

State of Washington Contracts & Procurement Division Department of Enterprise Services P.O. Box 41411 Olympia, WA 98504-1411	CONTRACT AMENDMENT	
	Contract No.:	23423
Ennis-Flint, Inc 4161 Piedmont Parkway, Ste. 370 Greensboro, NC 27410	Amendment No.:	2
	Effective Date:	April 23, 2025

SECOND AMENDMENT
TO
CONTRACT No. 23423
WATERBORNE TRAFFIC MARKING PAINT

This Second Amendment ("Amendment") to Contract No. 23423 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("Enterprise Services") and Ennis-Flint, Inc., a North Carolina Corporation ("Contractor") and is dated as of April 23, 2025.

RECITALS

- A. Enterprise Services and Contractor (collectively the "Parties") entered into that certain Contract No. 23423 dated effective as of April 23, 2024 ("Contract").
- B. The Parties previously amended the Contract as follows:
 - (1) Amendment 1, effective date November 30, 2024 (language modification).
- C. The Parties now desire to amend the Contract to replace Exhibit B – Prices for Goods/Services.
- D. The amendment set forth herein is within the scope of the Contract.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

- 1. **ECONOMIC PRICE ADJUSTMENT.** Pursuant to section 3.3 of the Contract, the pricing for the goods/services is hereby amended by deleting the existing **Exhibit B – Prices for Goods/Services** in its entirety and inserting the attached **Exhibit B – Prices for Goods/Services** (dated April 23, 2025). These prices include the agreed economic adjustment from Bureau of Labor and Statistics (BLS) index/indices: 90% PPI series PCU32551032551072, 10% PPI series PCU484—484--.
- 2. **NO CHANGE OTHER THAN AMENDMENT.** Except as amended herein, the Contract is unaffected and remains in full force and effect.

3. **INTEGRATED AGREEMENT; MODIFICATION.** This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
4. **AUTHORITY.** Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
5. **ELECTRONIC SIGNATURES.** An electronic signature or electronic record of this Amendment or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
6. **COUNTERPARTS.** This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**ENNIS-FLINT, INC,
A NORTH CAROLINA CORPORATION**

By: _____

Name: _____

Title: _____

Date: _____

[Handwritten Signature]
JOAN PEREZ
DIRECTOR - CUSTOMER OPERATIONS
4/22/2025

STATE OF WASHINGTON

DEPARTMENT OF ENTERPRISE SERVICES

By: _____

Name: _____

Title: _____

Date: _____

Theresa Jensen

Digitally signed by Theresa Jensen
Date: 2025.04.23 06:59:55 -07'00'

Theresa Jensen

Procurement Supervisor

April 23, 2025

Prices for Goods/Services

Category 1 Standard Waterborne Traffic Marking Paint – 100% Acrylic Emulsion			
Paint Formula # White		983711	
Paint Formula # Yellow		983712	
Manufacturer:		Ennis-Flint, Inc.	
Tote reusable or one-way:		Reusable	
Delivery Qty.	Container	Gallons	Price per Gallon
Truckload (≥ 3,000 Gallons)	Totes	250	\$12.74
Less-than-truckload (< 3,000 Gallons)	Totes	250	\$13.73
	Drums	55	\$15.70
	Pails	5	\$16.69
Paint Formula # White		983711	
Paint Formula # Yellow		983712	
Manufacturer:		Ennis-Flint, Inc.	
Tote reusable or one-way:		One-Way	
Delivery Qty.	Container	Gallons	Price per Gallon
Truckload (≥ 3,000 Gallons)	Totes	250	10.67364
Less-than-truckload (< 3,000 Gallons)	Totes	250	\$11.66
	Drums	55	\$15.70
	Pails	5	\$16.69

Category 2 Standard Waterborne Paint - DOW 5408			
Paint Formula # White		985351	
Paint Formula # Yellow		985352	
Manufacturer:		Ennis-Flint, Inc	
Tote reusable or one-way:		Reusable	
Delivery Qty.	Container	Gallons	Price per Gallon
Truckload (\geq 3,000 Gallons)	Totes	250	\$14.37
Less-than-truckload ($<$ 3,000 Gallons)	Totes	250	\$15.36
	Drums	55	\$17.33
	Pails	5	\$18.32
Paint Formula # White		985351	
Paint Formula # Yellow		985352	
Manufacturer:		Ennis-Flint, Inc.	
Tote reusable or one-way:		One-Way	
Delivery Qty.	Container	Gallons	Price per Gallon
Truckload (\geq 3,000 Gallons)	Totes	250	\$12.30
Less-than-truckload ($<$ 3,000 Gallons)	Totes	250	\$13.29
	Drums	55	\$17.33
	Pails	5	\$18.32

Category 3		Semi-Durable Waterborne Paint	
Paint Formula # White		985351	
Paint Formula # Yellow		985352	
Manufacturer:		Ennis-Flint, Inc.	
Tote reusable or one-way:		Reusable	
Delivery Qty.	Container	Gallons	Price per Gallon
Truckload (≥ 3,000 Gallons)	Totes	250	\$14.37
Less-than-truckload (3,000 Gallons)	Totes	250	\$15.36
	Drums	55	\$17.33
	Pails	5	\$18.32
Paint Formula # White		985351	
Paint Formula # Yellow		985352	
Manufacturer:		Ennis-Flint, Inc.	
Tote reusable or one-way:		One-Way	
Delivery Qty.	Container	Gallons	Price per Gallon
Truckload (≥ 3,000 Gallons)	Totes	250	\$12.30
Less-than-truckload (3,000 Gallons)	Totes	250	\$13.29
	Drums	55	\$17.33
	Pails	5	\$18.32

Category 4 High Build Waterborne Paint			
Paint Formula # White		984721	
Paint Formula # Yellow		984722	
Manufacturer:		Ennis-Flint, Inc	
Tote reusable or one-way:		Reusable	
Delivery Qty.	Container	Gallons	Price per Gallon
Truckload (≥ 3,000 Gallons)	Totes	250	\$14.46
Less-than-truckload (< 3,000 Gallons)	Totes	250	\$15.45
	Drums	55	\$18.50
	Pails	5	\$17.92
Paint Formula # White		984721	
Paint Formula # Yellow		984722	
Manufacturer:		Ennis-Flint, Inc.	
Tote reusable or one-way:		One-Way	
Delivery Qty.	Container	Gallons	Price per Gallon
Truckload (≥ 3,000 Gallons)	Totes	250	\$12.30
Less-than-truckload (< 3,000 Gallons)	Totes	250	\$13.38
	Drums	55	\$18.50
	Pails	5	\$17.92

Category 5 Cold Weather Waterborne Paint			
Paint Formula # White		985351	
Paint Formula # Yellow		985352	
Manufacturer:		Ennis-Flint, Inc	
Tote reusable or one-way:		Reusable	
Delivery Qty.	Container	Gallons	Price per Gallon
Truckload (≥ 3,000 Gallons)	Totes	250	\$14.37
Less-than-truckload (< 3,000 Gallons)	Totes	250	\$15.36
	Drums	55	\$17.33
	Pails	5	\$18.32
Paint Formula # White		985351	
Paint Formula # Yellow		985352	
Manufacturer:		Ennis-Flint, Inc.	
Tote reusable or one-way:		One-Way	
Delivery Qty.	Container	Gallons	Price per Gallon
Truckload (≥ 3,000 Gallons)	Totes	250	\$12.30
Less-than-truckload (< 3,000 Gallons)	Totes	250	\$13.29
	Drums	55	\$17.33
	Pails	5	\$18.32

Category 6a - Must Meet Specifications for Category 1

Paint Information	Ennis-Flint
Formula # / Color	985204 (Red)
Formula # /Color	985206 (Green)
Formula # / Color	985205 (Blue)
Manufacturer:	Ennis-Flint, Inc
Container	Price per Gallon
Drums (55 gallon)	\$16.11
Pails (5 gallon)	\$17.10
Pail (1 gallon)	\$29.65

Category 6b - Must Meet Specifications for Category 2

Paint Information	Ennis-Flint 1
Formula # / Color	985354 (Red)
Formula # /Color	985356 (Green)
Formula # / Color	985355 (Blue)
Manufacturer:	Ennis-Flint, Inc
Container	Price per Gallon
Drums (55 gallon)	\$16.77
Pails (5 gallon)	\$17.76
Pail (1 gallon)	\$33.60

Category 6c - Must Meet Specifications for Category 3

Paint Information	Ennis-Flint 1
Formula # / Color	985354 (Red)
Formula # /Color	985356 (Green)
Formula # / Color	985355 (Blue)
Manufacturer:	Ennis-Flint, Inc
Container	Price per Gallon
Drums (55 gallon)	\$16.77
Pails (5 gallon)	\$17.76
Pail (1 gallon)	\$33.60

Category 6d - Must Meet Specifications for Category 4

Paint Information	Ennis-Flint 1
Formula # / Color	985224 (Red)
Formula # /Color	985226 (Green)
Formula # / Color	985225 (Blue)
Manufacturer:	Ennis-Flint, Inc
Container	Price per Gallon
Drums (55 gallon)	\$17.26
Pails (5 gallon)	\$18.24
Pail (1 gallon)	\$33.60

Category 6e - Must Meet Specifications for Category 5
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Paint Information	Ennis-Flint 1
Formula # / Color	985354 (Red)
Formula # /Color	985356 (Green)
Formula # / Color	985355 (Blue)
Manufacturer:	Ennis-Flint, Inc
Container	Price per Gallon
Drums (55 gallon)	\$16.77
Pails (5 gallon)	\$17.76
Pail (1 gallon)	\$33.60

Additional Fees: Contractor may add a drop fee of \$50.00 as a separate line item for second and subsequent drops per individual Purchaser's Purchase Order.

State of Washington Contracts & Procurement Division Department of Enterprise Services P.O. Box 41411 Olympia, WA 98504-1411	CONTRACT AMENDMENT	
	Contract No.:	27923
Ennis-Flint, Inc. 4161 Piedmont Parkway, Ste. 370 Greensboro, NC 27410	Amendment No.:	1
	Effective Date:	October 31, 2024

**FIRST AMENDMENT
TO
CONTRACT NO. 27923
RAISED PAVEMENT MARKERS & RELATED PRODUCTS**

This First Amendment ("Amendment") to Contract No. 27923 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("Enterprise Services") and Ennis-Flint, Inc., a North Carolina corporation ("Contractor") and is dated as of October 31, 2024.

RECITALS

- A. Enterprise Services and Contractor (collectively the "Parties") entered into that certain Contract No.27923 dated effective as of July 1, 2024 ("Contract").
- B. The Parties now desire to amend the Contract to include a 'pay equality provision' as required by the Washington State Legislature. See [LAWS OF 2023, ch. 475](#), § 919(4).
- C. The amendment set forth herein is within the scope of the Contract.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract as follows:


1. **PAY EQUALITY.** The following provision is added to the end of section 4. (Contractor Representations and Warranties) as a new subsection:
 - 4.17. **WASHINGTON STATE PAY EQUALITY FOR 'SIMILARLY EMPLOYED' INDIVIDUALS.** Contractor represents and warrants that, among Contractor's employees, 'similarly employed' individuals are compensated as equals. For purposes of this provision, employees are similarly employed if the individuals work for the same employer, the performance of the job requires comparable skill, effort, and responsibility, and the jobs are performed under similar working conditions. Job titles alone are not determinative of whether employees are similarly employed. Contractor may allow differentials in compensation for Contractor's workers based in good faith on any of the following: a seniority system; a merit system; a system that

measures earnings by quantity or quality of production; a bona fide job-related factor or factors; or a bona fide regional difference in compensation levels. A bona fide job-related factor or factors may include, but is not limited to, education, training, or experience that is: consistent with business necessity; not based on or derived from a gender-based differential; and accounts for the entire differential. A bona fide regional difference in compensation level must be consistent with business necessity; not based on or derived from a gender-based differential; and account for the entire differential. Notwithstanding any provision to the contrary, upon breach of warranty and Contractor's failure to provide satisfactory evidence of compliance within thirty (30) days, Enterprise Services may suspend or terminate this Contract and any Purchaser hereunder similarly may suspend or terminate its use of the Contract and/or any agreement entered into pursuant to this Contract.

2. NO CHANGE OTHER THAN AMENDMENT. Except as amended herein, the Contract is unaffected and remains in full force and effect.
3. INTEGRATED AGREEMENT; MODIFICATION. This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
4. AUTHORITY. Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
5. ELECTRONIC SIGNATURES. An electronic signature or electronic record of this Amendment or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
6. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**ENNIS-FLINT, INC.,
A NORTH CAROLINA CORPORATION**

By: 
Name: Dane Alsabrook
Title: Director of Contract of Administration
Date: 10/28/2024

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

By: Theresa Jensen Digitally signed by Theresa Jensen
Date: 2025.04.23 11:11:15 -07'00'
Name: Theresa Jensen
Title: Procurement Supervisor
Date: April 23, 2025