

## Vendors by County Pricing & Contact Info

### Contract #05919 Janitorial Services

#### Adams

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 2	N/A	N/A
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 26.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 29.9%  Ranking: 1

#### Asotin

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 2	N/A	N/A
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 26.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 29.9%  Ranking: 1

#### Benton

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.	N/A	N/A

% Markup Rate: 50%		
Ranking: 2		
SEALX, LLC.	SEALX, LLC.	SEALX, LLC.
% Markup Rate: 18.75%	% Markup Rate: 26.75%	% Markup Rate: 29.9%
Ranking: 1	Ranking: 1	Ranking: 1

### Chelan

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
COASTAL BUSINESS SERVICES GROUP, INC.  % Markup Rate: 47%  Ranking: 2	N/A	N/A
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 26.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 29.9%  Ranking: 1

### Clallam

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 2	N/A	N/A
SEALX, LLC.	SEALX, LLC.	SEALX, LLC.

% Markup Rate: 18.75%	% Markup Rate: 26.75%	% Markup Rate: 29.9%
Ranking: 1	Ranking: 1	Ranking: 1

### Clark

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
COASTAL BUSINESS SERVICES GROUP, INC.  % Markup Rate: 42%  Ranking: 2	N/A	COASTAL BUSINESS SERVICES GROUP, INC.  % Markup Rate: 42%  Ranking: 1
SEALX, LLC.  % Markup Rate: 22.68%  Ranking: 1	SEALX, LLC.  % Markup Rate: 28.42%  Ranking: 1	N/A

### Columbia

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 2	N/A	N/A
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 26.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 29.9%  Ranking: 1

### Cowlitz

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
COASTAL BUSINESS SERVICES GROUP, INC.  % Markup Rate: 42%  Ranking: 2	N/A	N/A
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 26.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 30.75%  Ranking: 1

### Douglas

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 2	N/A	N/A
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 26.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 29.9%  Ranking: 1

### Ferry

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 2	N/A	N/A

SEALX, LLC. % Markup Rate: 18.75% Ranking: 1	SEALX, LLC. % Markup Rate: 26.75% Ranking: 1	SEALX, LLC. % Markup Rate: 29.9% Ranking: 1
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**Franklin**

<b><u>General Cleaning</u></b>	<b><u>Floors Cleaning</u></b>	<b><u>Window Cleaning</u></b>
ABM INDUSTRY GROUP, LLC. % Markup Rate: 50% Ranking: 2	N/A	N/A
SEALX, LLC. % Markup Rate: 18.75% Ranking: 1	SEALX, LLC. % Markup Rate: 26.75% Ranking: 1	SEALX, LLC. % Markup Rate: 29.9% Ranking: 1

**Garfield**

<b><u>General Cleaning</u></b>	<b><u>Floors Cleaning</u></b>	<b><u>Window Cleaning</u></b>
ABM INDUSTRY GROUP, LLC. % Markup Rate: 50% Ranking: 2	N/A	N/A
SEALX, LLC. % Markup Rate: 18.75% Ranking: 1	SEALX, LLC. % Markup Rate: 26.75% Ranking: 1	SEALX, LLC. % Markup Rate: 29.9% Ranking: 1

**Grant**

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 2	N/A	N/A
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 26.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 29.9%  Ranking: 1

**Grays Harbor**

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 2	N/A	N/A
SMS CLEANING, INC.  % Markup Rate: 20%  Ranking: 1	SMS CLEANING, INC.  % Markup Rate: 20%  Ranking: 1	SMS CLEANING, INC.  % Markup Rate: 20%  Ranking: 1

**Island**

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 2	N/A	N/A
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 26.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 29.9%  Ranking: 1

### Jefferson

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
COASTAL BUSINESS SERVICES GROUP, INC.  % Markup Rate: 47%  Ranking: 2	N/A	N/A
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 26.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 29.9%  Ranking: 1

### King

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 5	N/A	N/A

<p>BRYANT CLEANING SERVICE, INC.</p> <p>% Markup Rate: 30%</p> <p>Ranking: 7</p>	<p>BRYANT CLEANING SERVICE, INC.</p> <p>% Markup Rate: 20%</p> <p>Ranking: 2</p>	<p>N/A</p>
<p>COASTAL BUSINESS SERVICES GROUP, INC.</p> <p>% Markup Rate: 42%</p> <p>Ranking: 3</p>	<p>N/A</p>	<p>COASTAL BUSINESS SERVICES GROUP, INC.</p> <p>% Markup Rate: 42%</p> <p>Ranking: 2</p>
<p>HOME CARE MASTERS</p> <p>% Markup Rate: 25%</p> <p>Ranking: 6</p>	<p>N/A</p>	<p>HOME CARE MASTERS</p> <p>% Markup Rate: 21%</p> <p>Ranking: 3</p>
<p>SEALX, LLC.</p> <p>% Markup Rate: 24.01%</p> <p>Ranking: 2</p>	<p>SEALX, LLC.</p> <p>% Markup Rate: 29.42%</p> <p>Ranking: 3</p>	<p>N/A</p>
<p>SMS CLEANING, INC.</p> <p>% Markup Rate: 25%</p> <p>Ranking: 1</p>	<p>SMS CLEANING, INC.</p> <p>% Markup Rate: 25%</p> <p>Ranking: 1</p>	<p>SMS CLEANING, INC.</p> <p>% Markup Rate: 25%</p> <p>Ranking: 1</p>
<p>TOWNSHIP-UNITED BUILDING SERVICES, LLC.</p> <p>% Markup Rate: 45%</p> <p>Ranking: 4</p>	<p>N/A</p>	<p>N/A</p>



### Kitsap

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 2	N/A	N/A
SMS CLEANING, INC.  % Markup Rate: 20%  Ranking: 1	SMS CLEANING, INC.  % Markup Rate: 20%  Ranking: 1	SMS CLEANING, INC.  % Markup Rate: 20%  Ranking: 1

### Kittitas

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
COASTAL BUSINESS SERVICES GROUP, INC.  % Markup Rate: 47%  Ranking: 2	N/A	N/A
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 26.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 29.9%  Ranking: 1

### Klickitat

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 2	N/A	N/A
SEALX, LLC.	SEALX, LLC.	SEALX, LLC.

% Markup Rate: 18.75%	% Markup Rate: 26.75%	% Markup Rate: 29.9%
Ranking: 1	Ranking: 1	Ranking: 1

**Lewis**

<b><u>General Cleaning</u></b>	<b><u>Floors Cleaning</u></b>	<b><u>Window Cleaning</u></b>
SEALX, LLC. % Markup Rate: 18.75% Ranking: 2	N/A	N/A
SMS CLEANING, INC. % Markup Rate: 20% Ranking: 1	SMS CLEANING, INC. % Markup Rate: 20% Ranking: 1	SMS CLEANING, INC. % Markup Rate: 20% Ranking: 1

**Lincoln**

<b><u>General Cleaning</u></b>	<b><u>Floors Cleaning</u></b>	<b><u>Window Cleaning</u></b>
ABM INDUSTRY GROUP, LLC. % Markup Rate: 50% Ranking: 2	N/A	N/A
SEALX, LLC. % Markup Rate: 18.75% Ranking: 1	SEALX, LLC. % Markup Rate: 26.75% Ranking: 1	SEALX, LLC. % Markup Rate: 29.9% Ranking: 1

**Mason**

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 2	N/A	N/A
SMS CLEANING, INC.  % Markup Rate: 20%  Ranking: 1	SMS CLEANING, INC.  % Markup Rate: 20%  Ranking: 1	SMS CLEANING, INC.  % Markup Rate: 20%  Ranking: 1

### Okanogan

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 2	N/A	N/A
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 26.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 29.9%  Ranking: 1

### Pacific

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
COASTAL BUSINESS SERVICES GROUP, INC.  % Markup Rate: 42%  Ranking: 2	N/A	N/A
SEALX, LLC.	SEALX, LLC.	SEALX, LLC.

% Markup Rate: 18.75%	% Markup Rate: 26.75%	% Markup Rate: 29.9%
Ranking: 1	Ranking: 1	Ranking: 1

### Pend Oreille

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 2	N/A	N/A
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 26.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 29.9%  Ranking: 1

### Pierce

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 5	N/A	N/A
COASTAL BUSINESS SERVICES GROUP, INC.  % Markup Rate: 42%  Ranking: 3	N/A	COASTAL BUSINESS SERVICES GROUP, INC.  % Markup Rate: 42%  Ranking: 2
HOME CARE MASTERS	N/A	N/A

% Markup Rate: 20%		
Ranking: 4		
SEALX, LLC.	SEALX, LLC.	
% Markup Rate: 21.49%	% Markup Rate: 21.69%	N/A
Ranking: 2	Ranking: 2	
SMS CLEANING, INC.	SMS CLEANING, INC.	SMS CLEANING, INC.
% Markup Rate: 25%	% Markup Rate: 25%	% Markup Rate: 25%
Ranking: 1	Ranking: 1	Ranking: 1

### San Juan

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
CCS WASHINGTON JANITORIAL, INC.		
% Markup Rate: 53%	N/A	N/A
Ranking: 2		
SEALX, LLC.	SEALX, LLC.	SEALX, LLC.
% Markup Rate: 18.75%	% Markup Rate: 26.75%	% Markup Rate: 29.9%
Ranking: 1	Ranking: 1	Ranking: 1

### Skagit

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
SEALX, LLC.		
% Markup Rate: 18.75%	N/A	N/A
Ranking: 2		

SMS CLEANING, INC.  % Markup Rate: 20%  Ranking: 1	SMS CLEANING, INC.  % Markup Rate: 20%  Ranking: 1	SMS CLEANING, INC.  % Markup Rate: 20%  Ranking: 1

**Skamania**

<b><u>General Cleaning</u></b>	<b><u>Floors Cleaning</u></b>	<b><u>Window Cleaning</u></b>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 2	N/A	N/A
CCS WASHINGTON JANITORIAL, INC.  % Markup Rate: 53%  Ranking: 3	N/A	N/A
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 26.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 29.9%  Ranking: 1

**Snohomish**

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC. % Markup Rate: 50% Ranking: 3	N/A	N/A
SEALX, LLC. % Markup Rate: 18.75% Ranking: 2	N/A	N/A
SMS CLEANING, INC. % Markup Rate: 20% Ranking: 1	SMS CLEANING, INC. % Markup Rate: 20% Ranking: 1	SMS CLEANING, INC. % Markup Rate: 20% Ranking: 1

**Spokane**

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC. % Markup Rate: 50% Ranking: 2	N/A	N/A
SEALX, LLC. % Markup Rate: 20.94% Ranking: 1	SEALX, LLC. % Markup Rate: 27.55% Ranking: 1	SEALX, LLC. % Markup Rate: 30.14% Ranking: 1

**Stevens**

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 2	N/A	N/A
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 26.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 29.9%  Ranking: 1

### Thurston

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
A-1 PERFORMANCE, INC.  % Markup Rate: 165%  Ranking: 6	N/A	N/A
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 4	N/A	N/A
CCS WASHINGTON JANITORIAL, INC.  % Markup Rate: 53%  Ranking: 5	N/A	N/A
COASTAL BUSINESS SERVICES GROUP, INC.	COASTAL BUSINESS SERVICES GROUP, INC.	COASTAL BUSINESS SERVICES GROUP, INC.



% Markup Rate: 42% Ranking: 3	% Markup Rate: 57% Ranking: 3	% Markup Rate: 42% Ranking: 3
SEALX, LLC. % Markup Rate: 18.75% Ranking: 1	SEALX, LLC. % Markup Rate: 26.75% Ranking: 2	SEALX, LLC. % Markup Rate: 29.9% Ranking: 2
SMS CLEANING, INC. % Markup Rate: 25% Ranking: 2	SMS CLEANING, INC. % Markup Rate: 25% Ranking: 1	SMS CLEANING, INC. % Markup Rate: 25% Ranking: 1

### **Wahkiakum**

<b><u>General Cleaning</u></b>	<b><u>Floors Cleaning</u></b>	<b><u>Window Cleaning</u></b>
ABM INDUSTRY GROUP, LLC. % Markup Rate: 50% Ranking: 2	N/A	N/A
SEALX, LLC. % Markup Rate: 18.75% Ranking: 1	SEALX, LLC. % Markup Rate: 26.75% Ranking: 1	SEALX, LLC. % Markup Rate: 29.9% Ranking: 1

### **Walla Walla**

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 2	N/A	N/A
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 26.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 29.9%  Ranking: 1

**Whatcom**

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 2	N/A	N/A
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 26.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 29.9%  Ranking: 1

**Whitman**

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 2	N/A	N/A
SEALX, LLC.	SEALX, LLC.	SEALX, LLC.

% Markup Rate: 18.75%	% Markup Rate: 26.75%	% Markup Rate: 29.9%
Ranking: 1	Ranking: 1	Ranking: 1

### Yakima

<u>General Cleaning</u>	<u>Floors Cleaning</u>	<u>Window Cleaning</u>
A-1 PERFORMANCE, INC.  % Markup Rate: 160%  Ranking: 5	N/A	N/A
ABM INDUSTRY GROUP, LLC.  % Markup Rate: 50%  Ranking: 3	N/A	N/A
CCS WASHINGTON JANITORIAL, INC.  % Markup Rate: 53%  Ranking: 4	N/A	N/A
COASTAL BUSINESS SERVICES GROUP, INC.  % Markup Rate: 47%  Ranking: 2	COASTAL BUSINESS SERVICES GROUP, INC.  % Markup Rate: 62%  Ranking: 1	COASTAL BUSINESS SERVICES GROUP, INC.  % Markup Rate: 47%  Ranking: 2
SEALX, LLC.  % Markup Rate: 18.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 26.75%  Ranking: 1	SEALX, LLC.  % Markup Rate: 29.9%  Ranking: 1

## Vendor Contact Information

<u>Vendor</u>	<u>Phone</u>	<u>Email</u>	<u>Point of Contact</u>	<u>Small/Diverse Business Info</u>
<b>A-1 PERFORMANCE, INC.</b>	(360) 538-0501	doug@a1performance.com	Doug Fraley	Small Business  OMWBE-Certified
<b>ABM INDUSTRY GROUP, LLC.</b>	(509) 535-2022	Karl.bowen@abm.com	Karl Bowen	Veteran-Owned Business
<b>BRYANT CLEANING SERVICE, INC.</b>	(206) 772-8353	sybryant@comcast.net	Susan Bryant	Small Business
<b>CCS WASHINGTON JANITORIAL, INC.</b>	(206) 707-2939	lwiltshire@ccsbts.com	Luke Wiltshire	N/A
<b>COASTAL BUSINESS SERVICES GROUP, INC.</b>	(360) 943-6060 Ext. 6	ccherrett@coastalbsg.com	Chris Cherret	Small Business
<b>HOME CARE MASTERS</b>	(206) 457-6024	sabbmaku@gmail.com	Mulenga Makungu	Small Business
<b>SEALX, LLC.</b>	(206) 981-8141	jaz@sealxpro.net	Jaz Singh	Small Business  OMWBE-Certified
<b>SMS CLEANING, INC.</b>	(206)529-7076	kyonghoon@smscleaning.net	Kyong Hoon	Small Business  OMWBE-Certified
<b>TOWNSHIP-UNITED BUILDING SERVICES, LLC.</b>	(503) 292-8391, Ext. 4	mbeil@townshipservices.com	Matt Beilstein	N/A