

CONTRACT 03418 AUDIO/VISUAL SOLUTIONS
PRICING & ORDERING INFORMATION

VENDOR NAME: Desco Electronics Corp.

Awarded Region(s)	Physical Address
Western Washington	2306 Harrison Ave. NW Olympia, WA 98502

Audio-Visual Service Rates	Price (not to exceed)
Audio-Visual Technician (Installation)	\$104.27/per hour
Inside Wireman Electrician (Fiber Optic cable in raceways), Electronic Technician	232% of Prevailing Wage Hourly Rate
Carpenter (Acoustic installation)	232% of Prevailing Wage Hourly Rate
Audio-Visual Design	\$125.12/per hour
Audio-Visual Consulting	\$104.27/per hour
Audio-Visual Service Technician – Normal Business Hours 7:00 AM – 5:00 PM Mon-Fri (Non-Holiday) Troubleshooting, service call (non-warranted equipment).	\$104.27/per hour
Audio-Visual Service Technician – After Hours – 5:01PM – 6:59AM Mon-Fri + Weekends Troubleshooting, service call, repair (non-warranted equipment).	\$208.54/per hour

DELIVERY REQUIREMENTS
Deliveries - All deliveries shall be made during Purchaser's normal work hours and within the time period mutually agreed in writing between Purchaser and Contractor at time of order placement.
Shipping Costs – Freight charges paid by Contract to FOB Purchaser's specified destination with all transportation and handling charges included.

WARRANTY PROTECTION
Length of Warranty Included with Purchase – Manufacturer warranties matched, 1-year on installations, purchasable extensions available.

Travel Reimbursement	Price (not to exceed)
Remote Job Site Costs – Includes costs arising out of dispatching audio-visual professionals 60+ miles from normal work locations. May include reasonable hotel, per diem, and transportation costs negotiated before work to being to be eligible for reimbursement.	Reimbursed at cost – not to exceed GSA travel rates

Catalogue Equipment Pricing	% Above Contractor Cost
List of equipment brands Desco carries	Variable, See list