**80/120 Annual Purchase Volume Commitment Form**

**Statewide Contract 11021**

Pursuant to the above-referenced Contract for Snow & Ice Control Products (“Contract”), Purchasers, at their discretion, have the option to participate in an 80/120 Annual Purchase Volume Commitment subject to the terms and conditions set forth in the above-referenced Contract. See, e.g., at Section 9.

As set forth in the Contract, to participate in an 80/120 Annual Purchase Volume Commitment, Purchaser must complete and submit this form to Contractor by **August 31 of each year** to confirm and reserve the Purchaser’s commitments for that winter season. The aggregate volume commitment total shall include products purchased between July 1st of the current year and June 30th of the following year.

Contractor shall acknowledge receipt by signing Purchaser’s 80/120 Annual Purchase Volume Commitment Form and returning the same to Purchaser by September 15th of each year.

Purchaser, by electing to participate in an 80/120 Annual Purchase Volume Commitment and completing and executing this form with Contractor, commits to purchasing 80% of Purchaser’s stated annual target volume and Contractor commits to providing to Purchaser, upon Purchaser’s request, up to 120% of Purchaser’s stated annual target volume in accordance with the Contract.

The 80/120 Annual Purchase Volume Commitment is ***optional*** for Purchasers. Contractor, however, has no obligation to secure inventories of covered snow and ice products for Purchasers who choose not to participate in an 80/120 Annual Purchase Volume Commitment.

**Directions for entering commitment(s**): Purchaser either may complete the table for multiple Categories and/or the table for a single category per Contractor. Purchasers who utilize more than one Contractor must complete a separate form for each Contractor with whom Purchaser desires to enter into an 80/120 Annual Purchase Volume Commitment.

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| **80/120 Commitments are available for the following Contractors** **and products:** | | | | | | | | | | | | | | | |
| **Enter Year for winter season: 20**   **- 20** | | | | | | | | | | | | | | | |
| **Contractor** | | | | | | | | Choose a Contractor. | | | | | | | |
| **Product** | **Category #A:** Choose an item. | | | | | | | | | | | | | Choose an item. | |
| **Category #B:** Choose an item. | | | | | | | | | | | | | Choose an item. | |
| **Category #C:** Choose an item. | | | | | | | | | | | | | Choose an item. | |
| **Category #D:** Choose an item. | | | | | | | | | | | | | Choose an item. | |
| **Category #E:** Choose an item. | | | | | | | | | | | | | Choose an item. | |
| **Use this section for multiple category commitments.** | | | | | | | | | | | | | | | |
| **Region** | | | **Cat #** | | **80% Commitment** | **\*UoM** | | | **Target** | | **\*UoM** | | **120% Commitment** | | **\*UoM** |
| Select from List | | | Select Cat # | |  | Select from List | | |  | | Select from List | |  | | Select from List |
| Select from List | | | Select Cat # | |  | Select from List | | |  | | Select from List | |  | | Select from List |
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| Select from List | | | Select Cat # | |  | Select from List | | |  | | Select from List | |  | | Select from List |
| **Aggregate Volume Total** | | | | |  | **Select from List** | | |  | | **Select from List** | |  | | **Select from List** |
|  | | | | | | | | | | | | | | | |
| **Use this section for only one category commitment.** | | | | | | | | | | | | | | | |
| **Region** | | **80% Commitment** | | | **\*UoM** | | **Target** | | | **\*UoM** | | **120% Commitment** | | | **\*UoM** |
| **Northwest** | |  | | | Select from List | |  | | | Select from List | |  | | | Select from List |
| **North Central** | |  | | | Select from List | |  | | | Select from List | |  | | | Select from List |
| **Olympic** | |  | | | Select from List | |  | | | Select from List | |  | | | Select from List |
| **Southwest** | |  | | | Select from List | |  | | | Select from List | |  | | | Select from List |
| **South Central** | |  | | | Select from List | |  | | | Select from List | |  | | | Select from List |
| **Eastern** | |  | | | Select from List | |  | | | Select from List | |  | | | Select from List |
| **Aggregate Volume Total** | |  | | | **Select from List** | |  | | | **Select from List** | |  | | | **Select from List** |
|  | | | | | | | | | | | | | | | |
|  | | | | | | | | | | | | | | | |
| **Summary of Aggregate Volume Totals** | | | |  | **Select from List** | |  | | | **Select from List** | |  | | | **Select from List** |
| **\*UoM = Unit of Measure** | | | | | | | | | | | | | | | |

Authority. Each party to this 80/120 Annual Purchase Volume Commitment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this 80/120 Annual Purchase Volume Commitment and that its execution, delivery, and performance of this 80/120 Annual Purchase Volume Commitment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.

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| **Purchaser: Section to be completed by Purchaser** | | |
| **Purchaser** |  | |
| **Contact Name** |  | |
| **Contact Title** |  | |
| **Contact Phone #** |  | |
| **Printed Name** |  | |
| **Approving Authority Signature** |  | **Date** |

|  |  |  |
| --- | --- | --- |
| **Contractor Acknowledgement: Section to be completed by Contractor and returned to Purchaser** | | |
| **Contractor** |  | |
| **Contact Name** |  | |
| **Contact Title** |  | |
| **Contact Phone #** |  | |
| **Printed Name** |  | |
| **Contractor Authority Signature** |  | **Date** |



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| **Contractor** - **EnviroTech Services** | | | | |
| **Category(s)** | **Category 2:** Corrosion Inhibited Liquid Calcium Chloride  **Options:**   * **Calcium Chloride with Boost (CC&B)** * **Meltdown Apex C** | **Region(s)** | **EnviroTech Services**  **ALL REGIONS** | |
| **Contractor - Salt Distributors (SDI)** Small Business Contract **Small Business** | | | | |
| **Category(s)** | **Category 4C:** Corrosion Inhibited Solid Sodium Chloride – Grade 2 | **Region(s)** | **Salt Distributors (SDI)**  **ALL REGIONS** | |
| **Contractors - Salt Distributors (SDI)** Small Business Contract **Small Business & LTI INC.** | | | | |
| **Category(s)** | **Category 8A-R:** Standard Gradation, Road Salt | **Region(s)** | | |
| Region 1 Northwest | **SDI** | **LTI** |
| Region 2 North Central | **SDI** | **LTI** |
| Region 3 Olympic | **SDI** | **LTI** |
| **Category 8B:** Standard Gradation Road Salt, Insoluble Material | Region 4 Southwest | **SDI** | **LTI** |
| Region 5 South Central | **SDI** | **LTI** |
| Region 6 Eastern | **Only one Contractor for Region 6: Salt Distributors (SDI)** | |
| **Contractors - EnviroTech Services & GMCO** | | | | |
| **Category(s)** | **Category 1:** Corrosion Inhibited Liquid Magnesium Chloride  **Options:**   * **Meltdown Inhibited** * **Meltdown Apex** * **Touch CI** * **Touch LT** | **Region(s)** | | |
| Region 1 Northwest | **EnviroTech** | **GMCO** |
| Region 2 North Central | **EnviroTech** | **GMCO** |
| Region 3 Olympic | **Only one Contractor** **for Region 3: EnviroTech** | |
| Region 4 Southwest | EnviroTech | GMCO |
| Region 5 South Central | EnviroTech | GMCO |
| Region 6 Eastern | EnviroTech | GMCO |