

INCLUDED GOODS/SERVICES

Under this contract Contractor is offering a variety of Software as a Solution (SaaS) Workforce Management applications along with related hardware and professional services.

GOODS:

Contractor's modern workforce management platform, the WorkForce Suite, is designed for the future of work. Contractor's solutions were built from the ground up to manage complex labor environments, with time, absence, and scheduling tools navigating even the most unique regulations and policies across the globe. Additionally, Contractor's embedded smart communications capabilities and digital assistants help reduce the overhead of workers' daily tasks and drive an engaged workforce.

A detailed listing of the offerings available from this contract are detailed below:

WFS Module Name	List Price	Units	Product description
WFS Time	\$ 55.00	PEPY	Time - Timesheets, calculations, period processing
WFS Standard Scheduling	\$ 20.00	PEPY	Template Driven Scheduling
WFS Absence	\$ 20.00	PEPY	Absence Management - Time Off Requests, Accruals, Leave Cases
WFS Job Scheduling	\$ 60.00	PEPY	Advanced Job Based Scheduling
WFS Demand Scheduling	\$ 60.00	PEPY	Demand Driven Scheduling
WFS Forecasting	\$ 20.00	PEPY	Machine learning forecasting
WFS Absence Compliance - NA Rules Pack	\$ 14.00	PEPY	Absence Compliance rules pack for NA (USA+Canada)
WFS Fatigue Management - Nuclear	\$ 40.00	PEPY	Fatigue Management Base Application - Nuclear Industry Pack
WFS Fatigue Management - Petrochem	\$ 40.00	PEPY	Fatigue Management Base Application - Petrochemical Industry Pack
WFS Analytics	\$ 10.00	PEPY	Ad-hoc Reporting and Analytics tool for Time and Scheduling offerings
WFS Experience - Tasks, Communications, Document Management	\$ 35.00	PEPY	Enable employee communications via Broadcast, channel, chat + Assign and manage Tasks + Ability to share documents and files via communications
Additional Environment	\$ 3.00	PEPY	Environment Fee for an additional environment in addition to base Prod, Test, Dev
Additional Environment - Setup Fee	\$ 10,000.00	One-time setup Fee	One-time Additional Environment setup Fee

Third Party Services:

WFS Module Name	List Price	Units	Product description
Compliance portal - 0-5K Employees	\$ 10,000.00	Annual Fee	Compliance portal for orgs with 0-5K Employees
Compliance portal - 5K-25K Employees	\$ 15,000.00	Annual Fee	Compliance portal for orgs with 5K-25K Employees
Compliance portal - 25K+ Employees	\$ 20,000.00	Annual Fee	Compliance portal for orgs with 25K+ Employees
WFS Phone Entry - USA	\$ 0.08	Price per call/SMS	Phone Entry cost per call/SMS , for USA - Total based on approximate volume - min \$500
Phone/SMS Entry - Setup Fee	\$ 7,000.00	One-time setup Fee	Phone Entry call and SMS Setup Fee
WFS One-Touch Callout	\$ 20.00	PEPY	One-Touch Callout add-on for Job Scheduling Module
WFS One-Touch Callout - Setup Fee	\$ 10,000.00	One-time setup Fee	One time setup fee for the One-Touch Callout module
WFS One-Touch Callout - Phone Usage - USA	\$ 0.08	Cost per phone Callout	One-Touch Callout cost per phone callout - Total based on Approximate Volume - min \$500

HARDWARE:

Contractor is also offering Hardware to help support the use of its applications for Purchasers who are interested in using such tools to complement their use of Contractor's Workforce Management Software offerings. Such Hardware can either be purchased or leased at the detailed rates below:

Purchase Model		
Hardware Device /Component	Purchase Cost	Annual Support Cost
WFS 4050/4075	\$ 2,070.18	\$ 269.12
WFS 7100	\$ 2,747.52	\$ 357.18
HID Proxpoint Reader	\$ 183.65	\$ 23.87
HID 125KHz Reader Module	\$ 422.94	\$ 54.98
Power over Ethernet (POE)	\$ 223.66	\$ 29.08
Mag Strip Reader	\$ 157.94	\$ 20.53
Environmental Heater	\$ 212.00	\$ 27.56
Barcode Reader Module	\$ 210.94	\$ 27.42
Reader Adapter Module 12V	\$ 116.60	\$ 15.16
Elatec A Multitech Reader	\$ 513.45	\$ 66.75
Elatec A2 Multitech Reader	\$ 656.89	\$ 85.40
Suprema Biometric Reader	\$ 616.92	\$ 80.20
WFS 4050/4075 Optical Suprema Bio	\$ 682.64	\$ 88.74
Vesa Bracket Kit	\$ 49.82	NA
12VDC Plugtop North American PSU	\$ 47.70	\$ 6.20
Relay (I/O) Board Expansion	\$ 157.71	\$ 20.50
Environmental Enclosure (7100 Unit)	\$ 598.90	\$ 77.86
WFS 4050 Keypad	\$ 359.34	\$ 46.71
WFS Infrared Scanner Gun	\$ 763.20	\$ 99.22

Rental Model	
Hardware Device /Component	Rental Cost/Year
WFS 4050	\$ 827.86
WFS 7100	\$ 940.24
HID Proxpoint Reader	\$ 194.55
HID 125KHz Reader Module	\$ 195.95
Power over Ethernet (POE)	\$ 102.88
Mag Strip Reader	\$ 73.17
Environmental Heater	\$ 101.76
Environmental Enclosure (5000 Unit)	\$ 244.22
Barcode Reader Module	\$ 97.46
Reader Adapter Module 12V	\$ 53.64
Elatec A Multitech Reader	\$ 208.71
Elatec A2 Multitech Reader	\$ 274.70
Suprema Biometric Reader	\$ 246.98
WFS 4050/4075 Optical Suprema Bio	\$ 272.42
Vesa Bracket Kit	NA - Purchase Only
12VDC Plugtop North American PSU	\$ 19.08
Relay (I/O) Board Expansion	\$ 52.55
Environmental Enclosure (7100 Unit)	\$ 275.49
WFS 4050 Keypad	\$ 144.16
WFS Infrared Scanner Gun	\$ 170.65

SERVICES:

In addition to Contractor's Goods and related Hardware offerings Contractor is also offering Purchasers the ability to engage with its professional services group for related services such as project implementations, system enhancements and configuration adjustments and application managed services.

Hourly service rates for Fixed Fee and/or Time and Material engagements shall not exceed \$250 USD per hour. Contractor and Purchaser must agree to project estimates through a defined Statement of Work that can apply for a given Purchase Order.

Contractor shall offer a twenty-five percent (25%) discount on its standard rates for any training requested by Purchaser, not including any travel costs and expenses.

Application Managed Services:

Application Managed Services is an offering that grants the Purchaser the ability to contract for a pool of dedicated/semi-dedicated technical resources to help support long-term phased projects, desired system enhancements, and or day to day management of the suite of offered Contractor products.

Application Managed Services are contracted annually and billed on a per-FTE basis that can be divisible in 0.25FTE increments.

"Full-time Equivalent" or "FTE" shall mean a unit that indicates the combined workload of dedicated resources. An FTE of 1.0 is equivalent to a full-time worker, estimated as 37.5 hours per week for 52 weeks per year, excluding designated holidays.

Service Rates per 1.0 FTE for Application Managed Services shall not exceed \$500,000.00 per year.

Payments for Application Managed Services are billable monthly in arrears.