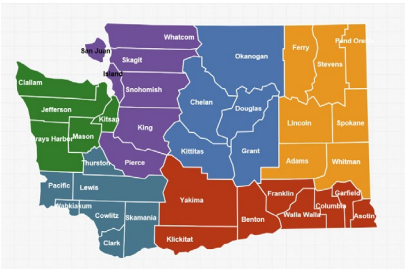


Category A – All-inclusive moving services to include overnight storage and services required for the assembling/disassembling of complex furniture and office systems.
Category B – Core moving services with the option for overnight storage only. This category will not include services for the assembling/disassembling of complex furniture and office systems.

Region 1 Eastern	Ferry, Stevens, Pend Oreille, Lincoln, Spokane, Adams, Whitman
Region 2 North-Central	Okanogan, Chelan, Douglas, Kittitas, Grant
Region 3 Northwest	Pierce, King, San Juan, Skagit, Snohomish, Whatcom, Island counties
Region 4 Olympic	Bitsap, Clallam, Jefferson, Grays Harbor, Mason
Region 5 South Central	Yakima, Kittitas, Benton, Franklin, Walla Walla, Columbia, Garfield, Asotin
Region 6 Southwest	Thurston, Lewis, Pacific, Wahkiakum, Cowlitz, Clark, Skamania



Permanent Employee Labor Hourly Rates:
Permanent Employee: refers to an employee who works for and paid directly by the company, including any benefits provided by the company. Permanent employees do not have a predetermined end date to employment.

Truck Hourly Rates:
Medium Truck: refers to any truck with a box length of 14-17 feet (650-850 cubic feet)
Large Truck: refers to any truck with a box length of 18-24 feet (900-1400 cubic feet)

Travel Time and Expenses:
Contractors may charge Purchasers up to 1 hour of Driver Labor Rate plus Truck Hourly Rate for travel time from Contractor's site to Purchaser's site. Any incurred travel related expenses such as parking fees, tolls, ferry fares, or similar, are to be reimbursed by Purchaser at the direct cost incurred by Contractor. Contractors will be required to provide all the receipts for such incurred expenses in order to get reimbursed.

CATEGORY A - RELOCATION SERVICES	PERMANENT EMPLOYEE LABOR HOURLY RATES (During Business Hours)					PERMANENT EMPLOYEE LABOR HOURLY RATES (After-Hours/Weekends)					TRUCK HOURLY RATES (not including driver)		TRUCK OVERNIGHT STORAGE		PREVAILING WAGE LABOR RATES	
	Helper (Mover) Hourly Rate	Packer Hourly Rate	Furniture Technician Hourly Rate	Supervisor Hourly Rate	Driver Hourly Rate	Helper (Mover) Hourly Rate	Packer Hourly Rate	Furniture Technician Hourly Rate	Supervisor Hourly Rate	Driver Hourly Rate	Medium Capacity Truck Hourly Rate	Large Capacity Truck Hourly Rate	Medium Capacity Truck 24 hr. Rate	Large Capacity Truck 24 hr. Rate	Carpenter Prevailing Wage Percent Markup	Electrician Prevailing Wage Percent Markup
Region #3 - Northwest (Pierce, King, San Juan, Skagit, Snohomish, Whatcom, Island counties)	\$38.00	\$38.00	\$44.65	\$52.25	\$52.25	\$47.50	\$47.50	\$55.81	\$65.31	\$65.31	\$22.00	\$27.00	\$110.00	\$135.00	134.0%	134.0%
Region #6 - Southwest (Thurston, Lewis, Pacific, Wahkiakum, Cowlitz, Clark, Skamania)	\$35.00	\$35.00	\$41.00	\$47.50	\$47.50	\$43.75	\$43.75	\$51.25	\$59.38	\$59.38	\$22.00	\$27.00	\$110.00	\$135.00	166.0%	149.0%

CATEGORY B - MOVING SERVICES ONLY	PERMANENT EMPLOYEE LABOR HOURLY RATES (During Business Hours)				PERMANENT EMPLOYEE LABOR HOURLY RATES (After-Hours/Weekends)				TRUCK HOURLY RATES (not including driver)		TRUCK OVERNIGHT STORAGE	
	Helper (Mover) Hourly Rate	Packer Hourly Rate	Supervisor Hourly Rate	Driver Hourly Rate	Helper (Mover) Hourly Rate	Packer Hourly Rate	Supervisor Hourly Rate	Driver Hourly Rate	Medium Capacity Truck Hourly Rate	Large Capacity Truck Hourly Rate	Medium Capacity Truck 24 hr. Rate	Large Capacity Truck 24 hr. Rate
Region #3 - Northwest (Pierce, King, San Juan, Skagit, Snohomish, Whatcom, Island counties)	\$38.00	\$38.00	\$52.25	\$52.25	\$47.50	\$47.50	\$65.31	\$65.31	\$22.00	\$27.00	\$110.00	\$135.00
Region #6 - Southwest (Thurston, Lewis, Pacific, Wahkiakum, Cowlitz, Clark, Skamania)	\$35.00	\$35.00	\$47.50	\$47.50	\$43.75	\$43.75	\$59.38	\$59.38	\$22.00	\$27.00	\$110.00	\$135.00

Packing Material and Supply Price List		
Item Description	UOM	Price
1.5 Cubic Foot Carton	Each	\$ 2.75
3.0 Cubic Foot Carton	Each	\$ 4.50
4.5 Cubic Foot Carton	Each	\$ 6.00
Bubble Wrap	Foot	\$ 0.44
Shrink Wrap	Roll	\$ 30.00

Additional Items/Equipment Percent Markup	
	% Markup
Additional Packing Material/Supplies (Items not included above)	34%
Specialty Equipment/Tools	25%