

## PRICES FOR GOODS

## Category 1: Survey and Mapping Land Equipment

Manufacturer name	Percentage off manufacturer
Trimble GNSS	10%
Trimble Robotic	15%
Trimble Scanners	10%
Trimble DiNi	15%
Trimble Data Collectors	10%
Spectra Precision	10%
Juniper Systems	5%

## Category 3: Survey and Mapping Air Equipment

Manufacturer name	Percentage off manufacturer
ACSL	2%
Anzu	2%
Censys	2%
Deep Trekker	2%
Elistair	2%
Freefly	2%
Gremsy	2%
GVI	2%
Inspired Flight	2%
Phase One	2%
Quantum Systems	2%
Sentera	2%
Skydio	0%
Spectra	2%
Vision Aerial	2%
Wispr Systems	2%
Yellowscan	0%

## Category 4: Survey and Mapping GIS Software

Manufacturer name	Percentage off manufacturer
Trimble	10%
Flytbase	2%
Pix4D	2%
SPH Engineering	2%

gNext	0%
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**Labor service rates**

<b>Labor service type</b>	<b>Hourly rate</b>
Labor service rates for software implementation, training, and/or demos	\$135.00
On-Site Daily Training Fee	\$1,800.00
Remote web based Training Fee	\$225.00