.20 per hour. The rate charged for the services would be \$50.20 per hour.

Finally, pursuant to the Collective Bargaining Agreement for Language Access Providers (WFSE), certain Washington State Agencies are obligated to compensate interpreters pursuant to the Collective Bargaining Agreement ("CBA"). The State of Washington Office of Financial Management (OFM) maintains all Collective Bargaining Agreements. Visit OFM's website to view CBA for year 2019-21 and year 2021-23. See RCW 41.56.510. In addition to the entities listed in RCW 41.56.020, this chapter applies to the governor with respect to language access providers. Solely for the purposes of collective bargaining and as expressly limited under RCW 41.56.510 subsections (2) and (3) of this section, the governor is the public employer of language access providers who, solely for the purposes of collective bargaining, are public employees. The governor or the governor's designee must represent the public employer for bargaining purposes.



Reference Exhibit D, Master Contract

LIST OF COVERED LANGUAGES

LANGUAGES REQUESTED IN WASHINGTON STATE							
Akran	Farsi *	Kinaray-a	Persian (Farsi/Dari)				
Albanian (Tosk Albanian)	Fijian	Kinyarwanda	Pohnpeian				
Amharic*	Finnish	Kirundi	Polish				
Anuak	French	Kmhmu	Portuguese				
Arabic*	French Creole	Korean*	Quechua				
Armenian	Fulah	Kosraean	Romanian (Moldavian)				
Assyrian	Ganda (Luganda)	Kunama	Rundi (Kirundi)				
Azeri (Azerbaijani)	Georgian	Kurdish	Russian*				
Balochi	German	Lao	Salish (Puget Sound)				
Bambara	Greek	Latvian	Salish (Straits)				
Bengali	Gujarati	Limba	Samoan				
Bikol	Haitian	Lingala	Serbian (Serbo-Croatian)				
Bini/Edo	Haitian Creole	Lithuanian	Shona				
Bosnian	Haka Chin	Macedonian	Sinhala (Sinhalese)				
Bulgarian	Hausa	Malay (Malaysian)	Slovak				
Burmese	Hebrew	Malayalam	Slovenian				
Cantonese *	Hiligaynon (Ilonggo)	Mam	Somali*				
Cebuano	Hindi	Mandarin*	Soninke				
Cham	Hmong; Mong	Mandingo (Mandinka)	Spanish*				
Chamorro	Hungarian	Marathi	Sundanese				
Chin	Igbo (Ibo, Egbo)	Marshallese	Swahili				
ChiuChow	Iloko (Ilocano)	Mien	Swedish				
Chuukese	Indonesian	Mixtec	Tagalog (Filipino)				
Creole	Italian	Mongolian	Tajik				
Croatian	Japanese	Navajo (Navaho)	Tamil				
Czech	Kakwa	Nepali (Nepalese)	Telugu (Telegu)				
Danish	Kanjobal	Norwegian	Thai				
Dari	Karen languages	Nuer	Tibetan				
Dinka	Kashmiri	Oromo (Afaan Oromo)	Tigrinya (Tigrigna)*				
Dutch (Flemish)	Kayah	Palauan	Tonga				
Dzongkha	Khmer (Cambodian)*	Pampanga	Turkish				
Esan	Khmer (Central)	Pangasinan	Turkmen				
Estonian	Khmu	Panjabi (Punjabi)*	Ukrainian *				
Ewe	Kikuyu (Gikuyu)	Pashto (Pushto)	Urdu				
			Vietnamese *				

^{*} Indicates language of high demand