Exhibit B

PRICES FOR AUDIO-VISUAL SOLUTIONS

Audio-Visual Equipment	
Audio-Visual Equipment Brand	**% off MSRP**
A-Designs, Acclaim, Accu-Cable, Ace Backstage, Adamson, ADC, AEA, AFL Hyperscale, AJA, AKG, Allen & Heath, Allixo, Altman, American DJ, Amphenol, AMX, Analog Way, Antari, Antelope Audio, Anton Bauer, Apantac, API, Apple, Argosy, ArKaos, Ashly, Asus, Atlas Sound, Atlona, Atterotech, Audinate, Audio Technica, Audix, Auralex, Automatic Devices, Avid, Aviom, Avolites, B-Line, BAE, Barco, BC Cases, , Behringer, Belden, Biamp, Bittree, Black Box, Black Magic, Bosch, BSS, C2G, Cable Exchange, Calrad, Calzone Cases, Camplex, Canon, CBI, ChamSys, Chauvet, Chief, Christie, Chroma-Q, Cisco, Clear-Com, Clearsonic, Clockaudio, Cobalt, Coles, Commscope, Community, Corning, Crestron, Crown, D&B , Audiotechnik, Da-Lite, Dangerous Music, DB Technologies, DBX, Decimator Design, Denon, Digico, Digital Projection, Direct Out Technologies, DNF Controls, Doug Fleenor, DPA, Drawmer, Drum Workshop, Dynacord, Eastern Acoustic Works, Eiki, Elation, Electrovoice, Ensemble Designs, Epson, ETC, Evans, Evertz, EWI, Exact Power, Extron, EZ, Fastenal, Fender, Flanders Scientific, Focal, Focusrite, FSR, Fujinon, Fulcrum Acoustic, Furman, Gator Cases, Gefen, Genelec, General Cable, Gepco, Gibraltar, Global Truss, Glyph, Grand MA, Grass Valley, Guitammer, Haivision, Hall Research, Hear Technologies, High End Systems, Hitachi, Hosa, HP, Hubbell, Icron, IDX, IEWC, Ikan, Ikegami, Iluminarc, IndiPRO, InFocus, Intellistage, Interactive Technologies, Jabra, Jands, JBL, JVC, K&M, KanexPro, Kelly SHU, Kemper, Kinesys, Klang Technologies, Klark Teknik, Kramer, KV2, L-Acoustic, Lab Gruppen, Leader, Levotin, Lexar, LG, Liberty Cable, Light Source, Lightronics, Listen Technologies, Littlite, Living As One, Look Solutions, Luminex, LynTec, M-Audio, Mackie, Maclocks, Malone Design Works, Manfrotto, Marantz, Marshall Electronics,	35.00%

Martin & Ziegler, Martin Audio, Martin Lighting, Matrox, Meyer, Microsoft, Midas, Middle Atlantic, Mogami, Mohawk, Motion Labs, Motu, Movo Photo, MTF Services, MultiDyne, myMix, NEC, NetGear, Neutrik, Neve, Newmar, NewTek, Nexo, Nigel B. Designs, Odyssey, Omnimount, Oppo, Pakedge, Panamax, Panasonic, Panduit, Peerless AV, Pelonis, Pioneer DJ, Planar, Platinum Tools, Polk Audio, Polycom, Premier Mounts, Presonus, Primacoustic, Pro Flex Staging, Proco, Production Intercom, QSC, QuikTron, R&R Cases, Radial, Rane, Rapco, RDL, Red Digital Cinema, Renewed Vision, Renkus-Heinz, Resolume, RF Venue, RME, Road Ready Cases, Rode, Roland, Rolls, Rosco, Rose Brand, Ross, Royer Labs, RPM Dynamics, Sabian, Sachtler, Samsung, Sapsis Rigging, Screen Innovations, Sennheiser, Shadow Hills, Sharp, Shure, Sierra Video, Sigma, SKB, Slate Pro Audio, Snyder Electronics, SonicWALL, Sonnet, Sony, Sound Devices, Soundcraft, Soundtube, SPL, SSL, Stagemaker, Steeldeck, Steinberg, Stewart Audio, Strand, Streambox, Studio Technologies, SurgeX Pro, SVSI, Switchcraft, Symetrix, Systimax, Tama, Tamron, Tannoy, Tascam, TC Electric, Tech21, TecNec, Tektronics, Telex, Teradek, Theatrixx, Toa, Triad, Tripplite, TVLogic, TVone, Tyler Truss, Ubiquiti, Ultimate Support, Ultralink, Universal Audio, Varizoom, Viking Cases, , Vinten, Vivitek, Vizio, VUE Audiotechnik, Waves, West Penn Wire, Whirlwind, Williams Sound, Winford ENG, Wiremold, Wooden Camera, Wowza, Yamaha, YCD Multimedia, Zacuto, Zeevee, Zoom	

Hourly Rate Positions	
Position Titles	**Hourly Rate**
Design Consultant - Handles the design, development, and implementation of complex Audio-Visual Solutions, including creating detailed plans and specifications for projects, such as design reports and systems descriptions, and programming Audio-Visual Solutions.	$185.00
Audio-Visual Consultant - Handles general Audio-Visual consulting, Purchaser training, and the development of Purchaser training manuals.	$150.00
Project Manager - Plans, organizes, supervises, and executes Audio-Visual jobs.	$150.00

Project Administrator/Assistant - Responsible for administrative and day-to-day tasks, such as scheduling, budgeting, and communication.	$75.00
Project Engineer - Handles the technical and engineering aspects of Audio-Visual jobs.	$200.00
Audio-Visual Technician - Standard Business Hours (6:00 AM through 6:00 PM Pacific Time, Mon. – Fri. excluding Holidays) - Handles installation, questions, service requests, and troubleshooting for non-warrantied Audio-Visual Equipment.	$150.00
Audio-Visual Technician - Outside Standard Business Hours (6:01 PM - 5:59 AM, Pacific Time, Mon. - Fri. + Weekends) - Handles installation, questions, service requests, and troubleshooting for non-warrantied Audio-Visual Equipment.	$150.00

Prevailing Wage positions		
Trade	**Job Classification**	**Percentage (%) Above L&I Prevailing Wage Rate**
Inside Wireman Electrician (WAC 296-127-01323)	Journey Level	150.00%

Audio-Visual Equipment Extended Warranty		
Extended warranty term	**Rate**	**Warranty notes**
Two-Year Extended Warranty	Intentionally left blank by Contractor	Price of warranty varies based on value and classification of product
Three-Year Extended Warranty	Intentionally left blank by Contractor	Price of warranty varies based on value and classification of product
Four-Year Extended Warranty	Intentionally left blank by Contractor	Price of warranty varies based on value and classification of product

Audio-Visual Services Extended Warranty		
Extended warranty term	**Rate**	**Warranty notes**
Two-Year Extended Warranty	Intentionally left blank by Contractor	Price of warranty varies based on value and classification of product
Three-Year Extended Warranty	Intentionally left blank by Contractor	Price of warranty varies based on value and classification of product
Four-Year Extended Warranty	Intentionally left blank by Contractor	Price of warranty varies based on value and classification of product

Managed Support		
Extended warranty term	**Rate**	**Warranty notes**
Basic Managed Services	$200.00	Per-room price of Managed Services varies based on size of system being managed.
Extended Managed Services	$300.00	Per-room price of Managed Services varies based on size of system being managed.
Premium Managed Services	$400.00	Per-room price of Managed Services varies based on size of system being managed.