**Exhibit B**

|  |  |  |  |
| --- | --- | --- | --- |
| **Category 4C Corrosion Inhibited Solid Sodium Chloride - Grade 2, Maximum Moisture Content 5% Standard Gradation** | | | |
| Anti-Caking Agent: | Proprietary Blend of Additives |  |  |
| Product: | Ice Kicker |  |  |
| Drop Shipment: | $75 |  |  |
|  |  |  |  |
| **WSDOT Region 1 Northwest** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $228.72 | $221.29 | $215.99 |
| Maintenance Area 2 | $229.98 | $222.56 | $217.25 |
| Maintenance Area 3 | $226.91 | $219.49 | $214.19 |
| Maintenance Area 4 | $208.53 | $201.10 | $195.80 |
| Maintenance Area 5 | $214.66 | $207.23 | $201.93 |
|  |  |  |  |
| **WSDOT Region 2 North Central** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $202.36 | $194.95 | $189.66 |
| Maintenance Area 2 | $187.37 | $179.96 | $174.66 |
| Maintenance Area 3 | $207.46 | $200.05 | $194.75 |
|  |  |  |  |
| **WSDOT Region 3 Olympic** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $203.81 | $196.39 | $191.09 |
| Maintenance Area 2 | $212.53 | $205.11 | $198.75 |
| Maintenance Area 3 | $226.79 | $219.37 | $214.07 |
| Maintenance Area 4 | $212.66 | $205.24 | $199.94 |
|  |  |  |  |
| **WSDOT Region 4 Southwest** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $229.83 | $222.41 | $217.11 |
| Maintenance Area 2 | $207.89 | $200.47 | $207.92 |
| Maintenance Area 3 | $223.70 | $216.28 | $210.99 |
| Maintenance Area 4 | $212.66 | $205.24 | $199.94 |
|  |  |  |  |
| **WSDOT Region 5 South Central** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $211.44 | $204.02 | $198.73 |
| Maintenance Area 2 | $207.89 | $200.47 | $195.18 |
| Maintenance Area 3 | $190.61 | $183.19 | $177.89 |
| Maintenance Area 4 | $193.95 | $186.53 | $181.23 |
|  |  |  |  |
| **WSDOT Region 6 Eastern** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $185.12 | $177.71 | $172.41 |
| Maintenance Area 2 | $185.82 | $178.41 | $173.11 |
| Maintenance Area 3 | $186.47 | $179.05 | $173.76 |
| Maintenance Area 4 | $192.49 | $185.08 | $179.78 |

|  |  |  |  |
| --- | --- | --- | --- |
| **Category 8A-B Standard Gradation Brining Salt** | | | |
| Anti-Caking Agent: | None |  |  |
| Product: | Drirox Extra Coarse |  |  |
| Drop Shipment: | $75 |  |  |
|  |  |  |  |
| **WSDOT Region 1 Northwest** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $232.39 | $225.01 | $219.74 |
| Maintenance Area 2 | $239.78 | $232.39 | $225.01 |
| Maintenance Area 3 | $236.59 | $229.21 | $223.93 |
| Maintenance Area 4 | $218.30 | $210.92 | $205.64 |
| Maintenance Area 5 | $224.40 | $217.01 | $211.74 |
|  |  |  |  |
| **WSDOT Region 2 North Central** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $211.03 | $203.66 | $198.40 |
| Maintenance Area 2 | $196.12 | $188.75 | $183.49 |
| Maintenance Area 3 | $216.10 | $208.73 | $203.46 |
|  |  |  |  |
| **WSDOT Region 3 Olympic** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $213.46 | $206.08 | $200.82 |
| Maintenance Area 2 | $222.13 | $214.76 | $208.43 |
| Maintenance Area 3 | $236.30 | $228.93 | $223.66 |
| Maintenance Area 4 | $230.21 | $222.84 | $205.82 |
|  |  |  |  |
| **WSDOT Region 4 Southwest** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $239.39 | $232.02 | $226.75 |
| Maintenance Area 2 | $228.15 | $220.77 | $217.61 |
| Maintenance Area 3 | $233.30 | $225.92 | $220.66 |
| Maintenance Area 4 | $218.46 | $211.09 | $205.82 |
|  |  |  |  |
| **WSDOT Region 5 South Central** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $216.13 | $208.76 | $206.65 |
| Maintenance Area 2 | $211.09 | $203.71 | $198.44 |
| Maintenance Area 3 | $211.61 | $204.24 | $198.97 |
| Maintenance Area 4 | $198.74 | $191.36 | $189.25 |
|  |  |  |  |
| **WSDOT Region 6 Eastern** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $187.83 | $180.46 | $175.20 |
| Maintenance Area 2 | $188.52 | $181.16 | $175.89 |
| Maintenance Area 3 | $189.17 | $181.80 | $176.53 |
| Maintenance Area 4 | $195.16 | $187.79 | $182.52 |

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| --- | --- | --- | --- |
| **Category 8A-R Standard Gradation Road Salt** | | | |
| Anti-Caking Agent: | none |  |  |
| Product: | Drirox Extra Coarse |  |  |
| Drop Shipment: | $75 |  |  |
|  |  |  |  |
| **WSDOT Region 1 Northwest** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $232.39 | $225.01 | $219.74 |
| Maintenance Area 2 | $239.78 | $232.39 | $225.01 |
| Maintenance Area 3 | $236.59 | $229.21 | $223.93 |
| Maintenance Area 4 | $218.30 | $210.92 | $205.64 |
| Maintenance Area 5 | $224.40 | $217.01 | $211.74 |
|  |  |  |  |
| **WSDOT Region 2 North Central** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $211.03 | $203.66 | $198.40 |
| Maintenance Area 2 | $196.12 | $188.75 | $183.49 |
| Maintenance Area 3 | $216.10 | $208.73 | $203.46 |
|  |  |  |  |
| **WSDOT Region 3 Olympic** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $213.46 | $206.08 | $200.82 |
| Maintenance Area 2 | $222.13 | $214.76 | $208.43 |
| Maintenance Area 3 | $236.30 | $228.93 | $223.66 |
| Maintenance Area 4 | $230.21 | $222.84 | $217.57 |
|  |  |  |  |
| **WSDOT Region 4 Southwest** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $239.39 | $232.02 | $226.75 |
| Maintenance Area 2 | $228.15 | $220.77 | $217.61 |
| Maintenance Area 3 | $233.30 | $225.92 | $220.66 |
| Maintenance Area 4 | $218.46 | $211.09 | $205.82 |
|  |  |  |  |
| **WSDOT Region 5 South Central** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $216.18 | $208.80 | $206.69 |
| Maintenance Area 2 | $211.13 | $203.75 | $198.48 |
| Maintenance Area 3 | $211.65 | $204.28 | $199.01 |
| Maintenance Area 4 | $198.77 | $191.40 | $189.29 |
|  |  |  |  |
| **WSDOT Region 6 Eastern** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $187.83 | $180.46 | $175.20 |
| Maintenance Area 2 | $188.52 | $181.16 | $175.89 |
| Maintenance Area 3 | $187.17 | $181.80 | $176.53 |
| Maintenance Area 4 | $195.16 | $187.79 | $182.52 |

|  |  |  |  |
| --- | --- | --- | --- |
| **Category 8B Solid Sodium Chloride** | | | |
| Anti-Caking Agent: | YPS |  |  |
| Product: | Qwiksalt |  |  |
| Drop Shipment: | $75 |  |  |
|  |  |  |  |
| **WSDOT Region 1 Northwest** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $201.40 | $193.99 | $188.70 |
| Maintenance Area 2 | $206.69 | $199.28 | $193.99 |
| Maintenance Area 3 | $199.60 | $192.19 | $186.90 |
| Maintenance Area 4 | $182.30 | $174.89 | $168.54 |
| Maintenance Area 5 | $187.36 | $179.95 | $174.66 |
|  |  |  |  |
| **WSDOT Region 2 North Central** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $173.53 | $166.13 | $160.85 |
| Maintenance Area 2 | $163.85 | $156.45 | $151.16 |
| Maintenance Area 3 | $178.62 | $171.22 | $165.93 |
|  |  |  |  |
| **WSDOT Region 3 Olympic** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $176.52 | $166.11 | $163.82 |
| Maintenance Area 2 | $184.16 | $176.76 | $171.47 |
| Maintenance Area 3 | $199.45 | $192.04 | $186.75 |
| Maintenance Area 4 | $193.33 | $185.93 | $180.64 |
|  |  |  |  |
| **WSDOT Region 4 Southwest** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $202.47 | $195.06 | $189.78 |
| Maintenance Area 2 | $193.30 | $185.89 | $180.61 |
| Maintenance Area 3 | $196.35 | $188.95 | $183.66 |
| Maintenance Area 4 | $189.06 | $181.65 | $176.37 |
|  |  |  |  |
| **WSDOT Region 5 South Central** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $181.73 | $174.33 | $169.04 |
| Maintenance Area 2 | $182.94 | $175.54 | $168.13 |
| Maintenance Area 3 | $173.21 | $165.81 | $160.52 |
| Maintenance Area 4 | $174.85 | $167.44 | $162.16 |
|  |  |  |  |
| **WSDOT Region 6 Eastern** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $157.79 | $150.39 | $137.58 |
| Maintenance Area 2 | $153.20 | $145.80 | $137.33 |
| Maintenance Area 3 | $155.96 | $148.56 | $136.92 |
| Maintenance Area 4 | $162.42 | $155.01 | $150.78 |

|  |  |  |  |
| --- | --- | --- | --- |
| **Category 8C-R Fine Gradation Road Salt** | | | |
| Anti-Caking Agent: | None |  |  |
| Product: | Medium Solar Salt |  |  |
| Drop Shipment: | $75 |  |  |
|  |  |  |  |
| **WSDOT Region 1 Northwest** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $220.30 | $213.30 | $208.30 |
| Maintenance Area 2 | $227.30 | $220.30 | $213.30 |
| Maintenance Area 3 | $224.28 | $217.28 | $212.28 |
| Maintenance Area 4 | $206.94 | $199.94 | $194.94 |
| Maintenance Area 5 | $212.72 | $205.72 | $200.72 |
|  |  |  |  |
| **WSDOT Region 2 North Central** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $200.41 | $193.41 | $188.41 |
| Maintenance Area 2 | $186.25 | $179.25 | $174.25 |
| Maintenance Area 3 | $205.22 | $198.22 | $193.22 |
|  |  |  |  |
| **WSDOT Region 3 Olympic** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $202.60 | $195.60 | $190.60 |
| Maintenance Area 2 | $210.83 | $203.83 | $197.83 |
| Maintenance Area 3 | $224.28 | $217.28 | $212.28 |
| Maintenance Area 4 | $218.50 | $211.50 | $206.50 |
|  |  |  |  |
| **WSDOT Region 4 Southwest** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $227.17 | $220.17 | $215.17 |
| Maintenance Area 2 | $216.50 | $209.50 | $206.50 |
| Maintenance Area 3 | $221.39 | $214.39 | $209.39 |
| Maintenance Area 4 | $207.31 | $200.31 | $195.31 |
|  |  |  |  |
| **WSDOT Region 5 South Central** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | 205.1 | 198.1 | 196.1 |
| Maintenance Area 2 | 200.31 | 193.31 | 188.31 |
| Maintenance Area 3 | 200.81 | 193.81 | 188.81 |
| Maintenance Area 4 | 188.59 | 181.59 | 179.59 |
|  |  |  |  |
| **WSDOT Region 6 Eastern** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $178.41 | $171.41 | $166.41 |
| Maintenance Area 2 | $179.07 | $172.07 | $167.07 |
| Maintenance Area 3 | $179.68 | $172.68 | $167.68 |
| Maintenance Area 4 | $185.37 | $178.37 | $173.37 |

|  |  |  |  |
| --- | --- | --- | --- |
| **Category 8C-B Fine Gradation Brining Salt** | | | |
| Anti-Caking Agent: | None |  |  |
| Product: | Medium Solar Salt |  |  |
| Drop Shipment: | $75 |  |  |
|  |  |  |  |
| **WSDOT Region 1 Northwest** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $220.30 | $213.30 | $208.30 |
| Maintenance Area 2 | $227.30 | $220.30 | $213.30 |
| Maintenance Area 3 | $224.28 | $217.28 | $212.28 |
| Maintenance Area 4 | $206.94 | $199.94 | $194.94 |
| Maintenance Area 5 | $212.72 | $205.72 | $200.72 |
|  |  |  |  |
| **WSDOT Region 2 North Central** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $200.41 | $193.41 | $188.41 |
| Maintenance Area 2 | $186.25 | $179.25 | $174.25 |
| Maintenance Area 3 | $205.22 | $198.22 | $193.22 |
|  |  |  |  |
| **WSDOT Region 3 Olympic** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $202.60 | $195.60 | $190.60 |
| Maintenance Area 2 | $210.83 | $203.83 | $197.83 |
| Maintenance Area 3 | $224.28 | $217.28 | $212.28 |
| Maintenance Area 4 | $218.50 | $211.50 | $206.50 |
|  |  |  |  |
| **WSDOT Region 4 Southwest** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $227.17 | $220.17 | $215.17 |
| Maintenance Area 2 | $216.50 | $209.50 | $206.50 |
| Maintenance Area 3 | $221.39 | $214.39 | $209.39 |
| Maintenance Area 4 | $207.31 | $200.31 | $195.31 |
|  |  |  |  |
| **WSDOT Region 5 South Central** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | 205.1 | 198.1 | 196.1 |
| Maintenance Area 2 | 200.31 | 193.31 | 188.31 |
| Maintenance Area 3 | 200.81 | 193.81 | 188.81 |
| Maintenance Area 4 | 188.59 | 181.59 | 179.59 |
|  |  |  |  |
| **WSDOT Region 6 Eastern** | | | |
| **Order/Delivery Area** | **3 Days** | **7 Days** | **30 Days** |
| Maintenance Area 1 | $178.41 | $171.41 | $166.41 |
| Maintenance Area 2 | $179.07 | $172.07 | $167.07 |
| Maintenance Area 3 | $179.68 | $172.68 | $167.68 |
| Maintenance Area 4 | $185.37 | $178.37 | $173.37 |