

**CONTRACT 03418 AUDIO/VISUAL SOLUTIONS  
PRICING & ORDERING INFORMATION**

**VENDOR NAME: CONTINUANT, INC.**

Awarded Region(s)	Physical Address
Eastern Washington	Pending
Southern Washington & Oregon	9150 SW Pioneer Ct., Suite J Wilsonville, OR 97070

Audio-Visual Service Rates	Price (not to exceed)
<b>Audio-Visual Technician (Installation) – Small Job</b>	<b>\$192.90/per hour</b>
<b>Audio-Visual Technician (Installation) – Medium Job</b>	<b>\$172.05/per hour</b> (minimum 8 hours)
<b>Audio-Visual Technician (Installation) – Large Job</b>	<b>\$156.41/per hour</b> (minimum 40 hours)
<b>Electronics Technician)</b>	<b>260% of Prevailing Wage Hourly Rate</b>
<b>Electrician</b>	<b>260% of Prevailing Wage Hourly Rate</b>
<b>Audio-Visual Design</b>	<b>\$192.90/per hour</b>
<b>Audio-Visual Consulting</b>	<b>\$192.90/per hour</b>
<b>Audio-Visual Service Technician – Normal Business Hours 7:090 AM – 5:00 PM Mon-Fri (Non-Holiday) Troubleshooting, service call (non-warrantied equipment).</b>	<b>\$192.90/per hour</b>
<b>Audio-Visual Service Technician – After Hours – 5:01PM – 6:59AM Mon-Fri + Weekends Troubleshooting, service call, repair (non-warrantied equipment).</b>	<b>\$234.61/per hour</b>

DELIVERY REQUIREMENTS
<b>Deliveries</b> - All deliveries shall be made during Purchaser's normal work hours and within the time period mutually agreed in writing between Purchaser and Contractor at time of order placement.
<b>Shipping Costs</b> – Freight charges paid by Contract to FOB Purchaser's specified destination with all transportation and handling charges included.

WARRANTY PROTECTION
<b>Length of Warranty Included with Purchase</b> – 3 to 5 years depending on the products or service.

Travel Reimbursement	Price (not to exceed)
<b>Remote Job Site Costs</b> – Includes costs arising out of dispatching audio-visual professionals 60+ miles from normal work locations. May include reasonable hotel, per diem, and transportation costs negotiated before work to being to be eligible for reimbursement.	<b>Reimbursed at cost – not to exceed</b> <a href="#">GSA travel rates</a>

Catalogue Equipment Pricing	% Above Contractor Cost
<a href="#">List of equipment brands Continuant carries</a>	Equipment pricing will be calculated on a 18% cost plus mark-up based on the manufacturer's current published dealer unit cost.