

Exhibit C - Bid Price

INSTRUCTIONS:

1. Bidders must complete the applicable pricing components of sections 1, 2, and 3 for general use of their solution which will be incorporated into the resultant contract pricing.

2. Pricing for Section 1 and Section 2 below include major pricing components and user types (if applicable) to implementation and subscription of EHR solution that meets mandatory requirements in Exhibit B-1 -Requirements. Bidders may add or remove line items based on the applicability of the proposed solution.

3. For Section 3, please list any optional modules and/or available third-party components that purchasers can elect to add to their implementation. Please note, that only modules/components listed here will be included on the resulting contract.

Scenario Pricing for evaluation

For evaluation purposes, bidders will price two years of service to a single facility with approximately 1,200 named users performing health services and 100 IT staff.

The facility uses all required modules are listed in Exhibit B-1 Requirements.

See the Pricing Assumptions tab of this document for a detailed list of user roles that will be required.

The bid response must clearly detail a total cost for the scenario and a breakdown of any relevant fees from the sections below as a separate price submission for the scenario.

Enterprise Services may request clarification of this scenario price to ensure fair evaluation.

Section 1: Implementation Fees

		Total Pricing for the Scenario and Exhibit B-1 <u>Mandatory</u> Requirements
Initial/Setup Costs/Implementation Costs		\$ 260,465.88
Training		\$ 20,851.61
Total		\$ 281,317.49

Section 2: Annual Subscription Fees for Exhibit B-1 Mandatory Requirements

<i>Subscription fees have to include all support and maintenance as provided in Services Level Agreement (SLA).</i>	Year 1	Year 2
Software/License Fee	\$ 248,382.00	\$ 208,884.00
Maintenance/Subscription	\$ 60,038.27	\$ 80,051.02
Total	\$ 308,420.27	\$ 288,935.02

Specific pricing breakdown attached- request SaaS pricing model available, as well as a perpetual license model and a self-hosted/internally hosted model

Section 3: Annual Subscription Fees for Optional Modules, Third-Party Add-Ons, and Other Services		
Subscription fees have to include all support and maintenance as provided in Services Level Agreement (SLA).	Year 1	Year 2
	PRICE LIST INCLUDED	
Name of module, functionality or third-party solution here	rate per license user	rate per license user
Additional cost for Architecture and Design: for development and/or recommendations surrounding system architecture and design. Architecture includes virtual, physical, and process components	RATES INCLUDED IN PRICE LIST	
Additional cost for integration layer: to support integration between the Core/Enterprise EHR solution and any non-core components, such as third-party modules	RATES INCLUDED IN PRICE LIST	

WA EHR Bid Scenario Software as a Service Pricing									
	Year 1			Annual Cost Years 2-5			Annual Cost Years 6-10		
	Retail	Discount	Your Cost	Retail	Discount	Your Cost	Retail	Discount	Your Cost
NextGen									
License Fees- 1 Enterprise, 1 Practice License, 103 NG SaaS Licenses	\$ 208,884.00	\$ -	\$ 208,884.00	\$ 208,884.00	\$ -	\$ 208,884.00	\$ 208,884.00	\$ -	\$ 208,884.00
NextGen Annual Maintenance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Implementation Costs	\$ 189,832.50	\$ 50,209.44	\$ 139,623.06						
Total:	\$ 398,716.50	\$ 50,209.44	\$ 348,507.06						
Ancillary Technical Services									
Interfaces- 1 Lab Interface	\$ 3,000.00	\$ -	\$ 3,000.00						
Interface Annual Maintenance	\$ 570.00	\$ 142.50	\$ 427.50	\$ 570.00	\$ -	\$ 570.00	\$ 570.00	\$ -	\$ 570.00
Implementation Costs	\$ 13,950.00	\$ 2,499.46	\$ 11,450.54						
Total:	\$ 17,520.00	\$ 2,641.96	\$ 14,878.04						
eZmar									
Software Fees	\$ 15,000.00	\$ 1,500.00	\$ 13,500.00						
Annual Subscription/License Fees	\$ 15,600.00	\$ 6,825.00	\$ 8,775.00	\$ 15,600.00	\$ 3,900.00	\$ 11,700.00	\$ 15,600.00	\$ 3,900.00	\$ 11,700.00
Implementation Costs	\$ 16,461.00	\$ 4,353.83	\$ 12,107.17						
Total:	\$ 47,061.00	\$ 12,678.83	\$ 34,382.17						
EPM/EAS									
EAS Provider License Fees	\$ 24,000.00	\$ 2,400.00	\$ 21,600.00						
Implementation Costs	\$ 36,000.00	\$ 9,521.76	\$ 26,478.24						
Total:	\$ 60,000.00	\$ 11,921.76	\$ 48,078.24						
Document Management System									
Fat Client License Fees	\$ 1,000.00	\$ 100.00	\$ 900.00						
Implementation Costs	\$ 900.00	\$ 238.04	\$ 661.96						
Total:	\$ 1,900.00	\$ 338.04	\$ 1,561.96						
Healthworks									
Subscription Fees	\$ 54,996.00	\$ 17,873.70	\$ 37,122.30	\$ 54,996.00	\$ 5,499.60	\$ 49,496.40	\$ 54,996.00	\$ 5,499.60	\$ 49,496.40
Implementation Costs	\$ 65,250.00	\$ 17,258.19	\$ 47,991.81						
Total:	\$ 120,246.00	\$ 35,131.89	\$ 85,114.11						
Hosting Services									
Infrastructure/License Fees	\$ -	\$ -	\$ -						
Subscription Fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Implementation Costs	\$ 44,935.50	\$ 6,330.78	\$ 38,604.72						
Total:	\$ 44,935.50	\$ 6,330.78	\$ 38,604.72						
Additional Licenses									
Infrastructure/License Fees	\$ 498.00	\$ -	\$ 498.00						
Subscription Fees	\$ 18,000.00	\$ 4,500.00	\$ 13,500.00	\$ 18,000.00	\$ -	\$ 18,000.00	\$ 18,000.00	\$ -	\$ 18,000.00
Maintenance	\$ 284.62	\$ 71.16	\$ 213.47	\$ 284.62	\$ -	\$ 284.62	\$ 284.62	\$ -	\$ 284.62
Implementation Costs	\$ 4,400.00	\$ -	\$ 4,400.00						
Total:	\$ 23,182.62	\$ 4,571.16	\$ 18,611.47	\$ 18,284.62	\$ -	\$ 18,284.62	\$ 18,284.62	\$ -	\$ 18,284.62
**EDI/Clearinghouse	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Subtotal Total Cost of Ownership:	\$ 713,561.62	\$ 123,823.87	\$ 589,737.75	\$ 298,334.62	\$ 9,399.60	\$ 288,935.02	\$ 298,334.62	\$ 9,399.60	\$ 288,935.02
Additional Discounts:	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Extended Total Cost of Ownership:	\$ 713,561.62	\$ 123,823.87	\$ 589,737.75	\$ 298,334.62	\$ 9,399.60	\$ 288,935.02	\$ 298,334.62	\$ 9,399.60	\$ 288,935.02

* Year 6-10 subject to increase of CPI +1.5%

**Additional EDI service offerings and fees have been included in the cost proposal envelop. These are above the costs listed above.

Pricing Confidential

WA EHR Bid Scenario Perpetual License Model- Hosted by Vendor									
	Year 1			Annual Costs Years 2-5			Annual Cost Years 6-10*		
	Retail	Discount	Your Cost	Retail	Discount	Your Cost	Retail	Discount	Your Cost
NextGen									
License Fees- 1 Enterprise, 1 Practice License, 10 Provider Licenses	\$ 140,000.00	\$ 14,000.00	\$ 126,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NextGen Annual Maintenance	\$ 26,600.00	\$ 6,650.00	\$ 19,950.00	\$ 26,600.00	\$ -	\$ 26,600.00	\$ 26,600.00	\$ -	\$ 26,600.00
Implementation Costs	\$ 189,832.50	\$ 50,209.44	\$ 139,623.06						
Total:	\$ 356,432.50	\$ 70,859.44	\$ 285,573.06						
Ancillary Technical Services									
Interfaces- 1 Lab Interface	\$ 3,000.00	\$ -	\$ 3,000.00						
Interface Annual Maintenance	\$ 570.00	\$ 142.50	\$ 427.50	\$ 570.00	\$ -	\$ 570.00	\$ 570.00	\$ -	\$ 570.00
Implementation Costs	\$ 13,950.00	\$ 2,499.46	\$ 11,450.54						
Total:	\$ 17,520.00	\$ 2,641.96	\$ 14,878.04						
eZmar									
Software Fees	\$ 15,000.00	\$ 1,500.00	\$ 13,500.00						
Annual Subscription/License Fees	\$ 15,600.00	\$ 6,825.00	\$ 8,775.00	\$ 15,600.00	\$ 3,900.00	\$ 11,700.00	\$ 15,600.00	\$ 3,900.00	\$ 11,700.00
Implementation Costs	\$ 16,461.00	\$ 4,353.83	\$ 12,107.17						
Total:	\$ 47,061.00	\$ 12,678.83	\$ 34,382.17						
EPM/EAS									
EAS Provider License Fees	\$ 30,000.00	\$ 3,000.00	\$ 27,000.00						
Implementation Costs	\$ 36,000.00	\$ 9,521.76	\$ 26,478.24						
Total:	\$ 66,000.00	\$ 12,521.76	\$ 53,478.24						
Document Management System									
Fat Client License Fees	\$ 1,000.00	\$ 100.00	\$ 900.00						
Implementation Costs	\$ 900.00	\$ 238.04	\$ 661.96						
Total:	\$ 1,900.00	\$ 338.04	\$ 1,561.96						
Healthworks									
Subscription Fees	\$ 54,996.00	\$ 17,873.70	\$ 37,122.30	\$ 54,996.00	\$ 5,499.60	\$ 49,496.40	\$ 54,996.00	\$ 5,499.60	\$ 49,496.40
Implementation Costs	\$ 65,250.00	\$ 17,258.19	\$ 47,991.81						
Total:	\$ 120,246.00	\$ 35,131.89	\$ 85,114.11						
Hosting Services									
Infrastructure/License Fees	\$ 2,760.00	\$ -	\$ 2,760.00						
Subscription Fees	\$ 75,948.00	\$ -	\$ 75,948.00	\$ 75,948.00	\$ -	\$ 75,948.00	\$ 75,948.00	\$ -	\$ 75,948.00
Implementation Costs	\$ 44,935.50	\$ 6,330.78	\$ 38,604.72						
Total:	\$ 123,643.50	\$ 6,330.78	\$ 117,312.72						
Additional Licenses									
Infrastructure/License Fees	\$ 498.00	\$ -	\$ 498.00						
Subscription Fees	\$ 31,420.00	\$ 7,855.00	\$ 23,565.00	\$ 31,420.00	\$ -	\$ 31,420.00	\$ 31,420.00	\$ -	\$ 31,420.00
Maintenance	\$ 284.62	\$ 71.16	\$ 213.47	\$ 284.62	\$ -	\$ 284.62	\$ 284.62	\$ -	\$ 284.62
Implementation Costs	\$ 7,900.00	\$ -	\$ 7,900.00						
Total:	\$ 40,102.62	\$ 7,926.16	\$ 32,176.47	\$ 31,704.62	\$ -	\$ 31,704.62	\$ 31,704.62	\$ -	\$ 31,704.62
**EDI/Clearinghouse	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Subtotal Total Cost of Ownership:	\$ 772,905.62	\$ 148,428.87	\$ 624,476.75	\$ 205,418.62	\$ 9,399.60	\$ 196,019.02	\$ 205,418.62	\$ 9,399.60	\$ 196,019.02
Additional Discounts:	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Extended Total Cost of Ownership:	\$ 772,905.62	\$ 148,428.87	\$ 624,476.75	\$ 205,418.62	\$ 9,399.60	\$ 196,019.02	\$ 205,418.62	\$ 9,399.60	\$ 196,019.02

* Year 6-10 subject to increase of CPI +1.5%

**Additional EDI service offerings and fees have been included in the cost proposal envelop. These are above the costs listed above.

Pricing Confidential

WA EHR Bid Scenario Perpetual License Model- Hosted by Agency/WA State									
	Year 1			Annual Cost Years 2-5			Annual Cost Years 6-10*		
	Retail	Discount	Your Cost	Retail	Discount	Your Cost	Retail	Discount	Your Cost
NextGen									
License Fees- 1 Enterprise, 1 Practice License, 10 Provider Licenses	\$ 140,000.00	\$ 14,000.00	\$ 126,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
NextGen Annual Maintenance	\$ 26,600.00	\$ 6,650.00	\$ 19,950.00	\$ 26,600.00	\$ -	\$ 26,600.00	\$ 26,600.00	\$ -	\$ 26,600.00
Implementation Costs	\$ 189,832.50	\$ 49,665.27	\$ 140,167.23						
Total:	\$ 356,432.50	\$ 70,315.27	\$ 286,117.23						
Ancillary Technical Services									
Interfaces- 1 Lab Interface	\$ 3,000.00	\$ -	\$ 3,000.00						
Interface Annual Maintenance	\$ 570.00	\$ 142.50	\$ 427.50	\$ 570.00	\$ -	\$ 570.00	\$ 570.00	\$ -	\$ 570.00
Implementation Costs	\$ 13,950.00	\$ 2,472.37	\$ 11,477.63						
Total:	\$ 17,520.00	\$ 2,614.87	\$ 14,905.13						
eZmar									
Software Fees	\$ 15,000.00	\$ 1,500.00	\$ 13,500.00						
Annual Subscription/License Fees	\$ 15,600.00	\$ 6,825.00	\$ 8,775.00	\$ 15,600.00	\$ 3,900.00	\$ 11,700.00	\$ 15,600.00	\$ 3,900.00	\$ 11,700.00
Implementation Costs	\$ 16,461.00	\$ 4,306.64	\$ 12,154.36						
Total:	\$ 47,061.00	\$ 12,631.64	\$ 34,429.36						
EPM/EAS									
EAS Provider License Fees	\$ 30,000.00	\$ 3,000.00	\$ 27,000.00						
Implementation Costs	\$ 36,000.00	\$ 9,418.56	\$ 26,581.44						
Total:	\$ 66,000.00	\$ 12,418.56	\$ 53,581.44						
Document Management System									
Fat Client License Fees	\$ 1,000.00	\$ 100.00	\$ 900.00						
Implementation Costs	\$ 900.00	\$ 235.46	\$ 664.54						
Total:	\$ 1,900.00	\$ 335.46	\$ 1,564.54						
Healthworks									
Subscription Fees	\$ 54,996.00	\$ 17,873.70	\$ 37,122.30	\$ 54,996.00	\$ 5,499.60	\$ 49,496.40	\$ 54,996.00	\$ 5,499.60	\$ 49,496.40
Implementation Costs	\$ 65,250.00	\$ 17,071.15	\$ 48,178.85						
Total:	\$ 120,246.00	\$ 34,944.85	\$ 85,301.15						
Additional Licenses									
Infrastructure/License Fees	\$ 498.00	\$ -	\$ 498.00						
Subscription Fees	\$ 31,420.00	\$ 7,855.00	\$ 23,565.00	\$ 31,420.00	\$ -	\$ 31,420.00	\$ 31,420.00	\$ -	\$ 31,420.00
Maintenance	\$ 284.62	\$ 71.16	\$ 213.47	\$ 284.62	\$ -	\$ 284.62	\$ 284.62	\$ -	\$ 284.62
Implementation Costs	\$ 7,900.00	\$ -	\$ 7,900.00						
Total:	\$ 40,102.62	\$ 7,926.16	\$ 32,176.47	\$ 31,704.62	\$ -	\$ 31,704.62	\$ 31,704.62	\$ -	\$ 31,704.62
**EDI/Clearinghouse	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Subtotal Total Cost of Ownership:	\$ 649,262.12	\$ 141,186.81	\$ 508,075.31	\$ 129,470.62	\$ 9,399.60	\$ 120,071.02	\$ 129,470.62	\$ 9,399.60	\$ 120,071.02
Additional Discounts:	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Extended Total Cost of Ownership:	\$ 649,262.12	\$ 141,186.81	\$ 508,075.31	\$ 129,470.62	\$ 9,399.60	\$ 120,071.02	\$ 129,470.62	\$ 9,399.60	\$ 120,071.02

* Year 6-10 subject to increase of CPI +1.5%

**Additional EDI service offerings and fees have been included in the cost proposal envelop. These are above the costs listed above.

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List Price- Section 3

Item Type	Company	Area	Product Name	Description	Qty	Unit	Retail Price	Term
Licenses	NextGen	NextGen Licenses	EHR Provider License Fee		1	per provider	\$ 11,500.00	1-Time
Licenses	NextGen	NextGen Licenses	EHR Practice License Fee		1	per practice	\$ 25,000.00	1-Time
Licenses	NextGen	NextGen Licenses	EHR Mid-Level Provider License Fee		1	per provider	\$ 9,000.00	1-Time
Licenses	NextGen	NextGen Licenses	EAS/EPM Provider License Fee		1	per provider	\$ 3,000.00	1-Time
Subscription	NextGen	NextGen	NextGen SaaS		1	per user	\$ 169.00	1-Time
Licenses	NextGen	NextGen Licenses	Electronic Dental Record		1	per provider	\$ 11,500.00	1-Time
Licenses	NextGen	Additional Items	Digiboard Faxing		1		\$ 534.00	1-Time
Licenses	NextGen	Additional Items	Patient Sync	Offline Capability for NextGen EHR	1		\$ 1,500.00	1-Time
Subscription	NextGen	Additional Items	Virtual Visits - Scheduled Users	Telehealth platform	1	per user	\$ 948.00	Annual
Subscription	NextGen	Additional Items	Virtual Visits - Support Users	Telehealth platform	1	per user	\$ 300.00	Annual
Subscription	NextGen	Additional Items	First Data Drug Database Interaction*		1		\$ 139.00	Annual
Subscription	NextGen	Additional Items	CPT Codes Per Provider*		1	per provider	\$ 108.00	Annual
Subscription	NextGen	Additional Items	Healthwise Patient Education*		1		\$ 195.00	Annual
Subscription	NextGen	Additional Items	Precheck		1		\$ 480.00	Annual
Subscription	NextGen	Additional Items	NextPen Devices	Information written on paper with NextPen can be transferred to NextGen® Enterprise EHR and PM as either structured reportable data, an image, or both.	1	per device	\$ 199.00	Monthly
Subscription	NextGen	Additional Items	NextGen Mobile	Free Mobile- Access clinical data, prescribe, view schedule, secure messaging, sign and scan documents, upload images, and more.	1	per provider	\$ -	Monthly
Subscription	NextGen	Additional Items	NextGen Mobile Plus	NextGen Mobile+ charge and diagnosis capture, Tap templates, orders, and dictation options available (subject to additional fees)	1	per provider	\$ 99.00	Monthly
Subscription	NextGen	Additional Items	Ambient Assist + Mobile Plus	AI capabilities plus Mobile Plus	1	per provider	\$ 499.00	Monthly
Implementation	NextGen	Additional Items	NextGen Mobile Setup Fee	Setup Fee	1		\$ 3,000.00	1-Time
Licenses	NextGen	Conversions	PM CONV w/Insurance, DEMOGR, NGE	Demographics conversions	1		\$ 27,900.00	1-Time
Licenses	NextGen	Conversions	PM CONVw/DEMOGR, no Ins, NGE	Demographics conversions, no insurance	1		\$ 17,325.00	1-Time
Licenses	NextGen	Conversions	Document Module CONV, NGE	Standard conversions	1		\$ 7,875.00	1-Time
Licenses	NextGen	Conversions	Problem Module/Chronic Problem CONV	Standard conversions	1		\$ 6,975.00	1-Time
Licenses	NextGen	Conversions	Med Module CONV (NDC ID Required)	Standard conversions	1		\$ 9,900.00	1-Time
Licenses	NextGen	Conversions	Allergies Module CONV	Standard conversions	1		\$ 6,975.00	1-Time
Licenses	NextGen	Conversions	Lab/Rad Order Module CONV	Standard conversions	1		\$ 11,925.00	1-Time
Licenses	NextGen	Ancillary	Lab Interface		1		\$ 3,000.00	1-Time
Licenses	NextGen	Ancillary	Radiology Interface		1		\$ 5,000.00	1-Time
Licenses	NextGen	Ancillary	HIE Interface		1		\$ 7,500.00	1-Time
Licenses	NextGen	Ancillary	Pharmacy Interface		1		\$ 25,000.00	1-Time
Licenses	NextGen	Ancillary	Demographic Interface		1		\$ 25,000.00	1-Time
Licenses	NextGen	Ancillary	Immunization Registry Interface		1		\$ 6,000.00	1-Time
Licenses	NextGen	Ancillary	Other Interface		1		\$ 25,000.00	1-Time
Maintenance	NextGen	Ancillary	Lab Interface Maint.		1		\$ 660.00	Annual
Maintenance	NextGen	Ancillary	Radiology Interface Maint.		1		\$ 1,100.00	Annual
Maintenance	NextGen	Ancillary	HIE Interface Maint.		1		\$ 1,100.00	Annual
Maintenance	NextGen	Ancillary	Immun. Registry Interface Maint.		1		\$ 1,320.00	Annual
Maintenance	NextGen	Ancillary	Demographic Interface Maint.				\$ 5,500.00	Annual
Maintenance	NextGen	Ancillary	Pharmacy Interface Maint.				\$ 5,500.00	Annual
Maintenance	NextGen	Ancillary	Other Interface Maint.		1		\$ 5,500.00	Annual
Licenses	NextGen	ICS/DM	DM Fat Client License Fees	Document management system	1		\$ 1,000.00	1-Time
Licenses	NextGen	Hosting	SW SUBS, MCS-Dedicated Domain		1		\$ 19,056.00	Annual
Subscription	NextGen	Additional Items	Patient Portal License*	Included with SaaS	1	per provider	\$ 59.00	Monthly

Implementation	NextGen	Additional Items	Patient Portal Setup Fee*	Setup Fee	1		\$ 3,500.00	1-Time
Implementation	NextGen	Additional Items	Virtual Visit Setup Fee	Setup Fee	1		\$ 450.00	1-Time
Implementation	NextGen	Additional Items	Precheck Setup Fee	Setup Fee	1		\$ 925.00	1-Time
Implementation	NextGen	Ancillary	HL7 Setup Fee		1		\$ 4,500.00	1-Time
Subscription	NextGen	Additional Items	SW SUBS, NextGen Patient Engage	Actionable Appointment Reminders (Send appointment reminders in over 20+ languages powered by Luma's AI & NLP that can understand conversational responses and allow to directly perform confirm and cancel appointment actions). Patient Communications (Allow patients to interactively chat with staff and provide documents; send broadcast messaging to patient populations). Mobile Patient Intake (USCDI + Demographics Intake + Admin Forms + PDF Clinical Forms). Unlimited messaging.	1	per provider	\$ 155.00	Monthly
Subscription	NextGen	Additional Items	SW SUBS, NextGen Self-Scheduling	Provide patients with appointment time slots, decision tree scheduling, rescheduling (text and web), integrated with Company Products and Services.	1	per provider	\$ 125.00	Monthly
Subscription	NextGen	Additional Items	SW SUBS, NextGen Waitlist	Solicit patients to join, and get offers from the waitlist automatically from match the appointment type as they open up.	1	per provider	\$ 60.00	Monthly
Subscription	NextGen	Additional Items	SW SUBS, NextGen Social Front Door	Enable patient self-scheduling directly in Google My Business and Feedback and Reputation Management on social sites.	1	per provider	\$ 25.00	Monthly
Subscription	NextGen	Additional Items	SW SUBS, NextGen Referrals	Interactive and actionable notifications let patients know when they've been referred, book, and get real-time confirmation. Providers are in the loop at every step	1	per provider	\$ 60.00	Monthly
Subscription	NextGen	Additional Items	SW SUBS, NextGen Recalls	Automatically message prospective and current patients to schedule visits	1	per provider	\$ 25.00	Monthly
Subscription	NextGen	Additional Items	SW SUBS, NextGen Attribution Outreach	Automate attribution list outreach, reminding new patients of due care and helping them schedule appointments.	1	per provider	\$ 25.00	Monthly
Subscription	NextGen	Additional Items	SW SUBS, IMH Discrete Custom PPPM		1	per provider	\$ 35.00	Monthly
Subscription	NextGen	Additional Items	LIBRARY,NextGen Call Deflection Base Fee		1	per provider	\$ 5,500.00	Monthly
Subscription	NextGen	Additional Items	SW SUBS,NextGen Call Deflection Overage		1	per provider	\$ 2.00	Monthly
Implementation	NextGen	Additional Items	SRVC, NG Engage Luma 1-15 Providers	Setup Fee	1		\$ 4,400.00	1-Time
Implementation	NextGen	Additional Items	SRVC, NG Engage Luma 16-50 Providers	Setup Fee	1		\$ 8,800.00	1-Time
Implementation	NextGen	Additional Items	SRVC, NG Engage Luma 51-100 Providers	Setup Fee	1		\$ 13,200.00	1-Time
Implementation	NextGen	Additional Items	SRVC, NG Engage Luma 101-200 Providers	Setup Fee	1		\$ 22,000.00	1-Time
Implementation	NextGen	Additional Items	SRVC, NG Engage Luma 201-500 Providers	Setup Fee	1		\$ 33,000.00	1-Time
Implementation	NextGen	Additional Items	SRVC, NG Scheduling Luma 1-15 Providers	Setup Fee	1		\$ 4,400.00	1-Time

Implementation	NextGen	Additional Items	SRVC, NG Scheduling Luma 16-50 Providers	Setup Fee	1		\$ 6,600.00	1-Time
Implementation	NextGen	Additional Items	SRVC, NG Scheduling Luma 51-100 Provdrs	Setup Fee	1		\$ 8,800.00	1-Time
Implementation	NextGen	Additional Items	SRVC, NG Scheduling Luma 101-200 Provdrs	Setup Fee	1		\$ 15,400.00	1-Time
Implementation	NextGen	Additional Items	SRVC, NG Scheduling Luma 201-500 Provdr	Setup Fee	1		\$ 27,500.00	1-Time
Implementation	NextGen	Additional Items	SRVC, NG Addl Mods Luma 1-15 Providers	Setup Fee	1		\$ 2,200.00	1-Time
Implementation	NextGen	Additional Items	SRVC, NG Addl Mods Luma 16-50 Providers	Setup Fee	1		\$ 3,300.00	1-Time
Implementation	NextGen	Additional Items	SRVC, NG Addl Mods Luma 51-100 Providers	Setup Fee	1		\$ 5,500.00	1-Time
Implementation	NextGen	Additional Items	SRVC, NG Addl Mods Luma 101-200 Provdrs	Setup Fee	1		\$ 8,800.00	1-Time
Implementation	NextGen	Additional Items	SRVC, NG Addl Mods Luma 201-500 Provdrs	Setup Fee	1		\$ 11,000.00	1-Time
Implementation	NextGen	Additional Items	SRVC, NextGen Call Deflection Line Setup	Setup Fee	1		\$ 1,500.00	1-Time
Implementation	NextGen	Additional Items	SRVC, NextGen Luma Hourly SRVC	Setup Fee	1		\$ 225.00	1-Time
Licenses	NextGen	Training	NextGen eLearning License*	NextGen eLearning- covers NextGen products	1	per user	\$ 200.00	Annual
Licenses	NextGen	Additional Items	SAP Crystal Report	Build reports directly in Crystal Reports application and integrate with NextGen EHR	1		\$ 498.00	1-Time
Subscription	NextGen	Additional Items	NextGen Population Health		1	per provider	\$ 199.00	Monthly
Subscription	NextGen	Additional Items	NextGen Financial Analytics/Operational Financial Only SW SUB, VAR/MSO RCM NGFA Full Time Provider		1	per provider	\$ 30.00	Monthly
Subscription	NextGen	Additional Items	NextGen Financial Analytics/Operational Financial Only SW SUB, VAR/MSO RCM NGFA Part Time Provider		1	per provider	\$ 15.00	Monthly
Subscription	NextGen	Additional Items	NextGen Financial Analytics/Operational Financial Only SW SUB, VAR/MSO RCM NGFA Mid-Level Provider		1	per provider	\$ 15.00	Monthly
Subscription	NextGen	Additional Items	NextGen Financial Analytics/Operational Financial Only SW SUB, VAR/MSO RCM NGFA Resident		1	per provider	\$ 6.00	Monthly
Subscription	NextGen	Additional Items	NextGen Financial/Operational Analytics Add on Operational SW SUB, VAR/MSO RCM NGOPS		1	per provider	\$ 15.00	Monthly
Subscription	NextGen	Additional Items	NextGen Financial/Operational Analytics Add on Operational SW SUB, VAR/MSO RCM NGOPS Part Time Provider		1	per provider	\$ 7.50	Monthly
Subscription	NextGen	Additional Items	NextGen Financial/Operational Analytics Add on Operational SW SUB, VAR/MSO RCM NGOPS Mid Level Provider		1	per provider	\$ 7.50	Monthly
Subscription	NextGen	Additional Items	NextGen Financial/Operational Analytics Add on Operational SW SUB, VAR/MSO RCM NGOPS Resident		1	per provider	\$ 3.00	Monthly
Subscription	NextGen	Additional Items	NextGen Financial + Operational Analytics SW SUB, VAR/MSO RCM Combo NGFA Oper Full Time Provider		1	per provider	\$ 45.00	Monthly
Subscription	NextGen	Additional Items	NextGen Financial + Operational Analytics SW SUB, VAR/MSO RCM Combo NGFA Oper Part Time Provider		1	per provider	\$ 22.50	Monthly
Subscription	NextGen	Additional Items	NextGen Financial + Operational Analytics SW SUB, VAR/MSO RCM Combo NGFA Oper Mid Level Provider		1	per provider	\$ 22.50	Monthly
Subscription	NextGen	Additional Items	NextGen Financial + Operational Analytics SW SUB, VAR/MSO RCM Combo NGFA Oper Res		1	per provider	\$ 9.00	Monthly
Subscription	Medicalistics	Ancillary	Sick Call Bundle		1		\$ 12,500.00	Annual
Maintenance	Medicalistics	Ancillary	Sick Call Bundle Maintenance		1		\$ 2,750.00	Annual
Subscription	Medicalistics	Additional Items	Correctional Health Module	Corrections specific modules within the NextGen EHR	1	per bed	\$ 2.00	Monthly
Subscription	Medicalistics	Additional Items	eZmar- Corrections Environment	Electronic medication administration record, minimum 300 beds	1	per bed	\$ 2.00	Monthly
Subscription	Medicalistics	Additional Items	eZmar- Public Health Environment	Electronic medication administration record, minimum 300 patients	1	per patient	\$ 2.00	Monthly
Implementation	Medicalistics	Additional Items	eZmar Enterprise Fee 1-500 beds/patients		1		\$ 5,000.00	1-Time
Implementation	Medicalistics	Additional Items	eZmar Enterprise Fee 501-1000 beds/patients		1		\$ 10,000.00	1-Time
Implementation	Medicalistics	Additional Items	eZmar Enterprise Fee 1001-2000 beds/patients		1		\$ 15,000.00	1-Time
Implementation	Medicalistics	Additional Items	eZmar Enterprise Fee 2001-5000 beds/patients		1		\$ 20,000.00	1-Time
Implementation	Medicalistics	Additional Items	eZmar Enterprise Fee 5001-10000 beds/patients		1		\$ 40,000.00	1-Time

Implementation	Medicalistics	Additional Items	eZmar Enterprise Fee 10001-15000 beds/patients		1		\$ 50,000.00	1-Time
Implementation	Medicalistics	Additional Items	eZmar Enterprise Fee 15001-40000 beds/patients		1		\$ 60,000.00	1-Time
Implementation	Medicalistics	Additional Items	eZmar Enterprise Fee 40000+ beds/patients		1		\$ 100,000.00	1-Time
Implementation	Medicalistics	Additional Items	eZmar Location Fee	1 time fee per location	1	per location	\$ 5,000.00	1-Time
Subscription	Medicalistics	Training	Medicalistics Learning Management System	Medicalistics eLearning- covers eZmar, Healthworks Analytics, Correctional Health Module, and core areas of the NextGen EHR and PM	1	per user	\$ 200.00	Annual
Hourly Rate	Medicalistics	Other	Offsite Hourly Rate	Hourly rate for offsite/remote work (includes training, development, etc.)	1	per hour	\$ 160.00	Hourly
Hourly Rate	Medicalistics	Other	Onsite Hourly Rate	Hourly rate for onsite work, minimum of 24 hours	1	per hour	\$ 275.00	Hourly
Licenses	Medicalistics	Additional Items	Residential 1-5 locations	Short stay in patient content for behavioral health within the NextGen EHR	1	per location	\$ 10,000.00	1-Time
Licenses	Medicalistics	Additional Items	Residential 6-10 locations	Short stay in patient content for behavioral health within the NextGen EHR	1	per location	\$ 7,500.00	1-Time
Licenses	Medicalistics	Additional Items	Residential 11+ locations	Short stay in patient content for behavioral health within the NextGen EHR	1	per location	\$ 5,000.00	1-Time
Maintenance	Medicalistics	Additional Items	Residential 1-5 locations Maintenance		1	per location	\$ 2,200.00	Annual
Maintenance	Medicalistics	Additional Items	Residential 6-10 locations Maintenance		1	per location	\$ 1,650.00	Annual
Maintenance	Medicalistics	Additional Items	Residential 11+ locations Maintenance		1	per location	\$ 1,100.00	Annual
Hardware	Medicalistics	Additional Items	Ambir Signature Pads	Signature pads integrated with solution	1	per device	\$ 375.00	1-Time
Subscription	Healthworks Analytics	Additional Items	Healthworks Analytics	Pricing provide per table attached				
Subscription	Zoho	Additional Items	Zoho CRM	Customer relationship management	1	per user	\$ 19.95	Monthly

* included in SaaS Subscription

Bolded items included in Bid Scenario

Healthworks Analytics

Lives		2500	5000		10000	25000	50000	75000	200000	500000
Corrections (Licensed Beds)	0-500	501-1000	1001-2000		2001-5000	5001-10000	10001-15000	15001-40000	40001+	
Analytics VIP	Tier 1 Monthly	Tier 2 Monthly	Tier 3 Monthly		Tier 4 Monthly	Tier 5 Monthly	Tier 6 Monthly	Tier 7 Monthly	Tier 8 Monthly	
	5	\$4,583	\$6,875		\$9,167	\$11,458	\$13,750	\$18,333	\$22,917	\$27,500
	10	\$5,417	\$8,125		\$10,833	\$13,542	\$16,250	\$21,667	\$27,083	\$32,500
	15	\$6,250	\$9,375		\$12,500	\$15,625	\$18,750	\$25,000	\$31,250	\$37,500
	20	\$6,667	\$10,000		\$13,333	\$16,667	\$20,000	\$26,667	\$33,333	\$40,000
	25	\$7,396	\$11,094		\$14,792	\$18,490	\$22,188	\$29,583	\$36,979	\$44,375
	30	\$7,250	\$10,875		\$14,500	\$18,125	\$21,750	\$29,000	\$36,250	\$43,500
	35	\$7,833	\$11,750		\$15,667	\$19,583	\$23,500	\$31,333	\$39,167	\$47,000
	40	\$8,417	\$12,625		\$16,833	\$21,042	\$25,250	\$33,667	\$42,083	\$50,500
	50	\$9,583	\$14,375		\$19,167	\$23,958	\$28,750	\$38,333	\$47,917	\$57,500
	Prices Include									
	Analytics Only Pricing									
	Base System				45000					
	Visual Intelligence Platform (VIP)			Increments of 5						
	Set-up Fee (1 Feed)				10000					
	Storage		1 Gigabyte							
	Additional Prices									
	Additional Feeds				10000					
	Definition									
	Lives		Unique persons in the database							
	Licensed Beds		Population Beds in Correction Systems							



WA Enterprise Services EHR RFP Bid Pricing Scenario Assumptions

The following factors should be considered in our Bid Scenario:

- Pricing is based on 103 users. Our solutions does not require patients to be a user. The bid scenario identified 100 IT users. Typically, not all IT users need a full user licenses for system administrative and management purposes, we added 5 shared license for IT staff.
- The pricing scenario offered is a Software as a Service Model. Medicalistix/NextGen also offer perpetual licensing models, in both a hosted or self-hosted (hosted internally by Agency) options.
- The following items are included in this pricing scenario:
 - NextGen Enterprise Electronic Health Records Solution which provides the required capabilities described in the ADT module, Medical Records Transmission Module, Chart Tracking Module, and Secure Chat Module of Exhibit B3
 - NextGen Enterprise Practice Management which provides the required capabilities described in the Scheduling Module and the Payment and Billing Module of Exhibit B3
 - NextGen Mobile provides the required capabilities listed in the Secure Chat module of Exhibit B3.
 - Healthworks Analytics which provides the required capabilities listed in the Data Analytics Module of Exhibit B3.
 - NextGen Patient Portal which provides the required capabilities listed in Patient Portal Module.
 - eZmar medication administration record which is described as needed in question 12 of the document "23023QA2." eZmar is priced on 650 patients being administered meds (typically 60-70% of patients in a Public Health environment are administered meds).
 - Lab interface as described as needed in question 35 of the document "23023QA2"
- Years 6 through 10 are subject to an annual price increase of CPI + 1.5%

(Direct Client)

CLIENT CONTACT INFORMATION

Company:
Contact:
Phone #:
Fax #:
Email:
Address:

TRIZETTO PROVIDER SOLUTIONS CONTACT INFORMATION

Sales Rep:
Phone #:
Fax #:
Email:
Address:

NEXTGEN CONTACT INFORMATION

Internal Use Only	Practice Bill to mas500 ID:
	NXG Sales Rep: Regan Costello
EDI ID:	GCN:
	Validated By:

Address: 18111 Von Karman Avenue
Suite 600
Irvine, CA 92612
Attn: Bryan Fairburn
Phone #: (949) 255-2616
Fax #: (949) 255-2616
Email: bfairburn@nextgen.com

SERVICE PACKAGE OPTIONS

Monthly Fee

Please place a check mark next to the desired package below

☐ **TOTAL OFFICE SOLUTION PACKAGE** **\$169.00 per provider**

The Total Office Solution Package Includes:

- Electronic Claims - Primary and Secondary
- Electronic Remittance Advice
- Paper Claims – Primary and Secondary
- Online Claims Corrections

Enhanced Reports Bundle - \$15 Value (Included)

- Safety Net Report
- Claim File Reconciliation
- Analyze Rejections
- Transaction Summary

Denial Management Bundle - \$45 Value (Included)

- Eligibility Inquiries for Participating and Non-Participating Payers
- Advanced Coding Edits
- Claim Status Inquiries
- Timely Filing/Appeal Letters

Analytics Bundle - \$52.95 Value (Included)

- Advanced Reimbursement Manager
- Pricer
- Contract Manager

(Direct Client)

☐ **SMART PACKAGE** **\$119.00 per provider**

The Smart Package Includes:

- Electronic Claims - Primary and Secondary
- Electronic Remittance Advice
- Paper Claims – Primary and Secondary
- Online Claims Corrections (HCFA Image for Viewing)
- Timely Filing/Appeals

Enhanced Reports Bundle - \$15 Value (Included)

- Safety Net Report
- Claim File Reconciliation
- Analyze Rejections
- Transaction Summary

☐ **ESSENTIALS PACKAGE** **\$69.00 per provider**

The Essentials Package includes:

- Electronic Claims - Primary and Secondary
- Electronic Remittance Advice

ANCILLARY SERVICE OPTIONS

Monthly Fee

Please place a check mark next to the desired package below

☐ **Paper Claims** **\$0.51 per claim**

Our long-standing partnerships with thousands of nationwide payers make it possible for us to provide electronic claims services for the majority of your patients. For those payers who don't accept electronic claims, you can use our Paper Claims service.

Includes:

- Primary Paper Claims
- Secondary Paper Claims

☐ **Enhanced Reports Bundle** **\$15.00 per provider**

Powerful but easy-to-use reports designed to eliminate lost and written-off claims.

Includes:

(Direct Client)

Safety Net Report
Claim File Reconciliation
Analyze Rejections
Transaction Summary

Denial Management Bundle

\$45.00 per provider



Real-time eligibility verification, built-in edits (CCI, Medical Necessity, Modifier, Age and Gender, as well as payer specific) and claim status will help your practice increase productivity and profitability.

Includes:

Eligibility Inquiries for Participating and Non-Participating Payers
Advanced Coding Edits
Claim Status Inquiries
Timely Filing/Appeal Letters

Analytics Bundle

\$52.95 per provider



Dozens of studies, including those by the MGMA and AMA, have shown that payers underpay claims by 2-8%, but finding and appealing those claims manually is costly and time-consuming. Our tools integrate with your claims and remits and automatically identify and appeal underpayments as well as give you the ability to easily compare contract proposals during re-contracting.

Includes:

Advanced Reimbursement Manager
Pricer
Contract Manager

INITIAL SETUP FEE \$0

ADD ON FEE \$50

Agreement Notes:

- Payment terms - due monthly upon receipt of invoice. Interest will be charged on late payments at the rate of **1.5%** per month on all overdue amounts. Delinquent accounts may result in termination of NextGen's and Gateway EDI's responsibility for processing of claims/ERA.
- Cancellation of Gateway EDI Services or deletion of providers must be received in writing prior to billing period for charges not to be incurred (billing periods begin on 1st of month and end on last day of the month). Note: Each provider enrolled to send Gateway EDI Transactions will be automatically billed regardless of their Gateway EDI volume. If a provider is no longer submitting Gateway EDI transactions, Customer must cancel the provider to avoid charges.
- NextGen and Gateway EDI assume no liability for claims that may be rejected or found to be incomplete by any insurance carrier. Neither Customer nor the NextGen/Gateway EDI shall be responsible for failure to fulfill its obligations under this Agreement due to causes beyond its reasonable control.
- Customer is responsible for the completeness and accuracy of all information and data generated through Gateway EDI's QEDI processing system and Customer acknowledges that Gateway EDI has had no input with respect to such information and data. Accordingly, Customer agrees to indemnify

(Direct Client)

and hold Gateway EDI and its officers, employees and agents harmless from and against any liability, loss, damage, claim or expense (including attorneys' fees) arising out of the services provided by Gateway EDI hereunder, except to the extent any of the foregoing result directly from Gateway EDI's gross negligence or willful misconduct.

- Customer agrees to pay all local, state or excise tax, as required by law.
- Above pricing will be adjusted to reflect any future changes in postal rates.
- Training on claims transmission and data management reports will be provided via telephone by Gateway EDI.
- The Gateway EDI network will be available, except when technical problems intervene, for submission of claims, extracting remittances, reports, updates, etc., 24 hours a day. GATEWAY EDI's System may be down the third Saturday of every month from 6 pm to 6 am for maintenance. Electronic claims are processed daily until 2:00 p.m. Central Time. All claims received after 2:00 p.m. Central Time will be processed on the next business day. Claims reports will be available by 10:00 a.m. Central Time for all prior day submissions. The Gateway EDI customer service department is available for support Monday through Friday, 8:00 a.m. to 5:00 p.m. Central Time, excluding holidays. After hours support will be performed on a best-effort basis, normally within four (4) business hours of the call.
- All Customer information and data processed by the Customer through FTP or the Website shall be kept confidential and shall not be disclosed to anyone outside of NextGen and Gateway EDI other than to the extent necessary for Gateway EDI to process and submit transactions for the Customer. In addition, the Customer will not divulge the contents, terms or conditions of this agreement to any third party without the expressed written consent of NextGen and Gateway EDI.
- The term of this Agreement shall begin on the commencement date and continue for a period of one (1) year. This Agreement shall automatically renew for successive one (1) year terms. Thereafter, Gateway EDI reserves the right to modify the Package Pricing and the Per Item Pricing payable under this Agreement upon thirty (30) day written notice to the client.
- This Agreement can be terminated by either party for any reason by giving the other party 30 days written notice. Customer will continue to be billed for electronic transaction services until notice is received. Said notice must include reason for termination.
- GATEWAY EDI shall comply with all applicable requirements of the HIPAA Privacy and Security Rules, 45 C.F.R. Parts 160 and 164, in the performance of this Agreement. At CUSTOMER's request, GATEWAY EDI shall enter into a business associate agreement with CUSTOMER consistent with applicable regulatory requirements.
- Guarantee. GATEWAY EDI guarantees that we will be able to reduce CLIENT's rejection rate within 90 days. If CLIENT is not 100% satisfied with GATEWAY EDI's *customer service OR ability to lower CLIENT'S rejection rate after 90 days*, Gateway EDI will issue a refund for services provided* and GATEWAY EDI will pay for CLIENT to switch to another clearinghouse.**

DISCLAIMERS AND LIMITATIONS OF LIABILITY:

EXCEPT AS OTHERWISE SET FORTH HEREIN, THERE ARE NO OTHER WARRANTIES, WHETHER EXPRESS OR IMPLIED, INCLUDING, WITHOUT LIMITATION, ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IN NO EVENT SHALL NEXTGEN NOR GATEWAY EDI BE LIABLE FOR ANY INDIRECT, INCIDENTAL, CONSEQUENTIAL, SPECIAL, OR EXEMPLARY DAMAGES, LOST PROFITS, OR CLAIMS BY THIRD PARTIES, EVEN IF NEXTGEN OR GATEWAY EDI HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. IN ANY EVENT, NEXTGEN AND GATEWAY EDI SHALL NOT BE LIABLE FOR ANY LOSS OR DAMAGE EXCEEDING ALL AMOUNTS PAID BY CUSTOMER TO NEXTGEN HEREUNDER.

Signature

Date

Gateway EDI Signature

Date

Software License Agreement

(Direct Client)

Customer acknowledges and agrees that the complete agreement between the parties regarding this transaction consists of: (a) the Enterprise Practice Management Software License Agreement between Customer and NextGen, and (b) any Addendum thereto and their applicable schedule(s) or attachment(s). 05/18/05 DR/CBU

** GATEWAY EDI will pay CLIENT's initial set-up fee with another clearinghouse, not to exceed \$500.

18111 Von Karman Avenue
Suite 600
Irvine, CA 92612

Attn: Bryan Fairburn
Phone (949) 255-2616
Fax (949) 255-2605
Email: bfairburn@nextgen.com

Internal Use Only	Legal Enterprise Reseller mas500 ID:
	NXG Sales Rep: Regan Costello
EDI ID	GCN:
	Validated By:

NextGen^{edi} Real-Time Transactions (Eligibility, Claim Status, Referrals/Authorizations)

Customer agrees to pay NextGen the amounts indicated below for NextGen Real-Time Transaction Processing.

Transaction Fees (ongoing)

<i>Description: Real-Time Transactions (Eligibility, Claim Status, Referrals/ Authorizations)</i>	<i>Monthly Price Per Licensed Provider (ongoing) **See Note #7**</i>
Per Full-Time RTS Provider License	\$50.00
<input checked="" type="checkbox"/> Per Mid-Level RTS Provider License	\$25.00
Per Part-Time RTS Provider License	\$25.00

Note: All providers licensed to send Real Time Transactions will automatically be billed regardless of their Real-Time submission volume. The Billable Provider count will automatically adjust to any addition or subtraction by NextGen's Licensing department and account for all licensed providers on an enterprise level regardless of individual affiliated provider counts. By request, per transaction pricing can be obtained by NextGen Sales or by submitting requests to rtsenrollment@nextgen.com.

Billing Name (If different from Practice information above)

Billing Address (If different from Practice information above)

Authorized Signature

Signee Name (printed)

Date

ProviderTotalEPM

Notes:

1. Payment terms - due monthly upon receipt of invoice. Delinquent accounts may result in termination of Otis Bowen Center (NextGen)'s responsibility for processing of transactions.
2. NextGen assumes no liability for transactions that may be rejected or found to be incomplete by any insurance carrier.
3. Interest will be charged on late payments at the rate of 1.5% per month on all overdue amounts.
4. Customer agrees to pay all local, state or excise tax, as required by law.
5. This contract requires the Real-Time Transaction Server License.

6. All customers utilizing Real-Time Transaction will be migrated to a central processing hub switch in the NextGen PA location with the release of EPM Version 5.5.
7. Cancellation of Real Time Services or deletion of providers must be received in writing prior to billing period for charges not to be incurred (billing periods begin on 1st of month and end on last day of the month). Note: Each provider licensed to send Real Time Transactions will be automatically billed regardless of their Real-Time submission volume. If a provider is no longer submitting real time transactions, Customer must cancel the provider to avoid charges.

Customer acknowledges and agrees that the complete agreement between the parties regarding this transaction consists of: (a) the NextGen Software License & Services Agreement between Customer and NextGen, and (b) any Addendum thereto and their applicable schedule(s) or attachment(s)

18111 Von Karman Avenue
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Irvine, CA 92612

Attn: Bryan Fairburn
Phone (949) 255-2616
Fax (949) 255-2605
Email: bfairburn@nextgen.com

Internal	Practice Bill to mas500 ID:
Use Only	NXG Sales Rep: Regan Costello
EDI ID:	GCN:
	Validated By:

NEXTGENEDI Electronic Statements Pricing Customer agrees to pay NextGen the amounts indicated below for each patient statement electronically processed via NextGen^{edi} which includes envelopes and postage.

➤ Customer will receive a rate of \$0.25 per additional page. Additional postage may apply to statements 4 pages or longer. *See Note #6.*

	Statements Per Month	Price Per Statement
	>10,000	\$0.62
<input checked="" type="checkbox"/>	8,001 - 10,000	\$0.63
	7,001 - 8,000	\$0.64
	6,001 - 7,000	\$0.65
	5,001 - 6,000	\$0.66
	4,001 - 5,000	\$0.67
	3,001 - 4,000	\$0.68
	2,001 - 3,000	\$0.69
	1,001 - 2,000	\$0.70
	1 - 1,000	\$0.72

❖ Transactions are billed based on the accumulation of all Customer statement files processed each month. The Customer will be billed monthly for the previous month's EDI transactions.

❖ Standard options include: colored perforated paper stock, outbound double-windowed envelope, remit envelope, logos printed in black/white, and first class postage.

☐ Check here if you wish not to utilize the **FAST FORWARD SERVICE** for address correction's. Otherwise, customer will be charged **\$0.60** per updated address. If left unchecked, you will be enrolled in FastForward.

☒ Check here if you wish to utilize the e-Statement Service. NextGen will provide a rate of **\$0.25 Per e-Statement Processed via NextGen EDI.**

Authorized Signature

Signee Name (printed)

Date

Notes:

- Customer hereby grants NextGen permission to retrieve necessary data from Customer for the processing of statements mailed via NextGenEDI.
- Payment terms - due monthly upon receipt of invoice. Delinquent accounts may result in termination of NextGenEDI's responsibility for retrieval of statements.
- Interest will be charged on late payments at the rate of 1.5 % per month on all overdue amounts.
- NextGen assumes no liability for statements which are undeliverable due to incorrect addresses entered by the Customer.
- Customer agrees to pay all local, state or excise tax, as required by law.
- Above pricing includes the postage increase effective January 22nd, 2017 and will be adjusted to reflect any changes in the United States Postal Service (USPS) postal rates. USPS postage increases will be passed on to the Customer. Statements weighing over one ounce (4 or more pages) will incur additional USPS overweight postage fees. Customer agrees to pay overweight postage fees.
- Customer is responsible for all files submitted by Customer and processed by NextGenEDI regardless of whether they are later found to be submitted in error and will be charged for all files processed. Customer's request to stop files from mailing, may incur a per piece printing and processing fee and up to a \$250.00 stop file fee, per each file stopped.
- Customer has 30 days from the start of testing to complete testing and submit first live statement file for processing and mailing. If Customer fails to complete testing and live submission within the allotted 30 days, Customer may be subject up to a \$500.00 in print mapping charges.
- All changes made to the statement format after the initial 30 day test period day test period may be subject to a \$150.00 per hour mapping fee for updates.
- NextGen reserves the right to utilize the End User's Logo for marketing purposes on correspondence "John Doe" samples, unless otherwise agreed upon between NextGen and Customer.
- Prices quoted here are valid for 30 days from the receipt of Statement Supplemental Order Form.

Customer acknowledges and agrees that the complete agreement between the parties regarding this transaction consists of: (a) the Enterprise Practice Management Software License Agreement between Customer and NextGen, and (b) any Addendum thereto and their applicable schedule(s) or attachment(s)

DRAFT

18111 Von Karman Avenue
Suite 600
Irvine, CA 92612

Attn: Bryan Fairburn
Phone (949) 255-2616
Fax (949) 255-2605
Email: bfairburn@nextgen.com

Internal Use Only	Practice Bill to mas 500 ID:
	NXG Sales Rep: Regan Costello
EDI ID:	GCN:
	Validated By:

NEXTGEN EDIAppointment Reminder Pricing

Customer agrees to pay NextGenEDI the amounts indicated below for each NextGenEDIVoice, Text or Email Reminder transaction processed via NextGenEDI.

Transactions Per Month (Voice, Text or Email)	Standard Price Per Transaction (See note #8)
1-1,000	0.29
1,001-3,000	0.27
3,001-5,000	0.24
5,001-10,000	0.22
<input checked="" type="checkbox"/> 10,001+	0.19

- Appointment Transactions for which Customer will be billed computed based on the NextGen^{edi} Appointment Reminder Submission Daily Report. The Customer will be billed monthly for the previous month's appointment Transactions submitted via NextGen^{edi}.
- A minimum monthly usage fee of \$75.00 applies for all customers submitting Appointment Reminder Transactions (see Notes: 6 and 7).

☐ Check here if you wish to utilize the voice reminder service to process call lists produced by the Population Health Application. Population Health Voice Reminder's require the purchase of additional licenses. For a demo of Population Health, please contact inside sales for additional information at insidesales@nextgen.com.

NextGen EDI will provide Hot Swap feature at a rate of \$0.10 per minute. Hot Swap connects a third party to the call. Thus a three-way call between NextGen EDI, the person who answered the patient's phone and the practice. NextGen EDI is not responsible for lost or dropped calls.

Authorized Signature	Signee Name (printed)	Date
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Notes:

1. Customer hereby grants NextGen^{edi} permission to retrieve/access the necessary data from the Customer's system so that the Reminders can be processed via NextGen^{edi}. Such data shall be limited to the patient's name, gender, language, date of birth, telephone numbers and scheduled appointment information. Customer will also be notified in advance of any additional data requirements resulting from updates in NextGen software.
2. Payment terms - due monthly upon receipt of invoice. Delinquent accounts may result in termination of NextGen's responsibility for patient remaindering.
3. Interest will be charged on late payments at the rate of 1.5 % per month on all overdue amounts.
4. Customer agrees to pay all local, state or excise tax, as required by law.
5. Customer agrees to pay a monthly minimum usage fee of \$75.00 per month for the processing of patient appointment reminder calls.
6. Customer understands that implementation fees may be incurred for the usage of multiple language scripts. Fees will be quoted to Customer upon request and prior to activation.

7. Customer agrees to provide Seller with thirty days advanced notice of cancellation to avoid reoccurrence of monthly minimum.
8. Customer agrees to pay the per transaction rate for each voice, text or email regardless of whether they were submitted within a single encounter or individually via the patient preferences field.

Customer acknowledges and agrees that the complete agreement between the parties regarding this transaction consists of: (a) the NextGen Software License & Services Agreement between Customer and NextGen, and (b) any Addendum thereto and their applicable schedule(s) or attachment(s)

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Suite 600
Irvine, CA 92612

Attn: Bryan Fairburn
Phone (949) 255-2616
Fax (949) 255-2605
Email: bfairburn@nextgen.com

Internal Use Only	Legal Enterprise Reseller mas500 ID:
	NXG Sales Rep: Regan Costello
EDI ID	GCN:
	Validated By:

NextGen^{edi} Real-Time Edits Customer agrees to pay NextGen the amounts indicated below for NextGen Real-Time Claim Edit.

Provider	Monthly Price Per Licensed Full Time Provider	Monthly Price Per Part Time Licensed Provider	Monthly Price Per Mid-Level Licensed Provider
1-60	\$12.50	\$6.25	\$6.25
61-120	\$10.00	\$5.00	\$5.00
121-180	\$9.50	\$4.75	\$4.75
181-240	\$8.50	\$4.25	\$4.25
<input checked="" type="checkbox"/> 241 and up	\$8.00	\$4.00	\$4.00

All EPM Provider's licensed will automatically be billed. The Billable Provider count will automatically adjust to any addition or subtraction by NextGen's Licensing department and account for all licensed providers on an enterprise level regardless of individual affiliated provider counts.

Number of Full-Time Provider: 0 Part-Time: 0 Mid-Level: 450 Tax ID:

- **Purchase Price (including discounts and/or credits)** _____
- **Start Date** _____ **Renewal Date** _____
- **Pricing Notes \$** _____
- **Existing NextGen Edits/CCI Client: Yes/No** _____

Authorized Signature	Signee Name (printed)	Date
----------------------	-----------------------	------

Notes:

- NextGen assumes no liability for transactions that may be rejected or found to be incomplete by any insurance carrier. Initial: _____
- Check Yes for Existing NextGen Edits/CCI Clients. Existing CCI Clients are eligible for a credit review.
- Payment terms - due monthly upon receipt of invoice. Delinquent accounts may result in termination of NextGen HealthCare Information Systems, LLC. (Next Gen)'s responsibility for processing of real-time claims edits transactions.
- Billing will begin 30 days after implementation of NextGen Real-Time Edits
- Interest will be charged on late payments at the rate of 1.5% per month on all overdue amounts.
- Customer agrees to pay all local, state or excise tax, as required by law.
- Cancellation of Real Time Claim Edit Services or deletion of providers must be received in writing 30 days prior to the monthly billing period for charges not to be incurred (billing periods begin on 1st of month and end on last day of the month). Note: Each provider licensed to send Real Time Claims Edits will be automatically billed regardless of their Real-Time Claims Edit submission volume.

Customer acknowledges and agrees that the complete agreement between the parties regarding this transaction consists of: (a) the NextGen Software License & Services Agreement between Customer and NextGen, and (b) any Addendum thereto and their applicable schedule(s) or attachment(s) 11/5/08 BFA/AC

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