

State of Washington Contracts & Procurement Division Department of Enterprise Services P.O. Box 41411 Olympia, WA 98504-1411	CONTRACT AMENDMENT	
	Contract No.:	07621
Northwest Bus Sales, Inc. 33207 Pacific Highway South Federal Way, WA 98003-6442	Amendment No.:	1
	Effective Date:	04.30.2024

FIRST AMENDMENT

TO

CONTRACT No. 07621

ADA COMPLIANT VANS, MINIVANS, & SPECIALTY VEHICLES (I.E., ADA WALK-IN STEP VANS)

This First Amendment ("Amendment") to Contract No. 07621 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("Enterprise Services") and Northwest Bus Sales, Inc., a Washington corporation ("Contractor") and is dated as of April 30, 2024.

RECITALS

- A. Enterprise Services and Contractor (collectively the "Parties") entered into that certain Statewide Contract No.07621 for ADA-compliant Vans, Minivans, and Specialty Vehicles (collectively, ADA Walk-In Step Vans) dated effective as of January 30, 2024 ("Contract").
- B. The amendment set forth herein is within the scope of the Contract.
- C. The Parties now desire to amend the Contract as set forth herein.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

1. **EXHIBIT B- PRICES FOR GOODS/SERVICES:** Pursuant to §3.3. of the Contract, Enterprise Services has added new models/product and their options to the Contract. These new models are commercially available and fall within the original scope and intent of the Contract. Attached *Exhibit B – Prices for Goods/Services (dated April 30, 2024)* includes new products in Category 1-ADA Vans: Sub-category 7: Gas, Side Entry, and Sub-category 8: Gas, Rear Entry, and supersedes all previous version(s). As of the effective date of this Amendment, any reference to *Exhibit B- Prices for Goods/Services* in the Contract is deemed to be a reference to the attached *Exhibit B Prices for Goods/Services (dated April 30, 2024)*.
2. **NO CHANGE OTHER THAN AMENDMENT.** Except as amended herein, the Contract is unaffected and remains in full force and effect.

3. INTEGRATED AGREEMENT; MODIFICATION. This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
4. AUTHORITY. Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
5. ELECTRONIC SIGNATURES. An electronic signature or electronic record of this Amendment or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
6. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**NORTHWEST BUS SALES, INC.,
A WASHINGTON CORPORATION**

By: _____

Name: _____

Title: _____

Date: _____



R. Goolsby

Sales Mgr

4/22/24

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

By: _____

Name: _____

Title: _____

Date: _____



Ricky Vang

Interim Procurement Supervisor

4/22/2024

PRICES FOR GOODS/SERVICES

Category 1: ADA Vans:

Sub-category 1: Electric, Side Entry		
Vehicle Configuration Scenario	Vehicle / Options Description	Price
Base Vehicle (FTA)	PrimeTime Med Transit Exempt from Altoona Testing	\$97,940
Base Vehicle (Non-FTA)	N/A	N/A
Back-Up Camera Rear View System	Included in base vehicle price	
Oxygen Tank Holder	Q'Straint G02 Oxygen Tank Holder	\$475
Total Vehicle Price		98,415

Pricelist for Sub-category 1- Electric, Side Entry (FTA):

[illegible]

Sub-category 7: Gas, Side Entry		
Vehicle Configuration Scenario	Vehicle / Options Description	Price
Base Vehicle (FTA)	PrimeTime Med Transit Exempt From Altoona Testing	\$82,457
Base Vehicle (Non-FTA)	No Bid / Not Applicable	
Back-Up Camera Rear View System	Included in base vehicle price	\$0
Oxygen Tank Holder	Q'Straint G02 Oxygen Tank Holder	\$475
Total Vehicle Price		\$82,932

Pricelist for Sub-category 7- Gas, Side Entry (FTA):

		PrimeTime Med				
2	Base Vehicle Year:	2023 Base Vehicle Model:	Transit	FTA compliant (Y/N): Yes	Base Vehicle Cost: \$	82,457.00
	Full Option(s) Description	Option Cost				
	Flashing lights, front and rear, mounted high	\$			475.00	
	1000R lift in lieu of standard	\$			685.00	
	Additional wheelchair station and securements	\$			1,140.00	
	X2X Chassis - Extended length, high roof	\$			3,800.00	
	U4X Chassis - Extended length, high roof, dual rear wheels	\$			5,300.00	
	All Wheel Drive chassis	\$			6,500.00	
	Add double passenger rigid seat	\$			1,795.00	
	Add double passenger foldaway seat	\$			2,155.00	
	Add single passenger rigid seat	\$			1,675.00	
	Add single passenger foldaway seat	\$			1,655.00	
	Add three passenger bench seat	\$			2,875.00	
	Four passenger bench seat	\$			3,595.00	
	Additional chassis key	\$			500.00	
	Bodily fluid kit	\$			60.00	
	Diamond NV farebox with 1 vault	\$			2,395.00	
	Fog lights	\$			450.00	
	ISO2 Oxygen tank holder	\$			475.00	
	Pra-wire +/- to glovebox area	\$			355.00	
	Reverse sensing system	\$			475.00	
	Securement storage bag	\$			115.00	
	Wheelchair lift door ajar light on dash	\$			355.00	
	D-Camera system (AngelTrax)	\$			3,395.00	
	H-Camera system (AngelTrax)	\$			3,870.00	
	Front destination sign	\$			7,195.00	
	Bi-fold bus door	\$			6,595.00	
	Shift N'Step movable wheelchair lift platform	\$			9,595.00	
	Front passenger door entry conversion	\$			3,595.00	
	Remove wheelchair lift and securements	\$			(4,000.00)	
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Sub-category 7: Gas, Side Entry		
Vehicle Configuration Scenario	Vehicle / Options Description	Price
Base Vehicle (FTA)	N/A	N/A
Base Vehicle (Non-FTA)	TCI Mobility RAM ProMaster	\$89,713
Back-Up Camera Rear View System	Included in base vehicle price	\$0
Oxygen Tank Holder	Q'Straint G02 Oxygen Tank Holder	\$475
Total Vehicle Price:		90,188

Pricelist for Sub-category 7- Gas, Side Entry (Non-FTA):

TCI Mobility RAM			
4	Base Vehicle Year:	2023 Base Vehicle Model:	ProMaster
		FTA compliant (Y/N):	N
		Base Vehicle Cost:	\$ 89,713.00
		Full Option(s) Description	Option Cost
		Flashing lights, front and rear, mounted high	\$ 1,125.00
		1,000# lift in lieu of standard	\$ 600.00
		Additional wheelchair station and securements	\$ 930.00
		X2X Chassis - Extended length, high roof	\$ 3,800.00
		U4X Chassis - Extended length, high roof, dual rear wheels	\$ 5,200.00
		All Wheel Drive chassis	\$ 6,500.00
		Double passenger rigid seat	\$ 1,660.00
		Double passenger foldaway seat	\$ 1,650.00
		Single passenger rigid seat	\$ 1,095.00
		Single passenger foldaway seat	\$ 1,210.00
		Three passenger bench seat	\$ 2,485.00
		Four passenger bench seat	\$ 3,225.00
		Additional chassis key	\$ 500.00
		Bodily fluid kit	\$ 40.00
		Diamond NV farebox and stanchion pole	\$ 2,990.00
		Four lights	\$ 450.00
		Full length L-tracking per station	\$ 515.00
		G02 Oxygen tank holder	\$ 475.00
		Pre-wire +/- to glovebox area	\$ 125.00
		Reverse sensing system	\$ 380.00
		Securement storage bag	\$ 85.00
		Dual USB port	\$ 170.00
		Wheelchair lift door ajar light on dash	\$ 205.00
		3-Camera system (AngelTrax)	\$ 3,395.00
		4-Camera system (AngelTrax)	\$ 3,870.00
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Sub-category 8: Gas, Rear Entry		
Vehicle Configuration Scenario	Vehicle / Options Description	Price
Base Vehicle (FTA)	PrimeTime Med Transit Exempt From Altoona Testing	\$78,976
Base Vehicle (Non-FTA)	N/A	N/A
Back-Up Camera Rear View System	Included in base vehicle price	\$0
Oxygen Tank Holder	Q'Straint G02 Oxygen Tank Holder	\$475
Total Vehicle Price:		79,451

Pricelist for Sub-category 8- Gas, Rear Entry (FTA):

1	Base Vehicle Year:	2023	Base Vehicle Model:	PrimeTime Med Transit	FTA compliant (Y/N):	Yes	Base Vehicle Cost:	\$	78,976.00
			Full Option(s) Description			Option Cost			
			1 Flashing lights, front and rear, mounted high			\$	475.00		
			1 1000# lift in lieu of standard			\$	685.00		
			Additional wheelchair station and securements			\$	1,140.00		
			XX2 Chassis - Extended length, high roof			\$	3,000.00		
			U4X Chassis - Extended length, high roof, dual rear wheels			\$	5,200.00		
			A8 Wheel Drive chassis			\$	6,500.00		
			Add double passenger rigid seat			\$	1,795.00		
			Add double passenger foldaway seat			\$	2,195.00		
			Add single passenger rigid seat			\$	1,075.00		
			Add single passenger foldaway seat			\$	1,555.00		
			1 Add three passenger bench seat			\$	2,875.00		
			1 Four passenger bench seat			\$	3,595.00		
			1 Additional chassis key			\$	500.00		
			1 Bodily fluid kit			\$	60.00		
			1 Diamond NV farebox with 1 vault			\$	2,395.00		
			1 Fog lights			\$	450.00		
			1 G02 Oxygen tank holder			\$	475.00		
			1 Pre-airs w/ to glovebox area			\$	355.00		
			1 Reverse sensing system			\$	475.00		
			1 Securement storage bag			\$	115.00		
			1 Wheelchair lift door ajar light on dash			\$	355.00		
			1 3-Camera system (Angeff rail)			\$	3,195.00		
			1 4-Camera system (Angeff rail)			\$	3,870.00		
			1 Front destination sign			\$	7,195.00		
			1 Bi-fold bus door			\$	6,595.00		
			1 Shift N'Step moveable wheelchair lift platform			\$	9,595.00		
			1 Front passenger door entry conversion			\$	5,595.00		
			Remove wheelchair lift and securements			\$	(4,000.00)		
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Sub-category 8: Gas, Rear Entry		
Vehicle Configuration Scenario	Vehicle / Options Description	Price
Base Vehicle (FTA)	N/A	N/A
Base Vehicle (Non-FTA)	TCI Mobility RAM ProMaster	\$89,995
Back-Up Camera Rear View System	Included in base vehicle price	\$0
Oxygen Tank Holder	Q'Straint G02 Oxygen Tank Holder	\$475
Total Vehicle Price:		\$90,470

Pricelist for Sub-category 8- Gas, Rear Entry (Non-FTA):

TCI Mobility RAM		
3	Base Vehicle Year: 2023 Base Vehicle Model: ProMaster	FTA compliant (Y/N): N
	Full Option(s) Description	Base Vehicle Cost: \$ 89,995.00
		Option Cost
1	Flashing lights, front and rear, mounted high	\$ 1,125.00
2	1,000# lift in lieu of standard	\$ 600.00
3	Additional wheelchair station and securements	\$ 930.00
4	XXL Chassis - Extended length, high roof	\$ 3,800.00
5	UXL Chassis - Extended length, high roof, dual rear wheels	\$ 5,200.00
6	All Wheel Drive chassis	\$ 6,500.00
7	Double passenger right seat	\$ 1,640.00
8	Double passenger foldaway seat	\$ 1,950.00
9	Single passenger right seat	\$ 1,095.00
10	Single passenger foldaway seat	\$ 1,095.00
11	Three passenger bench seat	\$ 1,370.00
12	Four passenger bench seat	\$ 2,495.00
13	Additional chassis key	\$ 3,225.00
14	Bodily fluid kit	\$ 500.00
15	Diamond NV farebox and stanchion pole	\$ 40.00
16	Fog lights	\$ 2,990.00
17	Full length L-tracking per station	\$ 450.00
18	G02 Oxygen tank holder	\$ 515.00
19	Pre-wire tie-to glovebox area	\$ 475.00
20	Reverse sensing system	\$ 125.00
21	Securement storage bag	\$ 380.00
22	Dual USB port	\$ 85.00
23	Wheelchair lift door ajar light on dash	\$ 170.00
24	3-Camera system (AngelTrax)	\$ 205.00
25	4-Camera system (AngelTrax)	\$ 3,395.00
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Category 2: ADA Mini Vans

Sub-category 3: Hybrid/Plug-In Hybrid, Side Entry		
Vehicle Configuration Scenario	Vehicle / Options Description	Price
Base Vehicle (FTA)	N/A	N/A
Base Vehicle (Non-FTA)	VMI Toyota Sienna Hybrid Side Entry	\$82,235
Back-Up Camera Rear View System	Included in base vehicle price	
Oxygen Tank Holder	G02 Oxygen Tank Holder	\$475
Total Vehicle Price:		82,710

Pricelist for Sub-category 3- Hybrid/Plug-In Hybrid, Side Entry (Non-FTA):

[illegible]

Delivery Fee:

Delivery Destinations	Delivery Fee Per Mile (\$/mile)	Distance Traveled To Deliver Designation (Miles)	Delivery Fee
Olympia	2.65	39	103.35
Seattle	2.65	23	60.95
Spokane	2.65	285	755.25
Average Delivery Fee			\$306.52

State of Washington Contracts & Procurement Division Department of Enterprise Services P.O. Box 41411 Olympia, WA 98504-1411	CONTRACT AMENDMENT	
	Contract No.:	07621
Northwest Bus Sales, Inc. 33207 Pacific Highway South Federal Way, WA 98003-6442	Amendment No.:	2
	Effective Date:	May 30, 2024

**SECOND AMENDMENT
TO
CONTRACT NO. 07621**

ADA COMPLIANT VANS, MINIVANS, & SPECIALTY VEHICLES (I.E., ADA WALK-IN STEP VANS)

This Second Amendment ("Amendment") to Contract No. 07621 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("Enterprise Services"), and Northwest Bus Sales, Inc., a Washington corporation ("Contractor") and is dated as of May 30, 2024.

RECITALS

- A. Enterprise Services and Contractor (collectively the "Parties") entered into that certain Statewide Contract No. 07621 for ADA-compliant Vans, Minivans, and Specialty Vehicles (collectively, ADA Walk-In Step Vans) dated effective as of January 30, 2024 ("Contract").
- B. The Parties previously amended the Contract as follows:
 1. April 30, 2024, Amendment 1 to add new models and options.
- C. The amendment set forth herein is within the scope of the Contract.
- D. The Parties now desire to amend the Contract as set forth herein.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

1. ELIGIBLE PURCHASERS - Section 2 of the Contract is hereby amended adding the following as Section 2.5:

2.5. ADA VANS COOPERATIVE PARTIES. Any authorized entity that has executed a Washington ADA Vans Cooperative Purchasing Agreement with Enterprise Services. The following types of entities are anticipated to execute a Washington State ADA Vans Cooperative Purchasing Agreement:

 - State agencies, local governments, local government agencies, or political subdivisions (e.g., counties, cities, school districts, public utility districts, ports) of any within any state or territory of the United States;

- Federal governmental agencies or entities located in any state or territory of the United States; and
- Federally recognized Indian Tribes located in any state or territory of the United States.

2. MODEL/PRODUCT ADDITIONS AND DELETIONS - SECTION 3.3: This Section is hereby deleted in its entirety and replaced by the following in lieu thereof:

3.3. ADDITIONS AND DELETIONS OF MODELS AND OPTIONS: Contractor may add new models/options and delete old models/options from *Exhibit B - Prices for Goods/Services* to implement new vehicles by sending an updated pricelist for new base vehicles and options to the Contract Administrator for review and approval. New models and options added to the Contract must be commercially available at the time they are added to the Contract and fall within the original scope and intent of the Contract. Contractor may delete models or options no longer available on the Contractor's commercial pricelist and not in use by any Purchaser from the Contract.

3. DELIVERY FEE – SECTION 8.7. This Section is hereby added to the contract:

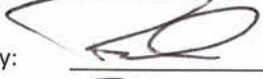
8.7. DELIVERY FEE FOR THE STATE OF ALASKA: This section and all other delivery requirements already in the contract shall be applicable to delivery to the state of Alaska unless otherwise explicitly exempted in this section. Contractor shall deliver vehicles to the FOB port of Seattle, WA, without charging a delivery fee from Contractor's location to the port of Seattle, WA. However, the delivery fee from the port of Seattle, WA to the specific location within the state of Alaska, as specified in the purchaser order, shall be calculated based on the vessel quote provided by a third party. This delivery fee may be listed as a separate line item on the final vehicle invoice.

4. NO CHANGE OTHER THAN AMENDMENT. Except as amended herein, the Contract is unaffected and remains in full force and effect.
5. INTEGRATED AGREEMENT; MODIFICATION. This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
6. AUTHORITY. Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
7. ELECTRONIC SIGNATURES. An electronic signature or electronic record of this Amendment or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
8. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument

which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

NORTHWEST BUS SALES, INC.,
A WASHINGTON CORPORATION

By: 
Name: Rob Goolsby
Title: Sales Mgr
Date: 5/16/24

STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES

By: Michellee M. Jemmott
Name: Michellee Jemmott
Title: Procurement Supervisor
Date: 05-22-2024

State of Washington Contracts & Procurement Division Department of Enterprise Services P.O. Box 41411 Olympia, WA 98504-1411	CONTRACT AMENDMENT	
	Contract No.:	07621
Northwest Bus Sales, Inc. 33207 Pacific Highway South, Federal Way WA, 98003-6442	Amendment No.:	3
	Effective Date:	November 15, 2024

THIRD AMENDMENT

TO

CONTRACT NO. 07621

ADA-COMPLIANT VANS, MINIVANS, AND SPECIALTY VEHICLES (COLLECTIVELY, ADA WALK-IN STEP VANS)

This Third Amendment ("Amendment") to Contract No. 07621 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("Enterprise Services"), and Northwest Bus Sales, Inc., a Washington corporation ("Contractor") and is dated as of November 15, 2024.

RECITALS

- A. Enterprise Services and Contractor (collectively the "Parties") entered into that certain Contract No. 07621 dated effective as of January 30, 2024 ("Contract").
- B. The Parties previously amended the Contract as follows:
 - (1) April 30, 2024, Amendment 1 to add new models and options; and
 - (2) May 30, 2024, Amendment 2 to:
 - a) Add § 2.5. Ada Vans Cooperative Parties.
 - b) Revise §3.3. Additions And Deletions of Models and Options.
 - c) Add § 8.7. Delivery Fee for the State of Alaska.
- C. The Parties now desire to amend the Contract to include a 'pay equality provision' as required by the Washington State Legislature. See [LAWS OF 2023, ch. 475](#), § 919(4).
- D. The amendment set forth herein is within the scope of the Contract.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:


1. **PAY EQUALITY.** The following provision is added to the end of section 4 (Contractor Representations and Warranties) as a new subsection:
 - 4.25 **WASHINGTON STATE PAY EQUALITY FOR 'SIMILARLY EMPLOYED' INDIVIDUALS.** Contractor represents and warrants that, among Contractor's employees, 'similarly employed' individuals are compensated as equals. For purposes of this provision,

employees are similarly employed if the individuals work for the same employer, the performance of the job requires comparable skill, effort, and responsibility, and the jobs are performed under similar working conditions. Job titles alone are not determinative of whether employees are similarly employed. Contractor may allow differentials in compensation for Contractor's workers based in good faith on any of the following: a seniority system; a merit system; a system that measures earnings by quantity or quality of production; a bona fide job-related factor or factors; or a bona fide regional difference in compensation levels. A bona fide job-related factor or factors may include, but is not limited to, education, training, or experience that is: consistent with business necessity; not based on or derived from a gender-based differential; and accounts for the entire differential. A bona fide regional difference in compensation level must be consistent with business necessity; not based on or derived from a gender-based differential; and account for the entire differential. Notwithstanding any provision to the contrary, upon breach of warranty and Contractor's failure to provide satisfactory evidence of compliance within thirty (30) days, Enterprise Services may suspend or terminate this Contract and any Purchaser hereunder similarly may suspend or terminate its use of the Contract and/or any agreement entered into pursuant to this Contract.

2. NO CHANGE OTHER THAN AMENDMENT. Except as amended herein, the Contract is unaffected and remains in full force and effect.
3. INTEGRATED AGREEMENT; MODIFICATION. This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
4. AUTHORITY. Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
5. ELECTRONIC SIGNATURES. An electronic signature or electronic record of this Amendment or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
6. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**NORTHWEST BUS SALES, INC.,
A WASHINGTON CORPORATION**

By: 
Name: Rob Goolsby
Title: Sales Mgr
Date: 11/1/24

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

By: Michellee M. Jemmott
Name: Michellee Jemmott
Title: Procurement Supervisor
Date: 11/13/2024

State of Washington Contracts & Procurement Division Department of Enterprise Services P.O. Box 41411 Olympia, WA 98504-1411	CONTRACT AMENDMENT	
	Contract No.:	07621
Northwest Bus Sales, Inc. 33207 Pacific Highway South, Federal Way WA, 98003-6442	Amendment No.:	4
	Effective Date:	March 25, 2025

FOURTH AMENDMENT
TO
CONTRACT NO. 07621
ADA-COMPLIANT VANS, MINIVANS, AND SPECIALTY VEHICLES (COLLECTIVELY, ADA
WALK-IN STEP VANS)

This Fourth Amendment ("Amendment") to Contract No. 07621 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("Enterprise Services") and Northwest Bus Sales, Inc., a Washington corporation ("Contractor") and is dated as of March 25, 2025.

RECITALS

- A. Enterprise Services and Contractor (collectively the "Parties") entered into that certain Contract No. 07621 for ADA-compliant Vans, Minivans, and Specialty Vehicles (collectively, ADA Walk-In Step Vans) dated effective as of January 30, 2024("Contract").
- B. The Parties previously amended the Contract as follows:
 - (1) April 30, 2024, Amendment 1 to add new models and options.
 - (2) May 30, 2024, Amendment 2 to:
 - i. Add section 2.5. ADA Vans Cooperative Parties;
 - ii. Revise section 3.3. Additions And Deletions of Models and Options; and
 - iii. Add section 8.7. Delivery Fee for the State of Alaska.
 - (3) November 15, 2024, Amendment 3 to include a 'pay equality provision' as required by the Washington State Legislature. See LAWS OF 2023, ch. 475, § 919(4).
- C. The Parties now desire to amend the Contract to grant economic price adjustment.
- D. The amendment set forth herein is within the scope of the Contract.


AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

1. **PRICING:** The Contract pricing for the goods/services is hereby amended by deleting the existing Exhibit B – Prices for Goods/Services in its entirety and inserting the attached Exhibit B – Prices for Goods/Services (dated March 25, 2025). As of the effective date of this Amendment, any reference to Exhibit B – Prices for Goods/Services shall be deemed to be a reference to the attached Exhibit B – Prices for Goods/Services (dated March 25, 2025).
2. **ECONOMIC PRICE ADJUSTMENT.** Pursuant to section 3.4 of the Contract, Enterprise Services has granted a 3.38% price increase to the new base vehicles and options (dated March 25, 2025). As of the effective date of this Amendment, any reference to Exhibit B- Prices for Goods/Services in the Contract is deemed to be a reference to the attached Exhibit B Prices for Goods/Services (dated March 25, 2025).
3. **NO CHANGE OTHER THAN AMENDMENT.** Except as amended herein, the Contract is unaffected and remains in full force and effect.
4. **INTEGRATED AGREEMENT; MODIFICATION.** This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
5. **AUTHORITY.** Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
6. **ELECTRONIC SIGNATURES.** An electronic signature or electronic record of this Amendment or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
7. **COUNTERPARTS.** This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**NORTHWEST BUS SALES, INC.,
A WASHINGTON CORPORATION**

By: 
Name: Rob Goolsby
Title: Sales Mgr
Date: 3/20/25

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

By: Breann Aggers
Name: Breann Aggers
Title: Interim Procurement Supervisor
Date: 03/25/25

Exhibit B-Prices for Goods/Services

(Dated March 25, 2024)

Category1: ADA Vans

Base Vehicle Price and Pricelist For Options

Sub-category 1- Electric, Side Entry

Sub-category 2- Electric, Rear Entry

Sub-category 7- Gas, Side Entry

Sub-category 8- Gas, Rear Entry

Sub-category 1: Electric, Side Entry		
Vehicle Configuration Scenario	Vehicle / Options Description	Price
Base Vehicle (FTA)	PrimeTime Med Transit Exempt From Altoona Testing	\$101,250
Base Vehicle (Non-FTA)	No Bid / Not Applicable	
Back-Up Camera Rear View System	Included in base vehicle price	
Oxygen Tank Holder	Q'Straint G02 Oxygen Tank Holder	\$491
Vehicle Total Price		101,741

Delivery Fee		Delivery Destinations	Distance Traveled To Deliver Designation (Miles)	Delivery Fee
Delivery Fee Per Mile (\$/mile)	2.65	Olympia	39	103.35
		Seattle	23	60.95
		Spokane	285	755.25
		Average Delivery Fee		\$306.52

Sub-category 2: Electric, Rear Entry		
Vehicle Configuration Scenario	Vehicle / Options Description	Price
Base Vehicle (FTA)	PrimeTime Med Transit Exempt From Altoona Testing	\$101,250
Base Vehicle (Non-FTA)	No Bid / Not Applicable	
Back-Up Camera Rear View System	Included in base vehicle price	
Oxygen Tank Holder	Q'Straint G02 Oxygen Tank Holder	\$491
Vehicle Total Price		101,741

Delivery Fee		Delivery Destinations	Distance Traveled To Deliver Designation (Miles)	Delivery Fee
Delivery Fee Per Mile (\$/mile)	2.65	Olympia	39	103.35
		Seattle	23	60.95
		Spokane	285	755.25
		Average Delivery Fee		\$306.52

Sub-category 7: Gas, Side Entry		
Vehicle Configuration Scenario	Vehicle / Options Description	Price
Base Vehicle (FTA)	TCI Mobility Ford Transit Exempt From Altoona Testing	\$85,028
Base Vehicle (Non-FTA)	No Bid / Not Applicable	
Back-Up Camera Rear View System	Included in base vehicle price	\$0
Oxygen Tank Holder	Q'Straint G02 Oxygen Tank Holder	\$491
Vehicle Total Price		85,519

Delivery Fee		Delivery Destinations	Distance Traveled To Deliver Designation (Miles)	Delivery Fee
Delivery Fee Per Mile (\$/mile)	2.65	Olympia	39	103.35
		Seattle	23	60.95
		Spokane	285	755.25
		Average Delivery Fee		\$306.52

Sub-category 7: Gas, Side Entry		
Vehicle Configuration Scenario	Vehicle / Options Description	Price
Base Vehicle (FTA)	PrimeTime Med Transit Exempt From Altoona Testing	\$85,244
Base Vehicle (Non-FTA)	No Bid / Not Applicable	
Back-Up Camera Rear View System	Included in base vehicle price	\$0
Oxygen Tank Holder	Q'Straint G02 Oxygen Tank Holder	\$491
Vehicle Total Price		85,735

Delivery Fee		Delivery Destinations	Distance Traveled To Deliver Designation (Miles)	Delivery Fee
Delivery Fee Per Mile (\$/mile)	2.65	Olympia	39	103.35
		Seattle	23	60.95
		Spokane	285	755.25
		Average Delivery Fee		\$306.52

Sub-category 7: Gas, Side Entry		
Vehicle Configuration Scenario	Vehicle / Options Description	Price
Base Vehicle (FTA)	PrimeTime Specialty Vehicles MT-1 LOW FLOOR Altoona Tested	\$154,631

Base Vehicle (Non-FTA)	No Bid / Not Applicable	
Back-Up Camera Rear View System	Included in base vehicle price	\$0
Oxygen Tank Holder	Q'Straint G02 Oxygen Tank Holder	\$491
Vehicle Total Price		155,122

Delivery Fee		Delivery Destinations	Distance Traveled To Deliver Designation (Miles)	Delivery Fee
Delivery Fee Per Mile (\$/mile)	2.65	Olympia	39	103.35
		Seattle	23	60.95
		Spokane	285	755.25
		Average Delivery Fee		\$306.52

Sub-category 7: Gas, Side Entry		
Vehicle Configuration Scenario	Vehicle / Options Description	Price
Base Vehicle (FTA)	No Bid / Not Applicable	
Base Vehicle (Non-FTA)	TCI Mobility RAM ProMaster	\$92,745
Back-Up Camera Rear View System	Included in base vehicle price	\$0
Oxygen Tank Holder	Q'Straint G02 Oxygen Tank Holder	\$491
Vehicle Total Price		93,236

Delivery Fee		Delivery Destinations	Distance Traveled To Deliver Designation (Miles)	Delivery Fee
Delivery Fee Per Mile (\$/mile)	2.65	Olympia	39	103.35
		Seattle	23	60.95
		Spokane	285	755.25
		Average Delivery Fee		\$306.52

Sub-category 8: Gas, Rear Entry		
Vehicle Configuration Scenario	Vehicle / Options Description	Price
Base Vehicle (FTA)	PrimeTime Med Transit Exempt From Altoona Testing	\$81,645
Base Vehicle (Non-FTA)	No Bid / Not Applicable	
Back-Up Camera Rear View System	Included in base vehicle price	\$0
Oxygen Tank Holder	Q'Straint G02 Oxygen Tank Holder	\$491
Vehicle Total Price		82,136

Delivery Fee		Delivery Destinations	Distance Traveled To Deliver Designation (Miles)	Delivery Fee
Delivery Fee Per Mile (\$/mile)	2.65	Olympia	39	103.35
		Seattle	23	60.95
		Spokane	285	755.25
Average Delivery Fee				\$306.52

Sub-category 8: Gas, Rear Entry		
Vehicle Configuration Scenario	Vehicle / Options Description	Price
Base Vehicle (FTA)	TCI Mobility Ford Transit Exempt From Altoona Testing	\$85,303
Base Vehicle (Non-FTA)	No Bid / Not Applicable	
Back-Up Camera Rear View System	Included in base vehicle price	\$0
Oxygen Tank Holder	Q'Straint G02 Oxygen Tank Holder	\$491
Vehicle Total Price		\$85,794

Delivery Fee		Delivery Destinations	Distance Traveled To Deliver Designation (Miles)	Delivery Fee
Delivery Fee Per Mile (\$/mile)	2.65	Olympia	39	103.35
		Seattle	23	60.95
		Spokane	285	755.25
Average Delivery Fee				\$306.52

Sub-category 8: Gas, Rear Entry		
Vehicle Configuration Scenario	Vehicle / Options Description	Price
Base Vehicle (FTA)	No Bid / Not Applicable	
Base Vehicle (Non-FTA)	TCI Mobility RAM ProMaster	\$93,037
Back-Up Camera Rear View System	Included in base vehicle price	\$0
Oxygen Tank Holder	Q'Straint G02 Oxygen Tank Holder	\$491

Vehicle Total Price	93,528
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Delivery Fee		Delivery Destinations	Distance Traveled To Deliver Designation (Miles)	Delivery Fee
Delivery Fee Per Mile (\$/mile)	2.65	Olympia	39	103.35
		Seattle	23	60.95
		Spokane	285	755.25
		Average Delivery Fee		\$306.52

Pricelist for Sub-Category 1-Electric,Side Entry(FTA):

Sub-Category 1: Electric (Side Entry)

1	Base Vehicle Year:	2023	Base Vehicle Model:	PrimeTime Med Transit EV	FTA compliant (Y/N):	Yes	Base Vehicle Cost:	\$	101,250.37
	Full Option(s) Description						Option Cost		
	1	Flashing lights, front and rear, mounted high					\$	491.06	
	2	1000# lift in lieu of standard					\$	708.15	
	3	Additional wheelchair station and securements					\$	1,178.53	
	4	Add double passenger rigid seat					\$	1,855.67	
	5	Add double passenger foldaway seat					\$	2,227.84	
	6	Add single passenger rigid seat					\$	1,111.34	
	7	Add single passenger foldaway seat					\$	1,607.56	
	8	Add three passenger bench seat					\$	2,972.18	
	9	Four passenger bench seat					\$	3,716.51	
	10	Additional chassis key					\$	516.90	
	11	Bodily fluid kit					\$	62.03	
	12	Diamond NV farebox with 1 vault					\$	2,475.95	
	13	Fog lights					\$	465.21	
	14	G02 Oxygen tank holder					\$	491.06	
	15	Pre-wire +/- to glovebox area					\$	367.00	
	16	Reverse sensing system					\$	491.06	
	17	Securement storage bag					\$	118.89	
	18	Wheelchair lift door ajar light on dash					\$	367.00	
	19	3-Camera system (AngelTrax)					\$	3,509.75	
	20	4-Camera system (AngelTrax)					\$	4,000.81	
	21	Front destination sign					\$	7,438.19	
	22	B-fold bus door					\$	6,817.91	
	23	Shift N Step moveable wheelchair lift platform					\$	9,919.31	
	24	Front passenger door entry conversion					\$	3,716.51	
	25	Remove wheelchair lift and securements					\$	(4,135.20)	
	26						\$	-	
	27						\$	-	
	28						\$	-	
	29						\$	-	
	30						\$	-	
	31						\$	-	
	32						\$	-	
	33						\$	-	
	34						\$	-	
	35						\$	-	
	36						\$	-	
	37						\$	-	
	38						\$	-	
	39						\$	-	
	40						\$	-	
		Total						\$	153,741.57

Pricelist for Sub-Category 2-Electric, Rear Entry(FTA):

Sub-Category 2: Electric (Rear Entry)

1	Base Vehicle Year:	2023	Base Vehicle Model:	PrimeTime Med Transit EV	FTA compliant (Y/N):	Yes	Base Vehicle Cost:	\$	101,250.37
Full Option(s) Description								Option Cost	
1	Flashing lights, front and rear, mounted high							\$	491.06
2	1000# lift in lieu of standard							\$	708.15
3	Additional wheelchair station and securements							\$	1,178.53
4	Add double passenger rigid seat							\$	1,855.67
5	Add double passenger foldaway seat							\$	2,227.84
6	Add single passenger rigid seat							\$	1,111.34
7	Add single passenger foldaway seat							\$	1,607.56
8	Add three passenger bench seat							\$	2,972.18
9	Four passenger bench seat							\$	3,716.51
10	Additional chassis key							\$	516.90
11	Bodily fluid kit							\$	62.03
12	Diamond NV farebox with 1 vault							\$	2,475.95
13	Fog lights							\$	465.21
14	G02 Oxygen tank holder							\$	491.06
15	Pre-wire +/- to glovebox area							\$	367.00
16	Reverse sensing system							\$	491.06
17	Securement storage bag							\$	118.89
18	Wheelchair lift door ajar light on dash							\$	367.00
19	3-Camera system (AngelTrax)							\$	3,509.75
20	4-Camera system (AngelTrax)							\$	4,000.81
21	Front destination sign							\$	7,438.19
22	Bi-fold bus door							\$	6,817.91
23	Shift N/Step moveable wheelchair lift platform							\$	9,919.31
24	Front passenger door entry conversion							\$	3,716.51
25	Remove wheelchair lift and securements							\$	(4,135.20)
26								\$	-
27								\$	-
28								\$	-
29								\$	-
30								\$	-
31								\$	-
32								\$	-
33								\$	-
34								\$	-
35								\$	-
36								\$	-
37								\$	-
38								\$	-
39								\$	-
40								\$	-
Total								\$	153,741.57

Sub-Category 7: Gas (Side Entry)

2	Base Vehicle Year:	2023	Base Vehicle Model:	Transit	FTA compliant (Y/N):	Yes	Base Vehicle Cost:	\$	85,244.05
	Full Option(s) Description						Option Cost		
1	Flashing lights, front and rear, mounted high						\$	491.06	
2	1000# lift in lieu of standard						\$	706.15	
3	Additional wheelchair station and securements						\$	1,178.53	
4	X2X Chassis - Extended length, high roof						\$	3,928.44	
5	U4X Chassis - Extended length, high roof, dual rear wheels						\$	5,375.76	
6	All Wheel Drive chassis						\$	6,719.70	
7	Add double passenger rigid seat						\$	1,855.67	
8	Add double passenger foldaway seat						\$	2,227.84	
9	Add single passenger rigid seat						\$	1,111.34	
10	Add single passenger foldaway seat						\$	1,607.56	
11	Add three passenger bench seat						\$	2,972.18	
12	Four passenger bench seat						\$	3,716.51	
13	Additional chassis key						\$	516.90	
14	Bodily fluid kit						\$	62.03	
15	Diamond NV farebox with 1 vault						\$	2,475.95	
16	Fog lights						\$	465.21	
17	G02 Oxygen tank holder						\$	491.06	
18	Pre-wire +/- to glovebox area						\$	367.00	
19	Reverse sensing system						\$	491.06	
20	Securement storage bag						\$	118.89	
21	Wheelchair lift door ajar light on dash						\$	367.00	
22	3-Camera system (AngelTrax)						\$	3,509.75	
23	4-Camera system (AngelTrax)						\$	4,000.81	
24	Front destination sign						\$	7,438.19	
25	BHOLD bus door						\$	6,817.91	
26	Shuttl'N'Slip moveable wheelchair lift platform						\$	9,919.31	
27	Front passenger door entry conversion						\$	3,716.51	
28	Remove wheelchair lift and securements						\$	(4,136.20)	
29							\$	-	
30							\$	-	
31							\$	-	
32							\$	-	
33							\$	-	
34							\$	-	
35							\$	-	
36							\$	-	
37							\$	-	
38							\$	-	
39							\$	-	
40							\$	-	
	Total						\$	153,759.14	

		PrimeTime MT-1 ProMaster LOW			
3	Base Vehicle Year:	2023	Base Vehicle Model:	FLOOR	FTA compliant (Y/N): Yes
				Base Vehicle Cost:	\$ 154,630.64
Full Option(s) Description				Option Cost	
1	Flashing lights, front and rear, mounted high			\$	491.06
2	Additional wheelchair station and securements			\$	1,178.53
3	Add double passenger rigid seat			\$	1,855.67
4	Add double passenger foldaway seat			\$	2,227.84
5	Add single passenger rigid seat			\$	1,111.34
6	Add single passenger foldaway seat			\$	1,607.56
7	Add three passenger bench seat			\$	2,972.18
8	Four passenger bench seat			\$	3,716.51
9	Additional chassis key			\$	516.90
10	Bodily fluid kit			\$	62.03
11	Diamond NV farebox with 1 vault			\$	2,475.95
12	Fog lights			\$	465.21
13	G02 Oxygen tank holder			\$	491.06
14	Pre-wire +/- to glovebox area			\$	367.00
15	Reverse sensing system			\$	491.06
16	Securement storage bag			\$	118.89
17	Wheelchair lift door gear light on dash			\$	367.00
18	3-Camera system (AngelTrax)			\$	3,509.75
19	4-Camera system (AngelTrax)			\$	4,000.61

20	Front destination sign	\$	7,438.19
21		\$	-
22		\$	-
23		\$	-
24		\$	-
25		\$	-
26		\$	-
27		\$	-
28		\$	-
29		\$	-
30		\$	-
31		\$	-
32		\$	-
33		\$	-
34		\$	-
35		\$	-
36		\$	-
37		\$	-
38		\$	-
39		\$	-
40		\$	-
Total		\$	190,095.14

4		Base Vehicle Year:	2023	Base Vehicle Model:	TCI Mobility RAM ProMaster	FTA compliant (Y/N):	N	Base Vehicle Cost:	\$	92,745.30
		Full Option(s) Description							Option Cost	
1		Flashing lights, front and rear, mounted high						\$	1,163.03	
2		1,000lb lift in lieu of standard						\$	620.28	
3		Additional wheelchair station and securements						\$	961.43	
4		X2X Chassis - Extended length, high roof						\$	3,928.44	
5		U4X Chassis - Extended length, high roof, dual rear wheels						\$	5,375.76	
6		All Wheel Drive chassis						\$	6,719.70	
7		Double passenger rigid seat						\$	1,716.11	
8		Double passenger foldaway seat						\$	2,015.91	
9		Single passenger rigid seat						\$	1,132.01	
10		Single passenger foldaway seat						\$	1,416.31	
11		Three passenger bench seat						\$	2,579.33	
12		Four passenger bench seat						\$	3,334.01	
13		Additional chassis key						\$	516.90	
14		Bodily fluid kit						\$	41.35	
15		Diamond NV farebox and stanchion pole						\$	3,091.06	
16		Fog lights						\$	465.21	
17		Full length L-tracking per station						\$	532.41	
18		G02 Oxygen tank holder						\$	491.06	
19		Pre-wire v-r to glovebox area						\$	129.23	
20		Reverse sensing system						\$	392.84	
21		Securement storage bag						\$	87.87	
22		Dual USB port						\$	175.75	
23		Wheelchair lift door ajar light on dash						\$	211.93	
24		3-Camera system (AngelTrax)						\$	3,509.75	
25		4-Camera system (AngelTrax)						\$	4,000.81	
26								\$	-	
27								\$	-	
28								\$	-	
29								\$	-	
30								\$	-	
31								\$	-	
32								\$	-	
33								\$	-	
34								\$	-	
35								\$	-	
36								\$	-	
37								\$	-	
38								\$	-	
39								\$	-	
40								\$	-	
Total								\$	137,353.77	

Sub-Category 8: Gas (Rear Entry)

2	Base Vehicle Year:	2023	Base Vehicle Model:	Transit	FTA compliant (Y/N):	Yes	Base Vehicle Cost:	\$	85,302.97
	Full Option(s) Description						Option Cost		
1	Flashing lights, front and rear, mounted high						\$	1,163.03	
2	1,000# lift in lieu of standard						\$	620.28	
3	Additional wheelchair station and securements						\$	961.43	
4	X2X Chassis - Extended length, high roof						\$	3,928.44	
5	U4X Chassis - Extended length, high roof, dual rear wheels						\$	5,375.76	
6	All Wheel Drive chassis						\$	6,719.70	
7	Double passenger rigid seat						\$	1,716.11	
8	Double passenger foldaway seat						\$	2,015.91	
9	Single passenger rigid seat						\$	1,132.01	
10	Single passenger foldaway seat						\$	1,416.31	
11	Three passenger bench seat						\$	2,579.33	
12	Four passenger bench seat						\$	3,334.01	
13	Additional chassis key						\$	516.90	
14	Bodily fluid kit						\$	41.35	
15	Diamond NV farebox and stanchion pole						\$	3,091.06	
16	Fog lights						\$	465.21	
17	Full length L-tracking per station						\$	532.41	
18	G02 Oxygen tank holder						\$	491.06	
19	Pre-wire +/- to glovebox area						\$	129.23	
20	Reverse sensing system						\$	392.84	
21	Securement storage bag						\$	87.87	
22	Dual USB port						\$	175.75	
23	Wheelchair lift door ajar light on dash						\$	211.93	
24	3-Camera system (Angel) rax						\$	3,598.75	
25	4-Camera system (Angel) rax						\$	4,000.81	
26							\$	-	
27							\$	-	
28							\$	-	
29							\$	-	
30							\$	-	
31							\$	-	
32							\$	-	
33							\$	-	
34							\$	-	
35							\$	-	
36							\$	-	
37							\$	-	
38							\$	-	
39							\$	-	
40							\$	-	
	Total						\$	129,911.44	

3		TCI Mobility RAM			
Base Vehicle Year:	2023	Base Vehicle Model:	ProMaster	FTA compliant (Y/N):	N
Base Vehicle Cost:				\$	93,036.83
Full Option(s) Description				Option Cost	
1		Flashing lights, front and rear, mounted high		\$	1,163.03
2		1,000# lift in lieu of standard		\$	620.28
3		Additional wheelchair station and securements		\$	961.43
4		X2X Chassis - Extended length, high roof		\$	3,928.44
5		UX4 Chassis - Extended length, high roof, dual rear wheels		\$	5,375.76
6		All Wheel Drive chassis		\$	6,719.70
7		Double passenger rigid seat		\$	1,716.11
8		Double passenger foldaway seat		\$	2,015.91
9		Single passenger rigid seat		\$	1,132.01
10		Single passenger foldaway seat		\$	1,416.31
11		Three passenger bench seat		\$	2,579.33
12		Four passenger bench seat		\$	3,334.01
13		Additional chassis key		\$	516.30
14		Bodily fluid kit		\$	41.35
15		Diamond NV farebox and stanchion pole		\$	3,091.06
16		Fog lights		\$	465.21
17		Full length L-tracking per station		\$	532.41
18		G02 Oxygen tank holder		\$	491.06
19		Pre-wire +/- to glovebox area		\$	129.23
20		Reverse sensing system		\$	382.34
21		Securement storage bag		\$	87.57
22		Dual USB port		\$	175.57

26	Wheelchair lift door ajar light on dash	\$	211.93
27	3-Camera system (AngelTrax)	\$	3,509.75
28	4-Camera system (AngelTrax)	\$	4,000.81
29		\$	-
30		\$	-
31		\$	-
32		\$	-
33		\$	-
34		\$	-
35		\$	-
36		\$	-
37		\$	-
38		\$	-
39		\$	-
40		\$	-
Total		\$	137,645.30

Category 2: ADA Mini Vans

Base Vehicle Price and Pricelist For Options

Sub-category 3- Hybrid/Plug-In Hybrid, Side Entry

Sub-category 3: Hybrid/Plug-In Hybrid, Side Entry		
Vehicle Configuration Scenario	Vehicle / Options Description	Price
Base Vehicle (FTA)	No Bid / Not Applicable	
Base Vehicle (Non-FTA)	VMI Toyota Sienna Hybrid Side Entry	\$85,015
Back-Up Camera Rear View System	Included in base vehicle price	
Oxygen Tank Holder	G02 Oxygen Tank Holder	\$491
Vehicle Total Price		85,506

Delivery Fee		Delivery Destinations	Distance Traveled To Deliver Designation (Miles)	Delivery Fee
Delivery Fee Per Mile (\$/mile)	2.65	Olympia	39	103.35
		Seattle	23	60.95
		Spokane	285	755.25
Average Delivery Fee				\$306.52

Pricelist for Sub-Category 3-Hybrid / Plug-In Hybrid, Side Entry (Non-FTA):

Sub-Category 3: Hybrid / Plug-In Hybrid (Side Entry)

1	Base Vehicle Year:	2023	Base Vehicle Model:	VMI Toyota Sienna	FTA compliant (Y/N):	No	Base Vehicle Cost:	\$	85,014.54
	Full Option(s) Description						Option Cost		
	1	All Wheel Drive chassis						\$	3,256.47
	2	Additional set of wheelchair securements						\$	718.49
	3	Double foldaway seat						\$	2,170.98
	4							\$	-
	5							\$	-
	6							\$	-
	7							\$	-
	8							\$	-
	9							\$	-
	10							\$	-
	11							\$	-
	12							\$	-
	13							\$	-
	14							\$	-
	15							\$	-
	16							\$	-
	17							\$	-
	18							\$	-
	19							\$	-
	20							\$	-
	21							\$	-
	22							\$	-
	23							\$	-
	24							\$	-
	25							\$	-
	26							\$	-
	27							\$	-
	28							\$	-
	29							\$	-
	30							\$	-
	31							\$	-
	32							\$	-
	33							\$	-
	34							\$	-
	35							\$	-
	36							\$	-
	37							\$	-
	38							\$	-
	39							\$	-
	40							\$	-
	Total						\$	91,160.48	

State of Washington Contracts & Procurement Division Department of Enterprise Services P.O. Box 41411 Olympia, WA 98504-1411	CONTRACT AMENDMENT	
	Contract No.:	07621
Northwest Bus Sales, Inc. 33207 Pacific Highway South, Federal Way WA, 98003-6442	Amendment No.:	5
	Effective Date:	June 10, 2025

FIFTH AMENDMENT
TO
CONTRACT No. 07621
ADA-COMPLIANT VANS, MINIVANS, AND SPECIALTY VEHICLES (I.E., ADA
WALK-IN STEP VANS)

This Fifth Amendment (“Amendment”) to Contract No. 07621 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency (“Enterprise Services”) and Northwest Bus Sales, Inc., a Washington corporation (“Contractor”) and is dated as of June 10, 2025.

RECITALS

- A. Enterprise Services and Contractor (collectively the “Parties”) entered into that certain Contract No. 07621 for ADA-compliant Vans, Minivans, and Specialty Vehicles (collectively, ADA Walk-In Step Vans) dated effective as of January 30, 2024 (“Contract”).
- B. The Parties previously amended the Contract as follows:
 - (1) April 30, 2024, Amendment 1 to add new models and options.
 - (2) May 30, 2024, Amendment 2 to:
 - i. Add section 2.5. ADA Vans Cooperative Parties;
 - ii. Revise section 3.3. Additions And Deletions of Models and Options; and
 - iii. Add section 8.7. Delivery Fee for the State of Alaska.
 - (3) November 15, 2024, Amendment 3 to include a ‘pay equality provision’ as required by the Washington State Legislature. See [LAWS OF 2023, ch. 475](#), § 919(4).
 - (4) March 25, 2025, Amendment 4 to amend Exhibit B – Prices for Goods/Services and grant a 3.38% price increase to the new base vehicles and options.
- C. The Parties now desire to amend the Contract to include the catalytic converter marking requirement.
- D. The amendment set forth herein is within the scope of the Contract.

AGREEMENT

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

1. **CATALYTIC CONVERTER MARKING.** Per RCW 46.70.350, effective April 1, the Contractor must offer to mark the catalytic converter (CC) on the vehicle purchased by the customer and record the customer's answer, whether yes or no. CC marking price as listed in the attachment of this Amendment will be added to CARS as an option. The option will require a mandatory answer. Whether yes or no, it will be recorded in the quote, which the Contractor can use to satisfy the RCW requirement to record the answer. Marking will be listed as one of the other options. If the customer chooses to mark the CC, photo proof will be required. This section of the amendment applies to all quotes generated from April 1, 2025, until the contract expiration. It is up to the dealership to contact the customers who generated quotes from April 1 until the effective date of this amendment to collect their answers. Customers with quotes generated between April 1 and the effective date of the amendment must go into CARS to purchase the option. No purchases of this option outside of the CARS system are allowed. No additional charges are allowed. The additional line on the invoice will be allowed for CC marking or as part of the purchase. Per Exhibit B – Prices for Goods/Services of the contract, pricing will be evaluated for reasonableness, and it is at the sole discretion of DES.
2. **NO CHANGE OTHER THAN AMENDMENT.** Except as amended herein, the Contract is unaffected and remains in full force and effect.
3. **INTEGRATED AGREEMENT; MODIFICATION.** This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
4. **AUTHORITY.** Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
5. **ELECTRONIC SIGNATURES.** An electronic signature or electronic record of this Amendment or any other ancillary agreement shall be deemed to have the same legal effect as delivery of an original executed copy of this Amendment or such other ancillary agreement for all purposes.
6. **COUNTERPARTS.** This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

**NORTHWEST BUS SALES, INC.,
A WASHINGTON CORPORATION**

By: *Rob Goolsby*
Rob Goolsby (Jun 5, 2025 12:23 PDT)
Name: Rob Goolsby
Title: Sales Manager
Date: 05/06/25

**STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES**

By: *Breann Aggers*
Name: Breann Aggers
Title: Interim Procurement Supervisor
Date: 06/05/25

Contractor: Northwest Bus Sales

What kind of marking do you offer:

	Etching	Heat Resistant Marker	Other Permanent Marker
Price:	\$ 1,500.00	\$ 1,300.00	X

* If not offering, mark with X or leave it empty.


07621ADA Vans_Amendment#5 _Northwest Bus Sales


Final Audit Report

2025-06-05


Created:	2025-06-05
By:	Shapoor Naveed (Shapoor.Naveed@des.wa.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAoKcjLWicW-59K9y04EFm44__JMMWJ7m7


"07621ADA Vans_Amendment#5 _Northwest Bus Sales" History


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2025-06-05 - 7:11:54 PM GMT


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2025-06-05 - 7:11:58 PM GMT


 Email viewed by Rob Goolsby (rob@nwbus.com)
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 Document e-signed by Rob Goolsby (rob@nwbus.com)
Signature Date: 2025-06-05 - 7:23:25 PM GMT - Time Source: server

 Document emailed to Breann Aggers (breann.aggers@des.wa.gov) for signature
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2025-06-05 - 8:34:36 PM GMT

 Document e-signed by Breann Aggers (breann.aggers@des.wa.gov)
Signature Date: 2025-06-05 - 8:35:25 PM GMT - Time Source: server

 Agreement completed.
2025-06-05 - 8:35:25 PM GMT