Washington State Department of
Information Services

CONTRACT ACTION OVERVIEW

TO: Mike Curtright, Assistant Director

FROM: Debbie Dunn, Contracts Specialist
CSD Acquisitions and Contracts Office

DATE: June 25, 2001

SUBJECT: SAS Institute Software
Executive Information Systems Contract (C01-LIC-025)

POINTS OF INTEREST:

1. Attached for your signature is the contract with Executive Information Systems to acquired a SO-year license for SAS Institute Software.

2. The license fee cost for this acquisition is $292,360 (excluding tax).

3. This acquisition approval request was signed by you on May 3, 2001. (cover attached)

4. There is no requirement for review by the Assistant Attorney General. **Your signature is recommended.**

Washington State Department of Information Services

DIS Contract Number: C01-LIC-025

PARTIES

This Software License Contract (hereinafter referred to as "Contract") is entered into by and between the state of Washington, acting by and through the Department of Information Services, an agency of Washington State government (hereinafter referred to as "DIS") located at PO Box 42445, Olympia, Washington, 98504-2445 and Executive Information Systems, LLC, a corporation Licensed to conduct business in the state of Washington (hereinafter referred to as "EIS", or "Contractor"), Federal Tax ID Number 52-2198860, located at PO Box 34076, Bethesda, MD 20827-0076, for the purpose of Licensing SAS Institute Software and Maintenance.

RECITALS

WHEREAS, the state of Washington, acting by and through DIS, has determined by the Software owner, SAS Institute, that EIS is the partner to SAS and assigned reseller to License SAS Institute Software and Maintenance; and,

WHEREAS, DIS has determined that entering into a Contract with EIS will meet the needs of DIS and will be in the DIS' best interest;

NOW THEREFORE, DIS and EIS enter into this Software License Contract which shall govern Contractor's furnishing to DIS the SAS Institute Software and other related Services in accordance with the Terms and Conditions of this Contract. This Contract is not for personal use.

IN CONSIDERATION of the mutual promises made to each other as hereinafter set forth, the parties agree as follows:

1. DEFINITION OF TERMS

Definitions as used throughout this Contract shall have the meanings set forth below.

"Acceptance" shall mean a written notice from DIS to the Contractor that the Software has successfully passed Performance Testing and Acceptance.

"Business Days" shall mean, Monday through Friday, 8:00 a.m. to 5:00 p.m., DIS' local time, excluding Washington State holidays.

"Agency" or **"Agencies"** shall mean the Department of Information Services and other Washington State Agencies and local governments or any other entity defined as a customer of the

Washington State Department of Information Services in Chapter 43.105 Revised Code of Washington in effect as of the effective date of this Contract. This does not include private entities, except to the extent that such service may be incidental to the receipt of regulatory, Licensing, taxation or other government-related business conducted by DIS or its Customers.

"Commercial Computer Software" shall mean computer Software, which is used regularly for other than DIS purposes is sold, Licensed or leased in significant quantities to the general public at established catalog prices.

"Contractor" shall mean Executive Information Systems, LLC, its employees and agents. "Contractor" also includes any firm, provider, organization, individual, or other entity performing services under this Contract. It shall also include any Subcontractor retained by Contractor as permitted under the terms of this Contract.

"DIS" shall mean the state of Washington, Department of Information Services, any division, section, office, unit or other entity of Department of Information Services or any of the officers or other officials lawfully representing Department of Information Services, executing this Contract with the Contractor for specified Software and/or services hereunder.

"Documentation" shall mean user manuals and technical release notes that Contractor releases for the Products.

"Institute" or **"SAS"** shall mean the SAS Institute, its employees and agents, and acting as a Subcontractor for EIS under this Contract. "Institute" also includes any firm, provider, organization, individual, or other entity performing services under this Contract. It shall also include any Subcontractor retained by Contractor as permitted under the terms of this Contract,

"License" shall mean the rights granted to DIS to use the Software that is purchased under this Contract.

"Services" shall mean those Services provided under this Contract and related to the Software license(s) being purchased that are appropriate to the scope of this Contract and includes such things as maintenance.

"Software" shall mean the object code version of computer programs and any related documentation, excluding maintenance diagnostics. Software also means the source code version, where provided by Contractor.

"Subcontractor" shall mean one not in the employment of the Contractor, who is performing all or part of those services under this Contract under a separate Contract with the Contractor. The term "Subcontractor" means Subcontractor(s) of any tier.

"Technical Services" shall mean Contractor's commercial Software maintenance services.

2. **TERM**

2.1 Software License Term

The Software License purchase term shall be fifty (50) years, commencing upon the Effective Date.

The Software License purchase term may be extended, by mutual agreement, PROVIDED: That the extensions shall be at DIS' option and shall be effected by DIS giving written notice of its intent to extend this Contract to Contractor not less than thirty (30) calendar days prior to the then-current Contract term's expiration and Contractor accepting such extension prior to the then-current Contract term's expiration. No change in terms and conditions shall be permitted during these extensions unless specifically agreed to in writing.

2.2 Maintenance Term

This Contract's Software maintenance and support term may be extended for additional one (1) year terms, at applicable fees, with thirty (30) days written notice. Rather than providing an initial setinit for the 50 year term of the license of the Software, DIS has requested and Contractor shall provide an annual setinit with the initial delivery of the licensed Software listed in Attachment A. When maintenance is extended for any annual period during the license period, DIS may at that time, request that an annual setinit also be provided for such annual maintenance period. If maintenance is not extended for any such annual period, DIS may request, at the expiration of the last maintenance period purchased by DIS, a setinit for the Software for the remainder of the fifty (50) year license period of such Software. Contractor may, with ninety (90) days' prior written notice, notify DIS that annual maintenance is no longer commercially available.

3. PRICING

Upon expiration of the first twelve (12) months of the license for desktop/server based Software and upon election by DIS to receive maintenance and support Services from Contractor, DIS shall pay maintenance and support fees to Contractor calculated at a rate not to exceed the then-current GSA Schedule price.

4. **INSPECTION/ACCEPTANCE**

The Contractor shall only tender for Acceptance those items that conform to the requirements of this Contract. DIS reserves the right to inspect or test any Software that has been tendered for Acceptance. DIS may require repair or replacement of nonconforming Software at no increase in Contract price. DIS must exercise its post-Acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the Software, unless the change is due to the defect in the Software.

5. **GUARANTEE/WARRANTY**

5.1. All SAS Software will substantially conform to its then-current user Documentation, provided DIS has paid and continues to pay the specified License fees. If the Software does not substantially conform, the Institute will choose to make it conform, replace it with conforming Software or refund the current License fee paid. This is the exclusive remedy for breach of this warranty.

5.2. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose.

5.3. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to DIS for consequential damages resulting from any defect or deficiencies in Accepted items.

For SAS Software, the Institute is not liable for (1) special, incidental, indirect, consequential, punitive, or reliance damages, or (2) any claim against the DIS by a third party. The Institute is not required to provide the product authorization code if DIS is in breach of this Contract or if all amounts due under this Contract are not paid and is not liable for damages caused by the resulting Software interruption. DIS is responsible for implementing procedures to verify accuracy of data input and output. The Institute's total liability for any claim relating to matters covered by this Contract or use of the Software is limited to the License fees received from DIS for the Software product(s) at issue during the then-current License period.

5.4 Contractor represents and warrants that the obligations in this Contract that are expressly required to be performed by SAS Institute Inc., such as, but not limited to, the indemnification obligations in Section 12.2 of this Contract, shall be performed by SAS as a Subcontractor to Contractor.

6. YEAR 2000 COMPLIANCE

6.1 The latest release of SAS® Software for the WINDOWS operating system (Software specifically does not include release 6.04 of SAS software for PC DOS) provided under, or in support of, this Contract by the Contractor shall be Year 2000 compliant. "Year 2000 compliant" means, that the information technology accurately processes date/time data (including, but not limited to, calculating, comparing, and sequencing) from, into, and between the twentieth and twenty-first centuries, and the years 1999 and 2000 and leap year calculations, to the extent that other information technology, used in combination with the information technology being acquired, properly exchanges date/time data with it. For the purposes of this definition, information technology means the Software as defined above.

6.2 The Software functionality includes the YEARCUTOFF option that determines the correct century to associate with two digit years and it is DIS' responsibility to ensure that the YEARCUTOFF option is used properly with the Software.

6.3 DIS' Software application may not correctly process date values greater than or equal to January 1, 2000 if the applications were designed to read, store, process or present calendar dates as two digit years in the 1900s. It is DIS' responsibility to ensure that the YEARCUTOFF option is used properly with DIS' Software applications so that the correct century is associated with two digit years.

6.4 If the Software does not operate in accordance with the above commitment, the Contractor shall, at its option, either (1) remedy the problem, or (2) replace the Software product at issue, or upon notification to DIS and receiving DIS concurrence (3) terminate the License and refund to DIS (a) the License fee for the Software product at issue for the current license period if termination occurs in the first annual period in which DIS receives maintenance at no charge, or (b) the then current annual maintenance fee for the Software product at issue if termination occurs in any subsequent annual period for which DIS has paid the applicable annual maintenance fee. This is the exclusive remedy for breach of this commitment.

6.5 The above commitment is effective during the initial annual period in which DIS receives maintenance for the Software product at issue at no additional charge and for each annual period thereafter for which DIS purchases maintenance for such Software as provided in this Contract. This commitment is subject to the requirements that: (1) DIS agrees to apply or install any corrective code, including but not limited to ZAPs, patches, fixes, modules, or maintenance releases that the contractor provides to DIS; and (2) all hardware and software products used in conjunction with the Software correctly operate on and after January 1, 2000 with correct calendar dates, including correctly operating with date values greater than or equal to January 1, 2000.

7. TECHNICAL SERVICES

The Contractor, without additional charge to DIS, shall provide Technical Services via the following hot line number: 919-677-8000. Use of the number is for the purpose of providing user assistance and guidance in the implementation of the Software. The Technical Services number is available from 9:00 am to 6:00 p.m. EST.

8. SOFTWARE MAINTENANCE

8.1. Software maintenance service shall include the following:

Maintenance for SAS Software includes Technical Services conducted over the telephone, in writing or electronically to help solve specific problems with installation or use of the Software, and updates, new releases, and fixes which the Institute makes available on supported operating systems to its general customer base for the version of the Software Licensed. The first twelve (12) months of the License for server or user based Software includes maintenance at no additional charge.

8.2. SAS Software License and/or Maintenance fees will be invoiced on an annual basis.

9. PERIODS OF MAINTENANCE

9.1. Maintenance may be discontinued by DIS on thirty (30) calendar days' written notice to the Contractor.

9.2. DIS should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the maintenance is to be terminated at that time. Orders for the continuation of maintenance will be required if the maintenance is to be continued during the subsequent period.

10. UTILIZATION LIMITATIONS

Software acquisition is limited to SAS Software to be:

10.1 When acquired by DIS, SAS Software and related Documentation so legended shall be subject to the remaining sections of this Section 10, Utilization Limitations.

10.2 Title to and ownership of the Software and Documentation shall remain with the Contractor, unless otherwise specified.

10.3 Software Licenses are by platform and by Agency. The Software may be used by any subdivision of the Agency that has access to the site the Software is placed at, even if the subdivision did not participate in the acquisition of the Software. Further, the Software may be used on a sharing basis where multiple Agencies have joint projects that can be satisfied by the use of the Software placed at one Agency's site. This would allow other Agencies access to one Agency's database. For DIS public domain databases, user Agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user Agency will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and Documentation in connection with the user Agency's permitted use of the computer programs and Documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user Agency.

10.4 Except as is provided in this Contract, DIS shall not provide or otherwise make available the Software or Documentation, or any portion thereof, in any form, to any third party without the prior written approval of the Contractor. Third parties do not include prime contractors, Subcontractors and agents of DIS who have DIS' permission to use the Licensed Software and Documentation at the facility, and who have agreed to use the Licensed Software and Documentation only in accordance with these restrictions. This provision does not limit the right of DIS to use Software, Documentation, or information therein, which DIS may already have or obtains without restrictions.

10.5 DIS shall have the right to use the computer Software and Documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, DIS has the right to transfer the Software to another site if DIS site for which it is acquired is deemed to be unsafe for DIS personnel; to use the computer Software and Documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or

backup purposes; to transfer a copy of the Software to another site for purposes of benchmarking new hardware and/or Software; and to modify the Software and Documentation or combine it with other Software, provided that the unmodified portions shall remain subject to these restrictions. DIS may make a copy of the Software licensed under this Contract to meet its security, installation, and restart and recovery needs.

10.6 Commercial Computer Software may be marked with the Contractor's standard commercial restricted rights legend, but this Contract and Attachment A including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

10.7 For SAS Software, the License is for use only by those employees of the Agency Licensing the Software and any short-term on-site contractors while doing work for such Agency.

11. SOFTWARE CONVERSIONS

Full monetary credit will be allowed to DIS when conversion from one version of the Software to another is made as the result of a change in operating system, or from one computer system to another.

12. TERMS AND CONDITIONS APPLICABLE TO THE PURCHASE OF SAS INSTITUTE SOFTWARE LICENSES

The terms and conditions of this section, along with the applicable purchase order govern the License of Software products from SAS Institute Inc. The terms and conditions of this Section supersede and replace any additional or conflicting terms and conditions in the order issued to License the Software.

Each purchase order to this Contract identifies the specific Agencies to use the Software listed on that purchase order.

12.1 License Grant

(1) The Software products and versions available under this Contract are set forth in Price List (Attachment A). Upon receipt of an acceptable order, the Institute will provide to the Agency placing the order the production release for the Software identified on the order for the applicable operating system and hardware.

(2) The license granted hereunder with respect to the desktop and server based Software listed in Attachment A and provided under this Contract will be for a term of fifty (50) years from the initial delivery of the Software. DIS acknowledges that it has waived its right to initially receive a fifty (50) year setinit and that the initial copy of the Software provided to DIS shall be provided with only a one (1) year setinit. With respect to the Desktop Software identified in Attachment A, if Contractor or SAS Institute provides media duplication services for DIS or any Agency during the first twelve (12) months of the license or during

any subsequent annual period for which DIS has requested an annual setinit pursuant to Section 2.2 of this Contract, the Desktop Software furnished pursuant to such media duplication service will be provided with an annual setinit. The utility contained in the Software that will authorize it to operate is confidential and a trade secret of the Institute, which is not discernible or disclosed during authorized use, to which access is not authorized by anyone who receives or uses the Software under this Contract.

(3) The Software is Licensed (1) on a per server basis for use with the supported operating system designated on the order; or (2) for an unlimited number of users or on a user increment basis for a specified number of users. The order will specify if the Software is Licensed on a per-server, user increment basis. If the Software is Licensed on a per-server, each copy of Software must only be installed on individual CPUs. If the Software is Licensed on a user-increment basis, the total number of individuals who access the Software during the License period must be counted and included in the user increment Licensed.

12.2 Indemnification

If a claim of copyright, patent, trade secret, or other intellectual property rights violation is made against Agencies relating to the Software, DIS agrees to immediately notify the Institute and, allow the Institute, with the pre-approval of the Washington State Attorney General, to control the litigation or settlement of such claim to the greatest extent allowed by law. DIS and such Agencies shall cooperate with the Institute in the investigation, defense, and/or settlement thereof. Provided that the Institute is allowed by the Attorney General to control the settlement of such litigation, the Institute agrees to indemnify Agencies by paying any settlement approved by the Institute, or any judgment, costs, or attorneys' fees finally awarded against Agencies for such claim. Agencies may participate at their own expense. This indemnification obligation does not apply to the extent the claim is based on a combination of Institute Software with other software or an Agency modification to the Software if such claim would not have been made but for the combination or modification.

If such a claim is made or, in the Institute's opinion, is likely to be made, the Institute, at its option, may modify the Software, obtain rights for Agencies to continue using the Software, or terminate the License for the Software product at issue and refund the current License fee paid by DIS. DIS agrees to abide by the Institute's decision and, if appropriate, install a different version of the Software or stop using the Software.

12.3 DIS Responsibilities

(1) So DIS can properly update and distribute information needed to keep the Software functioning properly and account for authorized hardware, DIS will define in each order the hardware on which the Software is installed, the business address and point(s) of contact for those locations.

(2) If DIS believes the Software is being used in violation of this Contract, DIS will

promptly notify the Institute in writing and will cooperate in the Institute's investigation and resolution of the situation.

(3) DIS will inform anyone having access to the Software of their responsibility not to:

a. Reverse assemble or decompile the Software; or
b. Mask, modify, or suppress any copyright notices or other proprietary rights notices, or fail to properly label any authorized copy; or
c. Time-share, rent, outsource, or otherwise use the Software except as specifically permitted in this Contract.

12.4 Software Maintenance and Fees

(1) Fees for particular versions or releases of the Software may differ depending upon previous versions or releases Licensed by DIS. Fees for hardware changes or upgrades in users which result in additional License fees will be billed under the License fee schedule and will be effective and invoiced as of the date of change or upgrade.

(2) Maintenance is available for desktop and server based Software Licensed under this Contract. Maintenance beyond the first twelve (12) months of the License will be made available for each designated server or user increment upon payment of the applicable yearly maintenance fees contained in the Price List (Attachment A). Institute maintenance in the form of updates, new releases, and fixes is cumulative. If at any time during the term of this Contract DIS elects not to order maintenance from the Institute for a server or user increment such that there is an interruption in maintenance for that server or user increment for the Licensed Software, reinstatement of such maintenance will require payment for all preceding skipped annual periods of maintenance for that server or user increment of the Licensed Software.

The pricing in Price List (Attachment A) is for the conversion of existing licenses to this new license, and does not apply to new sites.

12.5 Ordering

To License the Software or order maintenance, DIS will provide orders which contain complete product, pricing, hardware, operating system, Software product, version, if applicable, and media information, and identification and location of DIS' premises where the Software is shipped. This Contract will be incorporated into DIS' order. The Institute has the right to request and receive written clarification of any order, which does not contain complete information. DIS agrees that, except for the above information, all other terms of DIS' orders are expressly deleted and rejected. Acceptance by the Institute of DIS' order does not constitute an amendment to this Contract.

12.6 Institute Distribution of the Software and Documentation

Upon receipt of an acceptable order from DIS, the Institute will ship F.O.B. destination (using its best efforts to ship within ten (10) Business Days) to the designated contact on the order, the media for the Software being Licensed. One copy of the applicable Software Documentation for each Software product ordered will also be provided. For desktop and server based Software, the Software media shipped will be pre-authorized to operate for fifty (50) years. If Licensed for a server, the Software media shipped will be pre-authorized to operate on the designated server for fifty (50) years.

12.7 Hardware and Operating System Support

During the term of this Contract, the Software will operate on hardware and operating systems (which may be modified) listed in Amendment C01-01, which are compatible with and supported by the Licensed version of the Software.

12.8 Upgrades Between User Increments

DIS must notify the Institute within thirty (30) days of all upgrades in designated users between user increment Licenses or upgrades. Upgrade fees within the same operating system are calculated by the difference in the corresponding fees (and the difference in the corresponding maintenance fees, when applicable) for the Licensed Software. No upgrades are available for a move to a different operating system.

12.9 Source Code

Source code from which the Software object code is derived ("Source Code") is not being provided and is an Institute trade secret to which access is not authorized. Except to the extent allowed by law, neither DIS nor any other user may reverse assemble or decompile the Software or otherwise attempt to recreate the Source Code.

12.10 Licenses for Additional SAS Software

DIS may License additional Software, other than those contained in Attachment A, Price List, which the parties mutually desire to make available under this Contract, in accordance with fees to be mutually agreed upon by the parties.

12.11 Destruction of Software upon Termination

Upon termination of this Contract, DIS agrees to delete or destroy all Software in its possession that is not currently paid for and certify the same to the Institute. Upon termination of any License, DIS agrees to reclaim, delete, and destroy the Software product at issue and certify the same to the Institute.

12.12 Late Shipment

The Institute will use its best efforts to ship the Software within ten (10) days of receipt of an acceptable order. However, the Institute does not guarantee specific delivery dates. If the Institute fails to deliver the Software in the time frame required by DIS, DIS may cancel its order. The Institute will not be responsible for any losses incurred by DIS in purchasing software elsewhere.

12.13 Continuing Obligation

Obligations in this Contract, which by their nature are continuing, survive termination or expiration. Upon termination or expiration of the License, or when a User is no longer authorized to access the Software, DIS agrees to reclaim, delete and destroy the Software product at issue.

13. SAVE HARMLESS

Institute will defend Agencies from any direct damages resulting from a claim against Agencies for bodily injury or damage to tangible personal property, excluding loss of or damage to data, arising solely as a result of Institute's employees acting within the scope of their employment, provided that DIS shall immediately notify the Institute of any such claim, shall cooperate with the Institute in the investigation, defense, and/or settlement thereof, and shall permit the Institute, with the approval of the Washington State Attorney General, to control the defense and settlement of the claim. With respect to any such claim for which the Institute is permitted by the Washington State Attorney General to control the defense of Agencies and the settlement of such claim pursuant to the preceding sentence, the Institute shall indemnify Agencies by paying any settlement of such claims which the Institute approves, or any judgment, costs, or attorneys' fees finally awarded against Agencies with respect to such claim.

14. WAIVER

Waiver of any breach of any term or condition of this Contract shall not be deemed a waiver of any prior or subsequent breach. No term or condition of this Contract shall be held to be waived, modified, or deleted except by a written instrument signed by the parties.

15. PROPRIETARY INFORMATION

Contractor acknowledges that DIS is subject to chapter 42.17 RCW and that this Contract shall be a public record as defined in chapter 42.17 RCW. Any specific information that is claimed by Contractor to be Proprietary Information must be clearly identified as such by Contractor. To the extent consistent with chapter 42.17 RCW, DIS shall maintain the confidentiality of all such information marked Proprietary Information. If a public disclosure request is made to view Contractor's Proprietary Information, DIS will notify Contractor of the request and of the date that such records will be released to the requester unless Contractor obtains a court order from a court of competent jurisdiction enjoining that disclosure. If Contractor fails to obtain the court order enjoining disclosure, the DIS will release the requested information on the date specified.

16. TERMINATION FOR CONVENIENCE

When it is in the best interest of DIS, DIS' contracting officer may terminate this Contract, in whole or in part, by fourteen (14) calendar days' written notice to Contractor. If this Contract is so terminated, DIS is liable only for payments required by the terms of this Contract for Software and services received and Accepted by DIS prior to the effective date of termination. No refund or reduction of amounts paid or payable for Software and Services received and Accepted by DIS prior to such termination shall be allowed.

17. TERMINATION FOR NON-ALLOCATION OF FUNDS

If funds are not allocated to DIS to continue this Contract in any future period, DIS may terminate this Contract under the **Termination for Convenience** section. DIS will not be obligated to pay any further charges for Services including the net remainder of agreed to consecutive periodic payments remaining unpaid beyond the end of the then-current period. The Goverment agrees to notify Contractor in writing of such non-allocation at the earliest possible time. No penalty shall accrue to DIS in the event this section shall be exercised. This section shall not be construed to permit DIS to terminate this Contract in order to acquire similar Software or Services from a third Party.

18. TERMINATION FOR DEFAULT

18.1 If either party violates any material term or condition of this Contract or fails to fulfill in a timely and proper manner its obligations under this Contract, then the aggrieved party shall give the other party written notice of such failure or violation. The responsible party will correct the violation or failure within thirty (30) calendar days or as otherwise mutually agreed in writing. If the failure or violation is not corrected, this Contract may be terminated immediately by written notice from the aggrieved party to the other party. The option to terminate shall be at the sole discretion of the aggrieved party. DIS reserves the right to suspend all or part of the Contract, withhold further payments, or prohibit Contractor from incurring additional obligations of funds during investigation of any alleged Contractor compliance breach and pending corrective action by Contractor or a decision by DIS to terminate the Contract.

18.2 If the Failure to Perform is without the defaulting party's control, fault, or negligence, the termination shall be deemed to be a Termination for Convenience.

18.3 This section shall not apply to any failure(s) to perform that results from the willful or negligent acts or omissions of the aggrieved party.

19. INDEPENDENT STATUS OF CONTRACTOR

In the performance of this Contract, the parties will be acting in their individual, corporate or governmental capacities and not as agents, employees, partners, joint venturers, or associates of one another. The parties intend that an independent contractor relationship will be created by this Contract. The employees or agents of one party shall not be deemed or construed to be the employees or agents of the other party for any purpose whatsoever. Contractor shall not make any claim of right, privilege or benefit which would accrue to an employee under chapter 41.06 RCW or Title 51 RCW.

20. PUBLICITY

20.1 The award of this Contract to Contractor is not in any way an endorsement of Contractor or Contractor's products by DIS and shall not be so construed by Contractor in any advertising or other publicity materials.

20.2 Contractor agrees to submit to DIS, all advertising, sales promotion, and other publicity materials relating to this Contract or any Product furnished by Contractor wherein DIS' name is mentioned, language is used, or Internet links are provided from which the connection of DIS' name therewith may, in DIS' judgment, be inferred or implied. Contractor further agrees not to publish or use such advertising, sales promotion materials, publicity or the like through print, voice, the World Wide Web, and other communication media in existence or hereinafter developed without the express written consent of DIS *prior* to such use.

21. REVIEW OF CONTRACTOR'S RECORDS

21.1 Contractor and its Subcontractors shall maintain books, records, documents and other evidence relating to this Contract, including but not limited to Minority and Women's Business Enterprise participation, protection and use of DIS' Confidential Information, and accounting procedures and practices. In accordance with their standard practices Contractor shall retain all such records for six (6) years after the expiration or termination of this Contract. Records involving matters in litigation related to this Contract shall be kept for either one (1) year following the termination of litigation, including all appeals, or six (6) years from the date of expiration or termination of this Contract, whichever is later.

21.2 All such records shall be subject at reasonable times and upon prior notice to examination, inspection, copying, or audit by personnel so authorized by the DIS' Contract Administrator and/or the Office of the State Auditor and federal officials so authorized by law, rule, regulation or contract, when applicable, at no additional cost to the State. During this Contract's term, Contractor shall provide access to these items at contractor's facilities.

21.3 Contractor shall incorporate in its subcontracts this section's records retention and review requirements of this section.

21.4 It is agreed that books, records, documents, and other evidence of accounting procedures and practices related to Contractor's cost structure, including overhead, general and administrative expenses, and profit factors shall be excluded from DIS' review unless the cost or any other material issue under this Contract is calculated or derived from these factors or if Federal Funding requires such access.

22. DISPUTES

22.1 In the event a bona fide dispute concerning a question of fact arises between DIS and Contractor and it cannot be resolved between the parties, either party may initiate the non-binding dispute resolution procedure provided herein.

22.2 The initiating party shall reduce its description of the dispute to writing and deliver it to the responding party. The responding party shall respond in writing within five (5) Business Days. The initiating party shall have five (5) Business Days to review the response. If after this review resolution cannot be reached, both parties shall have five (5) Business Days to negotiate in good faith to resolve the dispute.

22.3 If the dispute cannot be resolved after five (5) Business Days, a Dispute Resolution Panel may be requested in writing by either party who shall also identify the first panel member. Within five (5) Business Days of receipt of the request, the other party will designate a panel member. Those two panel members will appoint a third individual to the dispute resolution panel within the next five (5) Business Days.

22.4 The Dispute Resolution Panel will review the written descriptions of the dispute, gather additional information as needed, and render a decision on the dispute in the shortest practical time.

22.5 Each party shall bear the cost for its panel member and share equally the cost of the third panel member.

23. GOVERNING LAW

This Contract shall be governed in all respects by the law and statutes of the state of Washington, without reference to conflict of law principles. However, if the Uniform Computer Information Transactions Act (UCITA) or any substantially similar law is enacted as part of the law of the state of Washington, said statute will not govern any aspect of this Contract or any license granted hereunder, and instead the law as it existed prior to such enactment will govern. Contractor consents to jurisdiction for any action hereunder in the Superior Court for the state of Washington and venue of any such action in the Superior Court for Thurston County, Washington.

24. AUTHORITY TO BIND

The signatories to this Contract represent that they have the authority to bind their respective organizations to this Contract.

25. COUNTERPARTS

This Contract is to be executed in duplicate originals and each duplicate shall be deemed an original copy of the Contract signed by each party, for all purposes.

In Witness Whereof, the parties hereto, having read this Contract in its entirety, including all attachments hereto, do agree thereto in each and every particular and thus the parties have set their hands hereunto.

Approved
State of Washington,
Department of Information Services

Signature

Michael D. Curtright, Assistant Director
Print or Type Name

Title Date 6/29/01

Approved
Executive Information Systems, LLC.

Signature

Charles M. Mathews, Jr.
Print or Type Name

President 7/9/01
Title Date

EIS GSA
NT Server License

		FYF - 6/2001	RYF - 6/2002
Products	**BASE**	$ 10,080	$ 4,274
	CONNECT	$ 8,080	$ 3,426
	ACCESS TO ORACLE	$ 8,080	$ 3,426
	ACCESS TO PCFF	$ 8,080	$ 3,426
	Share	$ 8,080	$ 3,426
	Subtotal	$ 42,400	$ 17,978
	Tax 8.6%	3,646	1,546
	Total	**46,046**	**$ 19,524**

EIS Desktop

		300-user FYF 6/2001	RYF 6/2001	250-user RYF 6/2002 +6%
		$ 249,960	none	$ 106,477
Tax	8.6%	21,497		9,157
Total		$ 271,457		$ 115,634

Products:
Base
Access to PC File Formats
Access to ODBC
Access to Sybase
AF
Assist
Connect
EIS
ETS
FSP
GIS
Graph
IML
Insight
Lab
Stat
Tutor 6.12 and Online Tutor (as one license because we have customers in 6.12 and 8)

Washington State Department of Information Services

DIS Contract Number: C01-LIC-025
Amendment: C01-01

This Amendment C01-1 to DIS Contract Number C01-LIC-025 is entered into by and between the Washington State Department of Information Services ("DIS") and Executive Information Systems ("the Contractor"). This Amendment is subject to all of the terms and conditions of the above-referenced Agreement.

The Purpose of this Amendment is to outline the Products being Licensed for fifty (50) years by DIS and their costs. They are as follows:

NT Server – 4 Way

BASE		$ 10,080
CONNECT		$ 8,080
ACCESS to ORACLE		$ 8,080
ACCESS to PCFF		$ 8,080
Share	$ 8,080	
Subtotal for NT Server		$ 42,400

Desktop – Window 95 and above, includes the following Products:

Base	Access to PC File Formats	Access to ODBC
Access to Sybase AF	Assist	Connect
EIS	ETS	FSP
GIS	Graph	IML
Insight	Lab	Stat
Tutor 6.12 and Online Tutor		

Subtotal for Desktop	$ 249,960
Total	$ 292,360

Total consideration for this Amendment, excluding Washington State sales tax, shall not exceed Two Hundred Ninety-two thousand Three hundred Sixty dollars ($292,360).

All other terms and conditions of Agreement C01-LIC-025 shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the parties have signed this Amendment.

WASHINGTON STATE
DEPARTMENT OF INFORMATION SERVICES

SIGNATURE
Michael D. Curtright, Assistant Director
NAME/TITLE

EXECUTIVE INFORMATION SYSTEMS

SIGNATURE
Charles M. Mathews Jr.
NAME/TITLE

STATE OF WASHINGTON

DEPARTMENT OF INFORMATION SERVICES

Olympia, Washington 98504-2445

CONTRACT ACTION OVERVIEW

TO: Becci Riley, Acting Assistant Director

FROM: Frank Cook, Contracts Specialist FC

DATE: June 4, 2002

SUBJECT: Amendment C02-2 for the purchase of one SAS License for NT Server "Access to ODBC" Software, and Termination of one SAS License for NT Server "Access to PC File Formats" Software, under DIS Contract C0l-LIC-025 with Executive Information Systems, LLC.

SUMMARY:

1. Attached for your signature is Amendment C02-2 to Contract C01-LIC-025 for the acquisition of one NT Server "Access to ODBC" Software License to be used exclusively by the Department of Social and Health Services (DSHS) Research and Data Analysis (RDA) on a DSHS Server. Amendment C02-2 also addresses the DSHS RDA request for cancellation of one NT Server "Access to PC File Formats" Software License.

2. The total cost for this transaction is $6,850.00, exclusive of tax.

3. This purchase is the result of the Acquisition Approval Request signed by you on May 28, 2002 (face sheet attached).

4. There is no need for approval as to form by the Assistant Attorney General. Your signature is recommended.

STATE OF WASHINGTON

DEPARTMENT OF INFORMATION SERVICES

Olympia, Washington 98504-2445

CONTRACT ACTION OVERVIEW

TO: Kay Metsker, Technical Services Manager

FROM: John Toohey, Contracts Specialist

DATE: August 1, 2003

SUBJECT: Acquire the Optional "SAS Bridge to ESRI" Component for Five Users at Various Agencies; Amendment No. C04-3 to C01-LIC-025

SUMMARY:

1. Please find attached for your signature duplicate originals of the above-referenced Amendment.

2. The cost of this agreement is $5,560.00.

3. This agreement is based on the attached Acquisition Approval Request signed by you on July 28, 2003.

4. There is no need for approval as to form by the Assistant Attorney General. Your signature is recommended.

8-1-03

enclosures

DIS Field Order

Date Ordered	DIS Field Order Number
12/23/2008	K18828

Agency	Location	Mailstop
1550	000	42445

FROM
DEPT OF INFORMATION SERVICE
1110 JEFFERSON ST SE
PO BOX 42445
OLYMPIA WA 98504-2445

SHIP TO

Web Req #	Agency	Location	Mailstop
38421	1550	4	42445

DEPT OF INFORMATION SERVICES
7827 ARAB DR. SE STE. A
PO BOX 42445
OLYMPIA WA 98504-2445

TO
EXECUTIVE INFORMATION SYSTEMS
6901 ROCKLEDGE DR.
SUITE 6000
BETHESDA MD 20827-0076

Contact	Phone	Vendor TIN	Account Number
DAVID GRAY	301/581-4363		3940

MAIL INVOICES TO

Agency	Location	Mailstop
1550	0	42445

DEPT OF INFORMATION SERVICES
ACCOUNTS PAYABLE
1110 JEFFERSON ST SE
PO BOX 42445
OLYMPIA WA 98504-2445

AUTHORITY OR CONTRACT NUMBER	SHIP FROM	PRICE F.O.B.	PAYMENT TERMS	DELIVERY DATE
				12/24/2008

Item	Commodity Code	Description	Quantity	Unit	Unit Price	Total Cost	C/C
1	7500- -	OEM P/N: SAS-MULTI**Description: SAS Financial Manag Sol. Includes; Admin Users, Power Users Business Users Restricted Use Infrastructure Server Software (2 CPU's), 30-Unit SAS Enterprise Profi Training offer,	1	EA	$382,670.00	$382,670.00	4240

C 09-04

SPECIAL INSTRUCTIONS:

Total $382,670.00

Ordered for
Daniel Cottrell

Carrier	Shipping Document	Collect	Prepaid	Pieces	Received By	Date Received
					Norm Todd	12-29-08

Prepared By	Telephone Number	Order Date	Agency Approval	Date Approved
Norm Todd	(360) 586-8986	12/23/2008	Cheryl Miller	12-24-08

INSTRUCTIONS TO VENDOR: DELIVER THE ARTICLES ORDERED ABOVE IN ACCORDANCE WITH THE FOLLOWING:

1. Process NO orders without signature in agency approval in lower right corner. 2. Show Order Number on all invoices, packages, and shipping documents
3. Washington sales tax applies to this order. 4. Mail two copies of invoice at time of shipment.
5. This order is subject to the Washington State Dept of General Administration standard terms and conditions.

Close **Print Page** Re-Print

Request # **43265**

K20087

Requestor	Request For	Manager	Created
James Gayton	**Bob Walk**	**Wendy Huff**	**6/7/2011**
Subject	Cost Center	Location	Phone
EIS/SAS Consulting - E911 MIL	**4240**	**Adams Bldg. - 2nd floor**	**(360) 902-3189**
Status	Required By	Approved	Completed On
Approved	**06/13/2011**	**6/7/2011**	**6/8/2011**

Request Total **$63,342.00**

Rerouted Summary:

Date	Description	By
06/07/2011	Approved by Bob Walk on 06/07/2011. Assigned to Wendy Huff by Manager for approval.	Bob Walk

Vendor	Ship To	Invoice To
EXECUTIVE INFORMATION SYSTEMS **Kent Stokley** **6901 ROCKLEDGE DR.** **SUITE 6000** **BETHESDA MD 20827-0076** Phone: **301-581-4363** Fax: **301-581-2573**	**CHERYL MILLER** **1110 JEFFERSON ST SE** **PO BOX 42445** **OLYMPIA WA 98504**	**DEPT OF INFORMATION SERVICES** **ACCOUNTS PAYABLE** **1110 JEFFERSON ST SE** **PO BOX 42445** **OLYMPIA WA 98504-2445**
Authorization **C01-LIC-025**	Terms	FOB

Remarks 1 - Remarks 2 - Special Instructions

- Quote # 1-797TF

Item	Commodity	Description	Qty	Issue	Cost	Cost Total	C/C
1	7010	**Additional consulting services in support of the SAS financial management solution for the E911 Unit within the WA State Department of the Military.**	1	EA	$63,342.00	$63,342.00	4240

Rec'd By:_____

Date Rec'd:_____

Coding:_____

Contract#/Authority to pay:_____

INVOICE

EIS
Executive Information Systems

Executive Information Systems, LLC
10401 Fernwood Road, Suite 210
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860

APPROVED FOR PAYMENT
AMOUNT $292,360
COST CENTER 4561
CONTRACT # C01-LIC-025
SIGNATURE
DATE 8/3/01

Invoice # INV000898
Date 7/23/01
Page: 1
License Exp Date: 0/0/00
Agreement # 38468
Site ID: 40812002

M 01-01

Bill To: St.of Washington Dpt of Info.Svcs.
Attn: Janice Engle Woodcocks Woodcox
1310 Jefferson St. SE
P.O.Box 42445
Olympia WA 98504-2445

Ship To: St.of Washington Dpt of Info.Svcs.
Attn: Janice Engle Woodcocks Woodcox
1310 Jefferson St. SE
P.O.Box 42445
Olympia WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
C01-LIC-025	1002	UPS GROUND	Net 30 Days	OPEN MARKET

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	SAS-DESK-85-IN	SAS Basic Pkg for 200 Users,Win/WinNT w/Access to PCFF.(pkg includes:Base,Assist,FSP,Graph,Connect,&Access to PCFF) 300 Users dsktop Lic.Conversion of Site 403213	$50,816.00	$50,816.00
10	10	SAS-DESK-97-IN	SAs Basic Pkg Additional 10usrs,Win/NT 300 Users dsktop Lic.Conversion of Site 403213	$2,541.10	$25,411.00
1	1	SAS-DESK-87-IN	SAS Application Dev.Pkg for 200 users Win/WinNT(pkg.includes:AF& EIS)300 User dsktp.Lic.Coversion of site 403213	$18,295.00	$18,295.00
10	10	SAS-DESK-99-IN	SAS Application Dev.Pkg,Addn'l 10Users Win/WinNT,300 User dsktp.Lic.Coversion of site 403213	$913.90	$9,139.00
1	1	SAS-DESK-89-IN	SAS Statistical Pkg for 200 Users,Win/NT (Pkg. includes: Stat & Insight) 300 User dsktp.Lic.Coversion of site 403213	$18,295.00	$18,295.00
10	10	SAS-DESK-101-II	SAS Statistical Pkg Additional 10 Users Win/WinNT,300 User dsktp.Lic.Coversion of site 403213	$913.90	$9,139.00
1	1	SAS-DESK-93-IN	SAS/Access to Sybase for 200 Users Win/WinNT,300 User dsktp.Lic.Coversion of site 403213	$10,163.00	$10,163.00
10	10	SAS-DESK-105-II	SAS/Access to Sybase Additional Users Win/WinNT,300 User dsktp.Lic.Coversion of site 403213	$507.60	$5,076.00
1	1	SAS-DESK-93-IN	SAS/Access to ODBC for 200 Users Win/WinNT,300 User dsktp.Lic.Coversion of site 403213	$10,163.00	$10,163.00
10	10	SAS-DESK-105-II	SAS/Access to ODBC Additional Users Win/WinNT,300 User dsktp.Lic.Coversion of site 403213	$507.60	$5,076.00
1	1	SAS-DESK-93-IN	SAS/ETS for 200 Users,Win/WinNT 300 User dsktp.Lic.Coversion of site 403213	$10,162.00	$10,162.00
10	10	SAS-DESK-105-II	SAS/ETS Additional Users,Win/WinNT 300 User dsktp.Lic.Coversion of site 403213	$507.60	$5,076.00
1	1	SAS-DESK-93-IN	SAS/IML for 200 Users,Win/WinNT	$10,162.00	$10,162.00

APPROVED FOR PAYMENT
AMOUNT
COST CENTER
SIGNATURE
DATE:

Carried Forward.../

INVOICE

Executive Information Systems, LLC
10401 Fernwood Road, Suite 210
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860

Invoice # INV000898
Date 7/23/01
Page: 2
License Exp Date: 0/0/00
Agreement # 38468
Site ID:

Bill To: St.of Washington Dpt of Info.Svcs.
Attn: Janice Engle ~~Woodcocks~~ Woodcox3
1310 Jefferson St. SE
P.O.Box 42445
Olympia WA 98504-2445

Ship To: St.of Washington Dpt of Info.Svcs.
Attn: Janice Engle ~~Woodcocks~~ Woodcox3
1310 Jefferson St. SE
P.O.Box 42445
Olympia WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
C01-LIC-025	1002	UPS GROUND	Net 30 Days	OPEN MARKET

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
			300 User dsktp.Lic.Coversion of site 403213		
10	10	SAS-DESK-105-IN	SAS/IML Additional Users, Win/WinNT	$507.60	$5,076.00
			300 User dsktp.Lic.Coversion of site 403213		
1	1	SAS-DESK-93-IN	SAS/LAB for 200 Users,WinWinNT	$10,162.00	$10,162.00
			300 User dsktp.Lic.Coversion of site 403213		
10	10	SAS-DESK-105-II	SAS/LAB Additonal Users,Win/WinNT	$507.60	$5,076.00
			300 User dsktp.Lic.Coversion of site 403213		
1	1	SAS-DESK-93-IN	SAS/GIS for 200 Users,Win/WinNT	$18,295.00	$18,295.00
			300 User dsktp.Lic.Coversion of site 403213		
10	10	SAS-DESK-103-II	SAS/GIS Additional User,Win/WinNT	$913.90	$9,139.00
			300 User dsktp.Lic.Coversion of site 403213		
1	1	SAS-DESK-95-IN	SAS/Computer Based Trnng.(online tutor) for 200 Users,Win/WinNT,300 User dsktp.Lic.Coversion of site 403213	$10,163.00	$10,163.00
10	10	SAS-DESK-107-II	SAS/Computer Based Trnng.Addtnl Users Win/WinNT,300 User dsktp.Lic.Coversion of site 403213	$507.60	$5,076.00
				DESKTOP SUBTOTAL	49,960.00
1	1	SAS-10309-8	Base SAS for NT Servers,Unlimited Users NT Server w/4 Processors, Group 1-NT Server License	$10,080.00	$10,080.00
1	1	SAS-10313-8	SAS/Connect for NT Servers,Unlmtd User NT Server w/4 Processors, Group 1-NT Server License	$8,080.00	$8,080.00
1	1	SAS-10313-8	SAS/Access to Oracle for NT Servers, Unlimited Users,NT Server w/4 Processors, Group 1-NT Server License	$8,080.00	$8,080.00
1	1	SAS-10313-8	SAS/Access to PCFF for NT Servers Unlimited Users,NT Server w/4 Processors, Group 1-NT Server License	$8,080.00	$8,080.00
1	1	SAS-10313-8	SAS/Share for NT Servers,Unlimited Usrs NT Server w/4 Processors, Group 1-NT Server	$8,080.00	$8,080.00
				SERVER SUBTOTAL	42,400.00

APPROVED FOR PAYMENT
AMOUNT $ 292,360.00

Open Market
Customer PO# C01-LIC-025
EIS Sales Rep. Bo Durham

COST CENTER 4561
SIGNATURE
DATE: 8/3/01

Subtotal	$292,360.00
Tax	$0.00
Freight	$0.00
Total	$292,360.00

Additional Invoice
Renewal

6901 Rockledge Drive, Suite 600
PO Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXEC INFO
Tax ID (TIN) 52-2198860

INVOICE

Invoice #: 0306403573
Date: 5/15/2002
Page: 1
Exp. Date: 6/14/2003
Agreement #: 40812
Site ID: 403573

M 02-02

Bill To:
WA Dept. of Information Svcs.
Attn: Ms.JaniceWoodcox
1310 Jefferson St. SE
Adams Bldg. MS 42445
Olympia, WA 98504

Ship To:
WA Dept. of Information Svcs.
Attn: Ms.JaniceWoodcox
1310 Jefferson St. SE
Adams Bldg. MS 42445
Olympia, WA 98504

Purch. Order No.	SalesRep	Terms	Shipping Method	Contract #
N/A	1003	Net 30	UPS Ground	Open Market

Ordered	Shipped	Item No.	Description	Unit Price	Ext. Price
1	1	SAS-10310-8	SAS/SAS-WNT,NTSERVER/4WAY Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 4,270.00	$ 4,270.00
1	1	SAS-10314-8	SAS/CONNECT-WNT,NTSERVER/4WAY Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 3,430.00	$ 3,430.00
1	1	SAS-10314-8	SAS/SHARE-WNT,NTSERVER/4WAY Annual Maintenance Renewal Period of Performance: 8/1/02 - 6/14/03.	$ 3,430.00	$ 3,430.00
1	1	SAS-10314-8	SAS/Access to Oracle -WNT,NTSERVER/4WAY Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03. Prorated 10 1/2 months.	$ 3,001.00	$ 3,001.00

Subtotal: $ 14,131.00
Tax: $ -
Freight: $ -

Total Invoice Amount: $ 14,131.00

EIS Executive Information Systems

6901 Rockledge Drive, Suite 600
PO Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXEC INFO
Tax ID (TIN) 52-2198860

INVOICE

Invoice #: 0306403213
Date: 5/15/02
Page: 1
Lic. Exp. Date: 6/14/03
Agreement #: 40812
Site ID: 403213

Bill To:
WA Dept. of Information Svcs.
Attn: Ms.Jan Engle-Woodcox
1310 Jefferson St. SE
Adams Bldg. MS 42445
Olympia, WA 98504

Ship To:
WA Dept. of Information Svcs.
Attn: Ms.Jan Engle-Woodcox
1310 Jefferson St. SE
Adams Bldg. MS 42445
Olympia, WA 98504

Purch. Order No.	SalesRep	Terms	Shipping Method	Contract #
N/A	1003	Net 30	UPS Ground	Open Market

Ordered	Shipped	Item No.	Description	Unit Price	Ext. Price
1	1	SAS-DESK-86-IND	SAS/SAS 200 User Basic Package Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 25,990.00	$ 25,990.00
10	10	SAS-DESK-98-IND	SAS Additional 10 Users Basic Package Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 1,300.00	$ 13,000.00
1	1	SAS-DESK-94-IND	SAS/SAS 200 User CBT Library V6.12 Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ -	$ -
10	10	SAS-DESK-106-IND	SAS Additional 10 Users CBT Lib Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ -	$ -
1	1	SAS-DESK-160-IND	SAS/SAS 200 User ETS Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 5,200.00	$ 5,200.00
10	10	SAS-DESK-162-IND	SAS Additional 10 Users ETS Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 260.00	$ 2,600.00
1	1	SAS-DESK-160-IND	SAS/SAS 200 User IML Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 5,200.00	$ 5,200.00
10	10	SAS-DESK-162-IND	SAS Additional 10 Users IML Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 260.00	$ 2,600.00
1	1	SAS-DESK-94-IND	SAS/SAS 200 User LAB Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 5,200.00	$ 5,200.00
10	10	SAS-DESK-106-IND	SAS Additional 10 Users LAB Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 260.00	$ 2,600.00
1	1	SAS-DESK-94-IND	SAS/SAS 200 User GIS Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 5,200.00	$ 5,200.00
10	10	SAS-DESK-106-IND	SAS Additional 10 Users GIS Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 260.00	$ 2,600.00
1	1	SAS-DESK-94-IND	SAS/SAS 200 User Access to Sybase Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 5,200.00	$ 5,200.00
10	10	SAS-DESK-106-IND	SAS Additional 10 Users Access to Sybase	$ 260.00	$ 2,600.00

MAY 29 '02 15:05 ... DEPARTMENT ...

			Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.			
1	1	SAS-DESK-94-IND	SAS/SAS 200 User Access to ODBC Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 5,200.00	$	5,200.00
10	10	SAS-DESK-106-IND	SAS Additional 10 Users Access to ODBC Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 260.00	$	2,600.00
1	1	SAS-DESK-96-IND	SAS/SAS 200 User Online Tutor Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 5,200.00	$	5,200.00
10	10	SAS-DESK-108-IND	SAS Additional 10 Users Online Tutor Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 260.00	$	2,600.00
1	1	SAS-DESK-88-IND	SAS/SAS 200 User Appl Development Package Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 9,360.00	$	9,360.00
10	10	SAS-DESK-100-IND	SAS Additional 10 Users Appl Development Package Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 470.00	$	4,700.00
1	1	SAS-DESK-90-IND	SAS/SAS 200 User Statistical Package Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 9,360.00	$	9,360.00
10	10	SAS-DESK-102-IND	SAS Additional 10 Users Statistical Package Annual Maintenance Renewal Period of Performance: 6/15/02 - 6/14/03.	$ 470.00	$	4,700.00
				Subtotal:	**$**	**121,710.00**
				Tax:	**$**	-
				Freight:	**$**	-
				Total Invoice Amount:	**$**	**121,710.00**

APPROVED FOR PAYMENT

AMOUNT $121,710

COST CENTER 4561

Kay per SIGNATURE [signature]

DATE: 5/24/02

Col-AIC-025

Executive Information Systems, LLC
INVOICE

Invoice #	1-NLYP	**Open Market Contract #**	**OPEN MKT**
Date	5/2/03	Agreement #	
License End Date		Site Id	403213, 403573
Purchase Order #			

Bill To

State of Washington.
14th & Jefferson/MS 45204, OB2
Olympia, WA 98504

Ship To

State of Washington.
14th & Jefferson/MS 45204, OB2
Olympia, WA 98504

M 03-03

Line	Shipped	Item #		s	Extended Price
1	1	SAS-PCU-200M	SAS Basic Package w/Access to PCFF for 200 users, WNDWS, Annual Maintenance for site # 403213. Period of Peroformance of 6/15/03 to 6/14/04. Package includes the following: Base SAS, SAS/ASSIST, SAS/FSP, SAS/GRAPH, SAS/CONNECT, SAS/ACCESS to PCFF.	28,463.00	28,463.00
2	10	SAS-PCU-10/200M	SAS Basic Package for 10 users between 200 & 500, WNDWS, Annual Maintenance for site # 403213. Period of Peroformance of 6/15/03 to 6/14/04.	1,436.00	14,360.00
3	1	SAS-PCUSTAT-200M	SAS Statistical Package for 200 users, WNDWS, Annual Maintenance for site # 403213. Period of Peroformance of 6/15/03 to 6/14/04. Package to include the following: SAS/STAT & SAS/INSIGHT.	10,177.00	10,177.00
4	10	SAS-PCUSTAT-10/200M	SAS Statistical Package for 10 users between 200 & 500, WNDWS, Annual Maintenance for site # 403213. Period of Peroformance of 6/15/03 to 6/14/04.	514.00	5,140.00
5	1	SAS-PCUAPPL-200M	SAS Application Development Package for 200 users, WNDWS, Annual Maintenance for site # 403213. Period of Peroformance of 6/15/03 to 6/14/04. Package includes the following: SAS/AF & SAS/EIS.	10,099.00	10,099.00
6	10	SAS-PCUAPPL-10/200M	SAS Application Development Package for 10 users between 200 & 500, WNDWS, Annual Maintenance for site # 403213. Period of Peroformance of 6/15/03 to 6/14/04.	518.00	5,180.00
7	1	SAS-PCUADDL-200M	SAS Access to ODBC for 200 users, WNDWS, Annual Maintenance for site # 403213. Period of Peroformance of 6/15/03 to 6/14/04.	5,697.00	5,697.00
8	10	SAS-PCUADDL-10/200M	SAS Access to ODBC for 10 users between 200 & 500 WNDWS, Annual Maintenance for site # 403213. Period of Peroformance of 6/15/03 to 6/14/04.	287.00	2,870.00
9	1	SAS-PCUADDL-200M	SAS Access to SYBASE for 200 users, WNDWS, Annual Maintenance for site # 403213. Period of Peroformance of 6/15/03 to 6/14/04.	5,697.00	5,697.00
10	10	SAS-PCUADDL-10/200M	SAS Access to SYBASE for 10 users between 200 & 500, WNDWS, Annual Maintenance for site # 403213. Period of Peroformance of 6/15/03 to 6/14/04.	287.00	2,870.00
11	1	SAS-PCUADDL-200M	SAS/LAB for 200 users, WNDWS, Annual Maintenance for site # 403213. Period of Peroformance of 6/15/03 to 6/14/04.	5,697.00	5,697.00

Executive Information Systems, LLC
INVOICE

12	10	SAS-PCUADDL-10/200M	SAS/LAB for 10 users between 200 & 500, WNDWS, Annual Maintenance for site # 403213. Period of Performance of 6/15/03 to 6/14/04.	287.00	2,870.00
13	1	SAS-PCUADDL-200M	SAS/GIS for 200 users, WNDWS, Annual Maintenance for site # 403213. Period of Performance of 6/15/03 to 6/14/04.	5,697.00	5,697.00
14	10	SAS-PCUADDL-10/200M	SAS/GIS for 10 users between 200 & 500, WNDWS, Annual Maintenance for site # 403213. Period of Performance of 6/15/03 to 6/14/04.	287.00	2,870.00
15	1	SAS-PCUADDANALY-200M	SAS/ETS for 200 users, WNDWS, Annual Maintenance for site # 403213. Period of Performance of 6/15/03 to 6/14/04.	5,740.00	5,740.00
16	10	SAS-PCUADDANAL-10/200	SAS/ETS for 10 users between 200 & 500, WNDWS, Annual Maintenance for site # 403213. Period of Performance of 6/15/03 to 6/14/04.	284.00	2,840.00
17	1	SAS-PCUADDANAL-200M	SAS/IML for 200 users, WNDWS, Annual Maintenance for site # 403213. Period of Performance of 6/15/03 to 6/14/04.	5,740.00	5,740.00
18	10	SAS-PCUADDANAL-10/200	SAS/IML for 10 users between 200 & 500, WNDWS, Annual Maintenance for site # 403213. Period of Performance of 6/15/03 to 6/14/04.	284.00	2,840.00
19	1	SAS-PCUCBT-200M	SAS Online Tutor for 200 users, WNDWS, Annual Maintenance for site # 403213. Period of Performance of 6/15/03 to 6/14/04.	5,220.00	5,220.00
20	10	SAS-PCUCBT-10/200M	SAS Online Tutor for 10 users between 200 & 500, WNDWS, Annual Maintenance for site # 403213. Period of Performance of 6/15/03 to 6/14/04.	232.00	2,320.00
21	1	SAS-10310-B	Base SAS for servers, IBM WNT 4-WAY, Annual Maintenance for site # 403573. Period of Performance of 6/15/03 to 6/14/04.	4,398.00	4,398.00
22	4	SAS-10314-B	SAS Additional Product for servers, IBM WNT 4-WAY, Annual Maintenance for site # 403573. Period of Performance of 6/15/03 to 6/14/04.	3,533.00	14,132.00

(Base, Share/Share*Net, Connect, Acc Unable, Acc Base)

Total Invoice Amount $150,897.00

PLEASE NOTE

Site 0040812002 is same as Site# 403213.

Site 0040812003 is same as Site# 403573.

Desktop NT OK JW 5-7-03

APPROVED FOR PAYMENT

AMOUNT $ 150,897

COST CENTER 4561

SIGNATURE Kay Motoka for Bernie Riley

DATE: 5/9/03

Point of Contact

Christopher DeLauter
Email: cdelauter@execinfosys.com
Direct: (301) 581-1085
Fax: (301) 581-2573
Toll Free: 877-EXECINFO

Remittance Address

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Business Size: Small Business
Type of Business: Corporation (Limited Liability Company)
Payment Terms: Net 30 Days
Shipping Method: UPS Ground

SIC Code: 5045 Software Resale, 7372 Software Services
CAGE Code: 1NM64
Federal Tax Id #: 52-2198860
Dun & Bradstreet #: 938289527

For DIS/MOSTD use only:

Investment Approval Request
For Ir

M 04-04

Department of Information Services
Management & Oversight of Strategic
Technologies Division

360/902-2975
MS: 42445

1	Agency: Department of Information Services Contact: **Gordon Bowman**	Division: Computer Services Division Phone No. and E-Mail: 902-3124 gordonb@dis.wa.gov
2	Description of Resources: **SAS annual license renewal for Desktop and NT server licenses. This renewal is for the period from 6/15/04 to 6/14/2005.** **Break down cost:** **Desktop $ 146,851.45** **NT server $ 18,856.00** **Tax 8.6% $ 14,250.84** **Total $ 179,958.29**	Resource to be Acquired Type of Resource: ☐ Equipment ☒ Software ☐ Purchased Services ☐ Personal Services Telecommunications: ☐ Voice ☐ Data ☐ Video
3	Acquisition Method(s): Check All That Apply	☐ Request for Quotation (RFQ) ☐ Request for Quotation and Qualification ☐ Private Sector Strategic Partnership ☐ Academic Strategic Partnership ☐ Sole Source ☐ Request for Proposal (RFP) ☐ Master Contract ☐ Inter-Agency Transfer ☐ Interlocal Coop. Purchasing Agency # _____ ☒ Existing Contract # **C01-LIC-025**
4	First-Year Investment Cost (see definitions on back): System Lifecycle Cost (see definitions on back):	$ **179,958.29** (includes tax) This is maintenance for one year
5	Agency Approval (Signature):	Date:
6	ISB/DIS Approval (Signature): Mike D. Hurley	Date: 5/18/04
7	(FOR DIS USE ONLY) Comments: DIS will use the existing contract with Executive Information Systems (EIS) to buy licenses using their GSA price list.	

Executive Information Systems, LLC
INVOICE

Invoice #	1-1I2Z1	Open Market Contract #	OPEN MKT
Date	5/20/04	Agreement #	
License End Date		Site Id	403213, 403573
Purchase Order #			

Bill To

State of Washington.

Gordon Bowman
14th & Jefferson St. SE. Adam's Building, PO Box 42445
Olympia, WA 98504-2445

Ship To

State of Washington.

Gordon Bowman
14th & Jefferson St. SE. Adam's Building, PO Box 42445
Olympia, WA 98504-2445

Line	Shipped	Item #	Description	Unit Price	Extended Price
1	1	PC-ENTPKG200M	SAS PC Enterprise Package w/Access to PCFF for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05. PC Enterprise Package to include: Base, ASSIST, FSP, GRAPH, CONNECT, Access to PCFF, Enterprise Guide, & Enterprise Reporter.	31,309.30	31,309.30
2	10	PC-ENTPKG200+M	SAS PC Enterprise Package w/Access to PCFF for 10 users between 200 & 500. WNDWS, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05.	1,577.40	15,774.00
3	1	PC-ENTSP200M	SAS/Statistical Package for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05. Package to include: STAT & INSIGHT.	11,194.70	11,194.70
4	10	PC-ENTSP200+M	SAS/Statistical Package for 10 users between 200 & 500 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05.	565.40	5,654.00
5	1	PC-ENTADP200M	SAS/Application Development Package for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05. Package to include: AF & EIS.	11,108.90	11,108.90
6	10	PC-ENTADP200+M	SAS/Application Development Package for 10 users between 200 & 500 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05.	569.80	5,698.00
7	1	PC-ENTADDP200M	SAS/Access to ODBC for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05.	6,266.70	6,266.70
8	10	PC-ENTADDP200+M	SAS/Access to ODBC for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05.	315.70	3,157.00
9	1	PC-ENTADDP200M	SAS/Access to Sybase for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05.	6,226.70	6,226.70
10	10	PC-ENTADDP200+M	SAS/Access to Sybase for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05.	315.70	3,157.00
11	1	PC-ENTADDP200M	SAS/GIS for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05.	6,266.70	6,266.70
12	10	PC-ENTADDP200+M	SAS/GIS for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05.	315.70	3,157.00

Executive Information Systems, LLC
INVOICE

13	1	PC-ENTADDP200M	SAS/LAB for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05.	6,266.70	6,266.70
14	10	PC-ENTADDP200+M	SAS/LAB for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05.	315.70	3,157.00
15	1	PC-ENTANP200M	SAS/ETS for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05.	6,314.00	6,314.00
16	10	PC-ENTANP200+M	SAS/ETS for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05.	312.40	3,124.00
17	1	PC-ENTANP200M	SAS/IML for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05.	6,314.00	6,314.00
18	10	PC-ENTANP200+M	SAS/IML for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05.	312.40	3,124.00
19	1	PC-ENTOLT200M	SAS/Online Tutor for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05.	5,742.00	5,742.00
20	10	PC-ENTOLT200+M	SAS/Online Tutor for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/04 to 6/14/05.	255.20	2,552.00
21	1	SAS-ESRI-5M	Bridge for ESRI for 5 Users, WNDWS, Annual Maintenance for site# 403213. Period of 9/15/04 to 6/14/05. Pro-rated for 9 months	1,287.75	1,287.75
22	1	SAS-10310-8	Base SAS for servers, IBM Windows 4-WAY, Annual Maitenance for site # 403573. Period of 6/15/04 to 6/14/05.	4,476.00	4,476.00
23	4	SAS-10314-8	SAS Additional Products for servers, IBM Windows 4-WAY, Annual Maitenance for site # 403573. Period of 6/15/04 to 6/14/05. Products to include: Access to ODBC, Access to ORACLE, CONNECT, SHARE.	3,595.00	14,380.00

Subtotal	165,707.45
Sales Tax (If Applicable)	0.00
Total Invoice Amount	165,707.45

APPROVED FOR PAYMENT
AMOUNT $165,707.45
COST CENTER 4561
SIGNATURE Kay Robert Lilley
DATE: 5/20/04
C01 - LIC - 025

Point of Contact

Christopher DeLauter
Email: cdelauter@execinfosys.com
Direct: (301) 581-1085
Fax: (301) 581-2573
Toll Free: 877-EXECINFO

Remittance Address

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

The terms and conditions of Executive Information Systems, LLC's GSA Schedule will apply to any Open Market purchase of SAS Institute, Inc. products, services or support/maintenance.

Business Size: Small Business
Type of Business: Corporation (Limited Liability Company)
Payment Terms: Net 30 Days
Shipping Method: UPS Ground

SIC Code: 5045 Software Resale, 7372 Software Services
CAGE Code: 1NM64
Federal Tax Id #: 52-2198860
Dun & Bradstreet #: 938289527

For DIS/MOSTD use only:

Investment Approval Request
For Informa[illegible]

Department of Information Services
Management & Oversight of Strategic
Technologies Division

M 05-05

360/902-2975
MS: 42445

1	Agency: Department of Information Services Division: Computer Services Division Contact: **Gordon Bowman** Phone No. and E-Mail: 902-3124 gordonb@dis.wa.gov	
2	Description of Resources: **SAS annual license renewal for Desktop and NT server licenses. This renewal is for the period from 6/15/05 to 6/14/2006.** **Break down cost:** **Desktop $ 149,765.00** **NT server $ 20,665.00** **Tax 8.6% $ 14,656.98** **Total $ 185,086.98**	Resource to be Acquired Type of Resource: ☐ Equipment ☒ Software ☐ Purchased Services ☐ Personal Services Telecommunications: ☐ Voice ☐ Data ☐ Video
3	Acquisition Method(s): Cheek All That Apply ☐ Request for Quotation (RFQ) ☐ Request for Quotation and Qualification ☐ Private Sector Strategic Partnership ☐ Academic Strategic Partnership ☐ Sole Source ☐ Request for Proposal (RFP) ☐ Master Contract ☐ Inter-Agency Transfer ☐ Interlocal Coop. Purchasing Agency # _____ ☒ Existing Contract # **C01-LIC-025**	
4	First-Year Investment Cost (see definitions on back): $ **185,086.98** (includes tax) System Lifecycle Cost (see definitions on back): This is maintenance for one year	
5	Agency Approval (Signature): Rebecca K. Riley Date: 4/15/05	
6	ISB/DIS Approval (Signature): Date:	
7	(FOR DIS USE ONLY) Comments: DIS will use the existing contract with Executive Information Systems (EIS) to buy licenses using their GSA price list.	

Executive Information Systems, LLC
INVOICE

M05-05
C01-LIC-025

Invoice #	1-2B3O2	**Open Market Contract #**	**OPEN MKT**
Date	3/28/2005	Agreement #	
License End Date	6/14/2006	Site Id	403213
Purchase Order #			

IMAGED

Bill To

State of Washington.
Gordon Bowman
14th & Jefferson St. SE. Adam's Building, PO Box 42445
Olympia, WA 98504-2445

Ship To

State of Washington.
Gordon Bowman
14th & Jefferson St. SE. Adam's Building, PO Box 42445
Olympia, WA 98504-2445

6/15/05 to 6/14/06

Line	Shipped	Item #	Description	Unit Price	Extended Price
1	1	PC-ENTPKG200M	SAS PC Enterprise Package w/Access to PCFF for 200 users, WNDWS, Annual Maintenance for site# 403213. PC Enterprise Package to include: Base, ACCESS, FSP, GRAPH, CONNECT, Access to PCFF, Enterprise Guide, & Enterprise Reporter.	37,567.00	37,567.00
2	7	PC-ENTPKG200+M	SAS PC Enterprise Package w/Access to PCFF for 10 users between 200 & 500. WNDWS, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06	1,722.00	12,054.00
3	1	PC-ENTSP200M	SAS/Statistical Package for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06. Package to include: STAT & INSIGHT.	13,432.00	13,432.00
4	7	PC-ENTSP200+M	SAS/Statistical Package for 10 users between 200 & 500 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06.	617.00	4,319.00
5	1	PC-ENTADP200M	SAS/Application Development Package for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06. Package to include: AF & EIS.	13,329.00	13,329.00
6	7	PC-ENTADP200+M	SAS/Application Development Package for 10 users between 200 & 500 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06.	622.00	4,354.00
7	1	PC-ENTADDP200M	SAS/Access to ODBC for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06.	6,798.00	6,798.00
8	7	PC-ENTADDP200+M	SAS/Access to ODBC for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06.	344.00	2,408.00
9	1	PC-ENTADDP200M	SAS/Access to Sybase for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06.	6,798.00	6,798.00
10	7	PC-ENTADDP200+M	SAS/Access to Sybase for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06.	344.00	2,408.00
11	1	PC-ENTADDP200M	SAS/GIS for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06.	6,798.00	6,798.00
12	7	PC-ENTADDP200+M	SAS/GIS for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/05 to 8/14/06.	344.00	2,408.00

Executive Information Systems, LLC
INVOICE

13	1	PC-ENTADDP200M	SAS/LAB for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06.	6,798.00	6,798.00
14	7	PC-ENTADDP200+M	SAS/LAB for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06.	344.00	2,408.00
15	1	PC-ENTANP200M	SAS/ETS for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06.	7,006.00	7,006.00
16	7	PC-ENTANP200+M	SAS/ETS for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06.	359.00	2,513.00
17	1	PC-ENTANP200M	SAS/IML for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06.	7,006.00	7,006.00
18	7	PC-ENTANP200+M	SAS/IML for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06.	359.00	2,513.00
19	1	PC-ENTOLT200M	SAS/Online Tutor for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06.	5,242.00	5,242.00
20	7	PC-ENTOLT200+M	SAS/Online Tutor for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06.	263.00	1,841.00
21	1	SAS-ESRI-5M	Bridge for ESRI for 5 Users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/05 to 6/14/06.	1,765.00	1,765.00

Subtotal	149,765.00
Sales Tax (If Applicable)	0.00
Total Invoice Amount	149,765.00

Decrease Current License from 300 to 270. Please note: If you wish to go to a user level above 270 you will be required to pay upgrade fee's.

Point of Contact

Christopher DeLauter
Email: cdelauter@execinfosys.com
Direct: (301) 581-1085
Fax: (301) 581-2573
Toll Free: 877-EXECINFO

Remittance Address

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

APPROVED FOR PAYMENT
AMOUNT $149,765
COST CENTER 4561
SIGNATURE
DATE: 4/18/05

The terms and conditions of Executive Information Systems, LLC's GSA Schedule will apply to any Open Market purchase of SAS Institute, Inc. products, services or support/maintenance.

Business Size: Small Business
Type of Business: Corporation (Limited Liability Company)
Payment Terms: Net 30 Days
Shipping Method: UPS Ground

SIC Code: 5045 Software Resale, 7372 Software Services
CAGE Code: 1NM64
Federal Tax Id #: 52-2198860
Dun & Bradstreet #: 938289527

CO1-LIC-025
Software maint.

For DIS/MOSTD use only:

Investment Approval Request
For Information Technology Resources

Department of Information Services
Management & Oversight of Strategic
Technologies Division

M 06-06

)/902-2975
3: 42445

1	Agency: Department ... ater Services Division Contact: **Gordon Bowman** Phone No. and E-Mail: 902-3124 gordonb@dis.wa.gov
2	Description of Resources: **SAS annual license renewal for Desktop and NT server licenses. This renewal is for the period from 6/15/06 to 6/14/2007. FY06 budget included $197,523 for this in March 2006.** **Break down cost:** Executive Information Systems **Desktop $ 166,810.00** **NT server $ 40,674.83** **Tax 8.6% $ 17,843.70** **Total $ 225,328.53** Resource to be Acquired Type of Resource: ☐ Equipment ☒ Software ☐ Purchased Services ☐ Personal Services Telecommunications: ☐ Voice ☐ Data ☐ Video
3	Acquisition Method(s): Check All That Apply ☐ Request for Quotation (RFQ) ☐ Request for Quotation and Qualification ☐ Private Sector Strategic Partnership ☐ Academic Strategic Partnership ☐ Sole Source ☐ Request for Proposal (RFP) ☐ Master Contract ☐ Inter-Agency Transfer ☐ Interlocal Coop. Purchasing Agency # ____ ☒ Existing Contract # **C01-LIC-025**
4	First-Year Investment Cost (see definitions on back): $ 225,328.53 (includes tax) System Lifecycle Cost (see definitions on back): This is maintenance for one year
5	Agency Approval (Signature): Tammy Stetson Date: 4/4/06
6	ISB/DIS Approval (Signature): Date:
7	(FOR DIS USE ONLY) Comments: DIS will use the existing contract with Executive Information Systems (EIS) to buy licenses using their GSA price list.

Executive Information Systems, LLC
Invoice

C01-LIC-025

Invoice #:	1-3FM99	**Open Market Contract #:**	OPEN MKT
Rev. #:	2	**Agreement #:**	
Renewal End Date:	6/14/2007	**Site Id:**	403213
Purchase Order #:			

Bill To:

State of Washington (WA)
Gordon Bowman
14th & Jefferson St. SE. Adam's Building, PO Box 42445
Olympia, WA 98504-2445

Ship To:

State of Washington (WA)
Janice Engle
14th & Jefferson/PO Box 45204
Attn: Francia Reynolds
Olympia, WA 98504

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
1	PC-ENTPKG200M	SAS PC Enterprise Package w/Access to PCFF for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07. PC Enterprise Package to include: Base, ASSIST, FSP, GRAPH, CONNECT, Access to PCFF, Enterprise Guide, and Enterprise Reporter.	1	$41,324.00	$41,324.00
2	PC-ENTPKG200+M	SAS PC Enterprise Package w/Access to PCFF for 10 users between 200 and 500. WNDWS, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07	7	$1,722.00	$12,054.00
3	PC-ENTSP200M	SAS/Statistical Package for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07. Package to include: STAT and INSIGHT.	1	$14,427.00	$14,427.00
4	PC-ENTSP200+M	SAS/Statistical Package for 10 users between 200 and 500 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07.	7	$617.00	$4,319.00
5	PC-ENTADP200M	SAS/Application Development Package for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07. Package to include: AF and EIS.	1	$13,868.00	$13,868.00
6	PC-ENTADP200+M	SAS/Application Development Package for 10 users between 200 and 500 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07.	7	$622.00	$4,354.00

Executive Information Systems, LLC
Invoice

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
7	PC-ENTADDP200M	SAS/Access to ODBC for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07.	1	$6,934.00	$6,934.00
8	PC-ENTADDP200+M	SAS/Access to ODBC for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07.	7	$344.00	$2,408.00
9	PC-ENTADDP200M	SAS/Access to Sybase for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07.	1	$6,934.00	$6,934.00
10	PC-ENTADDP200+M	SAS/Access to Sybase for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07.	7	$344.00	$2,408.00
11	PC-ENTADDP200M	SAS/GIS for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07.	1	$6,934.00	$6,934.00
12	PC-ENTADDP200+M	SAS/GIS for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07.	7	$344.00	$2,408.00
13	PC-ENTADDP200M	SAS/LAB for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of6/15/06 to 6/14/07.	1	$6,934.00	$6,934.00
14	PC-ENTADDP200+M	SAS/LAB for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of6/15/06 to 6/14/07.	7	$344.00	$2,408.00
15	PC-ENTANP200M	SAS/ETS for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of6/15/06 to 6/14/07.	1	$7,213.00	$7,213.00
16	PC-ENTANP200+M	SAS/ETS for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07.	7	$359.00	$2,513.00
17	PC-ENTANP200M	SAS/IML for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07.	1	$7,213.00	$7,213.00
18	PC-ENTANP200+M	SAS/IML for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07.	7	$359.00	$2,513.00
19	PC-ENTOLT200M	SAS/Online Tutor for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07.	1	$5,346.00	$5,346.00

Executive Information Systems, LLC
Invoice

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
20	PC-ENTOLT200+M	SAS/Online Tutor for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07.	7	$263.00	$1,841.00
21	SAS-ESRI-5M	Bridge for ESRI for 5 Users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/06 to 6/14/07.	1	$1,821.00	$1,821.00
22	SAS-MULTI	SAS Re-instatement of 10 users previously not renewed. Addtl 10 user to bring license total to 280. Period of Performance through 6/14/07. Includes all products above except for SAS/ESRI.	1	$10,636.00	$10,636.00

Sub-Total:	$166,810.00
Sales Tax (If Applicable):	$0.00
Total Quote Amount:	$166,810.00

*****Please reference quote number on your order.**

Point of Contact
Christopher DeLauter
Email: cdelauter@execinfosys.com
Phone: (301) 581-1085
Fax: (301) 581-2573
Toll Free: 877-EXECINFO

Ordering Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Remittance Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Open Market: #OPEN MKT Expiration:
Business Size: Small Business
Type of Business: Corporation (Limited Liability Company)
Payment Terms: Net 30 Days
Federal Tax Id #: 52-2198860
Dun & Bradstreet #: 938269527

SIC Code: 5045 Software Resale, 7372 Software Services
CAGE Code: 1NM64
FOB Point: Destination
Delivery: 1 - 30 days after receipt of order
Discounts: Prices are net. All discounts have been deducted.

The terms and conditions of Executive Information Systems, LLC's GSA Schedule will apply to any Open Market purchase of SAS Institute, Inc. products, services or support/maintenance.

Executive Information Systems, LLC
Invoice

Invoice #:	1-3FOA1	**Open Market Contract #:**	OPEN MKT
Rev. #:	1	**Agreement #:**	
Renewal End Date:	6/14/2007	**Site Id:**	403573
Purchase Order #:			

Bill To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE
Olympia, WA 98504

Ship To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE
Olympia, WA 98504

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
1	SAS-10320-8	Base SAS for a Windows Advanced Server 4-WAY, Annual Maintenance for site # 403573. Period of Performance of 6/15/06 to 6/14/07.	1	$7,124.00	$7,124.00
2	SAS-10324-8	SAS Additional products for a Windows Advanced server 4-Way, Annual Maintenance for site # 403573. Period of Performance of 6/15/06 to 6/14/07. Products to include: SAS/Access to ODBC, SAS/Access to Oracle, SAS/Connect, SAS/Graph, SAS/Share.	5	$5,735.00	$28,675.00
3	SAS-10356-8	SAS/ETS for a Windows Advanced Server 4-WAY, Annual Maintenance for site # 403573. Period of Performance of 8/15/06 to 6/14/07. Pro-rated for 10 months.	1	$4,875.83	$4,875.83

Sub-Total:	$40,674.83
Sales Tax (If Applicable):	$0.00
Total Quote Amount:	$40,674.83

*****Please reference quote number on your order.**

Executive Information Systems, LLC
Invoice

Point of Contact
Christopher DeLauter
Email: cdelauter@execinfosys.com
Phone: (301) 581-1085
Fax: (301) 581-2573
Toll Free: 877-EXECINFO

Ordering Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Remittance Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Open Market: #OPEN MKT Expiration:
Business Size: Small Business
Type of Business: Corporation (Limited Liability Company)
Payment Terms: Net 30 Days
Federal Tax Id #: 52-2198860
Dun & Bradstreet #: 938289527

SIC Code: 5045 Software Resale, 7372 Software Services
CAGE Code: 1NM64
FOB Point: Destination
Delivery: 1 - 30 days after receipt of order
Discounts: Prices are net. All discounts have been deducted.

The terms and conditions of Executive Information Systems, LLC's GSA Schedule will apply to any Open Market purchase of SAS Institute, Inc. products, services or support/maintenance.

For DIS/MOSTD use only:

Investment Approval Request
For Information Technology Resources

Department of Information Services
Management & Oversight of Strategic
Technologies Division

M 07-07

360/902-2975
MS: 42445

1	Agency: Department of Information Services Contact: **Gordon Bowman**	Division: Computer Services Division Phone No. and E-Mail: 902-3124 gordonb@dis.wa.gov
2	Description of Resources: **SAS annual license renewal for Desktop and NT server licenses. This renewal is for the period from 6/15/07 to 6/14/2008.** **Break down cost:** **Desktop $ 177,560.00** **NT server $ 59,250.05** **Tax 8.6% $ 20,365.66** **Total $ 257,175.71**	Resource to be Acquired Type of Resource: ☐ Equipment ☒ Software ☐ Purchased Services ☐ Personal Services Telecommunications: ☐ Voice ☐ Data ☐ Video
3	Acquisition Method(s): Check All That Apply ☐ Request for Quotation (RFQ) ☐ Request for Quotation and Qualification ☐ Private Sector Strategic Partnership ☐ Academic Strategic Partnership ☐ Sole Source	☐ Request for Proposal (RFP) ☐ Master Contract ☐ Inter-Agency Transfer ☐ Interlocal Coop. Purchasing Agency # _____ ☒ Existing Contract # **C01-LIC-025**
4	First-Year Investment Cost (see definitions on back): System Lifecycle Cost (see definitions on back):	**$257,175.71** (includes tax) This is maintenance for one year
5	Agency Approval (Signature): AD Cara Ostlund	Date: 3/5/07
6	ISB/DIS Approval (Signature):	Date:
7	(FOR DIS USE ONLY) Comments: DIS will use the existing contract with Executive Information Systems (EIS) to buy licenses using their GSA price list.	

3/2/07

MAY 3 2007 PM 3:1

Executive Information Systems, LLC
Invoice

Invoice #:	1-5890N	**Open Market Contract #:**	OPEN MKT
Rev. #:	1	**Agreement #:**	
Renewal End Date:	6/14/2008	**Site Id:**	403573
Purchase Order #:			

Bill To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE
Olympia, WA 98504

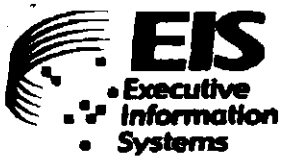
Ship To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE
Olympia, WA 98504

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
1	SAS-10320-8	Base SAS for a Windows Advanced Server 4-WAY, Annual Maintenance for site # 403573. Period of Performance of 6/15/07 to 6/14/08.	1	$7,484.00	$7,484.00
2	SAS-10324-8	SAS Additional products for a Windows Advanced server 4-Way, Annual Maintenance for site # 403573. Period of Performance of 6/15/07 to 6/14/08. Products to include: SAS/Access to ODBC, SAS/Access to Oracle, SAS/Connect, SAS/Graph, SAS/Share.	5	$6,020.00	$30,100.00
3	SAS-10356-8	SAS/ETS for a Windows Advanced Server 4-WAY, Annual Maintenance for site # 403573. Period of Performance of 6/15/07 to 6/14/08.	1	$6,142.00	$6,142.00

Sub-Total:	$43,726.00
Sales Tax (If Applicable):	$0.00
Total Quote Amount:	$43,726.00

*****Please reference invoice number on your remittance.**



Executive Information Systems, LLC
Invoice

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
7	PC-ENTADDP200M	SAS/Access to ODBC for 200 users, WNDWS, Annual Meintenance for site# 403213. Period of 6/15/07 to 6/14/08.	1	$7,628.00	$7,628.00
8	PC-ENTADDP200+M	SAS/Access to ODBC for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/07 to 6/14/08.	8	$379.00	$3,032.00
9	PC-ENTADDP200M	SAS/Access to Sybase for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/07 to 6/14/08.	1	$7,628.00	$7,628.00
10	PC-ENTADDP200+M	SAS/Access to Sybase for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/07 to 6/14/08.	8	$379.00	$3,032.00
11	PC-ENTADDP200M	SAS/GIS for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/07 to 6/14/08.	1	$7,628.00	$7,628.00
12	PC-ENTADDP200+M	SAS/GIS for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/07 to 6/14/08.	8	$379.00	$3,032.00
13	PC-ENTADDP200M	SAS/LAB for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/07 to 6/14/08.	1	$7,628.00	$7,628.00
14	PC-ENTADDP200+M	SAS/LAB for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/07 to 6/14/08.	8	$379.00	$3,032.00
15	PC-ENTANP200M	SAS/ETS for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/07 to 6/14/08.	1	$7,935.00	$7,935.00
16	PC-ENTANP200+M	SAS/ETS for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/07 to 6/14/08.	8	$395.00	$3,160.00
17	PC-ENTANP200M	SAS/IML for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/07 to 6/14/08.	1	$7,935.00	$7,935.00
18	PC-ENTANP200+M	SAS/IML for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/07 to 6/14/08.	8	$395.00	$3,160.00
19	PC-ENTOLT200M	SAS/Online Tutor for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/07 to 6/14/08.	1	$5,881.00	$5,881.00

Executive Information Systems, LLC
Invoice

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
20	PC-ENTOLT200+M	SAS/Online Tutor for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/07 to 6/14/08.	8	$289.00	$2,312.00
21	SAS-ESRI-5M	Bridge for ESRI for 5 Users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/07 to 6/14/08.	1	$1,909.00	$1,909.00

Sub-Total:	$177,560.00
Sales Tax (If Applicable):	$0.00
Total Quote Amount:	$177,560.00

*****Please reference invoice number on your remittance.**

Point of Contact
Christopher DeLauter
Email: cdelauter@execinfosys.com
Phone: (301) 581-1085
Fax: (301) 581-2573
Toll Free: 877-EXECINFO

Ordering Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Remittance Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Open Market: #OPEN MKT Expiration:
Business Size: Small Business
Type of Business: Corporation (Limited Liability Company)
Payment Terms: Net 30 Days
Federal Tax Id #: 52-2198860
Dun & Bradstreet #: 938289527

SIC Code: 5045 Software Resale, 7372 Software Services
CAGE Code: 1NM64
FOB Point: Destination
Delivery: 1 - 30 days after receipt of order
Discounts: Prices are net. All discounts have been deducted.

The terms and conditions of Executive Information Systems, LLC's GSA Schedule will apply to any Open Market purchase of SAS Institute, Inc. products, services or support/maintenance.

APPROVED FOR PAYMENT
AMOUNT $177,560
COST CENTER 4561
SIGNATURE Tammy Nichols
DATE: 3/9/07
Kay 3/8/07
Co1-LIC-025
Software maintenance

Executive Information Systems, LLC
Invoice

Invoice #:	1-5BD5V	**Open Market Contract #:**	OPEN MKT
Rev. #:	1	**Agreement #:**	
Renewal End Date:	6/14/2008	**Site Id:**	530994
Purchase Order #:			

Bill To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE
Olympia, WA 98504

Ship To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE
Olympia, WA 98504

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
1	SAS-10300-8	Base SAS for a Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 1/15/07 to 6/14/08. Pro-rated for 17 months.	1	$4,523.41	$4,523.41
2	SAS-10304-8	SAS/Access Oracle for Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 1/15/07 to 6/14/08. Pro-rated for 17 months.	1	$3,130.83	$3,130.83
3	SAS-10304-8	SAS/FSP for a Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 7/1/07 to 6/14/08. Pro-rated for 11.5 months	1	$2,117.91	$2,117.91
4	SAS-10304-8	SAS/GRAPH for a Dell server with 2 single core, 32 bit processors running Windows 2003, Annuel Maintenance for site #530994. Period of 7/1/07 to 6/14/08. Pro-rated for 11.5 months	1	$2,117.91	$2,117.91
5	SAS-10352-8	SAS/STAT for a Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 7/1/07 to 6/14/08. Pro-rated for 11.5 months	1	$2,155.29	$2,155.29
6	SAS-ER-4-IND	SAS Enterprise Reporter-10 Users, WNDWS Annual Maintenance for site #530994. Period of 7/1/07 to 6/14/08. Pro-rated for 11.5 months	1	$1,478.70	$1,478.70

Executive Information Systems, LLC
Invoice

Sub-Total:	$15,524.05
Sales Tax (If Applicable):	$0.00
Total Quote Amount:	$15,524.05

*****Please reference invoice number on your remittance.**

Point of Contact
Christopher DeLauter
Email: cdelauter@execinfosys.com
Phone: (301) 581-1085
Fax: (301) 581-2573
Toll Free: 877-EXECINFO

Ordering Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Remittance Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Open Market: #OPEN MKT Expiration:
Business Size: Small Business
Type of Business: Corporation (Limited Liability Company)
Payment Terms: Net 30 Days
Federal Tax Id #: 52-2198860
Dun & Bradstreet #: 938289527

SIC Code: 5045 Software Resale, 7372 Software Services
CAGE Code: 1NM64
FOB Point: Destination
Delivery: 1 - 30 days after receipt of order
Discounts: Prices are net. All discounts have been deducted.

The terms and conditions of Executive Information Systems, LLC's GSA Schedule will apply to any Open Market purchase of SAS Institute, Inc. products, services or support/maintenance.

APPROVED FOR PAYMENT
AMOUNT $15,524.05
COST CENTER 4561
SIGNATURE [signature]
DATE: 3/8/07
01-LIC-025
Software maintenance

Bowman	RSD EOS	CC: 4240	M 08-08	This space For DIS/MOSTD use only:
Contact's Last Name	*Keyword*	*Cost Center*		

DIS Investment Approval Request

MAR 20 2008 PM03:06

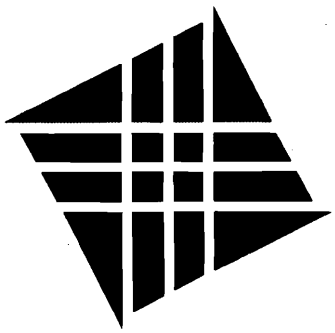
1	Agency: DIS Contact: Gordon Bowman	Division: CSD: Phone No. and E-Mail: 902-3124 gordonb@dis.wa.gov Date: 03/19/2008
2	Description of Resources: **SAS annual license renewal for Desktop and NT server licenses. This renewal is for the period from 6/15/08 to 6/14/2009.** **Break down cost:** **Desktop $ 195,192.00** **NT server $ 59,714.00** **Tax 8.6% $ 21,921.91** **Total $ 276,827.91** This is budgeted in cost center 4240.	Type of Resource to be acquired: (check all that apply) ***IT Resources*** ☐ Equipment ☐ with maintenance ☐ with installation ☐ with training ☐ other (describe) ☒ Software ☒ with maintenance ☐ with installation ☐ with training ☐ other (describe) ☐ IT Purchased Services ☐ IT Personal Services Telecommunications: ☐ Voice ☐ Data ☐ Video ***Non-IT Resources*** ☐ Purchased Services ☐ Personal Services ☐ other (describe)
3	Acquisition Method(s): Check the appropriate box ☐ Request for Quotation (RFQ) ☐ Request for Quotation and Qualification (RFQQ) ☐ Request for Proposal (RFP) ☐ DIS Technology Brokering ☒ Sole Source ☐ Other	☐ Master Contract Contract # ☒ Other Existing Contract Contract # **C01-LIC-025** ☐ Inter-Agency Agreement Agreement #
4	Investment Cost (see definitions on back): **$276,827.91** System Life Cycle Cost (see definitions on back): **$276,827.91**	
5/6	CC Manager/Service Manager Approval: Date:	OLS Approval Date:
7/8	Appointing Authority Approval: Tammy Thurston Date: 3/19/08	MOSTD Approval Date:
9	Agency Approval (Signature): Date:	
10	ISB/MOSTD Approval (Signature):	Date:
11	(FOR MOSTD USE ONLY) Comments:	

3/19/2008

INSTRUCTIONS

Investment Approval Request
For Information Technology Resources

Block 1	
Agency:	Use agency name.
Division:	Agency division designation for area where request originated. If request is for items in more than one division, indicate that it is a multi-divisional request.
Contact:	Name and title of person who could answer questions about the request.
Phone No. and E-Mail:	Phone number and e-mail address of contact person.
Block 2	
Description of Resources:	Provide a brief statement about what the agency wishes to acquire.
Type of Resources:	Check all appropriate box(es).
Telecommunications:	If telecommunications components are part of the acquisition request, check all appropriate box(es).
Block 3	
Acquisition Method(s):	Check the appropriate box.
Block 4 First-Year Investment Cost:	The initial purchase cost and/or first year lease or finance cost of the IT resource including all hardware, software, networking and telecommunications equipment, installation, maintenance, training, personal or purchased services, and internal agency resources, as well as all applicable taxes.
System Lifecycle Cost:	The investment cost of the new resources plus other costs for development, financing (including lease), maintenance, training, and operations over the expected life of the acquired resource or five years, whichever is less, as well as all applicable taxes.
Block 5	
Agency Approval:	The agency's appointed designee for approving acquisitions of information technology resources should sign here.
Block 6	
ISB/DIS Approval:	Signature of appropriate ISB or DIS approval authority.
Block 7	
Comments:	May be used by DIS only.



Washington State Department of
Information Services

DEPARTMENT OF INFORMATION SERVICES
COMPUTER SERVICES DIVISION

INVESTMENT PLAN

FOR

WORKSTATION AND SERVER

SAS LICENSE RENEWALS

April 14, 2008

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I. EXECUTIVE SUMMARY

DIS currently holds two site license agreements with EIS (Executive Information Systems) that expire on June 14, 2008. These agreements license statistical software to run on desktop workstations and servers and can be renewed annually under our contract with EIS (C01-LIC-025). The SAS (Statistical Analysis System) database system is a closed architecture that no products, other than products available from the SAS Institute, have the ability to access directly. The renewals are purchased under a GSA (General Services Administration) pricing schedule. EIS is the exclusive reseller to government of SAS (Statistical Analysis System) software from SAS Institute.

SAS Institute's pricing structure greatly benefits organizations that use a high volume of licenses and are long-term customers. DIS takes advantage of the sliding license fee scale offered for volume discounts of SAS licenses by paying for all of the licenses on behalf of its customers. DIS then charges its customer a fixed fee based on the average cost of a license (including discounts) for each product/operating system license requested by its customers plus a DIS administrative overhead fee. Our contract for SAS software allows DIS to sub-license the software bundles to its customers since the State of Washington is viewed as one organization by the SAS Institute. Each license contains a software key that disables the software after one year and can only be activated if the license is renewed.

If DIS elects not to renew the licenses, all current SAS Windows Desktop and NT Servers customers such as DSHS, LNI, and DNR would be negatively impacted. Appendix A contains a complete list of these customers. These customers rely on SAS software to perform statistical analysis on data collected by their agency and to create statistical reports for use by managers to allocate resources, identify trends and GMAP reporting. They would have to individually purchase directly from EIS at a considerably higher fee if they could not take advantage of volume discounts resulting from DIS purchasing power on behalf of a larger set of customers. For example, the first year cost to them for the products included in the SAS Windows Desktop bundle would be $29,950.50 per seat with an annual per seat renewal fee of $11,166.61. The same software bundle sub-licensed from DIS would cost them $880.00.

Two alternatives were considered:

1. Renew the SAS Windows Desktop and NT server licenses.
2. Drop the licenses and let customers acquire them on their own.

The first alternative is recommended. DIS customers receive a significant savings due to the volume discounts obtained by DIS on behalf of its customers.

II. BACKGROUND

EIS is a business partner of SAS Institute and is the sole authorized source by SAS Institute to provide GSA pricing to governmental organizations. GSA pricing offers a 20% discount

over software pricing directly from SAS Institute. SAS Institute is a privately owned company that markets SAS (Statistical Analysis System) software for statistical research. SAS software is composed of separately priced components that address different statistical analysis methods and graphical presentations. There are no effective products in competition with SAS software. DIS licenses bundles of the most frequently used components from EIS. The contract with EIS has a 50-year term and specifies annual renewals (at DIS' option) using the then current GSA SAS software price schedule.

III. PROBLEM TO BE SOLVED

1. Software licenses with EIS Institute, Inc. are expiring and, if not renewed, will negatively impact customer requirements to complete statistical analysis necessary for the delivery of services to citizens, State and local Government Gmap).

DIS currently holds two site license agreements with EIS that are expiring on June 14, 2008. If the licenses are not renewed, the SAS workstation and server software products used by DIS customers will no longer function. The customers will no longer be able to perform their daily SAS statistical activities.

IV. OPPORTUNITY TO BE GAINED

1. DIS customers receive savings on software necessary to accomplish their jobs.

DIS receives a significant discount on SAS software by buying 270 seats on a GSA contract. If DIS does not renew the licenses, each customer would have to purchase each component of Windows Desktop software individually at the retail list price. The first year customer cost for the products included in the SAS Windows Desktop bundle would be $29,950.50 per seat with an annual per seat renewal fee of $11,166.61.

V. ALTERNATIVES CONSIDERED

Two alternatives were considered:

1. Renew the SAS Windows Desktop and NT server licenses.
2. Drop the licenses and let customers acquire them on their own.

Alternative 1: Renew the SAS Windows Desktop and NT server licenses. This is the recommended alternative.

Advantages

1. Provides significant savings to State Agencies.

Disadvantages

1. Potential risk to DIS of not cost recovering the license expense if estimates for sub-license renewals are inaccurate.
2. Requires DIS staff time to administer and coordinate with customers for renewals.

Customer Impact

1. Customers have to renew their SLA with DIS.
2. Customers have to apply a new software key to enable their software to run for another year.
3. The cost of the software to DIS has increased over last year, thus there will be an increase in the customer per-seat license cost for FY08. However, the cost will still be significantly less than it would be if they purchased directly from the vendor.

Cost

The cost to DIS is shown below. Fees include taxes and represent a 9.9% increase for Desktop licensing and a 3% increase for NT server licensing from last year.

Site License Type	6/2008 Renewal Fee
Windows Desktop User-based Bundle Software	$195,192.00
Tax 8.6%	$16,785.51
Windows NT Server-based Bundle Software	$59,714.00
Tax 8.6%	$5,135.40
Totals	$276,827.91

Cost recovery for these expenses is covered in Section VIII, Customer Rate Impact.

Alternative 2: Drop the licenses and let customers acquire them on their own.

Advantages

1. Removes an administrative burden on DIS staff to manage the contracts and distribute the sub-licenses.
2. Removes a potential risk to DIS of not recovering costs for this pass-through service.

Disadvantages

1. Cost increases for customers.
2. Customers must go through an acquisition and contracting process.

Customer Impact

1. Major cost impact to customers, especially the smaller agencies that can't take advantage of any volume discounts.
2. Additional contracting and acquisition activity required by customers to acquire their own software licenses from the vendor.

Cost

Due to the nature of the volume discount pricing structure of SAS Institute, any individual licenses will be significantly more expensive than an aggregate purchase. The cost is not listed here since the total cost for each agency would be variable based on the number of licenses purchased. Smaller agencies purchasing one or two licenses will pay a great deal more per seat license than a large agency such as DSHS that could purchase a larger number and be able to take advantage of some volume discounts. No one agency, though, could approach the per-seat license cost resulting from quantity discounts resulting from DIS aggregating the needs for all of the agencies.

VI. INFORMATION TECHNOLOGY RESOURCE TO BE ACQUIRED

The Department of Information Services, Computer Services Division proposes to renew:

SAS Windows Desktop user-based license bundles (Allows up to 270 seats).

SAS Windows NT server-based license bundle (One server license)

List of products included in the SAS Windows Desktop Software Bundle

1. SAS/Base
2. SAS/EIS
3. SAS/STAT
4. SAS/Access Interface to ODBC
5. SAS/ETS
6. SAS/STAT SAS/Enterprise Guide
7. SAS/Access Interface to Sybase and SQL Server
8. SAS/FSP
9. SAS/Enterprise Guide
10. SAS/Access Interface to PC File Formats
11. SAS/GIS
12. SAS/Enterprise Reporter
13. SAS/AF
14. SAS/Graph
15. SAS Online Tutor
16. SAS/Assist
17. SAS/IML
18. SAS/Connect
19. SAS/Insight

20. SAS/Bridge to ESRI

List of products included in the SAS Windows NT Server Software Bundle

1. Base SAS For Server
2. ODBC
3. ORACLE
4. CONNECT
5. SHARE

VII. AGENCY BUSINESS JUSTIFICATION

This acquisition furthers DIS' goal to provide cost-effective technology access. It conforms to the following DIS 2007-09 Strategic Plan Goals and Objectives:

Goal: Provide quality, reliable, cost-effective, enterprise based IT services

Objectives

Increase efficiencies for the state enterprise by developing greater economies of scale in its IT services

At the heart of DIS' purpose -- and a key part of the agency's enabling legislation -- is DIS' responsibility to seek out and achieve cost savings for its customers. DIS does this in several ways, including purchase aggregation, aggressive contract negotiations and periodic rate reductions.

The intent of "brokering" SAS workstation and server licenses on behalf of our customers is to maximize information technology buying power by aggregating the purchases of customers in state and local governments, the education sector, tribal organizations and qualifying non-profits. This results in high-volume pricing on small orders that, if placed independently, would be significantly more expensive.

It is of benefit to the State that DIS continues to pay the annual renewal costs in order to retain the discounted pricing on the SAS Windows desktop and Windows NT licenses.

VIII. CUSTOMER RATE IMPACT

The intent of this service is to obtain volume price discounts that are then passed through to customers. Each year, DIS determines what the actual cost of the licenses from EIS will be and then adds an administrative overhead fee to the amount. The total cost divided by the estimated number of renewed licenses determines the cost per seat sub-license for customers. This cost is variable each year based on actual cost. Each

customer signs an SLA acknowledging the number of sub-licenses that they have requested and the cost.

The proposed FY08 annual license fees to be passed on to the customers are:

Site License Type	Per Seat License Fee for FY 2008	Proposed Per Seat License Fee for FY 2009	Cost Increase Per Seat
Windows Desktop User-based Bundle Software	$ 825	$880	$55
Windows NT Server-based Bundle Software (Added the SAS Graph software component)	$ 47,486	$49,497	$2,011
32 bit sever Windows 2003 Base SAS, SAS/Access, SAS/FSP, SAS/Graph, SAS/STAT and SAS enterprise Reporter	$16,859	$15,351	$0

The break-even point for FY09 cost recovery is based on sub-licensing 265 Desktop licenses. This is a conservative estimate based on polling existing customers to determine their interest in renewing for another year and reviewing past trends. The following table shows the number of SAS Desktop sub-licenses requested by customers in previous years:

SAS Desktop Licensing Actual

	FY03	FY04	FY05	FY06	FY07	FY08
Total Customers	241	245	235	257	257	265

DIS will cost recover based on the estimated 265 Desktop sub-license renewals and one server renewal. Based on past trends, DIS fully expects to sub-license more than 265 Desktop licenses. Both the SAS license cost from the vendor and the revenue received from customers for sub-licenses are budgeted in cost center 4240 as a pass-through expense.

Cost Recovery

Total Cost of Windows Desk Top SAS Licenses	$211,978	
DIS Overhead (10%)	$21,197	
Total Desk Top Expenses		$233,175.00
Total Cost of Windows NT Server SAS Licenses	$64,849.40	
DIS Overhead (10%)	$6,484.49	
Total Server Expenses		$71,333.89
Total Expenses		$304,508.89
Revenue from 257 Desktop Licenses at $825 per license	$233,175.00	
Revenue from NT Server License	$71,333.89	
Total Revenue		$304,508.89

IX. RISK ASSESSMENT

Through an assessment of project risk and severity, it has been determined that this acquisition has a low severity and low risk and requires the lowest level of oversight. The following table shows the Project Oversight Matrix used by MOSTD to evaluate the degree of risk in a project and the level of oversight required as a result of the evaluation.

High Severity	**Level 2**	**Level 2**	**Level 3**
Medium Severity	**Level 1**	**Level 2**	**Level 2**
Low Severity	**Level 1**	**Level 1**	**Level 1**
	Low Risk	**Medium Risk**	**High Risk**

Severity Rating

In terms of severity, the overall rating is low, based on the results of the individual category severity ratings detailed below.

Impact on Clients: *Low Severity.* There should have minimal impact to clients. We are not adding or taking away any software with this acquisition. It just involves a continuation in the license agreement with EIS.

Visibility: *Low Severity.* There should be no visibility, as the type and level of support are not changing.

Impact on State Operations: *Low Severity.* This continuation of licensing will not have a negative impact on other state agencies.

Failure or Nil Consequences: *Medium Severity.* If DIS does not renew the licenses, customers would need to make their own arrangements to license the software. This could impact their activities if they were unable to license the software by June 15, 2008 and the software ceased to function. In addition, the added costs would not have been included in their budget requests for FY09.

Risk Rating

In terms of risk, the overall rating is low, based on the results of the individual category risk ratings detailed below.

Functional Impact on Business Processes: *Low Risk.* These licenses will present no functional risk to DIS or its customers. There are no system or application software changes required. No job training is required.

Development Effort and Resources: *Low Risk.* The same personnel as now will be administering the sub-licenses. There is no development effort.

Technology: *Low Risk.* Nothing is changing so there is no technology risk.

Capability and Management: *Low Risk.* The same staff and management will administer the sub-licenses so there is no added risk here.

X. ACQUISITION RECOMMENDATION AND METHOD

DIS recommends the renewal of the SAS licenses from Executive Information Systems (EIS) using the existing contract (C01-LIC-025). EIS is the only company licensed by SAS Institute to make all the SAS products and services available on a GSA Schedule Contract at a 20% savings over the normal SAS Institute price. The SAS database system is a closed architecture that no products, other than products available from the SAS Institute, have the ability to access directly.

XI. ACQUISITION SCHEDULE

Once this acquisition is approved, the licenses will be renewed for one year. This is the period between June 15, 2008 to June 14, 2009.

Appendix A. List of SAS Customers

City of Seattle
Northwest Indian Fisheries
Regional Transit Auth.
Sea-King Co. Health Dept.
House of Representatives
Administrator of Courts
Caseload Forecast Council
Office of Financial Mgmt
WA Health Care Authority
Dept. of Personnel
WA State Lottery
Retirement Systems
Dept. of Revenue
Dept. of Information Services
Insurance Commissioner
Traffic Safety Commission
Labor & Industries
Dept. of Licensing
Dept. of Social & Health Services
Department Of Health
Dept. of Corrections
Higher Ed Coordinating Board
Supt of Public Instruction
Workforce Training Board
Dept. of Transportation
Dept. of Fish and Wildlife
Dept. of Natural Resource
Employment Security Dept
State Auditor Offices
King County Computer Info
Yakima County

Executive Information Systems, LLC
Invoice

Invoice #:	1-5V8QQ	**Open Market Contract #:**	OPEN MKT
Rev. #:	1	**Agreement #:**	
Renewal End Date:	6/14/2009	**Site Id:**	403213
Purchase Order #:			

Bill To:

State of Washington (WA)
Gordon Bowman
14th & Jefferson St. SE. Adam's Building, PO Box 42445

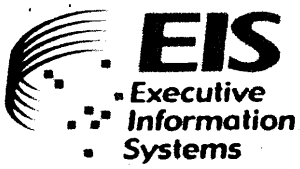
Olympia, WA 98504-2445

Ship To:

State of Washington (WA)
Gordon Bowman
14th & Jefferson/PO Box 45204

Olympia, WA 98504

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
1	PC-ENTPKG200M	SAS PC Enterprise Package w/Access to PCFF for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09. PC Enterprise Package to include: Base, ASSIST, FSP, GRAPH, CONNECT, Access to PCFF, Enterprise Guide, and Enterprise Reporter.	1	$50,001.00	$50,001.00
2	PC-ENTPKG200+M	SAS PC Enterprise Package w/Access to PCFF for 10 users between 200 and 500. WNDWS, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	8	$2,083.00	$16,664.00
3	PC-ENTSP200M	SAS/Statistical Package for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09. Package to include: STAT and INSIGHT.	1	$17,456.00	$17,456.00
4	PC-ENTSP200+M	SAS/Statistical Package for 10 users between 200 and 500 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	8	$746.00	$5,968.00
5	PC-ENTADP200M	SAS/Application Development Package for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09. Package to include: AF and EIS.	1	$16,781.00	$16,781.00
6	PC-ENTADP200+M	SAS/Application Development Package for 10 users between 200 and 500 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	8	$752.00	$6,016.00



Executive Information Systems, LLC
Invoice

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
7	PC-ENTADDP200M	SAS/Access to ODBC for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	1	$8,390.00	$8,390.00
8	PC-ENTADDP200+M	SAS/Access to ODBC for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	8	$417.00	$3,336.00
9	PC-ENTADDP200M	SAS/Access to Sybase for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	1	$8,390.00	$8,390.00
10	PC-ENTADDP200+M	SAS/Access to Sybase for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	8	$417.00	$3,336.00
11	PC-ENTADDP200M	SAS/GIS for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	1	$8,390.00	$8,390.00
12	PC-ENTADDP200+M	SAS/GIS for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	8	$417.00	$3,336.00
13	PC-ENTADDP200M	SAS/LAB for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	1	$8,390.00	$8,390.00
14	PC-ENTADDP200+M	SAS/LAB for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	8	$417.00	$3,336.00
15	PC-ENTANP200M	SAS/ETS for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	1	$8,728.00	$8,728.00
16	PC-ENTANP200+M	SAS/ETS for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	8	$434.00	$3,472.00
17	PC-ENTANP200M	SAS/IML for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	1	$8,728.00	$8,728.00
18	PC-ENTANP200+M	SAS/IML for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	8	$434.00	$3,472.00
19	PC-ENTOLT200M	SAS/Online Tutor for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	1	$6,469.00	$6,469.00

Executive Information Systems, LLC
Invoice

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
20	PC-ENTOLT200+M	SAS/Online Tutor for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	8	$318.00	$2,544.00
21	SAS-ESRI-5M	Bridge for ESRI for 5 Users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/08 to 6/14/09.	1	$1,989.00	$1,989.00

Sub-Total:	$195,192.00
Sales Tax (If Applicable):	$0.00
Total Quote Amount:	$195,192.00

*****Please reference invoice number on your remittance.**

Point of Contact
Christopher DeLauter
Email: cdelauter@execinfosys.com
Phone: (301) 581-1085
Fax: (301) 581-2573
Toll Free: 877-EXECINFO

Ordering Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Remittance Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Open Market: #OPEN MKT Expiration:
Business Size: Small Business
Type of Business: Corporation (Limited Liability Company)
Payment Terms: Net 30 Days
Federal Tax Id #: 52-2198860
Dun & Bradstreet #: 938289527

SIC Code: 5045 Software Resale, 7372 Software Services
CAGE Code: 1NM64
FOB Point: Destination
Delivery: 1 - 30 days after receipt of order
Discounts: Prices are net. All discounts have been deducted.

The terms and conditions of Executive Information Systems, LLC's GSA Schedule will apply to any Open Market purchase of SAS Institute, Inc. products, services or support/maintenance.

Executive Information Systems, LLC
Invoice

Invoice #:	1-5V95M	**Open Market Contract #:**	OPEN MKT
Rev. #:	1	**Agreement #:**	
Renewal End Date:	6/14/2009	**Site Id:**	403573
Purchase Order #:			

Bill To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE

Olympia, WA 98504

Ship To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE

Olympia, WA 98504

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
1	SAS-10320-8	Base SAS for a Windows Advanced Server, w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/08 to 6/14/09.	1	$7,785.00	$7,785.00
2	SAS-10324-8	SAS/Access to ODBC for a Windows Avanced server w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/08 to 6/14/09.	1	$6,259.00	$6,259.00
3	SAS-10324-8	SAS/Access to Oracle for a Windows Avanced server w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/08 to 6/14/09.	1	$6,259.00	$6,259.00
4	SAS-10324-8	SAS/CONNECT for a Windows Avanced server w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/08 to 6/14/09.	1	$6,259.00	$6,259.00
5	SAS-10324-8	SAS/GRAPH for a Windows Avanced server w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/08 to 6/14/09.	1	$6,259.00	$6,259.00
6	SAS-10324-8	SAS/SHARE for a Windows Avanced server w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/08 to 6/14/09.	1	$6,259.00	$6,259.00

Executive Information Systems, LLC
Invoice

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
7	SAS-10356-8	SAS/ETS for a Windows Advanced Server, w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/08 to 6/14/09.	1	$6,498.00	$6,498.00

Sub-Total:	$45,578.00
Sales Tax (If Applicable):	$0.00
Total Quote Amount:	$45,578.00

*****Please reference invoice number on your remittance.**

Point of Contact
Christopher DeLauter
Email: cdelauter@execinfosys.com
Phone: (301) 581-1085
Fax: (301) 581-2573
Toll Free: 877-EXECINFO

Ordering Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Remittance Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Open Market: #OPEN MKT Expiration:
Business Size: Small Business
Type of Business: Corporation (Limited Liability Company)
Payment Terms: Net 30 Days
Federal Tax Id #: 52-2198860
Dun & Bradstreet #: 938289527

SIC Code: 5045 Software Resale, 7372 Software Services
CAGE Code: 1NM64
FOB Point: Destination
Delivery: 1 - 30 days after receipt of order
Discounts: Prices are net. All discounts have been deducted.

The terms and conditions of Executive Information Systems, LLC's GSA Schedule will apply to any Open Market purchase of SAS Institute, Inc. products, services or support/maintenance.

Executive Information Systems, LLC
Invoice

Invoice #:	1-5V98I	**Open Market Contract #:**	OPEN MKT
Rev. #:	1	**Agreement #:**	
Renewal End Date:	6/14/2009	**Site Id:**	530994
Purchase Order #:			

Bill To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE

Olympia, WA 98504

Ship To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE

Olympia, WA 98504

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
1	SAS-10300-8	Base SAS for a Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 6/15/08 to 6/14/09.	1	$3,321.00	$3,321.00
2	SAS-10304-8	SAS/Access Oracle for Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 6/15/08 to 6/14/09.	1	$2,298.00	$2,298.00
3	SAS-10304-8	SAS/FSP for a Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 6/15/08 to 6/14/09.	1	$2,298.00	$2,298.00
4	SAS-10304-8	SAS/GRAPH for a Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 6/15/08 to 6/14/09.	1	$2,298.00	$2,298.00
5	SAS-10352-8	SAS/STAT for a Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 6/15/08 to 6/14/09.	1	$2,378.00	$2,378.00
6	SAS-ER-4-IND	SAS Enterprise Reporter-10 Users, WNDWS Annual Maintenance for site #530994. Period of 6/15/08 to 6/14/09.	1	$1,543.00	$1,543.00

Executive Information Systems, LLC
Invoice

Sub-Total:	$14,136.00
Sales Tax (If Applicable):	$0.00
Total Quote Amount:	$14,136.00

Please note that out year manitenance rates are for budgetary purposes only. Actual rates will be based on the the current GSA fees at actual time of purchase.

*****Please reference invoice number on your remittance.**

Point of Contact
Christopher DeLauter
Email: cdelauter@execinfosys.com
Phone: (301) 581-1085
Fax: (301) 581-2573
Toll Free: 877-EXECINFO

Ordering Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Remittance Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Open Market: #OPEN MKT Expiration:
Business Size: Small Business
Type of Business: Corporation (Limited Liability Company)
Payment Terms: Net 30 Days
Federal Tax Id #: 52-2198860
Dun & Bradstreet #: 938289527

SIC Code: 5045 Software Resale, 7372 Software Services
CAGE Code: 1NM64
FOB Point: Destination
Delivery: 1 - 30 days after receipt of order
Discounts: Prices are net. All discounts have been deducted.

The terms and conditions of Executive Information Systems, LLC's GSA Schedule will apply to any Open Market purchase of SAS Institute, Inc. products, services or support/maintenance.

Cottrell	PC SAS	CC: 4240
Contact's Last Name	*Keyword*	*Cost Center*

This space For DIS/MOSTD use only:

DIS Investment Approval Request

1 Agency: DIS Division: CSD

Contact: Daniel Cottrell Phone No. and E-Mail: 902-3155 danielc@dis.wa.gov

2 Description of Resources:

Annual maintenance renewal for distributed server SAS and PC SAS through Executive Information Systems (EIS).

SAS is a collection of business analysis for statistical analysis and is heavily used by various agencies.

This acquisition was budgeted in 4240 and will be recovered from customers by direct billing.

SAS initially quoted the renewal at $280,000 - but through negotiation, EIS agreed to leave the pricing the same as last year, a savings of $25,000

Desktop -	$195,192.00	4/15/09 - 6/14/10
Server -	$45,578.00	
	$14,136.00	
Total	$254,906.00	

M 09-09

Type of Resource to be acquired: (check all that apply)

IT Resources

- ☐ Equipment
  - ☐ with maintenance
  - ☐ with installation
  - ☐ with training
  - ☐ other (describe)
- ☐ Software
  - ☒ with maintenance
  - ☐ with installation
  - ☐ with training
  - ☐ other (describe)
- ☐ IT Purchased Services
- ☐ IT Personal Services

Telecommunications:

- ☐ Voice
- ☐ Data
- ☐ Video

Non-IT Resources

- ☐ Purchased Services
- ☐ Personal Services
- ☐ other (describe)

3 Acquisition Method(s): Check the appropriate box

- ☐ Request for Quotation (RFQ)
- ☐ Request for Quotation and Qualification (RFQQ)
- ☐ Request for Proposal (RFP)
- ☐ DIS Technology Brokering
- ☐ Sole Source
- ☐ Other
- ☐ Master Contract Contract #
- ☒ Other Existing Contract Contract # C01-LIC-025
- ☐ Inter-Agency Agreement Agreement #

4 Investment Cost (see definitions on back): $ 254,906.00 Plus Tax

System Life Cycle Cost (see definitions on back): $

5/6 CC Manager/Service Manager Approval: Ray Mabbs Date: 4/13/09 — OLS Approval Date:

7/8 Appointing Authority Approval: Date: — MOSTD Approval Date:

9 Agency Approval (Signature): Date:

10 ISB/MOSTD Approval (Signature): Date:

11 (FOR MOSTD USE ONLY) Comments:

Kerr, Sandy (DIS)

From: Albert, Jim (DIS)
Sent: Sunday, April 19, 2009 12:59 PM
To: Webster, Cammy (DIS)
Cc: Turner, Christie (DIS)
Subject: Re: Acquisition Annual and Quarterly Maintenance for SAS, RACF Administrator and IBM SNA Hardware

Approved

From: Webster, Cammy (DIS)
To: Albert, Jim (DIS)
Cc: Turner, Christie (DIS)
Sent: Fri Apr 17 10:24:36 2009
Subject: Acquisition Annual and Quarterly Maintenance for SAS, RACF Administrator and IBM SNA Hardware

Jim,

I am seeking approval to renew annual maintenance and quarterly maintenance on the following packages:

1. SAS server client and PC client software from Executive Information Systems (EIS). This request covers the annual maintenance for client licenses in use on customer agency PC's and servers. Cost for the annual maintenance is recovered through direct billing to customer. Total cost is $254,906 which represents a $25,000 decrease from the vendor.
2. Vanguard RACF Administrator software which is used to administer the IBM RACF security software residing on the S390 mainframe. Total cost is $22,448 and the vendor (Vanguard Integuard Integrity Professionals) elected to raise the cost by $229 from last year in lieu of a 10% increase of $2,245.
3. Quarterly maintenance from IBM for hardware used with the SNA connection and communication devices. Total cost for the quarterly maintenance is $10,501. Once the SNA conversion project has been completed this quarterly maintenance will discontinue.

Cammy

Cammy Webster
Assistant Director - CSD
Department of Information Services
Voice: *(360) 902-3261*
Fax: (360) 586-8992
Pager: (360) 971-1685
Email: *cammyw@dis.wa.gov*

Executive Information Systems, LLC
Invoice

Invoice #:	1-6CYAA	**Open Market Contract #:**	OPEN MKT
Rev. #:	2	**Agreement #:**	
Renewal End Date:	6/14/2010	**Site Id:**	403213
Purchase Order #:			

Bill To:

State of Washington (WA)
Gordon Bowman
14th & Jefferson St. SE. Adam's Building, PO Box 42445

Olympia, WA 98504-2445

Ship To:

State of Washington (WA)
Janice Engle
14th & Jefferson/PO Box 45204

Olympia, WA 98504

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
1	PC-ENTPKG200M	SAS PC Enterprise Package w/Access to PCFF for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010. PC Enterprise Package to include: Base, ASSIST, FSP, GRAPH, CONNECT, Access to PCFF, Enterprise Guide, and Enterprise Reporter.	1	$50,001.00	$50,001.00
2	PC-ENTPKG200+M	SAS PC Enterprise Package w/Access to PCFF for 10 users between 200 and 500. WNDWS, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	8	$2,083.00	$16,664.00
3	PC-ENTSP200M	SAS/Statistical Package for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010. Package to include: STAT and INSIGHT.	1	$17,456.00	$17,456.00
4	PC-ENTSP200+M	SAS/Statistical Package for 10 users between 200 and 500 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	8	$746.00	$5,968.00
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Executive Information Systems, LLC
Invoice

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
6	PC-ENTADP200+M	SAS/Application Development Package for 10 users between 200 and 500 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	8	$752.00	$6,016.00
7	PC-ENTADDP200M	SAS/Access to ODBC for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	1	$8,390.00	$8,390.00
8	PC-ENTADDP200+M	SAS/Access to ODBC for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	8	$417.00	$3,336.00
9	PC-ENTADDP200M	SAS/Access to Sybase for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	1	$8,390.00	$8,390.00
10	PC-ENTADDP200+M	SAS/Access to Sybase for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	8	$417.00	$3,336.00
11	PC-ENTADDP200M	SAS/GIS for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	1	$8,390.00	$8,390.00
12	PC-ENTADDP200+M	SAS/GIS for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	8	$417.00	$3,336.00
13	PC-ENTADDP200M	SAS/LAB for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	1	$8,390.00	$8,390.00
14	PC-ENTADDP200+M	SAS/LAB for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	8	$417.00	$3,336.00
15	PC-ENTANP200M	SAS/ETS for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	1	$8,728.00	$8,728.00
16	PC-ENTANP200+M	SAS/ETS for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	8	$434.00	$3,472.00
17	PC-ENTANP200M	SAS/IML for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	1	$8,728.00	$8,728.00
18	PC-ENTANP200+M	SAS/IML for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	8	$434.00	$3,472.00

Executive Information Systems, LLC
Invoice

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
19	PC-ENTOLT200M	SAS/Online Tutor for 200 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	1	$6,469.00	$6,469.00
20	PC-ENTOLT200+M	SAS/Online Tutor for 10 users between 200 & 500 users, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	8	$318.00	$2,544.00
21	SAS-ESRI-5M	Bridge for ESRI for 5 Users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/09 to 6/14/2010.	1	$1,989.00	$1,989.00

Sub-Total:	$195,192.00
Sales Tax (If Applicable):	$0.00
Total Quote Amount:	$195,192.00

*****Please reference invoice number on your remittance.**

APPROVED FOR PAYMENT
AMOUNT 195,192.00
COST CENTER 4240
PROJ CODE EE474
SIGNATURE
DATE 4/17/09
CONTRACT# C01-21C-02

Point of Contact
Christopher DeLauter
Email: cdelauter@execinfosys.com
Phone: (301) 581-1085
Fax: (301) 581-2573
Toll Free: 877-EXECINFO

Ordering Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Remittance Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Open Market: #OPEN MKT Expiration:
Business Size: Small Business
Type of Business: Corporation (Limited Liability Company)
Payment Terms: Net 30 Days
Federal Tax Id #: 52-2198860
Dun & Bradstreet #: 938289527

SIC Code: 5045 Software Resale, 7372 Software Services
CAGE Code: 1NM64
FOB Point: Destination
Delivery: 1 - 30 days after receipt of order
Discounts: Prices are net. All discounts have been deducted.

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Executive Information Systems, LLC
Invoice

Invoice #:	1-6CYA0	**Open Market Contract #:**	OPEN MKT
Rev. #:	1	**Agreement #:**	
Renewal End Date:	6/14/2010	**Site Id:**	403573
Purchase Order #:			

Bill To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE

Olympia, WA 98504

Ship To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE

Olympia, WA 98504

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
1	SAS-10320-8	Base SAS for a Windows Advanced Server, w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/09 to 6/14/2010.	1	$7,785.00	$7,785.00
2	SAS-10324-8	SAS/Access to ODBC for a Windows Avanced server w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/09 to 6/14/2010.	1	$6,259.00	$6,259.00
3	SAS-10324-8	SAS/Access to Oracle for a Windows Avanced server w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/09 to 6/14/2010.	1	$6,259.00	$6,259.00
4	SAS-10324-8	SAS/CONNECT for a Windows Avanced server w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/09 to 6/14/2010.	1	$6,259.00	$6,259.00
5	SAS-10324-8	SAS/GRAPH for a Windows Avanced server w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/09 to 6/14/2010.	1	$6,259.00	$6,259.00

Executive Information Systems, LLC
Invoice

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
6	SAS-10324-8	SAS/SHARE for a Windows Avanced server w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/09 to 6/14/2010.	1	$6,259.00	$6,259.00
7	SAS-10356-8	SAS/ETS for a Windows Advanced Server, w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/09 to 6/14/2010.	1	$6,498.00	$6,498.00

Sub-Total:	$45,578.00
Sales Tax (If Applicable):	$0.00
Total Quote Amount:	$45,578.00

*****Please reference invoice number on your remittance.**

APPROVED FOR PAYMENT
AMOUNT 45,578
COST CENTER 4240
ACCTG CODE EE4744
SIGNATURE
DATE 4/17/09
CONTRACT# 001-CIC-025

4/14/09 King 4/13/09

Point of Contact
Christopher DeLauter
Email: cdelauter@execinfosys.com
Phone: (301) 581-1085
Fax: (301) 581-2573
Toll Free: 877-EXECINFO

Ordering Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Remittance Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Open Market: #OPEN MKT Expiration:
Business Size: Small Business
Type of Business: Corporation (Limited Liability Company)
Payment Terms: Net 30 Days
Federal Tax Id #: 52-2198860
Dun & Bradstreet #: 938289527

SIC Code: 5045 Software Resale, 7372 Software Services
CAGE Code: 1NM64
FOB Point: Destination
Delivery: 1 - 30 days after receipt of order
Discounts: Prices are net. All discounts have been deducted.

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Executive Information Systems, LLC
Invoice

Invoice #:	1-6CY9R	**Open Market Contract #:**	OPEN MKT
Rev. #:	1	**Agreement #:**	
Renewal End Date:	6/14/2010	**Site Id:**	530994
Purchase Order #:			

Bill To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE

Olympia, WA 98504

Ship To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE

Olympia, WA 98504

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
1	SAS-10300-8	Base SAS for a Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 6/15/09 to 6/14/2010.	1	$3,321.00	$3,321.00
2	SAS-10304-8	SAS/Access Oracle for Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 6/15/09 to 6/14/2010.	1	$2,298.00	$2,298.00
3	SAS-10304-8	SAS/FSP for a Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 6/15/09 to 6/14/2010.	1	$2,298.00	$2,298.00
4	SAS-10304-8	SAS/GRAPH for a Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 6/15/09 to 6/14/2010.	1	$2,298.00	$2,298.00
5	SAS-10352-8	SAS/STAT for a Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 6/15/09 to 6/14/2010.	1	$2,378.00	$2,378.00
6	SAS-ER-4-IND	SAS Enterprise Reporter-10 Users, WNDWS Annual Maintenance for site #530994. Period of 6/15/09 to 6/14/2010.	1	$1,543.00	$1,543.00

Executive Information Systems, LLC
Invoice

Sub-Total:	$14,136.00
Sales Tax (If Applicable):	$0.00
Total Quote Amount:	$14,136.00

*****Please reference invoice number on your remittance.**

Point of Contact
Christopher DeLauter
Email: cdelauter@execinfosys.com
Phone: (301) 581-1085
Fax: (301) 581-2573
Toll Free: 877-EXECINFO

Ordering Address
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Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Remittance Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Open Market: #OPEN MKT Expiration:
Business Size: Small Business
Type of Business: Corporation (Limited Liability Company)
Payment Terms: Net 30 Days
Federal Tax Id #: 52-2198860
Dun & Bradstreet #: 938289527

SIC Code: 5045 Software Resale, 7372 Software Services
CAGE Code: 1NM64
FOB Point: Destination
Delivery: 1 - 30 days after receipt of order
Discounts: Prices are net. All discounts have been deducted.

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APPROVED FOR PAYMENT
AMOUNT 14,136.00
COST CENTER 4240
ACCTG CODE EE 4744
SIGNATURE Tammy Dillon
DATE 4/17/09
CONTRACT# C01-UC-025

4/13/09

Walk	SAS financial/MIL	CC: 4240
Contact's Last Name	*Keyword*	*Cost Center*

This space For DIS/MOSTD use only:

JAN 22 2010 AM 11:30

DIS Investment Approval Request

1	Agency: DIS	Division: CSD
	Contact: Bob Walk	Phone No. and E-Mail: 902-3189 bobw@dis.wa.gov

2 Description of Resources:

Annual software maintenance renewal of SAS Financial Management solution for Military Department, Emergency Management Division Enhanced 911 Unit.

This software is a integrated turn-key solution from SAS includes the following:

- SAS Financial Management Solution
- Administrative Users (1) $6,000.00
- Power Users (3) $2,520.00
- Business Users (98)
  (50) @ $480/ea $24,000.00
  $48) @ $400/ea $19,200.00
- Restricted use Infrastructure Server Software (2 CPU) $4,180.00

Total = $55,900.00 (without tax)

- SAS Enterprise Professional Training
- Implementation and function design
- Consultant Travel

Renewal period: 12/31/09 - 12/30/10

This acquisition will be completed through EIS (Executive Information Systems) with which DIS has an existing contract for SAS software.

This acquisition was not budgeted. DIS will bill MIL for the annual maintenenace charge through cc4240.

M 10-10

Type of Resource to be acquired: (check all that apply)

IT Resources

- ☐ Equipment
  - ☐ with maintenance
  - ☐ with installation
  - ☐ with training
  - ☐ other (describe)
- ☒ Software
  - ☒ with maintenance
  - ☒ with installation
  - ☒ with training
  - ☐ other (describe)
- ☐ IT Purchased Services
- ☐ IT Personal Services

Telecommunications:

- ☐ Voice
- ☐ Data
- ☐ Video

Non-IT Resources

- ☐ Purchased Services
- ☐ Personal Services
- ☐ other (describe)

3 Acquisition Method(s): Check the appropriate box

- ☐ Request for Quotation (RFQ)
- ☐ Request for Quotation and Qualification (RFQQ)
- ☐ Request for Proposal (RFP)
- ☐ DIS Technology Brokering
- ☐ Sole Source
- ☐ Other

- ☐ Master Contract Contract #
- ☒ Other Existing Contract Contract # C01-LIC-025 EIS
- ☐ Inter-Agency Agreement Agreement #

4	Investment Cost (see definitions on back):	$ 55,900.00 per EIS invoice:1-6G17L
	System Life Cycle Cost (see definitions on back):	$

5/6	CC Manager/Service Manager Approval: Date: Bob Walk Jan. 8, 2010	OLS Approval Date:
7/8	Appointing Authority Approval: Date: Cammy Wallace 1/14/10	MOSTD Approval Date:
9	Agency Approval (Signature):	Date:
10	ISB/MOSTD Approval (Signature):	Date:

Webster, Cammy (DIS)

From: Albert, Jim (DIS)
Sent: Saturday, January 16, 2010 9:49 PM
To: Webster, Cammy (DIS)
Cc: Turner, Christie (DIS); Elrod, Zayne (DIS); Robins, Connie (DIS)
Subject: RE: Acquisition Request for Symantec 24X7 Support, OpCon, SAS Financial Management

Approved.

From: Webster, Cammy (DIS)
Sent: Thu 1/14/2010 5:49 PM
To: Albert, Jim (DIS)
Cc: Turner, Christie (DIS); Elrod, Zayne (DIS); Robins, Connie (DIS)
Subject: Acquisition Request for Symantec 24X7 Support, OpCon, SAS Financial Management

Jim,
I am seeking approval for the following acquisitions requests:

1. Annual renewal for Symantec Business Critical Services (SYMC) from Avanade. This cost covers 24X7 technical support for WaSERV as well as access to the Symantec critical account manager to help resolve severity 1 and severity 2 incidents. The cost for the renewal is $54,250 and was budgeted in FY2010.
2. 18-month renewal or OpCons/XPS Job Scheduling software for the Unisys mainframe. This software provide job scheduling functionality for Unisys users and is used on a daily basis. Cost of the renewal is $42,929 plus tax and was included in the FY2010 budget.
3. Annual maintenance renewal for the distributed server SAS and PC SAS licenses for the Executive Information Systems (EIS). These licenses are used by DIS customers to collect business statistical analysis on their systems on the mainframe. Cost for the annual maintenance is $254,906 plus tax and was included in the FY2010 budget. Cost for the license is recovered from customers as a pass through cost on their bill.
4. Annual renewal for the SAS Financial Management solution for the Military Department. This software is used by Military to support their finance application. Total cost for the software is $55,900 plus tax. The cost was NOT budgeted and will be recovered from the customer as a pass through billing on their monthly bill.

Cammy

Cammy Webster
Assistant Director - CSD
Department of Information Services
Voice: *(360) 902-3261*
Fax: (360) 586-8992
Pager: (360) 971-1685
Email: *cammy.webster@dis.wa.gov*

RECEIVED

JAN 07 2010

COMPUTER SERVICES DIVISION

Executive Information Systems, LLC
Invoice

Invoice #:	1-6G17L	**Open Market Contract #:**	OPEN MKT
Rev. #:	2	**Agreement #:**	
Renewal End Date:	12/30/2010	**Site Id:**	555998, 555237
Purchase Order #:			

APPROVED FOR PAYMENT
AMOUNT: $55,900.00
COST CENTER: CC4240
ACCTG CODE: EE4744
SIGNATURE: Tammy Nelson
DATE: 1/14/10

Bill To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE

Olympia, WA 98504

Ship To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE

Olympia, WA 98504

OK 1-8-2010

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
1	SAS-FMV9-1M	SAS Financial Management, 2 Systems Administrators Annual Maintenance for site #554998. Period of Performance of 12/31/09 to 12/30/2010.	1	$6,000.00	$6,000.00
2	SAS-FMV9-3M	SAS Financial Management, 1 Power User, Annual Maintenance for site #554998. Period of Performance of 12/31/09 to 12/30/2010.	1	$840.00	$840.00
3	SAS-FMV9-4M	SAS Financial Management, Each Additional Power User over 1 up to 15. Annual Maintenance for site #554998. Period of Performance of 12/31/09 to 12/30/2010.	2	$840.00	$1,680.00
4	SAS-FMV9-7M	SAS Financial Management, 1 Business User, Annual Maintenance for site #554998. Period of Performance of 12/31/09 to 12/30/2010.	1	$480.00	$480.00
5	SAS-FMV9-8M	SAS Financial Management, Each Additional Business User over 1 up to 50. Annual Maintenance for site #554998. Period of Performance of 12/31/09 to 12/30/2010.	49	$480.00	$23,520.00

Executive Information Systems, LLC
Invoice

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
6	SAS-FMV9-9M	SAS Financial Management, Each Additional Business User over 50 up to 250. Annual Maintenance for site #554998. Period of Performance of 12/31/09 to 12/30/2010.	48	$400.00	$19,200.00
7	SAS-RUISS (PER CPU)- M	Restricted Use Infrastructure Server Software (Per PCU), Annual Maintenance for site #555237. Period of Performance of 12/31/09 to 12/30/2010.	2	$2,090.00	$4,180.00

RECEIVED

JAN 07 2010

COMPUTER SERVICES DIVISION

Sub-Total:	$55,900.00
Sales Tax (If Applicable):	$0.00
Total Quote Amount:	$55,900.00

*****Please reference invoice number on your remittance.**

APPROVED FOR PAYMENT
AMOUNT: $
COST CENTER:
ACCTG CODE:
SIGNATURE:
DATE:

Point of Contact
Christopher DeLauter
Email: cdelauter@execinfosys.com
Phone: (301) 581-1085
Fax: (301) 581-2573
Toll Free: 877-EXECINFO

Ordering Address
Executive Information Systems, LLC
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6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Remittance Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Open Market: #OPEN MKT Expiration:
Type of Business: Corporation (Limited Liability Company)
Payment Terms: Net 30 Days
Federal Tax Id #: 52-2198860
Dun & Bradstreet #: 938289527

CAGE Code: 1NM64
FOB Point: Destination
Delivery: 1 - 30 days after receipt of order
Discounts: Prices are net. All discounts have been deducted.

NAICS Code: 443120 - Computer and Software Store; Business Size: Small Business
NAICS Code: 541519 - Other Computer Related Services; Business Size: Small Business (with exceptions)

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Walk	EIS/PC SAS	CC: 4240
Contact's Last Name	*Keyword*	*Cost Center*

This space For DIS/MOSTD use only:

DIS Investment Approval Request

APR 16 2010 AM08:01

1	Agency: DIS	Division: CSD
	Contact: Bob Walk	Phone No. and E-Mail: 902-3189 bobw@dis.wa.gov

2 Description of Resources:

Annual maintenance renewal for distributed server SAS and PC SAS through Executive Information Systems (EIS).

SAS is a collection of business analysis for statistical analysis and is heavily used by various agencies.

This acquisition was budgeted in 4240 and will be recovered from customers by direct billing.

Renewal Period: 6/15/2010 - 6/14/2011

Desktop -	$214,711.20	Invoice: 1-6R28Q	Site ID: 403213
Server -	$46,943.00	Invoice: 1-6R20G	Site ID: 403573
	$14,514.00	Invoice: 1-6R20Q	Site ID: 530994
Total	$276,168.20		

Usage is: high

M 10-11

Type of Resource to be acquired: (check all that apply)

IT Resources

- ☒ Equipment
  - ☐ with maintenance
  - ☐ with installation
  - ☐ with training
  - ☐ other (describe)
- ☐ Software
  - ☒ with maintenance
  - ☐ with installation
  - ☐ with training
  - ☐ other (describe)
- ☐ IT Purchased Services
- ☐ IT Personal Services

Telecommunications:

- ☐ Voice
- ☐ Data
- ☐ Video

Non-IT Resources

- ☐ Purchased Services
- ☐ Personal Services
- ☐ other (describe)

3 Acquisition Method(s): Check the appropriate box

- ☐ Request for Quotation (RFQ)
- ☐ Request for Quotation and Qualification (RFQQ)
- ☐ Request for Proposal (RFP)
- ☐ DIS Technology Brokering
- ☐ Sole Source
- ☐ Other
- ☐ Master Contract Contract #
- ☒ Other Existing Contract Contract # C01-LIC-025
- ☐ Inter-Agency Agreement Agreement #

4	Investment Cost (see definitions on back):	$ 276,168.20 (per invoices - no tax)
	System Life Cycle Cost (see definitions on back):	$
5/6	CC Manager/Service Manager Approval: Date: Bob Walk Apr. 14, 2010	OLS Approval Date:
7/8	Appointing Authority Approval: Date: Tammy Thalacker 4/15/10	MOSTD Approval Date:
9	Agency Approval (Signature):	Date:
10	ISB/MOSTD Approval (Signature):	Date:
11	(FOR MOSTD USE ONLY) Comments:	

Kerr, Sandy (DIS)

From: Albert, Jim (DIS)
Sent: Thursday, April 15, 2010 11:48 AM
To: Webster, Cammy (DIS)
Cc: Turner, Christie (DIS); Robins, Connie (DIS); Elrod, Zayne (DIS); DIS DL CSD BRO
Subject: RE: Acquisition Request for IBM Hardware, SAS and Savers Software

Approved.

Jim Albert
Deputy Director
Department of Information Services
(360) 902-9885
Jim.Albert@DIS.WA.GOV

From: Webster, Cammy (DIS)
Sent: Thursday, April 15, 2010 11:07 AM
To: Albert, Jim (DIS)
Cc: Turner, Christie (DIS); Robins, Connie (DIS); Elrod, Zayne (DIS); DIS DL CSD BRO
Subject: Acquisition Request for IBM Hardware, SAS and Savers Software

Jim,
I am seeking approval for the following acquisitions.

1. Annual maintenance for IBM Hardware. This maintenance covers any IBM hardware equipment that is not covered in any other IBM maintenance agreement. Miscellaneous equipment in this agreement include 2 Console Support Controllers, 1 Base dual CCU, 4 Expansion units, and 2 Sysplex timers. Total cost of the maintenance is $8,407 plus tax. This cost was budgted in FY2010.
2. Annual maintenance renewal for the distributed server SAS and PC SAS licenses through Executive Information Systems (EIS) These software licenses are heavily used by several agencies to perform statistical analysis. DIS purchases desktop licenses for agencies and recovers the cost as a pass through on the agency monthly billing. Total cost for the software is $276,167 and was included in the FY2010 budget.
3. Maintenance renewal for the $AVRS software form Software Engineering. $AVRS is used by DIS staff to issue system commands on all s/390 mainframes. This product is a site license and has heavy usage across all platforms. Total cost of the maintenance is $11,346 and was included in the FY2010 budget.

Cammy

Cammy Webster
Assistant Director - CSD
Department of Information Services
Voice: *(360) 902-3261*
Fax: (360) 586-8992
Pager: (360) 971-1685
Email: *cammy.webster@dis.wa.gov*

Thomas, Gay (DIS)

From: Tamayo, Linda (DIS)
Sent: Tuesday, June 21, 2011 7:18 AM
To: Walk, Bob (DIS)
Cc: Thomas, Gay (DIS)
Subject: RE: URGENT - SAS IAR

I just talked to Mike Dombrosky yesterday afternoon. He said that since they are now billing for SAS Licenses, they put the order through for the renewal for this next year and it's being paid for out of his cost center. He was supposed to send Gay and I the Purchase Order he used. I haven't checked all my email so I'm not sure if I got it yet or not. He also said they don't do IARs, just POs.

Due to the change from CSD to TSD, I believe there's probably something that needs to be documented/changed in the Contracts Database. For now, I don't believe there's any action required on CSDs part. Correct me if I'm wrong Gay.

Linda CO1-LIC-025 re: M10-11

From: Walk, Bob (DIS)
Sent: Tuesday, June 21, 2011 6:56 AM
To: Tamayo, Linda (DIS)
Cc: Thomas, Gay (DIS)
Subject: RE: URGENT - SAS IAR

Did you follow up on this after our conversation last week?

Bob Walk
S/390 Service Owner
State of Washington -- D. I. S.
Phone: 902.3189

From: Tamayo, Linda (DIS)
Sent: Thursday, June 16, 2011 9:51 AM
To: Walk, Bob (DIS)
Cc: Thomas, Gay (DIS); Tamayo, Linda (DIS)
Subject: URGENT - SAS IAR

Bob,

CSD and OLS were waiting for a quote from the vendor for the SAS desktop and server renewal; however we found out that the vendor contacted Mike Dombrowsky directly and the order got placed... without an IAR.

So, we need to get the IAR done as quickly as possible. Please review the EIS SAS IAR and update the budget info. The language highlighted in yellow is something from last year. Does it still apply? Just checking. **Go ahead and print and sign after you've updated the IAR to get the process moving faster.** I hope to be able to get this done today or early tomorrow at the latest.

Linda

Washington State
Department of
Information Services

PURCHASE ORDER

Purchase Order No: 104736
Purchase Order Date: 4/21/2011
VendorID: 1474
Buyer: CD

Vendor:
EXECUTIVE INFORMATION SYSTEMS
CHRISTOPHER DELAUTER
6901 ROCKLEDGE DR, STE 600
PO BOX 34076
BETHESDA, MD 20827-0076

Ship To:
DEPT. OF INFORMATION SERVICES
RECEIVING
2411 CHANDLER COURT SW
OLYMPIA, WA 98502

PART NO	DESCRIPTION	PROMISE DATE	QTY	UNIT PRICE	EXT PRICE
K27383	SAS DESKTOP BUNDLE	4/28/2011	270	$818.10	$220,888.08
K27381	SAS WX6S SERVER BUNDLE	4/28/2011	1	$44,278.00	$44,278.00
K27380	SAS WX6S GRAPH	4/28/2011	1	$7,361.00	$7,361.00
				TOTAL	$272,527.08

Executive Information Systems, LLC
Invoice

Invoice #:	1-6R28Q	**Open Market Contract #:**	OPEN MKT
Rev. #:	2	**Agreement #:**	
Renewal End Date:	6/14/2011	**Site Id:**	403213
Purchase Order #:			

Bill To:

State of Washington (WA)
Gordon Bowman
14th & Jefferson St. SE. Adam's Building, PO Box 42445

Olympia, WA 98504-2445

Ship To:

State of Washington (WA)
Gordon Bowman
14th & Jefferson/PO Box 45204

Olympia, WA 98504

4/14/10
MARY-
PROVIDE CK #
& DATE PAID
TO GORDY BOWMAN

WINDOWS BASED PC SAS

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
1	PC-ENTPKG200M	SAS PC Enterprise Package w/Access to PCFF for 280 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2010 to 6/14/2011. PC Enterprise Package to include: Base, ASSIST, FSP, GRAPH, CONNECT, Access to PCFF, Enterprise Guide, and Enterprise Reporter.	1	$77,571.20	$77,571.20
2	PC-ENTSP200M	SAS/Statistical Package for 280 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2010 to 6/14/2011. Package to include: STAT and INSIGHT.	1	$26,600.00	$26,600.00
3	PC-ENTADP200M	SAS/Application Development Package for 280 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2010 to 6/14/2011. Package to include: AF and EIS.	1	$24,360.00	$24,360.00
4	PC-ENTADDP200M	SAS/Access to ODBC for 280 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2010 to 6/14/2011.	1	$12,180.00	$12,180.00
5	PC-ENTADDP200M	SAS/Access to Sybase for 280 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2010 to 6/14/2011.	1	$12,180.00	$12,180.00

RECEIVED
APR 14 2010

Printed on 3/22/2010

Agr... PAYMENT
AMOUNT: $214,711.20
COST CENTER CC4240
ACCTG CODE:
SIGNATURE:
DATE 4/15/10
CONTRACT # C01-LIC-025

OK Apr. 14, 2010

Executive Information Systems, LLC
Invoice

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
6	PC-ENTADDP200M	SAS/GIS for 280 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2010 to 6/14/2011.	1	$12,180.00	$12,180.00
7	PC-ENTADDP200M	SAS/LAB for 280 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2010 to 6/14/2011.	1	$12,180.00	$12,180.00
8	PC-ENTANP200M	SAS/ETS for 280 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2010 to 6/14/2011.	1	$13,300.00	$13,300.00
9	PC-ENTANP200M	SAS/IML for 280 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2010 to 6/14/2011.	1	$13,300.00	$13,300.00
10	PC-ENTOLT200M	SAS/Online Tutor for 280 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2010 to 6/14/2011.	1	$8,815.00	$8,815.00
11	SAS-ESRI-5M	Bridge for ESRI for 5 Users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2010 to 6/14/2011.	1	$2,045.00	$2,045.00

Sub-Total:	$214,711.20
Sales Tax (If Applicable):	$0.00
Total Quote Amount:	$214,711.20

*****Please reference invoice number on your remittance.**

Point of Contact
Christopher DeLauter
Email: cdelauter@execinfosys.com
Phone: (301) 581-1085
Fax: (301) 581-2573
Toll Free: 877-EXECINFO

Ordering Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Remittance Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Open Market: #OPEN MKT Expiration:
Type of Business: Corporation (Limited Liability Company)
Payment Terms: Net 30 Days
Federal Tax Id #: 52-2198860
Dun & Bradstreet #: 938289527

CAGE Code: 1NM64
FOB Point: Destination
Delivery: 1 - 30 days after receipt of order
Discounts: Prices are net. All discounts have been deducted.

Executive Information Systems, LLC
Invoice

NAICS Code: 443120 - Computer and Software Store; Business Size: Small Business
NAICS Code: 541519 - Other Computer Related Services; Business Size: Small Business (with exceptions)

The terms and conditions of GSA Schedule GS-35F-0170K held by Executive Information Systems, LLC apply to any license of SAS Institute Inc. software products and any purchase of SAS Institute Inc. services or support/maintenance, including any open market license or purchase. These terms and conditions can be found at www.execinfosys.com or are available upon request. Any additional or different terms and conditions received with, or incorporated by reference in, any customer purchase order or other customer purchase documentation are expressly rejected and inapplicable to any such license or purchase.

Executive Information Systems, LLC
Invoice

Invoice #:	1-6R20G	**Open Market Contract #:**	OPEN MKT
Rev. #:	1	**Agreement #:**	
Renewal End Date:	6/14/2011	**Site Id:**	403573
Purchase Order #:			

Bill To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE

Olympia, WA 98504

Ship To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE

Olympia, WA 98504

4/14/10
MARY-
PROVIDE CHK #
& DATE PAID
TO GORDY B.

DSHS SERVER SAS - HP SERVER
BILLED TO CUSTOMER THRU CC4240

Line	OEM Part #	Description	Qty.	Unit P...	...
1	SAS-10320-8	Base SAS for a Windows Advanced Server, w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/2010 to 6/14/2011.	1	$8,016.00	$8,016.00
2	SAS-10324-8	SAS/Access to ODBC for a Windows Avanced server w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/2010 to 6/14/2011.	1	$6,447.00	$6,447.00
3	SAS-10324-8	SAS/Access to Oracle for a Windows Avanced server w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/2010 to 6/14/2011.	1	$6,447.00	$6,447.00
4	SAS-10324-8	SAS/CONNECT for a Windows Avanced server w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/2010 to 6/14/2011.	1	$6,447.00	$6,447.00
5	SAS-10324-8	SAS/GRAPH for a Windows Avanced server w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/2010 to 6/14/2011.	1	$6,447.00	$6,447.00

APP... PAYMENT
AMOUNT: $46,943.00
COST CENTER: CC4240
ACCTG CODE:
SIGNATURE: Wendy Stuff 4/15/10
DATE:

OK (bw)
Apr 14, 2010

CONTRACT # C01-LIC-025

Executive Information Systems, LLC
Invoice

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
6	SAS-10324-8	SAS/SHARE for a Windows Avanced server w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/2010 to 6/14/2011.	1	$6,447.00	$6,447.00
7	SAS-10356-8	SAS/ETS for a Windows Advanced Server, w/ 4 single core processors, Annual Maintenance for site # 403573. Period of Performance of 6/15/2010 to 6/14/2011.	1	$6,692.00	$6,692.00

Sub-Total:	$46,943.00
Sales Tax (If Applicable):	$0.00
Total Quote Amount:	$46,943.00

*****Please reference invoice number on your remittance.**

Point of Contact
Christopher DeLauter
Email: cdelauter@execinfosys.com
Phone: (301) 581-1085
Fax: (301) 581-2573
Toll Free: 877-EXECINFO

Ordering Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Remittance Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Open Market: #OPEN MKT Expiration:
Type of Business: Corporation (Limited Liability Company)
Payment Terms: Net 30 Days
Federal Tax Id #: 52-2198860
Dun & Bradstreet #: 938289527

CAGE Code: 1NM64
FOB Point: Destination
Delivery: 1 - 30 days after receipt of order
Discounts: Prices are net. All discounts have been deducted.

NAICS Code: 443120 - Computer and Software Store; Business Size: Small Business
NAICS Code: 541519 - Other Computer Related Services; Business Size: Small Business (with exceptions)

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Executive Information Systems, LLC
Invoice

Invoice #:	1-6R20Q	**Open Market Contract #:**	OPEN MKT
Rev. #:	1	**Agreement #:**	
Renewal End Date:	6/14/2011	**Site Id:**	530994
Purchase Order #:			

Bill To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE

Olympia, WA 98504

Ship To:

State of Washington (WA)
Gordon Bowman
512 12th Ave. SE

Olympia, WA 98504

4/14/10
MARY -
PROVIDE CK # & DATE PAID TO GORDY B.

DSHS SERVER SAS - CITRIX SERVER
BILLED TO CUSTOMER THRU CC 4240

Line	OEM Part #	Description	Qty.	Unit	
1	SAS-10300-8	Base SAS for a Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 6/15/2010 to 6/14/2011.	1	$3,421.00	$3,421.00
2	SAS-10304-8	SAS/Access Oracle for Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 6/15/2010 to 6/14/2011.	1	$2,366.00	$2,366.00
3	SAS-10304-8	SAS/FSP for a Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 6/15/2010 to 6/14/2011.	1	$2,366.00	$2,366.00
4	SAS-10304-8	SAS/GRAPH for a Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 6/15/2010 to 6/14/2011.	1	$2,366.00	$2,366.00
5	SAS-10352-8	SAS/STAT for a Dell server with 2 single core, 32 bit processors running Windows 2003, Annual Maintenance for site #530994. Period of 6/15/2010 to 6/14/2011.	1	$2,452.00	$2,452.00

APPROVED FOR PAYMENT
AMOUNT: $14,514.00
COST CENTER CC 4240
ACCTG CODE
SIGNATURE Bob Wall
DATE: Apr. 14, 2010

RECEIVED
APR 14 2010

Printed on 2/5/2010

Executive Information Systems, LLC
Invoice

Line	OEM Part #	Description	Qty.	Unit Price	Extended Price
6	SAS-ER-4-IND	SAS Enterprise Reporter-10 Users, WNDWS Annual Maintenance for site #530994. Period of 6/15/2010 to 6/14/2011.	1	$1,543.00	$1,543.00

Sub-Total:	$14,514.00
Sales Tax (If Applicable):	$0.00
Total Quote Amount:	$14,514.00

*****Please reference invoice number on your remittance.**

Point of Contact
Christopher DeLauter
Email: cdelauter@execinfosys.com
Phone: (301) 581-1085
Fax: (301) 581-2573
Toll Free: 877-EXECINFO

Ordering Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Remittance Address
Executive Information Systems, LLC
Attn: Sales
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076

Open Market: #OPEN MKT Expiration:
Type of Business: Corporation (Limited Liability Company)
Payment Terms: Net 30 Days
Federal Tax Id #: 52-2198860
Dun & Bradstreet #: 938289527

CAGE Code: 1NM64
FOB Point: Destination
Delivery: 1 - 30 days after receipt of order
Discounts: Prices are net. All discounts have been deducted.

NAICS Code: 443120 - Computer and Software Store; Business Size: Small Business
NAICS Code: 541519 - Other Computer Related Services; Business Size: Small Business (with exceptions)

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K18828

INVOICE

EIS Executive Information Systems

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

Invoice #	INV011917
Date	4/9/2010
Page:	1
License Exp Date:	0/0/0000
Agreement #	S5000
Site ID:	N/A

Bill To: WA Dept of Info Services
Accounts Payable
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA Dept of Info Services
Ref. PO# K18828
PO Box 42445
7827 Arab Drive SE, Suite A
Olympia, WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
K18828	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	PR-GSA	Implementation and Functional Design Services Time and Materials Basis; Priced per Hour. Qty.1.50 hours billed at $199.50 per hour = $299.25. Services performed as per attached timesheets.	$299.25	$299.25

APPROVED FOR PAYMENT
AMOUNT 299.25
COST CENTER CC4240
ACCTG CODE ERS310
SIGNATURE Bob Walk
DATE Apr. 21, 2010
CONTRACT # C01-LIC-025

Subtotal	$299.25
Tax	$0.00
Freight	$0.00
Total	$299.25

WIRE/ACH Instructions
Bank of America ACCT#: 003928297633
Wire Routing# 026009593
ACH Routing# 052001633

K18828

INVOICE

APPROVED FOR PAYMENT
AMOUNT 498.76
COST CENTER 4240
ACCTG CODE ERS310
SIGNATURE Bob Wolf
DATE Feb 24, 2010
CONTRACT # C01-LIC-025

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

Invoice #	INV011695
Date	2/9/2010
Page:	1
License Exp Date:	0/0/0000
Agreement #	S5000
Site ID:	N/A

Bill To: WA Dept of Info Services
Accounts Payable
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA Dept of Info Services
Ref. PO# K18828
PO Box 42445
7827 Arab Drive SE, Suite A
Olympia, WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
K18828	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	PR-GSA	Implementation and Functional Design Services Time and Materials Basis; Priced per Hour. Qty.2.5 hrs. billed at $199.50 per hour = $498.76. Services performed as per attached timesheets.	$498.76	$498.76

FE310
BILL TO MIL
2450-0-2458-14

17

Subtotal	$498.76
Tax	$0.00
Freight	$0.00
Total	$498.76

WIRE/ACH Instructions

Bank of America ACCT#: 003928297633
Wire Routing# 026009593
ACH Routing# 052001633

APPROVED FOR PAYMENT

AMOUNT $1,047.39

COST CENTER CC41240

ACCTG CODE ER5310

SIGNATURE Bob Wilk

DATE Jan. 15, 2010

INVOICE

EIS Executive Information Systems

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

Invoice #	INV011586
Date	1/12/2010
Page:	1
License Exp Date:	0/0/0000
Agreement #	S5000
Site ID:	N/A

RECEIVED

JAN 15 2010

Bill To: WA Dept of Info Services
Accounts Payable
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA Dept of Info Services
Ref. PO# K18828
PO Box 42445
7827 Arab Drive SE, Suite A
Olympia, WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
K18828	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	PR-GSA	Implementation and Functional Design Services Time and Materials Basis; Priced per Hour. Qty.5.25 hours billed at $199.50 per hour = $1,047.39. Services performed as per attached timesheets.	$1,047.39	$1,047.39

JAN 10
BILL BACK TO MIL.-E911
2450-0-2458-14

Subtotal	$1,047.39
Tax	$0.00
Freight	$0.00
Total	$1,047.39

WIRE/ACH Instructions

Bank of America ACCT#: 003926297633
Wire Routing# 026009593
ACH Routing# 052001633

K18828

INVOICE

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

Invoice #	**INV011435**
Date	12/4/2009
Page:	1
License Exp Date:	0/0/0000
Agreement #	S5000
Site ID:	N/A

Bill To: WA Dept of Info Services
Accounts Payable
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA Dept of Info Services
Ref. PO# K18828
PO Box 42445
7827 Arab Drive SE, Suite A
Olympia, WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
K18828	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	PR-GSA	Implementation and Functional Design Services Time and Materials Basis; Priced per Hour. Qty.3.75 hours billed at $199.50 = $748.15. Services performed as per attached timesheets.	$748.15	$748.15

12/21/09
CHARGE BACK TO
CUSTOMER (MIL)
IN DECEMBER

APPROVED FOR PAYMENT
AMOUNT $748.15
COST CENTER 4240
ACCTG CODE ER5310
SIGNATURE Bobwalk
DATE Dec. 21, 2009

RECEIVED

Subtotal	$748.15
Tax	$0.00
Freight	$0.00
Total	$748.15

WIRE/ACH Instructions
Bank of America ACCT#: 003928297633
Wire Routing# 026009593
ACH Routing# 052001633

APPROVED FOR PAYMENT

AMOUNT $349.15

COST CENTER CC4240

ACCTG CODE

SIGNATURE

DATE Dec. 1, 2009

RECEIVED

NOV 3 0 2009

INVOICE

EIS Executive Information Systems

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

COMPUTER SERVICES DIVISION

Invoice #	INV011347
Date	11/13/2009
Page:	1
License Exp Date:	0/0/0000
Agreement #	S5000
Site ID:	N/A

Bill To: WA Dept of Info Services
Accounts Payable
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA Dept of Info Services
Ref. PO# K18828
PO Box 42445
7827 Arab Drive SE, Suite A
Olympia, WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	PR-GSA	Implementation and Functional Design Services Time and Materials Basis; Priced per Hour. Qty.1.75 hours billed at $199.50 per hour = $349.15. Services performed as per attached timesheets.	$349.15	$349.15

BACKBILL
12-1-09 FOR MILITARY (illegible)
FOR SERVICE
IN DECEMBER 09

Subtotal	$349.15
Tax	$0.00
Freight	$0.00
Total	$349.15

WIRE/ACH Instructions

Bank of America ACCT#: 003928297633
Wire Routing# 026009593
ACH Routing# 052001633

K18828

INVOICE

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

Invoice #	INV011184
Date	10/8/2009
Page:	1
License Exp Date:	0/0/0000
Agreement #	S5000
Site ID:	N/A

Bill To: WA Dept of Info Services
Accounts Payable
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA Dept of Info Services
Ref. PO# K18828
PO Box 42445
7827 Arab Drive SE, Suite A
Olympia, WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
K18828	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	PR-GSA	Implementation and Functional Design Services Time and Materials Basis; Priced per Hour. Qty.4 hours at $199.50 per hour = $798.03. Services performed as per attached timesheets.	$798.03	$798.03

APPROVED FOR PAYMENT

AMOUNT 798.03

COST CENTER 4240

ACCTG CODE ER5310

SIGNATURE Bob Walk CAW 11/8/09

DATE Nov 5, 2009

Bill to MIL E911 in CC 4240

Subtotal	$798.03
Tax	$0.00
Freight	$0.00
Total	$798.03

WIRE/ACH Instructions
Bank of America ACCT#: 003928297633
Wire Routing# 026009593
ACH Routing# 052001633

INVOICE

Invoice#: INV010649 [redacted]
Date: 7/7/2009
Page 1
License Exp Date: 0/0/0000
Agreement#: S5000
Site ID: N/A

Executive Information Systems, LLC.
6901 Rockledge Drive, Suite 600
PO Box 34076 [redacted]
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

Bill To: WA Dept of Info Services
Accounts Payable
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA Dept of Info Services
Accounts Payable
PO Box 42445
7827 Arab Drive SE, Suite A
Olympia, WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract#
K18828	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	PR-GSA	Implementation and Functional Design Services Time and Materials Basis; Priced per Hour. Qty.130.5 hours at $199.50 per hour = $26,034.77. For services thru 6/27/09.	$26,034.77	$26,034.77
1	1	SAS-MULTI	Consultant Travel Expenses For services thru 6/27/09.	$1,521.04	$1,521.04

Bill to
MIL E911

APPROVED FOR PAYMENT
AMOUNT 27,555.81
COST CENTER 4240
ACCTG CODE ~~EE 4444~~ ERS310
SIGNATURE Cammy Webster
DATE 8/9/09
Col-LIC.025

Kay
ED 8/10/8/9/09

Subtotal	$27,555.81
Tax	$0.00
Freight	$0.00
Total	$27,555.81

WIRE/ACH Instructions
Bank of America ACCT#: 003928297633
Wire Routing# 026009593
ACH Routing# 052001633

INVOICE

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

Invoice # INV010501
Date 6/9/2009
Page: 1
License Exp Date: 0/0/0000
Agreement # S5000
Site ID: N/A

Bill To: WA Dept of Info Services
Accounts Payable
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA Dept of Info Services
Ref. PO# K18828
PO Box 42445
7827 Arab Drive SE, Suite A
Olympia, WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
K18828	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	PR-GSA	Implementation and Functional Design Services Time and Materials Basis; Priced per Hour. Qty.221 hours at $199.50 per hour = $44,089.51 - For services thru 5/30/09.	$44,089.51	$44,089.51
1	1	SAS-MULTI	Consultant Travel Expenses Government per diem rates apply. For expenses thru 5/30/09.	$2,499.82	$2,499.82

Washington State Department of Information Services
http://access.wa.gov

SAS Financial Mgt. for E911 (MIL)

Please verify this is not a duplicate

Kim 6/15/09

APPROVED FOR PAYMENT
AMOUNT 46,589.33
COST CENTER 4240
ACCTG CODE ER5310
SIGNATURE Tammy Hellester
DATE 6/18/09
CONTRACT# 001-LIC-025

Subtotal	$46,589.33
Tax	$0.00
Freight	$0.00
Total	$46,589.33

WIRE/ACH Instructions
Bank of America ACCT#: 003928297633
Wire Routing# 026009593
ACH Routing# 052001633

INVOICE

Invoice #	INV010356
Date	5/8/2009
Page:	1
License Exp Date:	0/0/0000
Agreement #	S5000
Site ID:	N/A

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

Bill To: WA Dept of Info Services
Accounts Payable
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA Dept of Info Services
Ref. PO# K18828
PO Box 42445
7827 Arab Drive SE, Suite A
Olympia, WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
K18828	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	PR-GSA	Implementation and Functional Design Services Time and Materials Basis; Priced per Hour .50 hours $99.75 Patrick Farran - 4/7/09	$99.75	$99.75

APPROVED FOR PAYMENT

AMOUNT 99.75

COST CENTER 4240 Kay 5/14/09

ACCTG CODE ER5310 CJ 5/14/09

SIGNATURE Cammy Webster

DATE 5/17/09

[redacted]

Subtotal	$99.75
Tax	$0.00
Freight	$0.00
Total	$99.75

WIRE/ACH Instructions

Bank of America ACCT#: 003926297633
Wire Routing# 026009593
ACH Routing# 052001633

INVOICE

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

Invoice #	INV010286
Date	4/22/2009
Page:	1
License Exp Date:	0/0/0000
Agreement #	S5000
Site ID:	N/A

Bill To: WA Dept of Info Services
Accounts Payable
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA Dept of Info Services
Ref. PO# K18828
PO Box 42445
7827 Arab Drive SE, Suite A
Olympia, WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
K18828	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	SAS-MULTI	Consultant Travel Expenses	$2,470.77	$2,470.77

APPROVED FOR PAY
AMOUNT: 2,470.77
COST CENTER: 4240
ACCTG CODE: ER5310
SIGNATURE: Tammy Webster
DATE: 5/7/09
CONTRACT#: K09-411C-025

Kay 5/4/09
EJD 5/6/09

Subtotal	$2,470.77
Tax	$0.00
Freight	$0.00
Total	$2,470.77

WIRE/ACH Instructions
Bank of America ACCT#: 003928297633
Wire Routing# 026009593
ACH Routing# 052001633

INVOICE

EIS Executive Information Systems

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

Invoice #	INV010287
Date	4/22/2009
Page:	1
License Exp Date:	0/0/0000
Agreement #	S5000
Site ID:	N/A

Bill To: WA Dept of Info Services
Accounts Payable
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA Dept of Info Services
Ref. PO# K18828
PO Box 42445
7827 Arab Drive SE, Suite A
Olympia, WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
K18828	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	PR-GSA	Implementation and Functional Design Services Time and Materials Basis; Priced per Hour. Qty.220.75 Hrs.X $199.50/hr.= $44,039.63	$44,039.63	$44,039.63
1	1	SAS-MULTI	Consultant Travel Expenses	$137.14	$137.14

APPROVED FOR PAY
AMOUNT: 44,176.77
COST CENTER: 4240
ACCTG CODE: ER5310
SIGNATURE: Tammy Hollister
DATE: 5/7/09
CONTRACT#: 261-210-025

GP 5/4/09

Subtotal	$44,176.77
Tax	$0.00
Freight	$0.00
Total	$44,176.77

WIRE/ACH Instructions
Bank of America ACCT#: 003928297633
Wire Routing# 026009593
ACH Routing# 052001633

INVOICE

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

Invoice #	INV010016
Date	2/10/2009
Page:	1
License Exp Date:	0/0/0000
Agreement #	S5000
Site ID:	N/A

Bill To: WA Dept of Info Services
Accounts Payable
1110 Jefferson Street, SE
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA Dept of Info Services
Ref. PO# K18828
PO Box 42445
7827 Arab Drive SE, Suite A
Olympia, WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
K18828	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
26	26	PR-GSA	Implementation and Functional Design Services Time and Materials Basis; Priced per Hour. Qty.26 Hrs.X $199.50/hr.= $5,187.00	$199.50	$5,187.00
1	1	SAS-MULTI	Consultant Travel Expenses	$1,177.69	$1,177.69

APPROVED FOR PAY
AMOUNT: 6,364.69
COST CENTER: 4240
ACCTG CODE: ER5310
SIGNATURE: Tammy Hebert
DATE: 3/31/09
CONTRACT#: C014C-025

Kay 3/30/09
CTD 3/31/09

Subtotal	$6,364.69
Tax	$0.00
Freight	$0.00
Total	$6,364.69

WIRE/ACH Instructions
Bank of America ACCT#: 003928297633
Wire Routing# 026009593
ACH Routing# 052001633

INVOICE

EIS Executive Information Systems

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

Invoice #	INV010142
Date	3/12/2009
Page:	1
License Exp Date:	0/0/0000
Agreement #	S5000
Site ID:	N/A

Bill To: WA Dept of Info Services
Accounts Payable
1110 Jefferson Street, SE
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA Dept of Info Services
Ref. PO# K18828
PO Box 42445
7827 Arab Drive SE, Suite A
Olympia, WA 98504-2445

Purchase Order No	Salesperson	Shipping Method	Payment Terms	Contract #
K18828 ✓	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	PR-GSA	Implementation and Functional Design Services Time and Materials Basis; Priced per Hour. Qty.94.5 Hrs.X $199.50/hr.= $18,852.75	$18,852.75	$18,852.75

APPROVED FOR PAY
AMOUNT: 18,852.75
COST CENTER: 4240
ACCTG CODE: ER5310
SIGNATURE: Tammy Thelston
DATE: 3/31/09
CONTRACT#: 501-21C-025

Kay 3/30/09
GP 3/31/09

Subtotal	$18,852.75
Tax	$0.00
Freight	$0.00
Total	$18,852.75

WIRE/ACH Instructions
Bank of America ACCT#: 003928297633
Wire Routing# 026009593
ACH Routing# 052001633

INVOICE

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

ORIGINAL

K18828

Invoice #	INV009891
Date	12/31/2008
Page:	1
License Exp Date:	0/0/0000
Agreement #	38468 S5000
Site ID:	554998 & 555237

Bill To: WA Dept of Info Services
Accounts Payable
1110 Jefferson Street, SE
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA Dept of Info Services
Ref. PO# K18828
PO Box 42445
7827 Arab Drive SE, Suite A
Olympia, WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
K18828	1005	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	SAS-FMV9-1	SAS Financial Management - 2 Admin. Users	$20,000.00	$20,000.00
1	1	SAS-FMV9-3	SAS Financial Management - Power User 1 User	$2,800.00	$2,800.00
2	2	SAS-FMV9-4	SAS Financial Management - Power Users 1 User	$2,800.00	$5,600.00
1	1	SAS-FMV9-7	SAS Financial Management - Business Users 1 User	$1,600.00	$1,600.00
49	49	SAS-FMV9-8	SAS Financial Management - Business Users (2-50) 1 User	$1,600.00	$78,400.00
48	48	SAS-FMV9-9	SAS Financial Management - Business Users (51-250)	$1,200.00	$57,600.00
2	2	SAS-RUISS (PER CP	Restricted Use Infrastructure Server Software per CPU	$8,360.00	$16,720.00
1	1	SAS-EPTO-30 UNIT	Enterprise Professional Training Offer-30 UNIT	$10,350.00	$10,350.00

Kay 1/20/09

APPROVED FOR PAY
AMOUNT: 208,418.48
COST CENTER: 4240
ACCTG CODE: EE4744
SIGNATURE: Tammy Stebstad
DATE: 1/23/09
CONTRACT#: C01-LIC-025

1/24/09

Subtotal	$193,070.00
Tax	$15,348.48
Freight	$0.00
Total	$208,418.48

WIRE/ACH Instructions
Bank of America ACCT#: 003928297633
Wire Routing# 026009593
ACH Routing# 052001633

DIS Field Order

Date Ordered	DIS Field Order Number
12/23/2008	K18828

	Agency	Location	Mailstop
	1550	000	42445

FROM
DEPT OF INFORMATION SERVICE
1110 JEFFERSON ST SE
PO BOX 42445
OLYMPIA WA 98504-2445

SHIP TO

Web Req #	Agency	Location	Mailstop
38421	1550	4	42445

DEPT OF INFORMATION SERVICES
7827 ARAB DR. SE STE. A
PO BOX 42445
OLYMPIA WA 98504-2445

TO
EXECUTIVE INFORMATION SYSTEMS
6901 ROCKLEDGE DR.
SUITE 6000
BETHESDA MD 20827-0076

Contact	Phone	Vendor TIN	Account Number
DAVID GRAY	301/581-4363		3940

MAIL INVOICES TO

Agency	Location	Mailstop
1550	0	42445

DEPT OF INFORMATION SERVICES
ACCOUNTS PAYABLE
1110 JEFFERSON ST SE
PO BOX 42445
OLYMPIA WA 98504-2445

AUTHORITY OR CONTRACT NUMBER	SHIP FROM	PRICE F.O.B.	PAYMENT TERMS	DELIVERY DATE
				12/24/2008

Item	Commodity Code	Description	Quantity	Unit	Unit Price	Total Cost	C/C
1	7500- -	OEM P/N: SAS-MULTI**Description: SAS Financial Manag Sol. Includes; Admin Users, Power Users Business Users Restricted Use Infrastructure Server Software (2 CPU's), 30-Unit SAS Enterprise Profl Training offer,	1	EA	$382,670.00	$382,670.00	4240

SPECIAL INSTRUCTIONS:

Total $382,670.00

Ordered for
Daniel Cottrell

Carrier	Shipping Document	Collect	Prepaid	Pieces	Received By	Date Received
					Norm Todd	12-29-08

Prepared By	Telephone Number	Order Date	Agency Approval	Date Approved
Norm Todd	(360) 586-8986	12/23/2008	Cheryl Miller	12-24-08

INSTRUCTIONS TO VENDOR: DELIVER THE ARTICLES ORDERED ABOVE IN ACCORDANCE WITH THE FOLLOWING:

1. Process NO orders without signature in agency approval in lower right corner. 2. Show Order Number on all invoices, packages, and shipping documents
3. Washington sales tax applies to this order. 4. Mail two copies of invoice at time of shipment.
5. This order is subject to the Washington State Dept of General Administration standard terms and conditions.

COPY

INVOICE

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

RECEIVED
MAY 14 2010
COMPUTER SERVICES

Invoice #	INV012007
Date	5/7/2010
Page:	1
License Exp Date:	0/0/0000
Agreement #	S5000
Site ID:	N/A

Bill To: WA Dept of Info Services
Accounts Payable
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA Dept of Info Services
Ref. PO# K18828
PO Box 42445
7827 Arab Drive SE, Suite A
Olympia, WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
K18828	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	PR-GSA	Implementation and Functional Design Services Time and Materials Basis; Priced per Hour. Qty.8 hours billed at $199.50 ea. = $1,596.03. Services performed as per attached timesheets.	$1,596.03	$1,596.03

APPROVED FOR PAYMENT
AMOUNT $ 1,596.03
COST CENTER 4240
ACCTG CODE _____
SIGNATURE Bob Walk
DATE May 21, 2010
CONTRACT # C01-LIC-025

MAY10
BILL BACK TO MIL
2450-0-5800-91

Subtotal	$1,596.03
Tax	$0.00
Freight	$0.00
Total	$1,596.03

WIRE/ACH Instructions

Bank of America ACCT#: 003928297633
Wire Routing# 026009593
ACH Routing# 052001633

eport data generated from Operational Systems and OASIS extracts 06MAY2010, 7:32:23

OMPASS Customer Invoice Details for Project PM EISWAD285S5000, Invoice Number 6015220

ustomer Invoice Number	Invoice Line Description	Unit of Measure or Event Number	Expenditure or Event Type	Employee or Subc Name	Expenditure or Event Date	Bill Amount	Bill Rate	Labor Hours	Comment or Event Description	SAS Expens Report ID
5015220	CONSULTANT. 8.00	Hours	Time - LABOR	Farran, Patrick P. (Patrick)	05APR2010	$199.50	$199.50	1.00		
					08APR2010	$299.25	$199.50	1.50		
					12APR2010	$199.50	$199.50	1.00		
					13APR2010	$49.88	$199.50	0.25		
					14APR2010	$199.50	$199.50	1.00		
					15APR2010	$99.75	$199.50	0.50		
					16APR2010	$149.63	$199.50	0.75		
					19APR2010	$49.88	$199.50	0.25		
					20APR2010	$49.88	$199.50	0.25		
					21APR2010	$199.50	$199.50	1.00		
					22APR2010	$49.88	$199.50	0.25		
					23APR2010	$49.88	$199.50	0.25		
	CONSULTANT. 8.00					**$1,596.03**		**8.00**		
5015220						**$1,596.03**		**8.00**		

INVOICE

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

Invoice #	INV012111
Date	6/7/2010
Page:	1
License Exp Date:	0/0/0000
Agreement #	S5000
Site ID:	N/A

Bill To: WA Dept of Info Services
Accounts Payable
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA Dept of Info Services
Ref. PO# K18828
PO Box 42445
7827 Arab Drive SE, Suite A
Olympia, WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
K18828	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	PR-GSA	Implementation and Functional Design Services Time and Materials Basis; Priced per Hour. Qty.29.75 hours billed at $199.50 ea. = $5,935.17. Services performed as per attached timesheets.	$5,935.17	$5,935.17

RECEIVED
JUN 11 2010
COMPUTER SERVICES DIVISION

APPROVED FOR PAYMENT
AMOUNT 5935.17
COST CENTER 4240
ACCTG CODE
SIGNATURE Bob Walk
DATE Jun 14, 2010
CONTRACT # ~~K18828~~ C01-LIC-025

JUN 10
BILL BACK TO MIL
FOR E911
LT

Subtotal	$5,935.17
Tax	$0.00
Freight	$0.00
Total	$5,935.17

WIRE/ACH Instructions
Bank of America ACCT#: 003928297633
Wire Routing# 026009593
ACH Routing# 052001633

EIS Executive Information Systems Invoice Tracking Sheet

C01-LIC-025 C09-4

Date	Qty Hours	Price	Description
6/7/2010	29.75	$ 5,935.17	Services performed
5/7/2010	8	$ 1,596.03	Services performed
4/9/2010	1.5	$ 299.25	Services Performed
2/9/2010	2.5	$ 498.76	Services Performed
1/12/2010	5.25	$ 1,047.39	Services Performed
12/4/2009	3.75	$ 748.15	Services Performed
11/13/2009	1.75	$ 349.15	Services Performed
10/8/2009	4	$ 798.03	Services Performed
7/7/2009	130.5	$ 26,034.77	Services Performed
		$ 1,521.04	travel
6/9/2009	221	$ 44,089.51	Services Performed
		$ 2,499.82	travel
5/8/2009	0.5	$ 99.75	Services Performed
4/22/2009		$ 2,470.77	travel
4/22/2009	220.75	$ 44,039.63	Services Performed
		$ 137.14	travel
2/10/2009	26	$ 5,187.00	Services Performed
		$ 1,177.69	travel
3/12/2009	94.5	$ 18,852.75	Services Performed
12/31/2008		$ 20,000.00	admin
		$ 2,800.00	Financial Mg (power)
		$ 5,600.00	Financial Mg (power)
		$ 1,600.00	Financial Mg (business)
		$ 78,400.00	Financial Mg (business 2-50)
		$ 57,600.00	Financial MG (business 51-250)
		$ 16,720.00	Infrastructure
		$ 10,350.00	Professional Training
Totals	**712**	**$ 350,451.80**	

INVOICE

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

JUL 13 2010
COMPUTER SERVICES DIVISION

Invoice #	**INV012264**
Date	7/9/2010
Page:	1
License Exp Date:	0/0/0000
Agreement #	S5000
Site ID:	N/A

Bill To: WA Dept of Info Services
Accounts Payable
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA Dept of Info Services
Ref. PO# K18828
PO Box 42445
7827 Arab Drive SE, Suite A
Olympia, WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
K18828	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	PR-GSA	Implementation and Functional Design Services Time and Materials Basis; Priced per Hour. Qty.12 hours billed at $199.50 each = $2,394.00. Services performed as per attached tmesheets.	$2,394.00	$2,394.00
1	1	SAS-MULTI	Consultant Travel Expenses Government per diem rates apply. Expenses as per attached receipts.	$1,325.61	$1,325.61

JUL 10
BILL BACK TO MIL

APPROVED FOR PAYMENT
AMOUNT 3719.61
COST CENTER 4240
ACCTG CODE
SIGNATURE Bob Wolf
DATE Jul. 14, 2010
CONTRACT# C01-LIC-025
ITMO

Subtotal	$3,719.61
Tax	$0.00
Freight	$0.00
Total	$3,719.61

WIRE/ACH Instructions

Bank of America ACCT#: 003928297633
Wire Routing# 026009593
ACH Routing# 052001633

Cottrell	SAS financial	CC: 4240
Contact's Last Name	*Keyword*	*Cost Center*

This space For DIS/MOSTD use only:

DEC 23 2008 AM07:25

DIS Investment Approval Request

1 Agency: DIS Division: CSD

Contact: Daniel Cottrell Phone No. and E-Mail: 902-3155 danielc@dis.wa.gov

2 Description of Resources:

SAS Financial Management solution for Military Department, Emergency Management Division Enhanced 911 Unit.

This acquisition is for an integrated turn-key solution from SAS includes the following:

- SAS Financial Management Solution
- Administrative Users (2)
- Power Users (3)
- Business Users (98)
- Restricted use Infrastructure Server Software (2 CPU)
- SAS Enterprise Professional Training
- Implementation and function design
- Consultant Travel

The E-911 unit already has the required hardware for the implementation, which will be managed by SAS.

This acquisition will be completed through EIS (Executive Information Systems) with which DIS has an existing contract for SAS software.

This acquisition was not budgeted, but directly supports MIL and will be recovered in a single lump-sum billing.

Type of Resource to be acquired: (check all that apply)

IT Resources

- ☐ Equipment
  - ☐ with maintenance
  - ☐ with installation
  - ☐ with training
  - ☐ other (describe)
- ☒ Software
  - ☒ with maintenance
  - ☒ with installation
  - ☒ with training
  - ☐ other (describe)
- ☐ IT Purchased Services
- ☐ IT Personal Services

Telecommunications:

- ☐ Voice
- ☐ Data
- ☐ Video

Non-IT Resources

- ☐ Purchased Services
- ☐ Personal Services
- ☐ other (describe)

3 Acquisition Method(s): Check the appropriate box

- ☐ Request for Quotation (RFQ)
- ☐ Request for Quotation and Qualification (RFQQ)
- ☐ Request for Proposal (RFP)
- ☐ DIS Technology Brokering
- ☐ Sole Source
- ☐ Other
- ☐ Master Contract Contract #
- ☒ Other Existing Contract Contract # C01-LIC-025
- ☐ Inter-Agency Agreement Agreement #

4 Investment Cost (see definitions on back): $ 398,018.48 Includes Tax

System Life Cycle Cost (see definitions on back): $ 509,818.48

5/6 CC Manager/Service Manager Approval: Kay Metzler Date: 12/16/08 | OLS Approval Date:

7/8 Appointing Authority Approval: Tammy Thurston Date: 12/18/08 | MOSTD Approval Date:

Agency Approval (Signature): Date:

10 ISB/MOSTD Approval (Signature): Date:

11 (FOR MOSTD USE ONLY)
Comments:

Webster, Cammy (DIS)

From: Albert, Jim (DIS)
Sent: Thursday, December 18, 2008 4:23 PM
To: Webster, Cammy (DIS)
Cc: Turner, Christie (DIS); Rivera, Roland (DIS)
Subject: RE: Acquisition of SAS Licenses for Military Dept

Approved,

Jim Albert
Deputy Director, Operations
Department of Information Services
(360) 902-9885
JimA@DIS.Wa.Gov

From: Webster, Cammy (DIS)
Sent: Thursday, December 18, 2008 9:15 AM
To: Albert, Jim (DIS)
Cc: Turner, Christie (DIS); Rivera, Roland (DIS)
Subject: Acquisition of SAS Licenses for Military Dept

Jim,
I am seeking approval to purchase SAS software licenses from Executive Information Systems (EIS) for the Military Department E-911 unit. The Military Department would like to leverage the contract currently in place with EIS. Cost of the software license is $398,019 in December 2008 and annual maintenance in 2009 and 2010 at $55,900 each year. Cost recovery from Military will be with a onetime "lump sum" billing each year via interagency agreement.
Cammy

Cammy Webster
Assistant Director - CSD
Department of Information Services
Voice: ***(360) 902-3261***
Fax: (360) 586-8992
Pager: (360) 971-1685
Email: ***cammyw@dis.wa.gov***

Department of Information Services

Investment Plan

for

SAS Financial Management Software

December 15, 2008

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1. Executive Summary

The Department of Information Services (DIS) requests authorization to purchase SAS Financial Management software, implementation, and training on behalf of the Military Department (MIL) Emergency Management Division Enhanced 911 Unit.

The proposed SAS solution will allow the E911 unit to perform consolidations, develop more accurate budgets, report and analyze results, understand revenue, and manage the execution of strategy. The SAS solution consolidates planning and historical information on demand ensuring that the latest information is always available for decision makers and regulatory agencies.

The proposed solution will provide comprehensive financial planning, budgeting, consolidation, and reporting.

Based on requirements gathered thus far at the E911 unit, the target is to have the new system implemented by the end of March, 2009.

This integrated turn-key solution from SAS includes the following:

- SAS Financial Management Solution
- Administrative Users (2)
- Power Users (3)
- Business Users (98)
- Restricted use Infrastructure Server Software (2 CPU)
- SAS Enterprise Professional Training
- Implementation and function design
- Consultant Travel

Costs for this Financial Management package are $382,670.00 and includes $15,348.48 sales tax for a total of $398.018.48

DIS will recover the costs for this implementation in a single lump sum from MIL. Annual software maintenance will be $55,900.00, and will be billed by DIS on an annual renewal basis.

3-Year system lifecycle cost will be $509,818.48

2. Purpose of the Planned Investment

2.1. Business Issue

To minimize the impact of emergencies and disasters, the Enhanced 9-1-1 (E911) unit within the Washington State Emergency Management Division is responsible for ensuring that the E911 system is operational and available to all citizens in the State of Washington.

In support of this mission, the E911 unit utilizes a manual data entry solution that collects requested information from participating counties. In addition, the E911 unit is responsible for providing management with reporting and analyses. This is currently a manual process utilitzing multiple spreadsheets.

2.2. Resource to be acquired – Background Discussion

All data will be entered into the central database by the counties and central E911 administrators through an Excel interface. All data is then immediately updated in the central databasse, avoiding the problem of multiple spreadsheets containing different, incorrect data. Because all data is loaded into and subsequently obtaind from a single, secure data repository, there is always a "Single version of the truth."

This single correct source of information will ensure accuracy in reporting the E911 financial information to the counties, the E911 advisory committee, management, other agencies, and the Legislature.

3. Business Justification

3.1. In alignment with State and DIS Policy/Strategy

This acquisition will meet the current needs of the workload for the E911 unit and will provide resources for additional capabilities for the future. This acquisition furthers DIS' goals to maximize state infrastructure investment and provide cost-effective technology access. It conforms to the following DIS 2008-2014 Strategic Plan objectives and strategies:

Promote Common IT Practices

- *Adopt standards, frameworks, and infrastructures that promote data sharing, an integrated end-user experience, and provide for common functionality across the state such as licensure and revenue collection.*

Leverage the States buying power

- *Use state master contracts, including standard software imaging, when purchasing IT products and services.*

3.2. Determine ISB Oversight Requirement
(See Appendix A for the full Severity/Risk Matrix)

Through an assessment of project risk and severity, it has been determined that this acquisition has a low severity and low risk. Therefore – it requres an oversight level of "1." The following table shows the Project Oversight Matrix used by MOSTD to evaluate the degree of risk in a project and the level of oversight requred as a result of the evaluation.

High Severity	Level **2**	Level **2**	Level **3**
Medium Severity	Level **1**	Level **2**	Level **2**
Low Severity	[redacted]	Level **1**	Level **1**
	Low Risk	***Medium Risk***	***High Risk***

3.3. Severity and Risk Assessment

Citizen impact: *Low.* This is an agency implementation that will improve operations internally, and with outside agencies. There should be no impact upon Citizens.

Visibility: *Low.* While the E-911 system is highly visibile, the internal operations of the unit should have little or no visibility for this proposed acquisition.

Impact on State Operations: *Low.* DIS staff will make no changes to the environment that the E-911 financial operates in. SAS engineers will handle all design, implementation and training for personnel and there should be no discernable impact upon ongoing operations.

Failure or Nil Consequences: *Medium.* Failure to implement a financial management solution will continue the status quo, and allow for several versions of financial data without a centralized repository.

Organizational Impact: *Low.* As an implementation effort, the resources of SAS will allow the E-911 unit to continue to offer a full level of service while completing the design and implementation.

Development Effort and Resources: *Low.* This effort will require resources from E-911 to complete, but does not require DIS resources, as the entire implementation will be contracted to SAS.

Technology: *Low.* While the technology is complex, the additional expertise that SAS engineers will bring to the effort will mitigate complexity issues.

3.4. Costs and Benefits

Investment cost and system life cycle costs:

Software	$398,018.48	0	0	$398,018.48
Maintenance	0	$55,900.00	$55,900.00	$111,800.00
Total	$398,018.48	$55,900.00	$55,900.00	$509,818.48

4. Recommendation

DIS recommends approval of this acquisition in support of the E-911 unit financial management project.

5. Acquisition Method

- Other Existing Contract

DIS has a contract in place with SAS and the purchase will be placed under C01-LIC-025

Appendix A Risk/Severity Matrix

Severity Level Criteria

The severity criteria help to gauge the proposed project's impact on citizens and state operations, its visibility, and the consequences of doing nothing.

Levels	Impact on Clients	Visibility	Impact on State Operations	Failure or Nil Consequences
High	• Direct contact with citizens, political subdivisions, and service providers – including benefits payments and transactions.	• Highly visible to public, trading partners, political subdivisions and Legislature. • Likely subject to hearings. • System processes sensitive / confidential data (e.g. medical, SSN, credit card #'s).	• Statewide or multiple agency involvement / impact. • Initial mainframe acquisitions or network acquisitions.	• Inability to meet legislative mandate or agency mission. • Loss of significant federal funding.
Medium	• Indirect impacts on citizens through management systems that support decisions that are viewed as important by the public. • Access by citizens for information and research purposes.	• Some visibility to the Legislature, trading partners, or public the system / program supports. • May be subject to legislative hearing.	• Multiple divisions or programs within agency.	• Potential failure of aging systems.
Low	• Agency operations only.	• Internal agency only.	• Single division. • Improve or expand existing networks or mainframes with similar technology.	• Loss of opportunity for improved service delivery or efficiency. • Failure to resolve customer service complaints or requests.

Risk Level Criteria

The risk criteria provide a mechanism to help gauge the impact of the project on the organization, the level of effort needed to complete the project, the stability of the proposed technology and agency preparedness.

Levels	Functional Impact on Business Processes or Rules	Development Effort & Resources	Technology	Capability & Management
High	• Significant change to business rules. • Replacement of a mission critical system. • Multiple organizations involved. • Requires extensive and substantial job training for work groups.	• Over $5 million. • Development and implementation exceeds 24 months.* • Requires a second decision package. * Clock starts after feasibility study or project approval and release of funding.	• Emerging. • Unproven. • Two or more of the following are new for agency technology staff or integrator, or are new to the agency architecture: programming language; operating systems; database products; development tools; data communications technology. • Requires PKI certificate. • Complex architecture – greater than 2 tier.	• Minimal executive sponsorship. • Agency uses ad-hoc processes. • Agency and/or vendor track record suggests inability to mitigate risk on project requiring a given level of development effort.
Medium	• Moderate change to business rules. • Major enhancement or moderate change of mission critical system. • Medium complexity business process(es). • Requires moderate job training.	• Under $5 million but over agency delegated authority. • 12 to 24 months for development and implementation. * * Clock starts after feasibility study or project approval and release of funding.	• New in agency with 3rd party expertise and knowledge transfer. • One of the technologies listed above is new for agency development staff.	• Executive sponsor knowledgeable but not actively engaged. • System integrator under contract with agency technical participation. • Agency and/or vendor record indicates good level of success but without the structure for repeatability.
Low	• Insignificant or no change to business rules. • Low complexity business process(es). Some job training could be required	• Within agency delegated authority. • Under 12 months for development and implementation.* * Clock starts after feasibility study or project approval and release of funding.	• Standard, proven agency technology.	• Strong executive sponsorship. • Agency and vendor have strong ability to mitigate risk on a development project. • Project staff uses documented and repeatable processes for tracking status, problems, and change. • Agency or vendor is CMM Level 3 equivalent or above.

INVOICE

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

Invoice # INV013885
Date 6/9/2011
Page: 1
License Exp Date: 6/14/2012
Agreement # 38468
Site ID: 403213, 403573

Bill To: WA State Dept of Info Services
Accounts Payable
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA State Dept of Info Services
Receiving
2411 Chandler Court SW
PO# 104736
Olympia WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
104736	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
1	1	PC-ENTPKG200M	PC Enterprise Package w/Access PCFF for 270 users, WNDWS, Maint site 403213. POP 6/15/2011-6/14/2012.	$85,802.00	$85,802.00
1	1	PC-ENTSP200M	Statistical Package for 270 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2011 to 6/14/2012.	$26,910.00	$26,910.00
1	1	PC-ENTADP200M	Application Development Pkg for 270 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2011 to 6/14/2012.	$24,550.00	$24,550.00
1	1	PC-ENTADDP200M	Access to ODBC for 270 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2011 to 6/14/2012.	$12,275.00	$12,275.00
1	1	PC-ENTADDP200M	Access to Sybase for 270 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2011 to 6/14/2012.	$12,275.00	$12,275.00
1	1	PC-ENTADDP200M	SAS/GIS for 270 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2011 to 6/14/2012.	$12,275.00	$12,275.00
1	1	PC-ENTADDP200M	SAS/LAB for 270 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2011 to 6/14/2012.	$12,275.00	$12,275.00
1	1	PC-ENTANP200M	SAS/ETS for 270 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2011 to 6/14/2012.	$13,455.00	$13,455.00
1	1	PC-ENTANP200M	SAS/IML for 270 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2011 to 6/14/2012.	$13,455.00	$13,455.00
1	1	PC-ENTOLT200M	SAS/Online Tutor for 270 users, WNDWS, Annual Maintenance for site# 403213. Period of 6/15/2011 to 6/14/2012.	$5,531.00	$5,531.00
1	1	SAS-ESRI-5M	Bridge for ESRI for 5 Users, WNDWS, Annual Maintenance for site# 403213. Period of	$2,085.00	$2,085.00

Carried Forward.../

INVOICE

Executive Information Systems, LLC
6901 Rockledge Drive, Suite 600
P.O. Box 34076
Bethesda, MD 20827-0076
Ph. (877) EXECINFO
Tax ID (TIN) 52-2198860
DUNS# 93-828-9527

Invoice #	**INV013885**
Date	6/9/2011
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Agreement #	38468
Site ID:	403213, 403573

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Accounts Payable
PO Box 42445
Olympia, WA 98504-2445

Ship To: WA State Dept of Info Services
Receiving
2411 Chandler Court SW
PO# 104736
Olympia WA 98504-2445

Purchase Order No.	Salesperson	Shipping Method	Payment Terms	Contract #
104736	1003	UPS GROUND	Net 30 Days	OPEN MKT

Ordered	Shipped	Item Number	Description	Unit Price	Ext. Price
			6/15/2011 to 6/14/2012.		
1	1	SAS-10320-8	Base-Windows Advanced server, 4 total cores Annual Maintenance for site# 403573. Period of 6/15/2011 to 6/14/2012.	$8,818.00	$8,818.00
5	5	SAS-10324-8	Add-ons-Windows Advanced server, 4 total cores Maint site# 403573. Period of 6/15/2011 to 6/14/2012. Products include: Access to ODBC, Access to ORACLE, CONNECT, GRAPH, SHARE.	$7,092.00	$35,460.00
1	1	SAS-10356-8	ETS for a Windows Advanced server, 4 total cor cores Annual Maintenance for site# 403573. Period of 6/15/2011 to 6/14/2012.	$7,361.00	$7,361.00

Subtotal	$272,527.00
Tax	$0.00
Freight	$0.00
Total	$272,527.00

WIRE/ACH Instructions
Bank of America ACCT#: 003928297633
Wire Routing# 026009593
ACH Routing# 052001633

ngton State rtment of erprise Services

PURCHASE ORDER

PURCHASE ORDER NO: 204713

PURCHASE ORDER DATE: 4/26/2012

T

JEFFERSON ST SE
BOX 42453
LYMPIA, WA 98504-2453

Ship to:

EXECUTIVE INFORMATION SYSTEMS
CHRISTOPHER DELAUTER
6901 ROCKLEDGE DR, STE 600
PO BOX 34076
BETHESDA, MD 20827-0076

DEPT OF ENTERPRISE SERVICES
MIKE DOMBROWSKY
1500 JEFFERSON ST SE
OLYMPIA, WA 98501

Page: 1

INSTRUCTIONS TO THE VENDOR
1. Deliver the articles ordered below in accordance with the terms and conditions on the reverse side.
2. Show purchase order number on all invoices, packages, and shipping documents.
3. Mail two copies of the invoice at the time of shipment.

ISB Authorization

DIS Contact	Cert. Compl.	Vendor
KS	N	1474

Item Description	Unit	Quantity	Unit Price	Extended Price
K27381 5/4/2012 SAS MX6S SERVER BUNDLE	1	1 EA	52,659.0000	52,659.00
K27383 5/4/2012 SAS DESKTOP BUNDLE	270	270 EA	879.8037	237,547.00
License Agreement Number 40812 Contract # GS-35F-0170K				
CONFIRMING ONLY/KATE SMITH (360) 407-8714				
FOB-DESTINATION				290,206.00
			TOTAL	

(R 1/12)

STATE PURCHASING DIVISION COPY

Authorized Signature